

COMMERCIAL REAL ESTATE LEADERSHIP AWARDS

- A T T E N D -

The following are being considered for award recognition:

This event recognizes outstanding achievements made by commercial real estate professionals working with clients in the greater San Fernando Valley region. During the awards program, we'll recognize 20 industry professionals for deals closed in 2011. We'll also present awards in the following award categories:

- **Largest Single Sale** - presented to an individual with the largest single sale
- **Largest Sale Volume** - presented to an individual with the largest total volume of sales by gross consideration
- **Largest Single Lease** - presented to an individual with the largest single lease transaction (total considerations)
- **Largest Lease Volume** - presented to an individual with the largest total volume of leases based on gross consideration value
- **Top Negotiator (sales or lease)** - presented to individual with the best negotiated deal
- **Rookie of the Year (sale or lease)** - presented to an individual who is new to the profession (three years or less) who shows tremendous promise for the future

Platinum Sponsors



WOODBURY UNIVERSITY

Silver Sponsors

Lee & Associates
Moss Adams, LLP

Wednesday, February 8, 2012

Reception and Awards Program
5:30 PM until 7:30 PM

Burbank Airport Marriott Hotel
2500 North Hollywood Way, Burbank

\$60 per ticket/reservations required by February 3rd
Reserved tables of 10 are available through the
purchase of an advertising package

For sponsorship and registration information,
visit www.sfvbj.com and click the "events" tab
or contact us at **(818) 676-1750**

Jeff Abraham, Colliers International
Will Adams, CBRE Group Inc.
Martin Agnew, Marcus & Millichap
Jeff Albee, Colliers International
Greg Barsamian, Coldwell Banker
Commercial North County
Jeff Baum, Mazirow Commercial
Glen Beer, KW Commercial
Lee Black, NAI Capital Inc.
Chris Bonbright, Avison Young
Brock Burnett, Colliers International
Colleen Carey, Coldwell Banker
Commercial North County
Scott Caswell, Delphi Business Properties
Inc.
Tom Cherry, CBRE Group Inc.
Patrick Church, CBRE Group Inc.
Mitch Conlee, DAUM Commercial
Real Estate Services
James Connor, DAUM Commercial
Real Estate Services
Michael Corbin, DAUM Commercial
Real Estate Services
John DeGrinis, Colliers International
Rod Delson, NAI Capital Inc.
Andrew Demirchyan, KW Commercial
Christine Deschaine, Lee & Associates-
LA North/Ventura Inc.
R. Todd Doney, CBRE Group Inc.
Patrick DuRoss, Colliers International
Chalvis Evans, Coldwell Banker
Commercial North County
Brian Forster, Told Partners Inc.
Michael D. Foxworthy Sr., DAUM
Commercial Real Estate Services
Grant Fulkerson, Lee & Associates-
LA North/Ventura Inc.

Chad Gahr, NAI Capital Inc.
Gregory Geraci, CBRE Group Inc.
Anneke Greco, CBRE Group Inc.
David Harding, CBRE Group Inc.
Gregory Harris, Marcus & Millichap
Grant Harris, Lee & Associates-
LA North/Ventura Inc.
Ron Harris, Marcus & Millichap
Matthew Heyn, CBRE Group Inc.
Ryan House, Jones Lang LaSalle
Chris Itule, Colliers International
Chris Jackson, NAI Capital Inc.
Ronald S. Kassin, Beitler Commercial
Realty Services Inc.
Bill Kiefer, NAI Capital Inc.
David Kim, Lee & Associates-
LA North/Ventura Inc.
Jared Levine, KW Commercial
Richard Leyner, NAI Capital Inc.
Jim Lindvall, Jones Lang LaSalle
Jeffrey Louks, Marcus & Millichap
Sylvia Mac Aller, Told Partners Inc.
Doug Marlow, CBRE Group Inc.
Anie Mayelian, KW Commercial
Sheryl L. Mazirow, Mazirow Commercial
Brandon Michaels, Marcus & Millichap
Todd Nathanson, illi Commercial
Real Estate
John Ochoa, Lee & Associates-
LA North/Ventura Inc.
Greg Offsay, illi Commercial Real Estate
Guillermo Olaiz, Coldwell Banker
Commercial North County
Craig Peters, CBRE Group Inc.
Troy Pollet, CBRE Group Inc.

Bennett Robinson, CBRE Group Inc.
Raymond Rodriguez, KW Commercial
David Rush, CBRE Group Inc.
John Sabourin, CBRE Group Inc.
Dan Sanchez, Jones Lang LaSalle
Jack Schlaifer, Lee & Associates-
LA North/Ventura Inc.
Hirsch Sherman, KW Commercial
Scott Siegel, CBRE Group Inc.
Stephanie Skrbin, Lee & Associates-
LA North/Ventura Inc.
Jared Smits, NAI Capital Inc.
David Solomon, CBRE Group Inc.
Doug Sonderegger, CBRE Group Inc.
Paul Stockwell, CBRE Group Inc.
Nigel Stout, Jones Lang LaSalle
Lawrence Tanji, CBRE Group Inc.
Mike Tingus, Lee & Associates-LA North/
Ventura Inc.
Bill Ukropina, Coldwell Banker
Commercial North County
Scott Unger, Charles Dunn Company
Nico Vilgiate, CBRE Group Inc.
Stacy Vierheilg-Fraser, Charles Dunn
Company
Michael W. Walsh, DAUM Commercial
Real Estate Services
Brett Warner, Lee & Associates-
LA North/Ventura Inc.
Steve Weiss, NAI Capital Inc.
Daniel Withers, Marcus & Millichap
David H. Young, NAI Capital Inc.
Matthew Ziegler, Marcus & Millichap