

























TOP TECH AWARDS 2019

Letter from COX Business



fter 12 years the Top Tech Awards continues to provide us a forum to recognize, applaud and praise all the I.T. leaders in San Diego County. It is always an honor to recognize their continued dedication in bringing technology innovation into the workplace.

It's incredible this event continues to be the largest technology awards program on the West Coast and that is due to our community's commitment to always push the needle.

Congratulations to each nominee and honoree on your accomplishments, we look forward to celebrating your successes next year when we celebrate the 13th Annual Top Tech Awards in 2020.

Congratulations once again,



Cox Business



Letter from the Publisher



he San Diego Business Journal is proud to be the media sponsor for the 2019 Top Tech Awards presented by Cox Business.

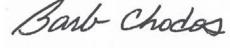
To define tech these days is just about to define everything. In genetics, tech traces our family trees to ancestors who are no longer lost to us. Tech soars above us in satellites and opens the doors to beach house rentals in our communities. It brings jobs, prosperity and new economic lifeblood to our region. Tech saves lives of our loved ones

at hospitals, and it continues to promise even more miracles.

Well-deserved congratulations to all the winners and the nominees – your work is so important to the well-being of San Diego's Community of Business and the community as a whole.

Thank you to Vice President Duane Cameron and his talented team, who are continuing the effort started by Larry Coval, for hosting this special event that showcases the region's most innovative technology leaders.

We hope you enjoy this special section that tells the winners' stories as well as the first-class event.



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SAN DIEGO'S TECH SCENE POSITIONS ITSELF FOR GREAT THINGS

WORKFORCE: Talent Pool Attracts Cos. – and More Talent

■ By BRAD GRAVES

he next premier destination for technologists and software developers could easily be San Diego. Most of the country, and the world,

just don't know it yet.

"We're kind of undercover a little bit," said Joe Gursky, IT director with the USS Midway Museum on San Diego Bay. "People don't realize how much knowledge, how much talent we have



"We've become a real hub for startups in technology," said IT executive Steve

Romeo, noting that ideas come out of the University of California, San Diego and the EvoNexus incubator. Software developers and hardware engineers are making San Diego their home, said Romeo, who works for medical device maker Breg Inc.



Steve Romeo

There is a reason Apple Inc. is coming to San Diego, said tech executive Casey Cot-

ton, who ticked off a list of preeminent companies in the region: Motorola, Novartis, Pfizer and Vital Therapies. "I think San Diego truly is the next hotbed for technology talent and innovation, he said. Cotton is chief



technology officer with Asset Marketing Systems and Madison Avenue Securities LLC. Gursky, Romeo and Cotton all sit on the advisory council of the annual Top Tech Awards, presented by Cox Business.

"I think our ability to get products to market has elevated the region," added Kevin Carroll, executive director of Tech San Diego, an industry organization.

While Silicon Valley and the San Francisco Bay Area are world-recognized tech centers, they also have problems associated with their success. Perhaps the No. 1 problem is they are very expensive places to live and grow a business.

In a move to cut expenses, auto software startup Comma.ai moved from downtown San Francisco to San Diego's Little Italy neighborhood in the spring, bringing its 12 employees. A \$100,000 salary in San Diego spends like \$170,000 in the Bay Area, Comma.ai CEO Riccardo Biasini said on his company blog.

There are other quality of life challenges in the Bay Area, notably traffic.

GAINING A CRITICAL MASS

San Diego's talent pool is attracting businesses such as Apple, which plans to establish a new, 1,200 employee campus in the University Towne Center neighborhood. The new office will include hardware and software engineers. The tech giant is reportedly pushing to make its own mobile phone parts in-house, rather than buy outside vendors' parts.

Apple isn't alone. Google increased its local employment in 2016. Amazon.com Inc. announced last fall that it planned to add 300 jobs in San Diego. Also in the fall, Walmart Labs said it planned to expand its Carlsbad office from 70 to 120 employees. The latter business is the software development arm of the big retailer, which wants to throw its weight around in the e-commerce

Amazon and Apple are looking to expand where the next generation of talent is, Cotton said.

Established tech companies give the community its heft. Wireless communications chipmaker and technology innovator Qualcomm Inc. has a local workforce of slightly less than 12,000, with many of them engineers. General Atomics Aeronautical Systems Inc. and Northrop Grumman **Corp.** employ battalions of software writers that make its autonomous or remotely piloted military aircraft operate. Carlsbad-based Viasat Inc. has a large number of engineers who link up satellites with their users on the ground or in flight.

FROM THE OCEAN TO THE CIRCUIT

Two older institutions helped San Diego blossom into a tech center: the U.S. Navy and the local University of California campus. The Navy's World War II-era radio lab on the ridge of Point Loma has grown into a large, multifaceted R&D facility for adapting communications for intelligence and warfare. Nearby, in the Midway District, is Space and Naval Warfare Systems Command (SPAWAR) headquarters, where the Navy runs cyber, satellite and information technology programs. Together the facilities employ thousands.

UC San Diego traces its roots to its 1903-vintage oceanographic lab in La Jolla. Since its founding on a nearby U.S. Army base in the 1960s, the university has been

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Executive



DUANE CAMERON VICE PRESIDENT **COX BUSINESS**

Q: Why does Cox host this awards program? Why does the company go to

A: In the IT Professional space the demands on leaders have never been greater. As a service provider that is heavily invested in the San Diego community, we wanted to recognize those leaders that have led the way in early adoption and innovation. Top Tech is the largest IT awards platform on the West Coast and we are proud to have the opportunity to host such an event.

Q: How do you think the 2019 event

A: For 12 years and counting this event has grown both in size and awareness. The 2019 event was one of the largest collection of leaders across San Diego with many past honorees traveling from as far away as Seattle just to participate. We had 13 winners that spanned multiple industries and business segments, many of which had been nominated but never won in past years.

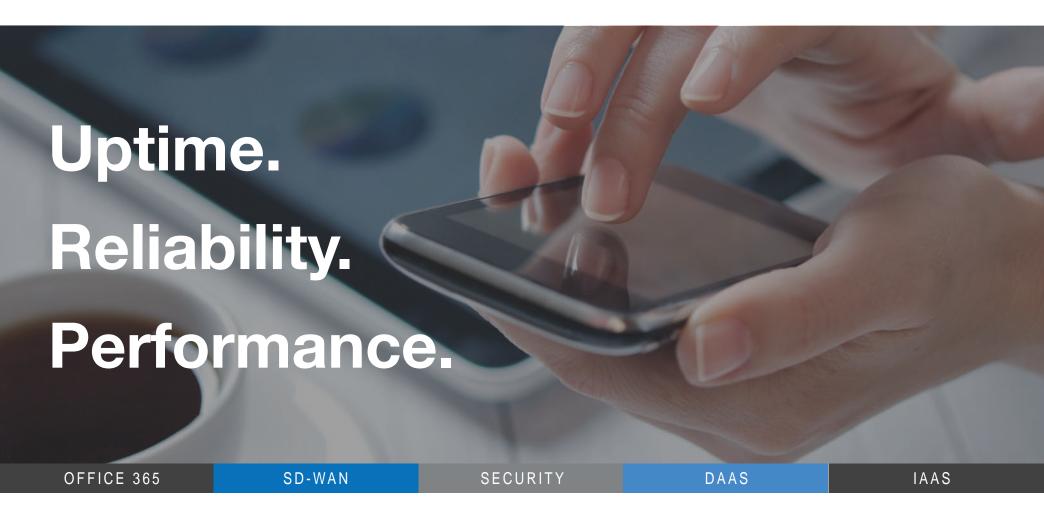
Q: How has information technology changed over the course of your career?

A: IT Professionals have had to evolve so fast over the last decade, securing and maintaining network assets is just a piece of their jobs today. Application development, security threats, and ultimately leveraging the Cloud has layered complexity and confusion across many IT organizations. Tonight, we recognized the leaders in this space and together as a community, we celebrate their success.

Q: How is San Diego now positioned as a technology city, as a destination for technologists and developers?

A: Over the last 10 years, the transformation in technology here in San Diego has been incredible. On many ranking reports, San Diego stands out as one of the fastest growing technology hubs in the U.S. We expect to see this trend continue with some of the broader initiatives by local municipalities and service providers.







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LIFETIME ACHIEVEMENT

RETIRED MILITARY OFFICER FOUND A STORIED CAREER IN COMPUTING

TECHNOLOGY: For Dr. Mark Zecca, Tech Was a New Frontier ■ By BRAD GRAVES

e has been the CIO of a cloud software company that recently became a San Diego "unicorn." He is also in his element commanding U.S. Navy and U.S. Coast Guard personnel as they protect naval assets.

The winner of the Top Tech Lifetime Achievement Award can look back on a career that has taken him on extended stays in France, and put him squarely in the aerospace, transportation, legal and public education arenas.

The Lifetime Achievement Award winner is Dr. Mark Zecca.

Zecca, who holds a Ph.D. in information technology management, is currently executive director of educational business systems for the San Diego County Office of Education. Among its many roles, the office provides business services - including information technology – to more than 50 public school districts serving more than half a million students.

He accepted his award before a crowd of more than 1,000 people at the Top Tech Awards May 16 at the Del Mar Fairgrounds.

In his acceptance speech, Zecca noted that technology is significant when it is leveraged to support people's lives. "It's really all about the people," he said.

He thanked his wife Barbara and his mentors, including the storied former CEO of American Airlines, Robert Crandall, former NuVasive CEO Alex Lukianov and Kyriba CEO Jean Luc Robert.

Zecca received Top Tech awards in 2010 and 2012. He was named a Technology Laureate by ComputerWorld magazine in 2013, for his work in enterprise resource planning (ERP) and mobility technology.

A VARIED CAREER

As a student, Zecca was on the track to become a physician when military service intervened. The Vietnam War was on. He stayed in the military - active duty and reserve – for 34 years. And it was the military that steered him toward technology. The legendary Navy computer scientist, Adm. Grace Hopper, was one of his instructors in the emerging tech field. He built the first Coast Guard data center in the early 1980s.

In the commercial world, he went to work for American Airlines' Crandall. He anticipated the days of frequent flyer miles by developing the first computerized loyalty management system. Zecca has a story about American's Crandall setting him up to work with the company's archrival, Southwest Airlines, implementing Southwest's first digital reservation system. (He was specifically instructed not to make Southwest's IT system better than the one at American.)

Other earlier work included positions with AT&T-Bell Atlantic, PeopleSoft and Goodrich. Zecca was senior director of IT and CIO for Mitchell 1 and Snap-on Diagnostics Co., and the co-founder of the AutoAnalytx business intelligence product line for **Snap-On Tools**. He also served as CIO and vice president for information technology at NuVasive, a global spinal surgical company.

In later years, he was CIO and senior vice president of cloud services and engineering for Kyriba, an international treasury management services company that recently became San Diego's latest unicorn — or startup surpassing \$1 billion in valuation. Jobs at Kyriba and Schneider Electric had him working in Paris.

Prior to joining the county office of education, Zecca was a contract chief information officer and part of the CIO advisory practice for Independent Consulting LLC.

"When it comes right down to it, the fun part of a career in technology is seeing the horizon ahead of you, but not yet reaching it. And enjoying the travel along the way, he said.

ALL OVER THE MAP

In addition to Vietnam, Zecca's military career took him to Kuwait, Kenya, South Korea (and the waters off North Korea) and the waters near Australia. He also responded to domestic flood emergencies in the 1990s, recalling how he had to chase a retired paddleboat that had broken loose of its moorings in a swollen river. The surreal thing about the chase was that the



Bronze Star and Meritorious Service Medals in combat actions during Operation Desert Storm (1990-1991) and Operation Iraqi Freedom (which began in 2003).

He received his bachelor's degree in communications engineering from the University of San Diego, an M.B.A. from LeTourneau University of Texas, a master's degree in information systems from the Virginia Institute of Technology and a master's degree in strategy and planning from the Naval War College. His doctorate in IT management came from Capella University.

Zecca teaches at several postsecondary

schools, including the Forbes School of Business and Technology at Ashford University in San Diego. He a visiting professor of operational sciences at the University of

"I love to teach," he said.

During his career, Zecca said he has frequently seen telecommunications and computer systems grow more advanced, but the people running them hesitant to

Organizational change management is hard, the executive said. An organization may spend all sorts of money on an ERP system, but use it just like the legacy system, "making the present look like the past."

The challenge, Zecca said, is "not replicating the past in the present, when building for the future."



Photo courtesy of Brant Bender Photography

Flanking Dr. Mark Zecca are, from left, William Hiatt, CTO of RapidScale; Chris Orlando, CEO and co-founder of ScaleMatrix; Barb Chodos, president and publisher of the San Diego Business Journal; and Duane Cameron, vice president of Cox Business.

COX BUSINESS EXEMPLARY

HONOREE BUILDS UP BUSINESS, ONE LINE OF CODE AT A TIME

TECH: Petersen Maximizes Growth, Keeps Churn Low

■ By JESSICA KING

s chief technology officer and co-founder of Scientist.com, Christopher Petersen is part of a small start-up with an undeniably large goal — making it possible to cure all human diseases by 2050. His efforts with Solana Beach-based Scientist.com have garnered him the 2019 Top Tech honor as the Cox Business Exemplary Honoree.

Petersen co-founded the business in 2007. Today the company is a 70-person global operation that has created a research marketplace for 16 of the world's top 25 pharmaceutical companies, 20 large cap biotechnology companies, the U.S. National Institutes of Health, as well as two of the life science industry's largest U.S. and European group purchasing organizations.

"As co-founder and CTO, Chris has worked tirelessly for the past decade to foster a vibrant, close-knit and hard-working company culture that is the secret behind Scientist.com's success," said Scientist.com communication director Sean Preci, who nominated Petersen for the award. "He leads by example and works side-by-side with the entire software development team

he heads."

Petersen has personally written the software code underlying much of the Scientist.com marketplace.

In the past year, he oversaw a number of large-scale technology-driven projects that directly affect the entire company's daily operations. To satisfy new European data privacy requirements, Petersen moved the company's data centers to Frankfurt, Germany. He also invented and patented a blockchain technology that helps ensure data integrity, and designed and built a Scientist.com mobile app that was launched in February.

Scientist.com ranked second on the San Diego Business Journal's latest annual list of fastest-growing private companies by achieving revenue growth of 737 percent between 2015 and 2017. Petersen helped grow the company's sales to \$110 million in 2018. Scientist.com anticipates sales in excess of \$200 million in 2019. Since its founding in 2007, Scientist.com has raised \$32 million in funding from top-tier venture capitalists.

Petersen has helped create an award-win-

ning company culture that is the special sauce behind the company's rapid growth. The company was named as One of America's Best Places to Work, 2018 by Inc. magazine. From 2015-2018, the company had extremely low turnover, losing just four employees.

Despite having the furthest commute to Scientist. com's Solana Beach office, Petersen is consistently the first San Diego-based employee to arrive on any given day and one of the last to leave. During the summer, he rides his bike 6 miles to a ferry, takes the ferry to downtown San Diego and then takes a train to work, making for a two-hour commute each way.

Petersen also won the Top Tech Award in 2014 and has been active on the judging panel from 2015 to 2018.



Photo courtesy of Brant Bender Photography

NONPROFIT SMALL MATTHEW MOWER

Chief Information Officer Point Loma Credit Union

As Chief Information Officer at Point Loma Credit Union, Matthew Mower is part of a community-chartered credit union serving nearly 30,000 residents of San Diego and Riverside counties at six branches.

In the past year, he has completed and enhanced core networking technology for the credit union, paving the way for enhanced services and a decrease in capital costs by more than 30 percent.

Mower's work with Point Loma Credit Union has garnered him the 2019 Top Tech Award in the small nonprofit category.

In 2018, Mower also started a telecommunications project that will

replace telecom services at all Point Loma Credit Union locations, enhancing services on a fully meshed secure infrastructure. The conversion will decrease telecom costs by more than 40 percent. Services include enhanced videoconferencing services, Internet portal for members and team members to schedule meetings, applications to enhance information access and search capabilities.

He also created Wi-Fi and mobile access for members and the employee team to use and educate members on uses of remote services provided by the credit union, and enhanced mobile banking capabilities, as well as starting the conversion to a new online banking application.

NONPROFIT LARGE NARAYANADAS VAKAMUDI

Chief Technology Officer Family Health Centers of San Diego

Passion, dedication and love are all words that have been used to describe Narayanadas "Das" Vakamudi's attitude toward his work.

Vakamudi is chief technology officer at Family Health Centers of San Diego, a four-decade-old nonprofit that services more than 190,000 low-income patients annually. He is also the recipient of the 2019 Top Tech award in the large nonprofit category.

Under his leadership, Family
Health Centers was able to achieve
multiple certifications in 2018
for its products, including ones
pertaining to ambulatory services and electronic prescriptions for

a Diego

hoto courtesy of Brant Bender Photography

controlled substances. The center, with Vakamudi's help, has also developed meaningful stage 2 certified electronic health records, and a patient portal used by 60,000 registered patients. Billing and purchasing systems have been improved, too.

"With his help and motivation to our development team, he has created a great team environment where everyone enjoys working and completing any projects on time," said **Anish Mangina**, a software engineer at the center who nominated Vakamudi for the honor. "Besides being an exceptional team player, he shares very valuable knowledge with the team. He coaches and motivates them to become a better IT team every day."



PRIVATE MICRO

MARK SULZEN

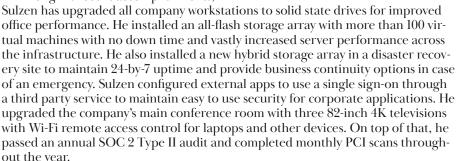
Vice President of Technology SmartDraw Software LLC

SmartDraw offers software that makes graphics easy for its clients who include more than 250,000 organizations, and more than half the companies on the Fortune 500. Behind the scenes at its Scripps Ranch office, Mark Sulzen makes it easy to work at SmartDraw.

Sulzen won the 2019 Top Tech award for privately held micro sized

The longtime employee has provided technology leadership that allowed fellow employees to focus on growth strategies. He has improved the infrastructure from the desktop to the storage fabric with 99.99 percent uptime.

Among his recent accomplishments,



With solid IT in place, SmartDraw's employees have had room to develop, sell and deliver their product, and to grow the business.

PRIVATE SMALL

ALEXANDRA GERRITSEN

Vice President of Customer Experience & Transformation Cali Bamboo

The recipient of the 2019 Top Tech award in the small, private company category is no stranger to leading local IT teams.

Honoree Alexandra Gerritsen is vice president of customer experience and transformation for Cali Bamboo, a San Diego-based flooring and decking home improvement company. Prior to joining Cali Bamboo, she served as director of technology and then senior director of operations at Carlsbad-based **Buzztime**.

Gerritsen's major 2018 projects fall under three distinct categories: business systems, infrastructure and customer experience. She oversaw each task, and in most cases did the initial vendor research, troubleshooting

Photo courtesy of Brant Bender Photography

and team member training for each implementation, according to Cali Bamboo's vice president of human resources, Misty Madrid, who nominated Gerritsen for the

With business systems, Gerritsen integrated systems for better demand planning and forecasting. With infrastructure, she switched the company to a new phone platform allowing for customers to be routed to their rep quicker. She also mapped out opportunities for technology and artificial intelligence to improve the customer experience.

"Ali is focused on utilizing artificial intelligence whenever possible to automate manual processes and increase the revenue per employee," Madrid said. "Through the use of technology and AI she was successfully able to decrease the number of heads needed to support Cali's back end operations as well as increase the efficiency of the sales team by 25 percent."

PRIVATE MEDIUM

GEOFF HOWARD

Chief Technology Officer National Funding

On the heels of several impressive years of building out an in-house engineering team from scratch, San Diego tech leader Geoff Howard had an even more exceptional year in 2018.

Howard is chief technology officer of National Funding. He is also the recipient of the 2019 Top Tech award in the medium-sized private company category.

Founded in 1999 and headquartered in San Diego, National Funding and its 230 employees provide more than \$2.5 billion in working capital for more than 20,000 smalland medium-sized businesses.

For his part, Howard is tasked with moving National Funding's technology capabilities forward in order to ens



Photo courtesy of Brant Bender Photography

Photo courtesy of Brant Bender Photography

tomers get the capital they need quicker, easier and in more customized ways. He also has improved internal capabilities resulting in a more streamlined, efficient workday for his fellow National Funding employees.

In the past year, he delivered projects that the company, only a few years prior, never imagined, and was rewarded in January with a promotion to his current position. Some of his 2018 achievements include delivering customer experience and digital channel innovations supporting a 300 percent increase in traffic; transforming the digital sales experience for customers with the creation of an E2E digital loan process that increased digital data capture by 400 percent and enabled customer checkout experience to go from hours to minutes; and implementing a modern omni-channel customer experience with the implementation of cloud-based telephony and texting solutions, reducing call transfers by 85 percent and adding a new communication channel critical to conversion.

PRIVATE LARGE

BRIAN NORDMANN

Chief Information Officer Dudek

Nearly four decades after its founding, one Encinitas-based business is keeping up with the times with the help of one Brian Nordmann.

Nordmann is chief information officer of Dudek, a well-established planning company founded in 1980. He is also this year's recipient of the Top Tech Award in the private large company category.

At Dudek, Nordmann works alongside environmental planners, scientists, engineers and contractors who help clients plan, design, permit, construct and manage projects that improve communities' infrastructure and natural resources.

Since joining Dudek in late 2017, ordmann has led a number of IT i



Photo courtesy of Brant Bender Photography

tives aimed at transitioning IT from a reactive support function to a proactive and strategic partner in driving business opportunities while providing frictionless IT services to staff.

Among those successful initiatives spearheaded by Nordmann in 2018 was a complete refresh and standardization of all legacy wired and wireless networking at all 15 Dudek offices — including a migration from traditional MPLS to SD-WAN. He also implemented a new innovation platform which explores potentially disruptive technology that may impact Dudek and its clients. Nordmann also established an executive briefing series to educate Dudek's leadership and board on emerging, disruptive technologies, such as artificial intelligence. He also established a new approach to identifying cybersecurity risks and prioritizing security-related initiatives, rolling out new phishing training and security awareness programs to Dudek's staff.



PUBLIC SMALL

FREDERICK DEL ROSARIO

Director of Information Technology Xeris Pharmaceuticals Inc.

When Frederick F. del Rosario joined Xeris Pharmaceuticals Inc. less than a year ago, the company had no IT department, no system and network infrastructure, and limited applications. All it did have was corporate email.

Now as Xeris' director of information technology, del Rosario is receiving the 2019 Top Tech award in the small public company category.

The Sorrento Valley-based company — currently focused on developing and commercializing diabetes/hypoglycemia injectables — has tripled in size since del Rosario joined it in mid-2018. During his short tenure, del Rosario has



Photo courtesy of Brant Bender Photography

contributed to the design and buildout of a new San Diego office with laboratory benchtop workspace; implemented a robust infrastructure to accommodate both the San Diego and Chicago locations; and provided for a video conferencing system to streamline communication between sites and save on travel costs. He has also developed and launched a corporate intranet as a corporate communication tool and onboarding resource, and implemented a security suite of tools to harden the company's new infrastructure.

To support the company's exponential growth, del Rosario and his team used technology and process to simplify employee onboarding. The IT department partnered with human resources and developed tools such as the corporate intranet, and automated workflows help expedite the hiring and onboarding of all these new employees.

PUBLIC LARGE

MARK KOHLHEIM

Vice President CACI International Inc.

Technology expert or fortune teller? **Mark Kohlheim** can be looked at as both.

As vice president of CACI, Kohlheim is part of a company that provides information solutions and services in support of national security missions and government transformation for intelligence, defense and federal civilian customers.

It is his job to strategically assess the future needs and requirements that U.S. Navy and U.S. Marine Corps clients will need in three to five years. Kohlheim advises CACI on the technical direction, skill sets required, and investments required to make sure CACI stays ahead of its competitors while satisfying customer needs.



Photo courtesy of Brant Bender Photography

For his efforts, Kohlheim was selected for the 2019 Top Tech award in the large, public company category.

"Mark's multifaceted efforts across the company, from business systems technologies to tactical edge war fighting technologies, have had a dramatic impact on the operations and war fighting capability of the Navy and Marine Corps," said CACI Executive Vice President Val Lyons, who nominated Kohlheim for the award

During the past year, Kohlheim delivered 8 percent year-over-year growth — twice the corporate growth target.

Kohlheim was also the lead architect of CACI's \$960 million win of a cyber mission engineering multiple award contract and a past Top Tech Award recipient.

TECH SCENE:

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the cradle of research that included advanced radio communications (leading to Linkabit, Qualcomm and Viasat), advanced semiconductor design (leading to the local office of ASML) and biotechnology.

The biopharmaceutical field is one of San Diego's strongest information technology assets, and one that really doesn't call attention to itself, said Harold Tuck,



Harold Tuck

retired CIO for the County of San Diego and a Top Tech Advisory Council member. Such work requires precision calculation, he said.

"Life science companies look increasingly like technology companies What's enabling their growth is data science," said Carroll of Tech San Diego.

But bioscience has an image problem. It isn't "sexy," said Tuck. Companies such as Google, Facebook, Uber and Lyft create alluring places to work in the Bay Area. "That's what's sexy for a young person," even though he may pay an exorbitant amount for a small apartment.

UC San Diego and Tech San Diego are working to keep engineering talent turned out by the community in the community, said Carroll.

"Silicon Valley is a false idol," Carroll added, noting that millennial workers want job satisfaction and quality of life. A young engineer might have visions of the South of Market lifestyle. The reality, however, is he will have to live 20 miles away from work on an undistinguished stretch of highway with four roommates.

A COMMUNITY FOCUS

There are other things that distinguish San Diego's technology scene.

Carroll said the community's mid-sized and small companies offer engineers a wide range of tasks, and therefore a more interesting work environment. In large corporations, he said, tech workers tend to be highly specialized and focused.

Compared to Silicon Valley, San Diego's tech scene is "more community focused rather than purely profit-driven," said Gursky of the USS Midway Museum.

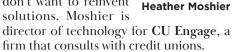
Heather Moshier, another member of the Top Tech Advisory Council, said she



is seeing more collaboration than ever in

San Diego's Tech scene. "A lot of cross-pollenization, too," she said.

Why work together? "Everything is moving so fast," Moshier said, adding that executives don't want to reinvent solutions. Moshier is



The Bay Area beats San Diego on one element that is essential for startups, said Rory Moore, CEO and co-founder of the EvoNexus incubator. That is venture capital, including seed stage and early stage

capital.

In Silicon Valley, entrepreneurs who leave a startup with hundreds of millions of dollars plow their funds back into new startups, Moore observed. San Diego entrepreneurs may be more inclined to put their profits into other investments, such as real estate.

"I don't want to seem like a curmudgeon, but we can't replicate Silicon Valley," said Moore. "But we're getting better and better at the end of the day. We will continue to rank easily in the top 10 regions in the country for creating new companies."



EDUCATION

NATHAN SHORT

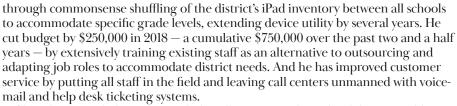
Director of Information Technology Encinitas Union School District

Nathan Short, winner of the 2019 Top Tech award in Education, has shown the potential of information technology in the public school

As director of IT at the Encinitas Union School District, he has "gently pushed the envelope" of adopting new technologies which improve working and teaching conditions. He introduced wireless document cameras and presentation equipment, for example, and upgraded the district's server infrastructure.

He has also improved technology in special education, which serves students with disabilities.

Short has successfully stretched dollars and resources. He saved \$1 million



Short has provided seminars to help colleagues at other school districts, addressing topics such as operational security, data breach strategies, disability access law compliance, cost cutting techniques and team-building.

In 2018, Short was named school district employee of the year.

The Encinitas Union School District serves 5,400 students in preschool through 6th grade.



GOVERNMENT KEITH FERNANDEZ

Manager of Technology San Diego County Sheriff's Department

Behind the uniformed law enforcement tasked with protecting county residents, is a slew of support staff protecting them, including ones in IT.

Keith Fernandez is manager of technology for the San Diego County Sheriff's Department, and the 2019 Top Tech award-winner in the government category. The department and its 4,000 employees provide general law enforcement, detention and court services to a service area that's approximately 4,200 square miles. For his part, Fernandez works tirelessly to future-proof the network infrastructure and provide cyber security. Fernandez is a creative thinker lever-



Photo courtesy of Brant Bender Photography

aging technology to deliver sensible business solutions and his responsibilities range from design, development and implementation for the network and security of the agency's infrastructure. Among his accomplishments in the past year were Fernandez's support of key information systems that service all law enforcement and justice agencies in the region; continued business continuity and disaster recovery planning and designs to ensure 99.9 percent in the event of network failure; and the achievement of 100 percent IT project performance to budget and schedule by outsourcing the provider. Keith strives to challenge his team to think more innovatively by leveraging new technologies and his focus for his team is to do more with less.

STARTUP

TRAVIS FAWCETT

Director of Software Engineering AristaMD

As a 2019 Top Tech honoree in the startup category, Travis Fawcett is a leader in building things from the ground up. Fawcett is the director of software engineering at AristaMD. The La Jolla-based company's eConsult Platform provides solutions to primary care providers with regard to clinical workup checklists and the ability to conduct electronic consults. "Travis Fawcett is a strong company leader, team player and great personality who significantly adds to the product offering and wellbeing of AristaMD," said Aidan Casey, a brand and content strategist for AristaMD who nominated Fawcett

for the award. Fawcett launched m



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Photo courtesy of Brant Bender Photography

new initiatives for AristaMD in 2018. First, he broke down the political barriers of two teams, product team and engineering, who had previously worked in a more siloed approach, according to Casey.

Second, he implemented an entire data warehouse for the company from the ground up over the course of three months. Third, he proposed a new direction for engineering in splitting the application into "micro" services. "He convinced leadership this was a much-needed change for scalability and integrity and began breaking the application into smaller pieces," Casey said. The first portion of this was released in January 2019 and has energized the engineering team, who can now quickly and collaboratively develop with the product team and release code to production in under five minutes.





ADVISORY COUNCIL



Rich Coppa

RICH COPPA

Vice President of Infrastructure & Chief Information Officer, The Arc of San Diego

Rich Coppa, this year's judging chair, has spent more than 20 years at The Arc of San Diego, where he is CIO and vice president of infrastructure and facilities. Engineering is part of his makeup. He recalled growing up in a family that designed, built and tested electronics and mechanical instruments. Prior to joining The Arc, Coppa served in the U.S. Air Force as a noncommissioned officer stationed in Europe. He is a master project manager and a licensed general contractor. For him, San Diego's technology sector is defined by innovation, which he sees at all levels, from small startups to large corporations. He is a two-time Top Tech honoree, was co-chair in 2018 and served as a judge between 2013 and 2017.



Joe Gursky

JOE GURSKY

Director of Information Technology, USS Midway Museum

Joe Gursky, this year's judging co-chair, has been in information management for over 15 years. He has worked in diverse environments such as health care, hospitality, government, security, criminal justice, satellite/cable broadcast, wireless, IT consulting and managed service providers. His is now IT director with the USS Midway Museum. Experience in multiple industries lets him evaluate the best strategies for information management across a wide spectrum. Work in San Diego has shown him the large amount of hidden talent in the region, while previous work at a data center gave him a glimpse of where the tech space is going — into the cloud. (He added, however, that the pendulum still swings between cloud and on-premises technology.) Gursky is the 2015 Small Nonprofit nominee.



Casey Cotton

CASEY COTTEN

Chief Technology Officer, Asset Marketing Systems & Madison Avenue Securities LLC

Casey Cotton is the chief technology officer with Asset Marketing Systems and Madison Avenue Securities LLC. Top Tech judges honored him in 2013 with an award in the Private Medium category and in 2018 with the Top Tech Lifetime Achievement Award. A U.S. Marine Corps veteran, Cotton earned his bachelor's degree from Concordia University of Wisconsin. He holds various technology certificates as well as a Series 7 license, which lets him sell securities. Cotton's story also includes a battle with cancer. "The only thing in life you can control is attitude," he said, adding that a person can choose to be positive. At work, he finds an innovative mindset is essential. "To be successful in IT," he said, "you have to say 'what if,' not 'can't."



Heather Moshier

HEATHER MOSHIER

Director of Technology, CU Engage

Heather Moshier is director of technology for CU Engage. She works with credit unions to assess their current technology environment and helps to prioritize and develop strategic technology plans. Previously she spent 22 years as executive vice president of IT at San Diego County Credit Union, an organization with \$8.3 billion in assets and 400,000 members. Outside of work, Moshier speaks publicly on topics such as data analytics and digital transformation (the process of adapting paper processes to the digital age). Nonprofit work includes tech consulting with the YMCA. Moshier sees San Diego's technology scene as increasingly collaborative, with dissimilar areas cross-pollinating each other. She is a 2012 Top Tech Executive honoree and has worked in its leadership since then.



John Merritt

JOHN MERRITT

Senior Vice President & CIO, YMCA of San Diego County

John Merritt is senior vice president and CIO for the YMCA of San Diego County. He is responsible for tactical and strategic technology operations that drive business value in support of the YMCA's mission. Merritt served in the U.S. Marine Corps, traveling extensively in Asia and the Middle East while managing and supporting satellite communications systems. In 2011, he was named a Top Tech honoree in the Charitable Organizations category. In 2012 and 2013, Merritt served as a judge in the awards program. In 2014 and 2015, he served as judging chair before joining the Top Tech Awards advisory council where he has supported the event for the last four years.



Steve Romeo

STEVE ROMEO

Executive Technologist, Breg Inc.

Steve Romeo is executive technologist with Breg Inc., a maker of knee braces and related medical devices — and increasingly, tech-oriented solutions. His experience with the Carlsbad company ranges from information technology to commercializing innovative systems. After 10 years in IT leadership, he made the jump to product development. His projects have included Breg Flex, an at-home product with a Bluetooth low-energy motion sensor, designed to help patients get over injuries. Breg Flex guides patients through a physical therapy program and reports data to the user's doctor. A second project was an inventory management tool. Romeo is also a successful author and keynote speaker. He served as the judging chair for the Top Tech Awards from 2009 to 2012, and joined the advisory council in 2013.



Harold Tuck

HAROLD TUCK

Retired CIO, County of San Diego

Harold Tuck retired from a 27-year career with the County of San Diego in 2012. His final job was CIO, providing services to 17,000 employees at over 200 facilities. In 2014 he received the Top Tech Lifetime Achievement Award. He previously won in the Government category. Tuck established what is believed to be the first innovation council in local government. Made up of executives from Fortune 50 tech companies and front-line county tech employees, the group pushed for improvement and adapted tools used by the private sector. "The innovation council is a team concept, not an individual concept," Tuck recalled. Today Tuck works through Avasant, the global management consulting firm. He sees the biopharmaceutical computing sector as one of San Diego's lesser-known strengths.

JUDGES



Infrastructure & Chief Information Officer The Arc of San Diego

RICH COPPA

Vice President of





HUDSON AIROM Senior Director, Global Cloud **Operations** Mitek Systems Inc.



TAL ALMOG Director, Data **Operations** Cisco Systems



JONATHAN BEHNKE Chief Information Officer City of San Diego



BRIAN CASAZZA Chief Information Officer Vistage International



Officer Redwitz**JEROME FODOR**

Chief Technology

Officer

AbacusNext



PETER HISSONG Vice President of Technology Founder Sport Group



TERRY LOFTUS Assistant Superintendent & Chief Technology Officer San Diego County Office of Education



ANGELA MORAN Chief Information Officer California Coast Credit Union



TROY SEELYE Chief Information Officer

Teradata Corporation



SWISHER Chief Technology Officer biproxi



JOE GURSKY Director of Information **Technology** USS Midway Museum



BRIAN ALEXANDER Vice President of IT ARS National Services Inc.



BRIAN ANDREWS Chief Information Officer Baker Electric



BLOCKSIDGE Vice President of Information Technology MagnaFlow



DOUG CYPHERS Director of IT Strategy and Leadership WD-40



RYAN FAY Executive Vice President of Strategy & Global CIO ACI Enterprises Inc.



MICHAEL HAWMAN Chief Information General Atomics



DEBRA JENSEN SVP of Global IT Sound United



PHILIPPE MARCHAND Chief Operating Officer Samumed, LLC



FRANK PAREDES Director of Information Technology Father Joe's Villages



SAL SALDIVAR Chief Information Officer La Maestra Community Health



LAURA **SPENCER** Executive Director of Innovation and Design Del Mar Union School District



BRAD WILLIAMS Director of **Operations** Petco Animal Supplies



2019 TOP TECH NOMINEES

Δ

Mark Albright

Tri-City Medical Center

Kim Alexander

Acadia Pharmaceuticals

Omid Arjomand

Rancho Valencia

Asokan Ashok

UnfoldLabs, Inc.

В

Natasha Balac

Qualcomm Institute

Nelson Bamundaga

Premier BH

Michael Bannen

HD Supply

Bradley Baquial

Albert Einstein Academies

Eric Bartlett

Casa de Amparo

Rick Belliotti

San Diego County Regional Airport Authority

Amy Benton

Retrophin

Johannes Boerhout

Intellecy, Inc.

Philip Bohrer

ASM Affiliates Inc.

Rebecca Booth

Center for Creative Leadership

Mike Bourgoyne

General Dynamics NASSCO

Michael Bousquet

Gap Intelligence

Chris Boyer

Academy of Our Lady of Peace

Polina Braunstein

Quake Global

Hayley Brooks

Whooo's Reading

Nick Bulcao

Airspace Technologies

Lorelei Bunjes

IDW Media Holdings

Jim Bunnell

Verisk 3E

Joe Burleson

Summit Pizza West, LLC

C

Armando Camacho

Camacho Brokers

Sergio Campos

Four Points Sheraton

Dave Carlin

Soltek Pacific

John Carrieri

Energy Cloud

Stephanie Casperson

San Marcos Unified School District

Ed Chew

City of Chula Vista

Christopher Cilley

Specialty Produce

Jason Clement

Sony Electronics, Inc.

Fernanda Coelho

Match Your Need

Schuyler Cook

Freedom Branding

Meynard Corpuz

Park Hyatt Resort Aviara

DeWayne Cossey

Vista Unified School District

Win Cramer

JLab Audio

Timothy Crowley

Biocom

Josh Culver

San Diego Natural History Museum

Scott Cupit

eMolecules

Zane Curtis

MRC Smart Technology Solutions

D

Vinh Dang

Child Development Associates

Nguyen Dang

Manchester Grand Hyatt

Adam Deich

Helix Environmental Planning

Frederick del Rosario

Xeris Pharmaceuticals, Inc.

David Delacalzada

Sweetwater Union High School District

Raymund Delos Santos

AP Wireless

Gigi Deweese

Red Flash

Sara Diaz City of El Cajon

Frankie Duenas

Cabrillo Credit Union

Dustin Dunbar

Serving Seniors

E

Shiem Edelbrock

The Control Group

Moudy Elbayadi

ID Analytics

r

Travis Fawcett

AristaMD

Shona Fenner

PetDesk

Keith Fernandez

San Diego County Sheriff's Department

Mario Fernandez

Oceanside Glass & Tile

Jake Fields

Platform Science

G

Usama Georges

San Diego District Attorney

Alexandra Gerritsen

Cali Bamboo

Ray Ghanbari

SmartDrive Systems

Daniel Ginn

Digital Operative

Michael Glowgowski

Wheelhouse Credit Union

Brett Goldsmith

Cardea Bio, Inc.

Alvie Good

SmartDrive Systems

Tim Grace

PointPredictive, Inc.

David Graham

City of Carlsbad

Travis Graham

Evergreen Research **Gustavo Guadalupe**

Quaitas Insurance Company

Jonathan GuertinCajon Valley Union
School District

ш

Mikel HaasCounty of San Diego

Jake Hansen

7telco

Cole Hanson

US Marine Corps (USMC)

Dusty HarkleroadEnvironmental Lights

Peter Harnish

Mention My Biz

Robert Harper

SeaSpace

Simon HarrisondominionRED d.b.d Hopfoot LLC

Rick Hattenburg

Axos Bank

Carlos Hernandez Industrial Polishing

Sam Hessenauer

Nanome Inc **Brian Holley**

vScenario

Hansol Hong Robolink

Geoff HowardNational Funding

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Patrick Jabbour

ElectronicER

Kevin JacksonFall Brewing Co.

Jason JaquaIgoe Administrative Services

David Jessop

Erickson-Hall Construction Co.

Philip Johnson

LoadExpress Services, Inc.

Mario Juarez

Altium

David Julian

Netradyne

K

Kristin Kahle

navigateHCR

Dawn Kale

Poway Unified School District

Tech Coast Angels - San Diego

Ashok Kamal

Miles Kaplan

Hooters Homa Karimabadi

Analytics Ventures

Chelsea Kauffman

LEARN Academy Scott Kennedy

San Diego Family Care

Rainbow Municipal Water District **Samer Khouli**

Ahmed Khattab

TargetCW

Bridget Kimball Intuit

Brett KlineMobile Computer Wizard

Mark Kohlheim

Sailendra Koorapati Callaway Golf

CACI

Eric Larkin Organifi

Jeffrey LeeMEI Pharma

Brian Levine

Retention Rocket **Leonard LeVine**

School District

Adriana Linares

San Diego County

BKM Officeworks

Escondido Union

Bar Association Matt Locke

Jim Lohmann ResCare

Christopher Longhurst, MD

UC San Diego Health

B.A

Eric Macwan

Seth Mader

Reliant Funding

San Diego Regional Center **Erick Magnuson**

Del Mar Recovery Services

Paul Makowski

PolySwarm



2019 TOP TECH NOMINEES

Keola Malone

UE.co

Charles Margiotta

Pacific Services Inc.

Kevin Marino

PCL Construction

Jan Marshall

Cubic Corporation

Scott Maxwell

San Diego County Credit Union

Elizabeth McDonald

PrimeCo

Octavio Mejia Lopez

JV International

Armando Mercado

Grand Pacific Resorts

Igor Mezic

Mix Mode

Greg Moninger

Abalta Technologies

Bryan Monzon

Fifty & Fifty

Robert Moore

Republic Moving & Storage

Jared Morante

Wrapify

Daniel Moreno Chosen Foods

Ben Mortensen

Social Advocates for Youth (SAY San Diego)

Doug Morton

San Diego Blood Bank

Thomas Morton

Epic Sciences

Bill Mount

San Diego Association of Governments (SANDAG)

Matthew Mower

Point Loma Credit Union

Greg Muir

Teradata

Cuauhtemoc Muniz

The Taco Stand

Faisal Mushtaq

GlobalLogic

Chris Nguyen

US Navy

Frez Nir

Mitchell International

Brian Nordmann

Dudek

Sergio OliverosSouth Bay Primary Medical Group

Luis Ordonaz

Luis Ordonez

Terry Orletsky

Select Supplements

The Ken Blanchard Companies

P

O

JP Palacio

Kromeon

Jacob Parker

GigaAir

Bryan Partipilo

Toyota of El Cajon / Honda of El Cajon

Ram Patrachari

Viejas

Scott Petersen

Tri Phos Therapeutics

Christopher Petersen

Scientist.com

Reema Poddar

Teradata

Chris Pond

Burwood Group / XiMed Medical Group

Kevin Popovic

Market Ready Index, Inc.

Sanjiv Prabhakaran

Bytes, Inc.

Felton Pray

AKA Head Start

David Priest

St. Madeleine Sophie's Center

Bradley Pruitt

PRA Health Sciences

Matt Putman

H.G. Fenton Company

R

Jamal Rabbani

Proficio, Inc.

Phil Rasori

MortgageCapital Trading, Inc. (MCT)

Jeff Rauch

ICW Group

Chris Rivera

Erasca

Clifford Robbins

Waxie

Rick Roberts

Grossmont Union High School District

Kurling Robinson

Fokcus

Chris RogersAnnexus IT

Joe Rohner

Booz Allen Hamilton

Lisa Rosenfelt

Diamond and Branch

Rajni Roshan

UCSD Jacobs School of Engineering Center for Wireless Communication

Dave Roth

Chef Works

S

Andrew Sabat

Idea Tutors, LLC **Carlos Salazar**

King-Chavez Neighborhood of Schools

Zach Saltzman

FMT Consultants

Jonathan Santiago

Casas International Brokerage

Alo Sarv

SOCi

John Saunders

Power Digital Marketing

Shaun Savage

GoShare

Gregor Schaller

Cobra Puma Golf

Jim SchneiderCollege Area Business District

Adham Shaaban

Forward Slope, Inc.

Stephen Sherrill

Parker Hannifin, CSS Division

Nathan Short
Encinitas Union School District

Michael Singer

Jonathan Smith

North County Health Services

Brendan Smith

Motive Interactive

Robert SmithEye Care of San Diego

Naresh Soni Tsunami ARVR, Inc.

Scott Sorensen

Human Longevity, Inc.

Chris Spannos

MRC Smart Technology Solutions

Erik Stevens

Luth Research

Kevin Stuecklen

WestAir Gases & Equipment

Mark Sulzen

SmartDraw Software, LLC

Sergey Sundukovskiy

Raken

Sudipto Sur

Reflexion Health

Brent Takemiya

Hard Rock Hotel

John Taylor

Youngevity

Albert Thongkham

Hoban Management

Patrick Tinklenberg

Sycuan Resort and Casino

Stuart Toelander News Quantified

Arie TrouwXY- The Persistent Company

Steve Tullgren

DJ Orthopedics **Darryl Turner**

Woodstocks Pizza

U

Marc Upchurch

Mental Health Systems, Inc.

V

Saulius Vabalas

Great Lakes Data Systems (GLDS)

Narayanadas Vakamudi

Family Health Centers of San Diego

Juana ValadezPoint Mortgage Corporation

Jonathan Valamehr

Tortuga Logic

Jamie Valdez
Buffini and Company

Mark Valldolid

St Paul Senior Homes & Services **A.J. Van de Ven**

CalSense

Eric Van Johnson

DiegoDev LLC

Corey VanWormer San Diego Blood Bank

Gaston Vejar Nap San Diego LLC

Brian Vinciguerra

Credit Solutions Corp

Parity Network Solutions **Ajit Viswanathan**

Stephen Vocal

Doctible

W

Norman Waelchli Vision InfoSoft

Tim White

San Diego Symphony

Joshua Whittle

Carpet Club

Nathan Wilder

Ethertronics, an AVX
Group Company

Shane Willis

T.B. Penick and Sons, Inc.

Jared Wohlgemuth

San Diego Yatch Club

Jon WolbergInterpreters Unlimited, Inc.

Public Consulting Group

Y

Husam Yaqoob

Kevin YipBlueboard, Inc.

Research, Inc.

Jeremy YoungKyowa Kirin Pharmaceutical

Z

Mark Zecca, Ph D.

San Diego County Office of Education

Mick ZenticPacific Sun Properties

Todd Zulauf

Alvarado Parkway Institute, BHS

Alvarado Parkway Institute, Bhs

ore than 1,000 people gathered May 16 at the Del Mar Fairgrounds to honor the Top Tech Awards winners for 2019. Cox Business was the title sponsor, as it has been for the 12-year history of the event. The platinum sponsor was RapidScale and the gold sponsor was ScaleMatrix. Bronze sponsors were Green Rope, T-Mobile for Business and VIA Technical. Supporting sponsors were CompTIA AITP San Diego (the Association of Information Technology Professionals), Girls in Tech San Diego, the San Diego County Hispanic Chamber of Commerce, the San Diego Regional Chamber of Commerce, San Diego Tech Hub, SIM San Diego (a local division of the Society for Information Management), Startup San Diego and Tech San Diego. Event vendors were Payne-Mason Cigars and The Vendi Bean Machine.





















































- 1. More than 1,000 people packed the hall at the Del Mar Fairgrounds.
- 2. The virtual reality roller coaster ride was a crowd pleaser.
- 3. Gonzology provided the soundtrack for the evening.
- Cox Business team members Sam Attisha, Larry Coval, emcee Heather Myers, Jared Ruth, Ken Kraft and Duane Cameron, with emcee Nick Hardwick.
- 5. Bjorn De Boer, Matt Stewart and Lars Helgeson of Green Rope.
- 6. Supporting Sponsor Startup San Diego, with Fresh Brewed Tech guru Neal Bloom.
- 7. Bronze Sponsor VIA Technical staff with CEO Natalie Viani.
- 8. Top Tech nominee Dr. Brad Pruitt of PRA Health Sciences with Lisa Yun, also of PRA Health Sciences.
- Large Nonprofit honoree Das Vakamudi, chief technology officer at Family Health Centers, flanked by the emcees.
- 10. Barb Chodos, president and publisher of the San Diego Business Journal, and Duane Cameron, vice president of Cox Business.
- 11. Mark Zecca, Ph.D., executive director of educational business systems at the San Diego County Office of Education, receives the Lifetime Achievement Award. Flanking him are emcee Nick Hardwick, 2018 Lifetime Achievement honoree Casey Cotton and emcee Heather Myers.
- 12. Attendees watch a craftsman from event sponsor Payne-Mason Cigars make custom hand-rolled cigars.
- 13. Judge and past honoree Robert Swisher with Cox marketing director Jared Ruth and Cox Communications Vice President Sam Attisha.
- 14. Macey Brooks of 5C Telecom.
- 15. Private Small Category honoree Alexandra Gerritsen, vice president of customer experience and transformation at Cali Bamboo, flanked by the emcees.
- Erica Burke, director of customer fulfillment with Cox Business, presents the first ever Startup category honor to Travis Fawcett of AristaMD.
- 17. Top Tech nominee Carlos Salazar of King-Chavez Neighborhood of Schools.
- 18. The Girls in Tech organization was a supporting sponsor.
- 19. Y'vonne Ormond, CEO of 5P Consulting; Emilie Weber, lead graphic designer with gold sponsor ScaleMatrix; Stephanie Mansolino, vice president of marketing with ScaleMatrix; and Donna Hale, principal consultant and vCIO with 5P Consulting.
- 20. 2018 Lifetime Achievement honoree Casey Cotton presenting the 2019 Lifetime Achievement Honor to Mark Zecca, Ph.D.
- 21. Emcee Nick Hardwick, Cox Business enterprise sales director Daniel Martinez, Cox Business Exemplary Winner and past honoree Chris Petersen and emcee Heather Myers. Petersen is co-founder of Scientist.com and the company's chief technology officer.
- 22. Private Large category honoree Brian Nordmann, CIO of Dudek, with the emcees.
- 23. Cox Business Vice President Duane Cameron welcomes Top Tech quests.
- 24. Public Small category honoree Frederick del Rosario, director of information technology for Xerix Pharmaceuticals Inc., with the emcees.
- 25. Travis Fawcett, director of software engineering with AristaMD, does a handstand while on his way up to the podium to accept the Startup award.
- 26. Todd Backus, manager of field marketing for California at Cox Business, with Macie Rookus, regional marketing specialist with Cox Business.

Photos courtesy of Brant Bender Photography