

Women in Business Awards



Keynote Speaker

**Kay
Napier**

CEO,
Arbonne
International



ARBONNE.

Professional Biography

Kay joined Arbonne International as CEO in August 2009. She is also chairman of Natural Products Group, the holding company that is made up of Arbonne, a retail brand called Nature's Gate, and Levlad, a manufacturing/private label plant in Chatsworth, California.

Under Kay's leadership, Arbonne has returned to profitability and is growing significantly, while maintaining a strong cash position and balance sheet. Kay brings to Arbonne three decades of experience in general management, marketing, international and strategic planning. Kay is a retired Vice President of the Procter & Gamble Company, where she spent 23 years, including her role as head of the North American Pharmaceutical division and the Corporate Women's Health & Vitality platform. She was the key commercial architect of the launch of Actonel, a drug for prevention and treatment of osteoporosis, then the fastest growing brand to \$1 billion in the company's history.

Prior to Arbonne, Kay most recently served as the Senior Vice President of McDonald's, where she spearheaded the launch of the healthy lifestyles initiative and led marketing efforts designed to appeal to women and families in both the U.S. and Europe—a key part of the dramatic turnaround of McDonald's.

Kay currently serves as a director on the Board of Exact Sciences, has served on multiple boards in the health and personal care industry, and holds a BA degree from Georgetown in Studio Fine Arts and Economics, and an MBA from Xavier University in Finance and Marketing.