2020 Giving Guide
San Diego County
Students graduating from college can earn $1 Million more over their lifetime, than students with a high school diploma alone. Our mission is to break the cycle of poverty by preparing underserved students to be the first in their families to go to college through after school programs that begin in third grade.

INVEST IN OUR YOUTH
Consider becoming a monthly donor or give a one-time cash or stock donation. Your support is an investment in the future of our youth, families and communities. Visit www.blci.org/donate today.
2020 Giving Guide
San Diego County

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Letter from the Director of Philanthropy

Dear Readers,

Our Giving Guide could not have come at a better time, what a year 2020 has been. Nonprofits are seeing a 40%+ increase in demand and many of those in need are seeking help for the first time. Thankfully, San Diego businesses recognize the hardships and have stepped up to support the region’s nonprofits.

I am honored to be a part of The San Diego Business Journal’s annual publication which features wonderful nonprofit agencies in San Diego County. Our annual Giving Guide highlights nonprofits’ efforts in response to the growing needs emerging from these challenging times.

I want to thank Shelley Barry for compiling all the profile survey data and ad copy information, Eric Alderete and Natalie Rocha for collecting all the data for the Foundations and Non-Profit Agencies List, and Brad Graves for his inspiring media coverage. They all worked tremendously hard on this project and I am truly grateful. And of course, none of this could happen without our sponsors, AFP, North County Philanthropy Council, SDG&E, University of San Diego- The Nonprofit Institute, The San Diego Foundation, San Diego Grantmakers, and the corporate leaders and philanthropists who inspire others by giving back to our community.

Congratulations to all our Giving Guide partners for taking a stand and helping our community. May we strive for a healthy, positive and productive 2021.

With much thanks and appreciation,

AnnMarie Gabaldon
Director of Philanthropy

AnnMarie Gabaldon

Our Mission: To be a relentless force for a world of longer, healthier lives.

Denyse Wilson had a history of heart disease and Type 2 diabetes so she was vigilant about her health, working out regularly and active in sports throughout her life. When she started to experience chest discomfort and shortness of breath she consulted her doctor. Knowing the symptoms, understanding her family history and being an advocate for her health saved her life.

How are we helping San Diegans like Denyse live longer, healthier lives?

Creating Equitable Impact by

- Changing Policy
- Leading Breakthroughs in Science and Technology
- Transforming Healthcare
- Changing Systems
- Transforming Communities

More information at heart.org/SanDiego or by calling (858) 410-3850

CONGRATULATIONS TO THE 2020 SAN DIEGO MAN OF THE YEAR

Sonny Talamantes
San Diego, CA
Davis & Adams Construction

The Leukemia & Lymphoma Society (LLS) would like to thank all of the 2020 Man & Woman of the Year participants. Because of their tireless efforts, LLS is able to continue advancing breakthrough cancer treatments and therapies. Beating Cancer Is in Our Blood.

For more information and to nominate a 2021 candidate visit MWOY.org or contact Hadley.Weiss@LLS.org
Lidia S. Martinez

THANK YOU FOR YOUR 30 YEARS OF SERVICE AT SOUTHWEST AIRLINES.

Through your work, you have championed hundreds of nonprofit organizations and made our San Diego community stronger.

Congratulations on your retirement!
Unprecedented Disruption: COVID-19 Impact on San Diego Nonprofits

San Diegans Express High Confidence in Local Nonprofits to Respond Effectively to Issues Related to COVID-19

80% Local Nonprofits 68% Local Corporations 65% Local Government

Negative Impact on Nonprofit Sector Employment and Finances Threatens Capacity to Respond to Community Needs

Despite positive job growth through the end of 2019, there has been a significant and unprecedented hollowing out of the nonprofit workforce. Since March 1, 2020, 47% of nonprofits reported staff furloughs and/or layoffs, and 26% reported instituting pay cuts.

Nonprofit leaders report decreased revenue across a variety of sources including fee-for-service revenue and individual donations, which on average, equal 95% of all revenues.

Loss of Fee-For-Service Revenue: 79% 5%
Decline in Individual Donations: 53% 15%
Government Contracts Not Reimbursed: 13% 17%
Inability to Pay Rent or Mortgage: 7% 9%

Since March 1, 2020:
- Yes
- Not Yet, But Anticipated

Nonprofit leaders report decreased revenue across a variety of sources including fee-for-service revenue and individual donations, which on average, equal 95% of all revenues.

The nonprofit sector contributes 9% of our region’s total wages and 1 in 10 jobs in the San Diego area. Yet, unlike the Great Recession of a decade ago when nonprofit revenues, staffing and services remained relatively steady, many local nonprofits are faced with unprecedented cuts to their organizations’ finances and staff. This presents a critical challenge for the San Diego region as nonprofit organizations are essential to the recovery of our region’s wellbeing and prosperity.

Other key findings include:
- A large majority of nonprofits report loss of fee-for-service revenues and individual donations
- The arts and culture sector has been particularly hard hit by the loss of fee-for-service revenues
- Cash assistance from the federal CARES Act has been vital to continuing the operations of many nonprofit organizations
- Nonprofits are responding to COVID-19 challenges by shifting programs online, working remotely, and collaborating in new ways to leverage community assets

Our quality of life depends on a healthy nonprofit sector. What can San Diegan’s do to help? If you are in the position to do so, make sure to financially support your favorite local nonprofits this year.

See full report, data sources, and register for events at: www.sandiego.edu/nonprofit
nonprofit@sandiego.edu | 619-260-7443
A Sector Worth Protecting

San Diegans Express Higher Confidence in Local Nonprofits Versus Corporations and Government

Local Nonprofits Rank Highest at Improving Quality of Life

Local Nonprofits are Viewed as Trustworthy and Effective

Survey data of San Diego residents made possible by generous support from Luth Research.

SAN DIEGO COUNTY NONPROFIT SECTOR

11,898
NONPROFITS
Registered 501(c)(3)
Public Charities

+3.4%
2017 to 2018

795
PRIVATE FOUNDATIONS

+3.4%
2017 to 2018

$21B
REVENUE

$19.4B
EXPENSES

$34.9B
ASSETS

CONTRIBUTION SOURCES

Special Events and Memberships 2.3%
Government Grants 48.6%
Other Direct Contributions 45.8%
Indirect Contributions 3.2%

5 YEAR TREND OF ASSETS, REVENUE, AND EXPENSES (in billions)

PRE-COVID-19 EMPLOYMENT

2,755
STAFFED NONPROFITS

125,828
PAID EMPLOYEES

$7.82B
TOTAL WAGES
Association of Fundraising Professionals - San Diego Chapter

Volunteer Opportunities

Board Service
A variety of committees including marketing, finance, membership, and more.
National Philanthropy Day

Giving Opportunities

Support National Philanthropy Day, Be the CAUSE campaign and chapter scholarships

Board of Directors & their Company/Affiliation

Sarah Booher
Rady Children’s Hospital Foundation

Courtney Cordero
Association Director of Annual Campaign, YMCA of San Diego County

Tamika Franklin
Director of Development, The Preuss School UC San Diego

Dale Ganzow
CEO, San Diego Employers Association

Rebecca Gennaro
VP, Senior Philanthropic Specialist, Wells Fargo Private Bank

Cody Grigsby
Vice President, Netzel Grigsby Associates, Inc.

Todd Krapilian
Chief Development Officer, St. Paul’s

Mark Lagace
Director of Philanthropy, Home Start, Inc.

David Lang
Partner, DAL Group

Carlos Medina, CFRE
Learning Services Manager, San Diego Grantmakers

Justin Nunez
Director of Communications, The San Diego Foundation

Cynthia Rice
Associate VP of Institutional Advancement, MiraCosta College

Laura Rice
Senior Director of Development, National University

Lisa Ritchie, CFRE, MA
Vice President, Netzel Grigsby Associates, Inc.

Nancy Rohland-Heinrich
President, National University System

Mary Rose McDermott
Director of Development, School of Business, USD

Sarafina Scapicchio
Director of Philanthropy, San Diego LGBT Pride

Jeanne Schmelzer, CFRE
Regional Vice President, Netzel Grigsby Associates, Inc.

Kea Spurrier, MA
Chief Development Officer, Jewish Family Service of San Diego

Danielle Venti
Director, Community Scholarships, The San Diego Foundation

Stephanie Venti
Director of Development, Division of Social Sciences University of California San Diego

Oliver Welty
President & Founder, The Welty Group, LLC

Jim Woods
VP, Corporate Relations, United Way of San Diego

Julie Wright

Jae Yang

Brian Zumbano
VP, Chief Development & Stewardship Officer, The San Diego Foundation

Mission Statement

AFP, an association of professionals throughout the world, advances philanthropy by empowering people and organizations to practice effective and ethical fundraising on behalf of the community.

The San Diego Chapter of the worldwide Association of Fundraising Professionals (AFP) upholds the mission of the international association and advances philanthropy in the San Diego region by enabling members, prospective members and representatives of other organizations to practice effective and ethical fundraising.

Goals for 2020-2021

Provide education, resources, career development and scholarships to fundraising professionals and nonprofit leaders.

Service Area

San Diego County

Fundraising Events (or Areas of Funding)

National Philanthropy Day, a special day set aside on the fifteenth of November to recognize the great contributions of philanthropy and those people and organizations active in the philanthropic community.
NPD2020.org

We’re Virtually Unstoppable!

November 14, 2020
8:00 to 8:30 p.m. on

AFP Presents
NATIONAL PHILANTHROPY DAY

Congratulations to Our NPD2020 Honorees!

Patricia Sinay, Outstanding Volunteer
Southwest Airlines, Outstanding Philanthropic Business or Corporation
Kimberley Phillips Boehm & Marcus Boehm, Outstanding Philanthropists
Augustus Holm & Cady Mariano, Outstanding Youth/Student Volunteers
This Is About Humanity, Outstanding Grantmaking Organization
DETOUR, Outstanding Organization for Diversity and Inclusion
James Floros, Outstanding Development Professional

Keynote Speaker
Mark Stewart, President and CEO, The San Diego Foundation

Together we are Resilient. Together we are San Diego Strong!
American Red Cross of San Diego and Imperial Counties

Mission Statement

The American Red Cross prevents and alleviates human suffering in the face of emergencies by mobilizing the power of volunteers and the generosity of donors.

Goals for 2020-2021

• Provide lifesaving blood for patients in need, in San Diego and beyond.
• Help the San Diego community prepare for, respond to and recover from disasters big and small - from home fires to wildfires, floods, earthquakes and more.
• Deliver vital health and safety training to empower community members with skills such as First Aid, CPR and AED training.
• Serve those who serve, including helping service members, veterans and their families by facilitating 24/7 emergency communications messages, providing Reconnection Workshops, pre- and post- deployment briefings, referral services and more for members of the military community.
• Support the work of Red Cross International Services, including facilitating family reconnections, providing technical expertise and funding during international disasters and more.

Organization Service Area

San Diego and Imperial Counties

Organization Fundraising Events (or Areas of Funding)

Corporate Partnerships

Companies of any size can establish a meaningful partnership with the American Red Cross of San Diego and Imperial Counties. There are opportunities to engage in every Red Cross line of service, from disaster relief to Service to the Armed Forces, Red Cross Blood Services and more. For information on how your company can get involved, please contact Amy Kennedy, Director of Development, at amy.kennedy@redcross.org or 949-358-4595.

Volunteer Opportunities

Become a Red Cross volunteer today. The Red Cross helps people in emergencies every day and our vital work is made possible by volunteers. With the large scale of current disasters and the complexities of COVID-19, more help is needed now. The Red Cross is always looking for people with various backgrounds, talents and skills. Join thousands of local volunteers at redcross.org/volunteer.

As we continue to navigate this pandemic, blood donations remain essential to the health of our communities. Volunteer blood donors can make a lifesaving difference for patients in need in San Diego and beyond. The Red Cross needs the ongoing support of blood donors and blood drive hosts to ensure blood products are available for patients battling disease and facing the unexpected. To learn about hosting a blood drive, or to make an appointment to give blood or platelets, visit RedCrossBlood.org.

There are also many employee engagement volunteer opportunities available throughout the year. To learn more, please contact Amy Kennedy, Director of Development, at amy.kennedy@redcross.org or 949-358-4595.

Information

AMERICAN RED CROSS OF SAN DIEGO AND IMPERIAL COUNTIES
3950 Calle Fortunada
San Diego, CA 92123
Phone: (858) 309-1200
Fax: (858) 309-1285
Website: www.redcross.org/SoCal
Email: socaevents@redcross.org
www.facebook.com/SoCalRedCross
www.twitter.com/SoCalRedCross
www.linkedin.com/company/SoCalRedCross
www.instagram.com/localsocalredcross

Sean Mahoney
Regional Chief Executive Officer
Established Date: 1898

American Red Cross
San Diego and Imperial Counties

Growth Opportunities

Financial donations: The support of donors powers American Red Cross efforts each and every day. Our network of generous donors, volunteers and employees share a mission of preventing and relieving suffering, here at home and around the world. The Red Cross is proud that an average of 90 cents of every dollar we spend is invested in delivering care and comfort to those in need.

Donations enable the Red Cross to prepare for, respond to and help people recover from disasters. A hot meal delivered to disaster victims, shelter when there is nowhere else to turn, an emergency message delivered to a member of the Armed Forces - these are just a few ways that your gift may be put to work at the Red Cross.

Blood Donation: Every two seconds, someone in the U.S. needs blood-products with cancer, trauma patients, premature babies, accident victims and more. The American Red Cross is the largest single supplier of blood and blood products in the U.S., providing nearly 40% of nation’s blood. The need for blood is constant, and volunteer donors are the only source of blood for those in need.

The Red Cross is currently testing all blood, platelet and plasma donations for COVID-19 antibodies. The test may indicate if the donor’s immune system has produced antibodies to this coronavirus, regardless of whether they developed symptoms. Red Cross antibody tests will be helpful to identify individuals who have COVID-19 antibodies and may qualify to be convalescent plasma donors.

A gift to support Biomedical Services will help ensure a safe and reliable blood supply is available for patients in need, helping to save lives. Every day the Red Cross hosts hundreds of blood drives to ensure there is enough blood on hospital shelves. Your gift supports the network that makes these drives and the collection of lifesaving blood possible.

Make a difference by donating at redcross.org/donate or contact Amy Kennedy, Director of Development, at amy.kennedy@redcross.org or 949-358-4595.

Board of Directors & their Company/Affiliation

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University of California

Ammar Abuyousef, Vice Chair
Senior Vice President/CFO
San Diego Gas & Electric

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Laura Hart
Vice President, Business Operations
Qualcomm Incorporated

Dan Hom
CEO/President
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Brian Lee
President, San Diego Region
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Pat Lloyd
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Mike Pack
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SunCal Outdoor Advertising

Tori Pollitt
Philanthropist and Community Volunteer

Mark Trask
Director, Environmental Health and Safety/ Workplace Safety
Kaiser Permanente

Carissa Wisniewski
Partner in Charge
Moss Adams, LLP

Art Salindong
President/CEO
Trabas Technologies

---

CEO (Retired)
Laura Hart
Vice President, Business Operations
Qualcomm Incorporated

President/CEO
Art Salindong

Past Chair
Mike Pack
CEO/President
SunCal Outdoor Advertising

Consulting Firm
Moss Adams, LLP

Number of Volunteers:
3950

Volunteer Opportunities:
5,000

Volunteer Hours:
10,000

Volunteers:
10,000

Lives Saved:
794

Smoke Alarm Installations:
10,000

Blood Donations:
100

Blood Users:
1,000
Emergencies don’t stop during a pandemic. Neither does the American Red Cross.

Help the Red Cross continue to deliver its lifesaving mission.

Join Our Team
Volunteers are urgently needed for both virtual and in-person opportunities.
redcross.org/volunteer

Give the Gift of Life
If you are feeling healthy and well, make an appointment to donate blood.
redcrossblood.org

Support Our Work
An average of 90 cents of every dollar we spend is invested in delivering care and comfort to those in need.
redcross.org/donate
Boys & Girls Clubs of Greater San Diego

**Fundraising Events (or Areas of Funding)**

Our signature event, An Evening of Changing Lives, will take place as a virtual auction November 11-15, 2020. The auction will include a wide variety of exciting items, including travel packages and exclusive opportunities. Funds raised by the event are crucial to the success of the organization and enable us to serve young people with our life changing programs.

**Volunteer Opportunities**

Under normal circumstances, we have a wide variety of ways for individuals and groups to engage in volunteer activities at our Clubs. We work with those interested in volunteering to develop a personalized volunteer experience that meets their needs, interests, and schedules. Due to restrictions related to COVID-19, we are not currently allowing volunteers in our clubhouses. We hope this changes soon, as volunteers add great value to our programs.

**Giving Opportunities**

With many families losing income throughout the COVID-19 crisis, our scholarship program is more important than ever before. Scholarships allow our members to benefit from all our programs while their parents get back to work. In 2019, we gave out over $600,000 in scholarships to families with a proven financial need, and we know the need is greater now than ever.

**Board of Directors & their Company/Affiliation**

- **Jeff Levinson**, Board Chair, JSM Management LLC.
- **Rich Aeling**, Aelott Air Conditioning
- **Ian Anderson**, Jani King
- **Mark Baker**, Baker Enterprises
- **Scott Bohrer**, W2W Sport
- **Trudy Bronner**, Dr. Bronner’s Magic Soaps
- **Chris Burt**, Pacific Western Bank
- **Nicole Carr**, Measurable Inc
- **Robert Carrington**, BC Sports, Inc
- **James Chang**, General Atomics
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- **Lionel Deschamps**, KPMG
- **Bruce Dunn**, Mission Pools
- **Rockette Ewell**, US Bank
- **Gerry Fay**, Protempo
- **Matthew Frazier**, Frazier Farms
- **Joseph Giamanco**, Alliant Insurance Services - North County
- **Sara Greenspan**, San Diego Padres
- **Tom Hazard**
- **Tina Howe**, Bill Howe Plumbing, Heating & Air Inc.
- **Randy Jungman**, Citracado Dental Group
- **Dan Kotnik**, KPMG
- **Diane Law**, Point Loma Nazarene University
- **Margaret Moir**
- **Kim Molzahn**, Berg Electric
- **Jason Mrozek**, McCarthy Builders
- **Jeff Nadeau**, Devitt Move Worldwide
- **Fred Nasseri**, Unicorn Jewelry
- **Tee Ness**, Hawthorne Machinery Co.
- **James Oliver**, Morgan Stanley
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- **Michael Slawson**, BWE, Inc.
- **Jim Smith**, Ashford University
- **Denette Stewart**, California Bank & Trust
- **Shaivi Vasanadu**, Aldrich CPA & LLC
- **Ed Walton**, Procopio
- **Steve Wittman**, Hawthorne Machinery Co.
- **Paula Zamudio**, Cox Communications

**Information**

Michelle Malin  
Phone Number: (858) 866-0591x207  
E-mail: mmalin@sdyouth.org

**BOYS & GIRLS CLUBS OF GREATER SAN DIEGO**  
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San Diego, CA 92117  
Phone: (858) 866-0591  
Fax: (858) 866-0595  
Website: www.sdyouth.org  
Email: info@sdyouth.org  
Facebook: www.facebook.com/bgcgbsd  
Twitter: www.twitter.com/bgcgbsd  
LinkedIn: www.linkedin.com/company/bgcgbsd  
Instagram: www.instagram.com/bgc_gsd

Top Executive: Danny Sherlock  
Top Executive Title: President & CEO  
Established Date: 1941

**Mission Statement**

To inspire and enable youth to achieve academic success, build good character and responsible citizenship, and make healthy lifestyle choices.

**Goals for 2020-2021**

Boys & Girls Clubs of Greater San Diego has a distinguished history as a youth non-profit organization in San Diego County. Boys & Girls Clubs of America has ranked BCGGSD in the top 2% of all Clubs in the country in revenue and expenses and number of youth served. In 2020, we will continue our critical mission and strive to serve more youth, more often.

**Service Area**

In a non-pandemic year, we operate 20 community-based sites covering a service area of over 2,000 square miles from National City to Borrego Springs.
The current pandemic has impacted every facet of society, including our organization. In the interest of the safety and health of our members, staff, and the general public, we had to temporarily close all Club operations. Now that some of our Clubs have reopened, we have a huge job ahead of us - to get the kids of San Diego back on track to their great futures. Through our academic success, character development, and healthy lifestyles programs, we are helping to stem learning losses and make sure kids who need mentoring do not slip through the cracks.

None of this would be possible without the generous support of our donors!

Thanks to our An Evening of Changing Lives Partners!

Granger Haugh’s Foundation

Baker Electric Home Energy

Greater San Diego

Bill Howe

Boys & Girls Clubs Foundation

CPI

Cox

DeWitt

Elevon Western Builders, Inc.

Frazier Farms

Grange Haugh’s Foundation

KPMG

Mission Pools

Pacific Western Bank

Payne Family Foundation

Pentair

PLP Enterprises

Sony

The Pack Foundation

Chris Duthie & Bonnie Byrne

Gerry & Lea Ann Fay

Tom & Jo Hazard

Diane Law

Jeff & Nancy Levinson

Dr. Douglas & Margaret Moir

Julius & Bonnie Paeske

Steven Adler & Carol Rolf

Rich & Gaby Sulpizio

Dan & Barbara Weber

*Sponsors available at time of print.

SDYouth.org
Computers 2 Kids

Mission Statement

Computers to Kids, San Diego (C2K) believes all children and their families, regardless of their economic status, need to be computer literate and have equal access to technology and the crucial educational, occupational, and financial resources that technology can provide to improve their educational options and their futures.

Goals for 2020-2021

C2K has been refurbishing and distributing computers to low-income families for over 15 years and is a national leader in the effort to bridge the digital divide. Since the school closures, C2K has refurbished more than 20,000 computers to meet the requests from families struggling to help their child complete in-home education, and from colleges providing computers for thousands of their students. And in support of the Executive Order on Strengthening the Child Welfare System for America’s Children, C2K is delivering systems to foster children throughout California. The need for more technology is and will continue to be high as we fulfill the technological shortfall facing our education system today.

Service Area

California, Nevada, Arizona
Since COVID-19 Pandemic, shipping computers nationwide

Fundraising Events (or Areas of Funding)

The San Diego Regional Chamber of Commerce, Cox Communications, the San Diego County Office of Education, District 6 Councilmember Chris Cate, and Computers 2 Kids (C2K) are launching the Meet The Need Computer Drive beginning September 28th through October 31st. The goal is to rally businesses and the community to Meet the Need during the COVID-19 Pandemic and donate their unwanted electronics to help families realize their dreams for a strong education. Individuals and small, medium, and large-size businesses can donate their computer directly to C2K today, pledge a future donation, or host a computer collection drive. I have attached two flyers and the link to the webpage is: www.c2sdk.org/MeetTheNeed.

Volunteer Opportunities

Computers 2 Kids, San Diego is looking for volunteers that share our passion for youth, community, and technology. Volunteer positions include: Administrative/Clerical Support, Assisting at E-Waste Events, Assisting at School Computer Distributions, Computer Refurbishing, Computer Library Training, Resource/Community Fairs, Grant writing, and Social Media

Giving Opportunities

Your support keeps kids connected. $0.97 out of every dollar that comes into C2K is put directly into getting computers into kids hands so they stay connected to their online classes, ending the digital divide for them and their families.
Can You Imagine Even One Day NOT Having Access To A Computer?

Donate Your Companies Refreshed Electronics
Donate today and help make a difference in the life of a school child living without access to technology

ABOUT C2K
C2K wants all children and their families, regardless of their economic status, to be computer literate and have equal access to technology and the crucial educational, occupational, and financial resources that technology can provide. C2K accomplishes this through its Technology Assistance Program that recycles and refurbishes used computers and delivers them to low-income families throughout San Diego County.

DATA SECURITY
All items storing personal data will be sanitized in compliance with the Department of Defense Sanitization Standards as outlined in the National Industrial Security Program Operating Manual DoD 5220.22-M.

There is no charge to the donor and C2K provides tax receipts upon request. Site visits are available upon request.

QUESTIONS? Call C2K at (858) 200-9791 or email us at: info@c2sdk.org.

C2K accepts all working and nonworking electronics including:
- Computers, Laptops, Gaming Systems (CHROMEBOOKS, APPLE & PCs)
- Monitors (any size)
- Keyboards, Mice
- Printers, Copiers
- Fax, Scanners
- Servers, Server Racks
- Routers, Switches, Network Components
- Televisions
- Radios, Stereo Equipment
- Speakers
- Cell Phones, Land Phones
- VCRs, DVRs, Recorders
- Projectors, Smart Screens
- Miscellaneous Cords
- Software, Hardware
- Ink and Toner Cartridges (new)
- Tablets (iPads, Androids)

When:
Monday through Friday, 9:30 a.m. until 5:30 p.m.
Saturdays 10:00 a.m. until 3:30 p.m.

Where:
Computers 2 Kids Refurbishing Warehouse
8324 Miramar Mall
San Diego CA 92121

TO SCHEDULE A CORPORATE PICKUP CALL (858) 200-9791
California State University San Marcos

Service Area
North San Diego County, Southwest Riverside County and South Orange County

Fundraising Events (or Areas of Funding)
Giving Day
CSUSM Giving Day, held every year on the Tuesday after Thanksgiving, is a day for people to support what they love about the university, from scholarship support to important initiatives. Over the past four years, Giving Day has grown in leaps and bounds, capped by a $1.8 million goal in 2018 in which the university raised $448,955, an astounding increase of 2,877% over the inaugural event. From academics to athletics to scholarships to programs for student success, Giving Day is a chance to fund what you love.

Organization Volunteer Opportunities
At CSUSM, we encourage community members to actively engage with our colleges as advisers, mentors, advocates and philanthropists. Many of our academic programs have active advisory councils that meet regularly to discuss priorities, opportunities and initiatives. By contributing their collective knowledge, vision, experience and resources, the councils serve as ambassadors on behalf of the colleges and program areas. Council members help to nurture relationships with alumni and other constituencies beyond the campus, enhancing the current student experience and encouraging giving to CSUSM.

Organization Giving Opportunities
CSUSM is committed to ensuring that institutional priorities, initiatives, policies and practices take into account, reflect and support the university’s goals and expectations for diversity and inclusion. The commitment to inclusive excellence is a vital part of our fundraising priorities for the year, which include innovation, the student veteran experience, engineering, and student success and mobility.

Student success and mobility encompasses one of our most vital needs – scholarship support. Nearly 70% of CSUSM students receive financial aid. For most of our students, financial support from family is not an option. Many of our students work in addition to going to school full-time. Many are parents themselves, juggling family commitments and their academic endeavors. A second year of studying.

Help support the next generation of doctors, scientists, artists and activists today by contributing to scholarships at CSUSM.

Board of Directors & their Company/Affiliation
Sarah Aragon, Class of 2021, marketing, CSUSM student representative
Joe Bear, retired community leader
Leslie Braun, attorney, The Oracle Lawyers
Sam Clarke, assistant professor of management, faculty representative
Kyle Casement, senior manager, SEC reporting, Zentalis Pharmaceuticals
Tommy Friedrich, vice president, Cresa
Ron Gerevas, retired, Heidrick & Struggles
Emilie Hersh, principal, Unbuttoned Innovation
MajGen Anthony (Tony) Jackson, chair, CSUSM Foundation, U.S. Marine Corps, retired
Julie Jameson, associate professor of biology, faculty representative
Neal Hoss, interim executive director
Nathaniel Keifer-Wheals, director of client strategy, OptumRx
Carleen Kreider, retired community leader
Barbara Mannino, retired, CEO emeritus, Vista Community Clinic
Lou Morville, senior vice president, Raincross Corporate Group
Ellen J. Neufeldt, Ed.D., CSUSM president
Anthony (Tony) Pack, retired public utility CEO
Esther Phahla, CPA, CTS, MST, president and CEO, Esther N. Phahla CPA, A Professional Corporation
Toni A. Ritchey, attorney and founding partner, Fischer & Ritchey, LLP
Jason Simmons, vice president of operations, Dexter Development Group, VPO for Consultants Collaborative, co-founder, Edenpark San Marcos
Sarah Villareal, interim treasurer and secretary
Taylor Sutherland, senior wealth advisor, Halbert Hargrove
Steve Wagner, vice chair, CSUSM Foundation Board, co-founder and president, Stone Brewing Co.
David Wilson, registered investment advisor, business owner, Vector Financial Solutions
Emeritus Director
Jack Raymond, chairman and CEO, The Raymond Companies

Goals for 2020-2021
Cal State San Marcos will embark on a university-wide strategic planning process in 2020-2021 that will prepare the university to move forward boldly in its efforts to serve the region and empower students to be civic-minded leaders of tomorrow. This includes building on CSUSM’s mission of academic excellence, social mobility and success; preparing students to be job-ready and future-ready via hands-on and experiential learning opportunities; and building on our reputation as an innovative learning institution that inspires bold thinking and brings ideas to the world through collaboration and inclusion.

Information
California State University San Marcos
333 S. Twin Oaks Valley Road
San Marcos, CA 92096
Phone: (760) 750-4000
Website: csum.edu
Email: publicity@csusm.edu
Facebook: csusm
Twitter: @CSUSM
LinkedIn: linkedin.com/school/csum
Instagram: @csusm

Mission Statement
Cal State San Marcos focuses on the student as an active participant in the learning process. CSUSM students work closely with a faculty whose commitment to sustained excellence in teaching, research and community partnerships enhances student learning. The university offers rigorous undergraduate and graduate programs distinguished by exemplary teaching, innovative curricula and the application of new technologies. CSUSM provides a range of services that respond to the needs of a student body with diverse backgrounds, expanding student access to an excellent and affordable education.

Established Date: 1989
President
Dr. Ellen Neufeldt

LinkedIn: linkedin.com/school/csum
Facebook: /csusm
Instagram: @csusm

California State University San Marcos
SAN DIEGO BUSINESS JOURNAL  2020 GIVING GUIDE OCTOBER 26, 2020
EVERY GIFT HAS THE POWER TO TRANSFORM LIVES AND SHAPE THE FUTURE OF OUR COMMUNITY.  
Learn more about our unique programs, scholarships and initiatives at csusm.edu/giving.
Father Joe’s Villages

Information

FATHER JOE’S VILLAGES
3350 E Street
San Diego, CA 92102
Phone: (619) 466-3537
 Neighbor.org
Email: yourfriends@neighbor.org
Facebook: FatherJoesVillages
Twitter: @fatherjoes
Instagram: @companyfather-joes-villages

Deacon Jim F. Vargas, OFS
President & Chief Executive Officer
Established: 1950

Mission Statement

Father Joe’s Villages is the active, effective and comprehensive solution to San Diego’s homelessness crisis and our mission is to end homelessness, one life at a time.

This year, in the midst of the COVID-19 pandemic, our work is more critical than ever as we serve our community’s most vulnerable through integrated programs tailored to the needs of each individual. Our comprehensive services include housing and shelter, medical, dental and behavioral health care, employment support and vocational training, therapeutic childcare and more.

Furthermore, our work is founded on the values of our CREED of Compassion, Respect, Empathy, Empowerment and Dignity.

Goals for 2020-2021

At Father Joe’s Villages, we do not witness the suffering of others without moving to ACT. Until the lasting solution to homelessness is found, we will continue to serve our community through advocacy, compassionate care and helping people transition to home.

Additionally, Father Joe’s Villages is an outspoken advocate supporting affordable housing for our neighbors experiencing homelessness. In 2020-2021, we are advancing several affordable housing developments through our Turning the Pipeline initiative to build 2,000 new units. Specifically, in 2020, we completed a motel renovation that ended the Homelessness of 82 individuals and have over 670 units in the construction pipeline.

Service Area

San Diego
Organization Fundraising Events (or Areas of Funding)
Thanksgiving Day 5K - November 26 - December 1, 2020 - This year, San Diego’s original and longest-standing Thanksgiving Day turkey trot is going virtual! However, its critical mission remains the same: To provide crucial funds to feed people in need through Father Joe’s Villages’ meal program. Choose your own route, whether it is walking or running any distance or fundraising your way through it. Sign up today at www.thanksgivingrun.org.

Children’s Charity Gala - May 1, 2021 - Father Joe’s Villages is at the forefront of programs that support families and children struggling with homelessness. By attending the annual Children’s Charity Gala, you can help children in need to build a future of success. The event features an exquisite three course dinner, auctions, entertainment and music and dancing. Visit myneighbor.org/gala for more information.

Learn more about Father Joe’s Villages’ events at myneighbor.org/events

Volunteer Opportunities

Volunteers are critical to Father Joe’s Villages’ efforts to prevent and end homelessness. In fact, nearly 10,000 volunteers give more than 140,000 hours of support annually. We accept all types of volunteers and volunteer groups: individuals, families, children over 10 years old, religious organizations, community groups, military groups, corporations, local businesses and more. We offer many volunteer opportunities, including: preparing and serving meals, mentoring children in need, helping with special events, beautifying and maintaining our facilities, providing free haircuts through our Village Clips salon and more.

This year, we are also encouraging supporters to volunteer virtually by putting together hygiene kits, online fundraising or arranging donation drives.

Visit my.neighbor.org/volunteer to get started.

Giving Opportunities

There are many ways to support Father Joe’s Villages mission. Learn more at my.neighbor.org/take-action.

- Become a monthly donor to increase your impact or give a one-time gift of cash or stocks.
- Donate household goods, including new or gently-used clothing, decor, furniture and more.
- Shop for a cause or drop-off donations at our thrift stores or arranging donation drives.
- Donate household goods, including new or gently-used clothing, decor, furniture and more.
- Shop for a cause or drop-off donations at our thrift stores and donation centers in Hillcrest, Imperial Beach and El Cajon.
- We can work with you and your financial advisers to maximize your assets and turn them into a legacy of service to others through planned giving. Speak to one of our Planned Giving Officers, Dennis Morgan, (619) 446-2163 or Denise M. Serino, (619) 446-2112.

Each year, our corporate partners offer their generous support to help us end homelessness. See how your business can help Father Joe’s Villages transform lives by becoming a corporate partner.

Board of Directors & their Company/Affiliation

Volunteers are critical to Father Joe’s Villages’ efforts to prevent and end homelessness. In fact, nearly 10,000 volunteers give more than 140,000 hours of support annually. We accept all types of volunteers and volunteer groups: individuals, families, children over 10 years old, religious organizations, community groups, military groups, corporations, local businesses and more. We offer many volunteer opportunities, including: preparing and serving meals, mentoring children in need, helping with special events, beautifying and maintaining our facilities, providing free haircuts through our Village Clips salon and more. This year, we are also encouraging supporters to volunteer virtually by putting together hygiene kits, online fundraising or arranging donation drives.

Visit my.neighbor.org/volunteer or email volunteer@neighbor.org to get started.

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Each year, our corporate partners offer their generous support to help us end homelessness. See how your business can help Father Joe’s Villages transform lives by becoming a corporate partner.
Surviving.

#FUIFEJŢFSFODF

Thriving.

Be the difference.

Give today to support life-changing services for people experiencing homelessness, from essential housing to therapeutic childcare.

neighbor.org • (619) HOMELESS (466-3537)

Your donations can change everything. Now more than ever.
Feeding San Diego

Mission Statement

Feeding San Diego is on a mission to connect every person facing hunger with nutritious meals by maximizing food rescue. The organization provides more than 31.2 million meals every year to children, families, seniors, college students, military families, and veterans in partnership with a network of 320 non-profit partners. More than 92% of the food provided to the community is rescued. By diverting more than 27.6 million pounds of food from the landfill every year, Feeding San Diego reduces greenhouse gas emissions by nearly 25,000 metric tons of CO2 - the equivalent of taking 5,300 cars off the road for a year.

Goals for 2020-2021

Feeding San Diego is working diligently to maintain its increased level of service to people facing hunger during the COVID-19 pandemic. Through a decentralized food recovery and distribution network, Feeding San Diego is focused on increasing access to food assistance, strengthening food rescue, enhancing community partnerships, advocating for the evolving needs of people experiencing hunger and building upon equity, diversity and inclusion initiatives.

Service Area

San Diego and Imperial Counties

Funding Events (or Areas of Funding)

Feeding San Diego provides a comprehensive approach to hunger-relief and nutrition through our Feeding Kids, Feeding Families, Feeding Seniors, Feeding Heroes, and Feeding Excellence initiatives. Each initiative offers service with a sense of dignity at sites across the region, supporting people facing short-term crises and those with a need for ongoing assistance. Dependable, consistent distributions provide fresh produce and nutritious pantry staples at convenient locations.

Feeding Kids: Serves children and youth facing hunger through a variety of programs including School Pantry, After School and Summer Meals, and Agency Partner programs.

Feeding Families: Provides healthy meals to families through Mobile Pantry, College Partnership, and Agency Partner programs.

Feeding Seniors: Provides seniors with healthy meals through partnerships with senior-focused distributions, as well as the Mobile Pantry and Agency Partner programs.

Feeding Heroes: Serves active-duty military families and veterans through School Pantry, Mobile Pantry, and Agency Partner programs.

Feeding Excellence: Feeding San Diego further supports the community through CalFresh Outreach, Agency Capacity Building, Healthcare Partnerships, and Advocacy.

Volunteer Opportunities

Join Feeding San Diego and nearly 10,000 individuals who dedicate their time to help feed hundreds of thousands of children, families and seniors in need every year. Volunteers help with a variety of projects, including sorting, cleaning, bagging and boxing food, as well as administrative support. Volunteering is a rewarding experience that is fun for the whole family - ages six and up are welcome.

During the COVID-19 pandemic, Feeding San Diego is currently recruiting volunteers who are 18 years of age and have a current food handler card. Visit feedingsandiego.org/volunteer to get involved.

Giving Opportunities

Feeding San Diego relies on philanthropic support from individuals, foundations, corporations and the community to fund critical programs for people facing hunger - especially now, as the COVID-19 pandemic has increased the need for food assistance in San Diego County by 50%. Every dollar donated helps provide up to four nutritious meals for those facing hunger. Learn more at feedingsandiego.org/donate.

The Grove

The Grove is a giving circle for individual supporters of Feeding San Diego to help end hunger in our community. Passionate members of The Grove make an annual gift of $1,000 or more to sustain and enhance hunger-relief and food rescue programs in San Diego County.

Monthly Giving

Make a difference each month for San Diegans facing hunger. As a monthly donor, individuals provide reliable support to ensure that Feeding San Diego is able to distribute meals to children, families, seniors, and people in need throughout the year.

Corporate Partnerships

Corporate partnerships help Feeding San Diego sustain its critical hunger-relief programs. Opportunities to make an impact include sponsorships, cause marketing, and employee engagement.

Leave a Legacy

Create a legacy for your family by including Feeding San Diego in your will, trust, IRA, or insurance policy.

Board of Directors & their Company/Affiliation

Gwendolyn Sontheim, Board Chair
Philanthropist & Director, Aqualia International Foundation LTD

Sandy McDonough, Board Vice Chair
Partner, Paul, Plevin, Sullivan & Connaughton LLP

Eugene Chen, Board Secretary
Medenovo LLC, CWC Healthtech Advisors, Camino Innovation Holdings, LLC, & SPIWay, LLC

Hanley Hong, Board Treasurer
San Diego County Taxpayers Association

Jon Buneta
Senior Director of Food & Beverage, Target Corporation

Steve Natzley
Global CEO, Edge Performance Network and CEO, Havas Edge

Shari Sapp
Community Volunteer and Philanthropist

Jodi Smith
Partner, Ernst & Young LLP

Thomas Taylor
President, Thomas J. Taylor Construction

Gwendolyn Sontheim, Board Chair
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Shari Sapp
Community Volunteer and Philanthropist

Jodi Smith
Partner, Ernst & Young LLP

Thomas Taylor
President, Thomas J. Taylor Construction
Thousands of San Diegans are facing hunger, many for the first time. Feeding San Diego needs your help, now more than ever.

GIVE TODAY

Visit feedingsandiego.org or call 858.452.3663.
I Love A Clean San Diego County

Information

I LOVE A CLEAN SAN DIEGO COUNTY
5797 Chesapeake Court, Suite 200
San Diego, CA 92123
Phone: (619) 291-0103
CleanSD.org
Email: imonahan@cleansd.org
@iloveacleansd
@iloveacleansd
@company/ilove-a-clean-san-diego
@iloveacleansd
Len R. Hering, RADM, USN (ret)
Executive Director
Established: I Love A Clean San Diego County was founded in 1954 as the War Against Litter Campaign.

Mission Statement

I Love A Clean San Diego County leads and inspires our region to actively conserve and enhance the environment through example, outreach and local involvement.

Goals for 2020-2021

Educate over 40,000 students and adults through 1,000 presentations and workshops focused on low-waste living, environmental conservation and protecting our watersheds and ocean from pollution.

Lead 300 cleanups and beautification projects in 80 communities throughout San Diego County, activating 35,000 volunteers to remove more than 350,000 pounds of polluting litter from the local environment, highlighted by our signature Coastal Cleanup Day and Creek to Bay Cleanup events.

Assist 20,000 County residents in landfill diversion efforts by providing recycling, donation and repair options through WasteFreeSD.org and the Waste Diversion Hotline (1-800-237-2583).

Service Area

Environmental education and volunteerism for San Diego County.

Fundraising Events (or Areas of Funding)

Environmental Education for K-12 students in San Diego County, including general program support and funding for supplies.

Volunteer support for coastal and inland cleanups, including general program funding and funding for supplies.

Community Outreach and Education for recycling, waste reduction and resources for low-waste living in our region.

Volunteer Opportunities

I Love A Clean San Diego’s programs are driven by the efforts of more than 35,000 volunteers countywide, including residents, community groups, and corporate teams. Individual and group volunteer opportunities include community cleanups, Adopt-A-Beach or Canyon opportunities, and the Storm Drain Stenciling Program in the City of San Diego. Visit CleanSD.org and click on the Volunteer tab for more information and to complete a volunteer profile to stay on top of upcoming community events.

Giving Opportunities

As a nonprofit provider of environmental education and community-based volunteerism throughout the county, corporate support, foundation giving and individual donations help sustain our quality programming for students and adults each year.

Corporate Partnerships

Our large-scale events create a vehicle that align businesses with positive activities that leave a lasting impact on the environment and provide meaningful opportunities for employee engagement and service within the community. There are many ways to engage your business in I Love A Clean San Diego’s programs throughout the year. Contact Ian Monahan at imonahan@cleansd.org for information about partnership opportunities.

Individual Giving

Individual donations are vital to supporting I Love A Clean San Diego’s portfolio of programs for youth and adults. Make a donation online today at CleanSD.org. It’s easy and secure.

Board of Directors & their Company/Affiliation

Jake Harrison
Chair
Financial Advisor
Harrison & Associates
Ameriprise Financial

Keith Riggio
Vice Chair
Director of Operations
Flight Evolved

Marina Kasa
Secretary
Sustainability Manager
Sony

Dr. Alex Hosch
Treasurer
Banking Executive

Risa Baron
Principal Public Affairs Representative
San Diego County Water Authority

Michelle Anderson
Organizational Development Specialist
Qualcomm

Sophie Barnhorst
Economic Development & Intergovernmental Relations Committee Consultant
City of San Diego

Bill Haines
Community Volunteer
Retired Commercial Real Estate Broker

Bryce Hunter
Contracts Attorney
Mitchell International, Inc.

Ken Moore
Senior Manager of Public Affairs
Southwest Strategies

John Moot
Attorney
Schwartz Semerdjian

Denise Price
Vice President
The Clay Company

Jack M. Berkman
President and CEO
Berkman Strategic Communications

Shelly Murphy
Program Manager
Qualcomm

With gratitude to our Corporate Partners
We LOVE Where We Live!

Help support the region’s nonprofit that mobilizes nearly 100,000 youth and adults annually to create positive and lasting environmental impacts through our critical educational and volunteer programs.

Invest Locally

Supporting I Love A Clean San Diego County is an investment in our corner of the planet and our region’s people.

Education and Action are at the core of our mission for a litter-free and low-waste community.

We deliver environmental education that many public schools cannot provide and rally thousands of environmental volunteers who protect and beautify public spaces and sensitive habitats across the county.

Join our team of supporters to help sustain and grow our service to nature and the people of San Diego County!

Environmental education and influencing behavior change for youth and adults is achieved, in part, through extensive engagement with classrooms and on-site workshops for companies of all sizes.

Our numerous volunteer events turn education into action, giving local residents, corporate teams, and community organizations the opportunity to protect our waterways and ocean from litter, beautify areas in need, and learn about reusable alternatives that reduce litter and waste.

Interested in Learning More About Corporate Support?

Please call or email Ian Monahan at 619.795.5806 or imonahan@cleansd.org

Partnership opportunities are available for companies of all sizes.

Contact Us | (619) 291-0103 | CleanSD.org
Lawrence Family JCC

Mission Statement

The mission of the Lawrence Family Jewish Community Center, JACOBS FAMILY CAMPUS is to connect the community to Jewish heritage, identity, experiences and values to ensure the continuity and vibrancy of the Jewish community. We accomplish our mission by promoting the physical and mental well-being of the community and offering a rich array of stimulating and innovative social, cultural, educational, and recreational programs and services. The LFJCC is committed to providing a welcoming and inclusive environment for San Diego’s diverse Jewish community and its greater general community.

Goals for 2020-2021

Core Values
• Welcoming Guests to Build Community
• Love of Learning
• Connecting Physical Well-being and Holistic Health
• Linking Generations
• Enhancing our Humanity through Creative Expression

Organization Service Area
San Diego County

Fundraising Events (or Areas of Funding)

JCC Rock & Dine Gala at Humphreys
The JCC takes over Humphreys for a private concert at this annual fundraising gala. Patrons will dine on delicious eats, participate in a live auction, watch the sunset, and rock out under the stars in this amazing outdoor bayside venue.

Volunteer Opportunities

JCC Cares - The JCC Cares program is an opportunity for you to enhance your community experience and connection by taking the time to participate in a community service project, whether remotely or directly. The basic American concept of community service is closely tied to the basic Jewish value of Tikun Olam (repairing the world), which urges us to make a difference in the lives of others who may be less fortunate than ourselves. Partner with us in caring for our community in whatever capacity you can. lfjcc.org/jcccares

Giving Opportunities

Annual Giving
Financial Assistance Fund
Rock & Dine Gala Sponsorship
San Diego International Jewish Film Festival Underwriter
Arts & Ideas Underwriter
JCompany Youth Theatre Underwriter
JLearn (Adult Jewish Education) Underwriter
Senior Adult Program
Shalom baby
Corporate Sponsorship

Board of Directors & their Company/Affiliation

Todd Allen, Apps Paramedical
Phillip Ginsburg, Retired Attorney
Laurie Greenberg, IGO Medical Group
Aaron Hurvitz, Attorney, Kangxin
Larry Katz, Katz CPA
Kira Finkenberg, The Kira Co.
Meryl Flam, Kenmark Eyewear
Daniel Goldstein, Senior Vice President, Delphi
Adam Jacobs, Owner, Fortis Fitness and Strength Training
Tanaz Kahen-Biton, Doctor
Kristina Kasper, Educator
David Rodman, Entrepreneur
Gina Stein, Goodwin Brown Gross & Lovelace LLP
Susan Chortek Weisman, Jewish National Fund
Marcy Blumberg, Law Office of Isaac Blumberg
David Abrams, City of San Diego
Liz Nederlander Coden, Pacific Sotheby’s International Realty
Suzanne Cohen, Private Asset Management, Inc.
Phyllis Epstein, Board Director, San Diego Symphony
Ryan Marks, Airtable, Inc.
Brett Meltzer, Entrepreneur
Brian Miller, President, Geppetto’s Toys
Zachary Millrood, California Department of Real Estate, Hughes Marino
William Rastetter, Illumina Ventures
Danny Recht, Financial Advisor
MAKE HISTORY WITH US
Join us in the creation of San Diego’s first
Universally Accessible
and Inclusive Playground

With your support, the Lawrence Family JCC is creating a fully inclusive playground that will empower children with disabilities to be full, valued members of their communities. Additionally, it will allow adults with disabilities to play with their own children in a fully accessible way. The playground will be open to all.

This unique, state-of-the-art play space, to be located at the City of San Diego’s Mandell Weiss Eastgate Park, will meet critical child development milestones by offering a wide variety of activities that support a child’s physical, cognitive, social, and sensory needs.

Invest in Your Community!
Philanthropic and Naming Opportunities Available
For more information, please call or email Rebecka Feinsilber at 858.362.1355, rebeckah@lfjcc.org
North County Philanthropy Council

Information

Sandra Alston
Number: (760) 729-6711
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NORTH COUNTY PHILANTHROPY COUNCIL
2100 Palomar Airport Rd Suite 214-43
Carlsbad, CA 92011
Phone: (760) 729-6711
Website: ncphilanthropy.org
Email: info@ncphilanthropy.org
@NorthCountyPhilanthropy
@NC_Philanthropy
https://www.linkedin.com/company/north-county-philanthropy-council
@nc_philanthropy
Sandra Alston
Managing Director
Established Date: 1987

Mission Statement

The mission of the North County Philanthropy Council is to promote and strengthen philanthropic impact in our communities.

Goals for 2020-2021

North County Philanthropy Council brings nonprofit professionals, volunteers, donors and business together for one purpose - to change lives. Our connections are valuable and vital for a strong nonprofit community. By bringing all sectors together, NCPC strives to ensure that nonprofits have the leadership and philanthropy skills as well as resources they need to drive each organization's growth. Our goals are to provide strong value and learning experiences for our membership including continuation and deepening of our Mentorship program now in its third year. We have also created a DEI Task Force to take the actions needed to represent our community with diversity, equity and inclusion. Our hope is by doing this hard, yet critical, work we can affect change and help create a more equitable and just community from this point forward.

Service Area

San Diego with an emphasis on North County

Fundraising Events
(or Areas of Funding)

NCPC hosts an annual Volunteer Awards Luncheon which will be virtual this year and renamed Volunteer Awards Celebration. This event honors outstanding volunteers of the community as well as Corporate & Leadership Awards.

Income is received from sponsorships and sales of «Celebration in a Box». Funds raised from this event as well as from annual membership dues and grants received from County of San Diego fund the educational programs and networking opportunities offered to our members.

Volunteer Opportunities

Volunteer Opportunities
NCPC has several committees dedicated to providing value to our members:
Diversity, Equity & Inclusion Task Force
Events Committee
Finance Committee
Fundraising Committee
Marketing Committee
Mentorship Committee
Membership Committee
Programs Committee

Giving Opportunities

Giving Opportunities include:
Membership
Volunteer Awards Celebration sponsorship
Educational Program Sponsorship
General Donations

Board of Directors
& their Company/Affiliation

Shannon Stubblefield
President
North County Lifeline

Javier Guerrero
Past President
Coastal Roots Farm

Vice President
Sara Vaz
Nordson Corporation Foundation

Jeanne Schmelzer, CFRE
Treasurer
Netzel Grigsby Associates

Alex Goodman
Secretary
New Village Arts

Board Members
Dale Ganzow
San Diego Employers Association
Vanessa Hayfield
Mercy Air
Betsy Heightman
Vista Community Clinic
Angel Mason
Puzzle Pieces Marketing
Marianne Pekala
MP Consulting
John Van Cleef
Community Resource Center
Jocelyn Wyndham
California State University San Marcos
THE NORTH COUNTY PHILANTHROPY COUNCIL’S 2020 VOLUNTEER AWARDS

CONGRATULATIONS VOLENTIONS OF THE YEAR!

Congratulations to the following men and women who will be honored by the North County Philanthropy Council on November 19 at 3:00 PM during this year’s Volunteer Awards Celebration. Each of the honored volunteers has an important gift to share. Whether they are supporting people in need, especially during the pandemic, protecting our cherished environment, advocating for social justice, and in countless other ways, our incredible friends and neighbors are strengthening our local community and demonstrating the power, promise, and purpose of philanthropy. Also being honored are Lisa Ritchie, recipient of the Spirit of Carol Sigelman Award, given to an exceptional nonprofit professional; Lori Holt Pfeifer, recipient of Robert Krejci Standards of Excellence Award; and Dr. Bronner’s, this year’s Corporate Philanthropy Award honoree.

The 2020 Volunteer Awards Celebration is a feel-good event broadcast on KOCT-TV and YouTube Live that will put hope back in your heart, restore your faith in humanity, and will certainly inspire you. Visit www.ncphilanthropy.org or contact Sandra@ncphilanthropy.org for more details.

Please join us in congratulating and thanking these exemplary men and women for their heartfelt philanthropic contributions to our community.

SPECIAL THANKS TO OUR SPONSORS

Wells Fargo Bank
San Diego Gas & Electric
Interfaith Community Services
La Jolla Community Foundation
Nordson Corporation Foundation
North County Food Bank
Palomar Health Foundation
Rancho Santa Fe Foundation
Community Resource Center
Doing Good Works
The Elizabeth Hospice
Mirenda & Associates
North County Lifeline
PRAVA Construction Services
Puzzle Pieces Marketing
The San Diego Foundation
San Diego Grantmakers
Vista Community Clinic
Coastal Roots Farm
New Village Arts
Fallbrook Food Pantry
North County Lifeline
The Grauer School
San Dieguito River Valley Conservancy
E.P.I.C Magazine
Jewish Family Service of San Diego
Veterans Association of North County
San Dieguito River Valley Conservancy
Hands of Peace
Big Brothers Big Sisters of San Diego County
North County Food Bank
North County African American Women’s Association
Cindy Armstrong
UCSD Alumnae/Dames of San Diego
Terry Pines Bank
Tri-City Medical Center
San Diego Union-Tribune
E.P.I.C Magazine
KOCT-TV
San Diego Business Journal
North County Philanthropy Council 2020

North County Philanthropy Council promotes and strengthens philanthropic impact in our communities.

2100 Palomar Airport Rd, Suite 214-43
Carlsbad, CA 92011 • Phone (760) 729-6711
www.ncphilanthropy.org
Neighborhood Healthcare

Information

NEIGHBORHOOD HEALTHCARE
Address: 425 N Date Street
Escondido, CA 92025
Phone: (833) 867-4642
Website: nhcare.org
Email: Philanthropy@nhcare.org
/NeighborhoodHealthcare
/NHCare1969
/company/neighborhoodhealthcare
/neighborhoodhealthcare/

Dr Rakesh Patel, MD
Chief Executive Officer
Established Date: 1969

Mission Statement

We serve over 70,000 people annually in pursuit of our mission:
To improve the health and happiness of the communities we serve by providing quality care to all, regardless of situation or circumstance.

Community health is about more than just vaccines and checkups. It’s about giving people the resources they need to live their best lives. At Neighborhood, this is our vision. A community where everyone is healthy and happy. We’re with you every step of the way, with the care you need for each of life’s chapters. At Neighborhood, we are Better Together.

Goals for 2020-2021

• Open a Program for All-Inclusive Care for the Elderly (PACE) Center, to provide comprehensive medical and social services to elderly participants still living in the community.
• Become a Diabetes Centers of Excellence, focused on improved patient care and diabetes prevention for Type 1, Type 2, and pre-diabetic patients.

Service Area

We service San Diego County and the Inland Empire, with 18 sites located in the cities of Escondido, Fallbrook, Poway, El Cajon, Lakeside, Valley Center, Temecula, Menifee, Hemet, Riverside

Fundraising Events
(or Areas of Funding)

Neighborhood holds an annual fundraising gala as the main fundraising event. In addition to the annual gala donations are made through partnerships and relationships with community organizations, foundations, corporate support and individual donors. Donations fund care for uninsured patients who are unable to pay as well as innovative approaches to community health.

With donor support, Neighborhood offers a range of programs and resources that address the unique barriers patients face on their road to health and happiness. Financial donations open doors to more patients in need-of whom have nowhere else to go.

Volunteer Opportunities

Neighborhood was founded 50 years ago on a spirit of selflessness. That spirit continues today.

Not only does volunteering improve the lives of patients, it’s sure to leave a lasting impression on your life as well. It’s another example of how at Neighborhood, we’re Better Together.

Whether you want to sharpen vocational skills, complete volunteer hours for school, or to simply give back to your community, we’ll match you with a like-minded staff member to ensure your volunteer experience is a rewarding one.

Share your time and talent and help us build healthier, happier communities. Contact us at intern-volunteer@nhcare.org or call 1-833-867-4642 to volunteer today!

Giving Opportunities

Your Donation Can Change a Life! Your support helps us provide quality health care to all. The impact of your contribution can be seen in every patient smile because of donors like you that help us provide quality health care to those who need it most.

As a private, non-profit 501(C) (3) community health organization, Neighborhood serves 300,000 medical, dental, and behavioral health visits from 70,000 people annually. We can only do this with the help of generous donors like yourself. After all, we’re Better Together.

Please visit our website at www.nhcare.org/donate-now/ or contact Tina Pope, Director of Philanthropy at 760-520-8628 or Amber Berkey, Fund Development Manager at 760-520-5942.

Board of Directors
& their Company/Affiliation

Our Board of Directors are made up of 13 volunteers:
Alan Conrad, MD, President; Cabiria “Bea” lizarraga, Vice President; William “Bill” Smith, Treasurer; Katherine “KC” Schaf, Secretary; Elmer Cameron, Director; Cynthia Tam, Director; Thomas Jenkins, Director; Federico Salas, Director; Nasir Al-Samarraie, Director; Judith Descalso, Director; Marisol Marquina, Director; Laura Nunn, Director, and Fabiola Rivera, Director.

Non-patient members are selected to provide relevant expertise and skills such as:
- Community affairs;
- Local government;
- Finance and banking;
- Legal affairs;
- Social Services
Your Donation Can Change a Life

Donation Overview

As a private, non-profit community health organization, Neighborhood serves 255,000 medical, dental, and behavioral health visits for 76,000 people annually. We can only do this with the help of generous donors like yourself.

We offer a range of programs and resources that address the unique barriers our patients face on their road to health and happiness. Financial donations let us open our doors to more patients in need—some of whom have nowhere else to go. After all, we’re Better Together.

Services Offered

- Family Medicine
- Pediatric Care
- Women’s Health
- Behavioral Health
- Dental
- Podiatry
- Chiropractic
- Acupuncture

Your support helps us provide quality, compassionate health care to all regardless of situation or circumstance. The impact of your contribution can be seen in every patient smile.
Palomar Health Foundation

Information

PALOMAR HEALTH FOUNDATION
PO Box 463063
Escondido, CA 92046
Phone: (760) 739-2787
palomarhealthfoundation.org

Email: giving@palomarhealth.org
www.facebook.com/PalomarHealthFoundation
www.twitter.com/PalomarHealth
https://www.linkedin.com/company/palomar-health-foundation
www.instagram.com/PalomarHealth

Wayne Herron
Vice President of Philanthropy & Chief Philanthropy Officer
established Date 1987

Mission Statement

To heal, comfort and promote health in the communities we serve.

Goals for 2020-2021

We aim to fully fund and build out the new Physician and Conference Center of the Future, which will provide a place for physicians to rest while working shifts that can stretch to nearly 24 hours and offer space for employees to gather face-to-face and collaborate on the operation of the hospital and patient care. The 4,000-square foot facility at Palomar Medical Center Escondido will support meetings and events for up to 200 people and includes 14 on-call rooms for doctors.

Service Area

Palomar Health is California's largest public healthcare district, serving communities in an 850-square-mile area and with a trauma center that covers more than 2,200 square miles of South Riverside and North San Diego Counties.

Fundraising Events
(or Areas of Funding)

Join us at one of our two signature events in 2021:

Don Belcher Swing Fore Health Golf Invitational
May 3, 2020
Maderas Golf Club, Poway
Miracles in Motion gala
October 2, 2021
Rancho Bernardo Inn

Volunteer Opportunities

Your wisdom, passion and experience can be used in a meaningful, life-changing way. At Palomar Health, we respect your time and appreciate the generosity of our entire family of more than 500 volunteers.

We assist volunteers with finding a suitable assignment based on skills, preferences, location, and experience and hours needed for healthcare college applications and courses. The most requested volunteer positions are in the departments of Surgery, Birth Center, Emergency Department, Spiritual Care, Gift Shop, Palomar Paws and Rehabilitation.

We are seeking volunteers who exemplify our values - Excellence, Teamwork, Service, Compassion, Trust and Integrity.

To make a difference in your community and create new friendships, please visit our website at www.palomarhealth.org/volunteer or contact Margaret Mertens, Director of Volunteer Development and Spiritual Care at Margaret.Mertens@PalomarHealth.org

Giving Opportunities

Palomar Health Foundation invites individuals, families and companies to support the Physician and Conference Center of the Future by joining our brick campaign. Engraved bricks will be prominently displayed at the entrance to this facility and serve as a permanent sign of your support. Bricks are available for purchase through our website.

The new Guardian Angels programs is a great way for patients to recognize a doctor, nurse or other team member who provided exceptional care. Gifts enhance healthcare for the entire community, as all donations are used to upgrade technology and facilities that benefit others. Visit www.palomarhealthfoundation.org/guardianangel

Board of Directors
& their Company/Affiliation

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Director
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Director
Pauline Gourdie
Director
We’re in this together.

Thanks to generous community support, Palomar Health Foundation has provided more than $1 million to ensure Palomar Health has the supplies and resources needed to perform at its highest level in the time of COVID-19.

We’re proud of the way our community has stepped up to face the biggest public health crisis of our generation.

palomarhealthfoundation.org
Promises2Kids

Mission Statement

With the mission of creating a brighter future for foster children, Promises2Kids supports the 3,000 current and former foster youth living in San Diego County.

Goals for 2020-21

• Through supportive services, ease the suffering of the 1,000 children that will be cared for by the Polinsky Children’s Center.
• Provide college preparation courses, college scholarships, mentoring and support to 250 current and former foster youth to achieve their educational and career goals.
• Provide camp and other activities to reconnect brothers and sisters living apart in foster care.

Service Area

San Diego County

Fundraising Events (or Areas of Funding)

Dream On, Promises2Kids Concert Gala
The gala is scheduled for 2021, which marks Promises2Kids’ 40th anniversary. This event draws San Diego’s top corporate leaders and philanthropists dedicated to making a difference for foster children. Promises2Kids events and donations support San Diego’s foster children of all ages. After building the Polinsky Children’s Center, San Diego’s emergency shelter for abused and neglected children, Promises2Kids continues to support a variety of children’s programs at the center. Our Guardian Scholars program helps former foster youth go on to the vocational, community college or university educational path to their career. We provide case management, mentoring and scholarships to these youth to assist them in this effort to achieve a higher education. For foster children separated from their brothers and sisters, Camp Connect unites them for fun and important family bonding through a residential summer camp and other year-round day camp activities. Promises2Kids’ Foster Funds ensure foster children get the same experiences as all children by providing gift cards and funding for basic yet important things, such as sports equipment, special activities, musical instruments, extracurricular activities, or other childhood wishes.

Volunteer Opportunities

Promises2Kids utilizes hundreds of volunteers year-round to assist with its seasonal community drives, special events, youth activities, as mentors, board services, or other organization support activities.

Giving Opportunities

Promises2Kids offers individuals and corporations many options for giving in support of foster children.
• Donate funds in support of the 3,000 foster children we serve each year
• Join Dream On, Promises2Kids Concert Gala as a sponsor
• Host a workplace campaign to support foster youth this holiday
• Make us the beneficiary of your special event or fundraiser
• Sponsor the education for one of our Guardian Scholars students
• Include Promises2Kids in your estate plans

Board of Directors and their Company/Affiliation

EXECUTIVE COMMITTEE

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Chair Community Volunteer

Rob Pedersen
Immediate Past Chair
Cal Private Bank
SVP&SBA Division Manager

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SD Homes by Carrie/
Keller Williams Real Estate
Realtor

Merriele Neal
Community Volunteer

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Director, Intellectual Property

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Sempra Energy
SVP & Chief Human Resources Officer

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Executive Chef & Owner

Tonya Torosian
Promises2Kids
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Paul Zamora
ICW Group
SR. VP Workers Compensation

FOUNDER EMERITUS

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Renne Comeau
Community Volunteer

Norma Hirsh
Community Volunteer

EMERITUS

Bob Duggan
Marc-Aaron Realtors
Owner

Jackson Goodall
Jack-In-The-Box, Inc.
Chairman
Retired

Craig Irving
The Irving Group
Principal

Honorable Lawrence Irving
Retired

Honorable James R.
Milliken
Judge of the Superior Court
Retired

Jeanie & Arthur Rivkin
R Group Management Corp.
Retired

Information

PROMISES2KIDS

9400 Ruffin Court, Suite A
San Diego, CA 92123
Phone: (858) 278-4400
Fax: (858)278-4480
Email: tonya@promises2kids.org
www.promises2kids.org
@promises2kids
@promises2kids
@promises2kids
@promises2kids
Tonya L. Torosian, MSW, CFRE
Chief Executive Officer
Established: 1981 as the Child Abuse Prevention Foundation
Creating Brighter Futures for Foster Children Every Day.

Since our beginning, over 50,000 abused and neglected children have been impacted by the programs and services that you have helped to create. Because of YOU and others like you, children who once knew only pain and sadness now feel loved and have hope!

MAKE A DIFFERENCE TODAY! 858-278-4400 PROMISES2KIDS.ORG
CAMP CONNECT | GUARDIAN SCHOLARS | FOSTER FUNDS | A.B. AND JESSIE POLINSKY CHILDREN’S CENTER

THANK YOU to the 2020 Promises2Kids Major Partners
Rady Children’s Hospital-San Diego

Volunteer Opportunities

N/A (Due to COVID-19 restrictions, we are unable to offer volunteer opportunities until further notice)

Organization Giving Opportunities

This holiday season, Rady Children's will unite its beloved suite of year-end fundraisers and community events under the “Tell Them Yes” campaign. In addition to an invitation to donate directly to the Hospital's greatest needs fund, individuals and community groups have many opportunities to support Rady Children's families through “Tell Them Yes” programming:

• Visit radyfoundation.org to make a one-time gift to this campaign
• Make Rady Childrens their charity of choice on Giving Tuesday, Dec. 2
• Call in or go online to donate during iHeart Radio Children’s Giveathon (Thursday, Dec. 10 – Friday Dec. 11), when patients and their families take to the airways to share stories of hope and healing. Tune in on any iHeart Radio station the week of Dec. 7 to learn more
• Start a Light the Way fundraiser leading up to a virtual reprisal of the Hospital's annual Light the Way event on Wednesday, Dec. 16. Visit radyfoundation.org/ltw to get started today.

Board of Directors & their Company/ Affiliation

2019-20 Board of Trustees

Donald Kearns, MD, MMM
President Emeritus
Rady Children's Hospital-San Diego

Richard Libenson
Director
Costco Wholesale

Lisa Peckham
Registered Nurse, MS

Josh Rathweg
Multi-Franchise Owner
Sky Zone Franchise Group

Laura Stearn
President
Rady Children's Hospital Auxiliary

Christian Tresse
Principal
Bernstein Private Wealth Management

Doug Arthur
President & CEO
SENTRE

Maria Assaraf
Civil Leader

Edward Bezdęk
Owner
Bek-Brand

Dow Dawson
Executive Director
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Kris Dickinson
Executive Director
The Donald C. & Elizabeth M. Dickinson Foundation

Patrick A. Frias, MD
President & CEO
Rady Children's Hospital-San Diego

Scott Hall
Managing Director
HFF

William Hamlin, Jr.
Executive Vice President
Ayers Advisors, Inc.

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Senior Vice President & Regional Director
Private Bank, Union Bank

Nicholas Holmes, MD, MBA
Senior Vice President & COO
Rady Children's Hospital-San Diego

S. Douglas Hutcheson
CEO & Director
Laser, Inc.

Irvin Kaufman, MD
Chief, Health Affairs
Rady Children's Hospital-San Diego

Anne McClure
Civic Leader

Scott J. Mubarak, MD
Surgeon-in-Chief
Rady Children's Specialists of San Diego

James E. Olson
Financial Advisor
Northwestern Mutual

Clarice Perkins
Civic Leader

Matthew A. Peterson
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Rooke Fiduciary Management, Inc.

Monica Salem
Marketing Director
Frank Motors

Robert Salem
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CMR Risk & Insurance Services Inc.

Shaunna Salzetti-Kahn
Civic Leader

Phyllis Snyder
Civic Leader

Eric Thomas
Founder, President & CEO
Freedom Voice

Gwynn Thomas
Civic Leader/HR Professional
Charity Ball Chairperson

Jim Vargas
CEO
Father Joe’s Villages

Tamara Wendoll
Chief Operating Officer
Dunham & Associates Investment Counsel, Inc.

Ellen Wheelan
Partner
DLA Piper, LLP

Dale Yahnee
Partner
Dowling & Yahnee

Mission Statement

To restore, sustain and enhance the health and developmental potential of children through excellence in care, education, research and advocacy.

Goals for 2020-2021

To inspire philanthropic giving in support of Rady Children's work to care for sick and injured children who seek the Hospital’s services, provide personal protective equipment to frontline health care workers and enable researchers to continue to discover answers to some of today’s most perplexing childhood illnesses.

Service Area

Rady Children's Hospital-San Diego is the region’s pediatric medical center serving San Diego, Imperial and southern Riverside counties. We treat children from birth to 18 years old as well as a small number of adults with certain conditions for which we have specialized services.

Rady Children’s is:
• The largest children’s hospital in California (based on admissions).
• The only hospital in the San Diego area dedicated exclusively to pediatric healthcare.
• The region’s only designated pediatric trauma center.
• Provider of care to 91 percent of the region’s children.
• Provider of care to 245,850 children.

Organization Fundraising Events (or Areas of Funding)

Rady Children's year-end campaign is focused on inspiring the community to make gifts to the Hospital's Greatest Needs Fund, providing the means to care for every child in need regardless of their ability to pay; make greater investments in research and technology to provide better treatment solutions today and cures for future generations; and create a healing environment for patients and families that goes beyond excellent medical care.

Information

RACY CHILDREN’S HOSPITAL FOUNDATION

Phone: 858-966-7878
Email: give@rchsd.org
Website: rchsd.org
facebook.com/radychildrens
twitter.com/radychildrens
linkedin.com/company/radychildrens
instagram.com/radychildrens

Patrick Frias, MD
President & CEO
Established Date: August 19, 1954

Rady Children’s Hospital-San Diego is the region's pediatric medical center serving San Diego, Imperial and southern Riverside counties. We treat children from birth to 18 years old as well as a small number of adults with certain conditions for which we have specialized services.

Rady Children’s is:
• The largest children’s hospital in California (based on admissions).
• The only hospital in the San Diego area dedicated exclusively to pediatric healthcare.
• The region’s only designated pediatric trauma center.
• Provider of care to 91 percent of the region’s children.
• Provider of care to 245,850 children.
In a world that often tells them *no*, you have the *power* to answer them.

For all our children,

Tell Them *Yes*

Support Them Through Rady Children’s Hospital

radyfoundation.org
Rancho Coastal Humane Society

Mission Statement

Rancho Coastal Humane Society (RCHS) is dedicated to saving lives of abandoned companion animals, promoting adoption into loving homes and offering education programs and support services that inspire and strengthen the human-animal bond.

Goals for 2020-2021

- Expanding the reach of our Friends of County Animal Shelters (FOCAS) transport program. RCHS is aware there are other shelters outside our region that are shutting down based upon the economic disaster caused by COVID-19 and that are euthanizing for time-and-space. RCHS will travel farther to save more lives.
- Building the Foster Program to include an emphasis toward foster-to-adopt finding foster homes for harder-to-place animals.
- Becoming a lost and found resource, which includes sheltering and caring for animals until reunification can be achieved or, alternatively, being part of the rehoming process.

Service Area

RCHS serves the 3.3 million people of San Diego County and surrounding regions.

Fundraising Events (or Areas of Funding)

The annual Celebration of Second Chances, our biggest event every fall, was postponed in 2020 due to COVID-19. Please

Volunteer Opportunities

Volunteers are the heart and soul of Rancho Coastal Humane Society. Opportunities include:
- Animal companionship, socialization and training
- Foster Program
- Special events and media team appearances
- Shelter ambassadors
- Thrift Shop donation and resale services
- Kids Community Service program for grades 6 - 12
- Community Pet Food Bank
- Pet Assisted Therapy
- Pet Loss Support Program

Giving Opportunities

At Rancho Coastal Humane Society, we believe that “Every Animal Deserves a Tomorrow®”. In addition to animal rescue and adoptions, your support funds programs and services that strengthen the human-animal bond and assist pet owners in crisis.
- Animal Safehouse Program - Temporary emergency pet boarding for the victims of domestic violence, military veterans and seniors.
- Community Pet Food Bank - Pet food and supplies for pet owners who need a helping paw.
- Humane Education - Animal Camps and Kids Community Service programs for children and teens that inspire understanding and compassion for all living beings.

Information

Nina Jimenez Taylor
Director of Development and Communications
(760) 753-6640
ninajt@sdpets.org

RANCHO COASTAL HUMANE SOCIETY

389 Requeza St.
Encinitas, CA 92024
Phone: (760) 753-6413
Website: www.sdpets.org
Email: info@sdpets.org

@RanchoCoastal

Judi Sanzo
President and CEO
Established Date: 1960

Board of Directors
& their Company/Affiliation

Susan Mallory, Chair - Retired, Global Wealth Mgmt.
Chris Baker, Treasurer - Owner/Operator, Bob Baker Auto Group
Michael Berg, Secretary - U.S. Magistrate Judge
Greg Bisconti - Commercial RE Broker, Cushman Wakefield
Lindsey Burroughs - Retired, Telecommunications Executive
Jerry Cesak - Retired, Radio Personality
Ronald Davidson - Ph.D., Industrial Psychology
Ruth Hauswirth - Special Counsel, Cooley
Gina McBride - Principal, McBride Financial
Aíne Shivnan - Program Manager, Qualcomm

Pet Assisted Therapy - Offers the special healing only an animal can provide.
Pet Loss Support Program - Assistance for those grieving the loss of a beloved pet.
RCHS Thrift Shop in Cardiff-by-the-Sea - A place to donate your gently used household items or shop.
You can trust us with your giving. RCHS maintains a 4-star rating with Charity Navigator and is the only animal shelter in Southern California to receive a perfect 100-point overall score for financial health, accountability and transparency. RCHS is a Better Business Bureau accredited charity and recognized by GuideStar with its highest-level Platinum Seal of Transparency. Visit SDPets.org/Give for all the different ways to give.
Established in a little house along a country road, Rancho Coastal Humane Society (RCHS) has been rescuing homeless companion animals, supporting pet parents in need, and teaching children kindness for all living beings since 1960.

Today, RCHS still operates from that same little house, but that country road is now the I-5. Thank you for supporting RCHS in the belief that Every Animal Deserves a Tomorrow®.

389 Requeza Street, Encinitas, CA 92024 (760) 753-6413
Adoptions-by-Appointment Only Visit SDPets.org for available services.

Learn More
www.sdpets.org
Give
www.sdpets.org/give

Sponsored by a generous RCHS supporter.

10,000+
Adoptions since 2008
700+
Volunteers Strong
20,000+
Monthly Pet Food Bank Meals
13 Yearly Animal Camps for Kids

TOGETHER WE SAVE LIVES!
CELEBRATING 60 YEARS OF SERVICE TO THE SAN DIEGO COMMUNITY.
The San Diego Food Bank and our North County Food Bank chapter provide nutritious food to people in need, advocate for the hungry, and educate the public about hunger-related issues.

Goals for 2020-2021

The San Diego Food Bank and our North County Food Bank chapter comprise the region’s largest hunger-relief nonprofit serving all of San Diego County. Since COVID-19 reached San Diego County in mid-March, we have increased the number of people served monthly from 350,000 before the crisis to nearly 600,000 people per month currently.

Mission Statement

The Jacobs & Cushman San Diego Food Bank and our North County Food Bank chapter provide nutritious food to people in need, advocate for the hungry, and educate the public about hunger-related issues.

Information

Chris Carter
Phone Number: (858) 863-5131
Email: ccarter@sandiegofoodbank.org

JACOBS & CUSHMAN SAN DIEGO FOOD BANK
9850 Distribution Avenue
San Diego, CA 92121
Phone: (858) 527-1419
Fax: (858) 527-1457
Email: info@SanDiegoFoodBank.org

sdfoodbank
san-diego-food-bank
sdfoodbank

James Floros
President & CEO
Established Date: 1977

Service Area

San Diego County

Fundraising Events (or Areas of Funding)

Annual Gala: Chefs, Cork & Craft, Saturday, April 17, 2021
The Food Bank’s annual gala will feature a virtual program including a live musical performance by the legendary Chris Norton. This year’s theme, A Return to Old Hollywood, will celebrate the glamour and grandeur of Hollywood’s Golden Age. All proceeds will support the San Diego Food Bank’s COVID-19 Response Programs.

11th Annual AimLoan.com San Diego Blues Festival, Saturday, September 11, 2021
Prior to the COVID-19 pandemic, our annual Blues Festival fundraiser attracted thousands of attendees every year and has become a nationally recognized event. Our 2020 Blues Fest was a hugely successful virtual event via live streaming, TV and radio. The Food Bank will announce plans in 2021 for the 11th annual Blues Fest which will be subject to health and safety protocols in effect at that time.

Giving Opportunities

COVID-19 Response Programs
The San Diego Food Bank and our North County Food Bank chapter are providing food assistance to individuals, families and seniors impacted by the COVID-19 pandemic at 200 food distribution sites, 35 Super Pantry Program sites and through 500 nonprofit partners throughout San Diego County. The Food Bank’s programs will continue throughout the duration of the crisis.

Families & Youth Initiative
The Food Bank provides food assistance, resources and emergency diapers through our Diaper to Degree Program to local youth and families living in poverty who face food insecurity.

Senior Initiative
The Food Bank provides critical food assistance to tens of thousands of seniors living at or near the poverty level. The seniors we serve have little money left over for food after paying rent and medical bills.

Military Initiative
The Food Bank feeds 39,000 low-income, Veterans, active-duty military personnel and their dependents every month.

Nutrition Initiative
The Food Bank provides healthy, nutritious food to our client population. We provide nutrition education, help our clients sign up for CalFresh, and we distribute millions of pounds of fresh produce annually to help fight nutrition-related disease among those we serve.

Emergency Relief Initiative
The Food Bank is an emergency responder in the event of a major disaster such as an earthquake or wildfire. The Food Bank will mobilize emergency food, water and supplies to those affected by a major disaster.

Board of Directors & their Company/ Affiliation

Steve Bernstein
Board Chair
Executive Vice President
Business Banking Region Leader
Wells Fargo Bank, N.A.

Volunteer Opportunities

The Food Bank relies on volunteers to sort, pack and distribute food to our clients every month. The Food Bank welcomes all volunteers including corporate volunteers groups for team building opportunities. Visit www.SanDiegoFoodBank.org/Volunteer or NorthCountyFoodBank.org/Volunteer for information and to register.

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Waxie Sanitary Supply
Chair

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Vice President - External Affairs
San Diego Chargers

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Director, Asset Management
Scott Heath
President / General Manager
Fox 5 San Diego

San Diego Convention Center Corporation
Clifford “Rip” Rippetoe
President & CEO
San Diego Convention Center Corporation

Wawanesa Insurance
Chris Henn
President of U.S. Operations
Wawanesa Insurance

San Diego State University
John David Wicker
Director of Intercollegiate Athletics
San Diego State University

Vista Print
Darrell Pilant
CEO (Ret.)

Jack in the Box
Drew Martin
General Manager

SeaWorld Parks and Entertainment
Melissa Forrest
President - San Diego/Riverside Region

San Diego Employers Association
Kimberley Layton
President & CEO
San Diego Employers Association

Dale Ganzow
President & CEO
San Diego Employers Association

Ahmed Haque
Director, Asset Management
Clearway Energy, Inc.

Scott Heath
President / General Manager
Fox 5 San Diego

Chris Henn
President of U.S. Operations
Wawanesa Insurance

Sandy Kerl
General Manager
San Diego County Water Authority

Drew Martin
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Jack in the Box

Dr. Mihir “Max” Parikh
Medical Director
Vision Eye Centers

Bob Bolinger
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CSB Impact Marketing & Media Management

Corrine Brindley
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SeaWorld Parks and Entertainment

Jane Finley
Senior Vice President & Executive Director
Kaiser Permanente

Melissa Forrest
President - San Diego/Riverside Region
San Diego Convention Center Corporation

Dana Allgood
Market Executive, Global Commercial Bank

Bank of America Merrill Lynch

Waxie Sanitary Supply
Chair

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Board Vice Chair
San Diego Employers Association
Vice President - External Affairs
San Diego Chargers

Clearway Energy, Inc.
Director, Asset Management
Scott Heath
President / General Manager
Fox 5 San Diego

San Diego Convention Center Corporation
Clifford “Rip” Rippetoe
President & CEO
San Diego Convention Center Corporation

Wawanesa Insurance
Chris Henn
President of U.S. Operations
Wawanesa Insurance

Sandy Kerl
General Manager
San Diego County Water Authority

Drew Martin
V.P. & Chief Information Officer
Jack in the Box

Dr. Mihir “Max” Parikh
Medical Director
Vision Eye Centers

Ray Patel
CEO (Ret.)

Fish & Scientific Products
Darrell Pilant
CEO (Ret.)

John David Wicker
Director of Intercollegiate Athletics
San Diego State University

Rick Williams
Vice President - South
Albertsons Companies, Inc.
3 Ways Your Company Can Help the Food Bank
Feed Families in Need and Those Impacted
by the COVID-19 Pandemic

1) Volunteer
Volunteer at the San Diego Food Bank’s 90,000-square-foot warehouse in Miramar or the North County Food Bank’s 40,000-square-foot warehouse in Vista.
» The Food Bank is following all social distancing protocols and health and safety guidelines set by the CDC, state, and local authorities.
» All volunteers wear PPE including masks and gloves, and our facilities are disinfected regularly.
» We offer 2- or 3-hour volunteer shifts Monday through Saturday.
For more information, visit: SanDiegoFoodBank.org/Volunteer or NorthCountyFoodBank.org/Volunteer

2) Donate Through Payroll Giving
Donate monthly through your company’s payroll giving program. Your donation could be doubled with a matching gift from your employer. To see if your employer participates, visit: SanDiegoFoodBank.org/Payroll or NorthCountyFoodBank.org/Payroll

3) Host a Virtual Food Drive
Host a company-wide Virtual Food Drive this holiday season!
» You can donate food easily online via the Food Bank’s website.
» Using your logo, we can customize a Virtual Food Drive for your business!
» Set up a competition between departments to see who can raise the most food. For more information, visit: SanDiegoFoodBank.org/Virtual or NorthCountyFoodBank.org/Virtual

Every $1 donated provides 5 meals!

The Food Bank is a 4-star Charity

The Food Bank has received Charity Navigator’s highest rating for eight consecutive years. Only 7% of charities nationwide receive this rating.
BUILDING A BETTER FUTURE:
Our commitment to sustainability
At SDG&E®, our commitment to build sustainable communities is in everything we do. Together, with the San Diego Audubon Society, we work to preserve our precious habitat and protect endangered species for the future.
San Ysidro Health

Information

SAN YSIDRO HEALTH
1601 Precision Park Lane
San Diego, CA 92173
Phone: (619) 662-4100
Website: www.syhealth.org
Email: synews@syhealth.org
@SanYsidroHealth
©SYHealthCenter
/company/san-ysidro-health
@SanYsidroHealth
Kevin L. Mattson
President and CEO
Established: 1969

Mission Statement

The mission of San Ysidro Health is to improve the health and well-being of the communities we serve, with access for all.

Goals for 2020-2021

San Ysidro Health provides innovative services to more than 107,000 lives in our care through a vast and integrated network across San Diego County. With the COVID-19 pandemic impacting everyday life, our goal is to sustain daily operations and provide needed medical, dental, behavioral health & social services to our community’s hard working essential families. In our service areas alone, we are seeing 3 to 5 times higher rates of COVID-19 positive cases compared to the rest of San Diego County. Latino children carry the highest infection rate as their parents are over represented during this pandemic in essential, high contact low wage jobs.

Service Area

We are a strong network of over 42 health centers and program sites throughout San Diego County from South, Central, Southeastern San Diego to rural East County.

Fundraising Events (or Areas of Funding)

Now, more than ever, our region’s essential workers need us. And we need you! Please consider becoming a Health Champion by participating in one or all of our fundraising activities:

• San Ysidro Health COVID-19 Relief Fund | https://give.syhealth.org/covid19
• Nuestros Niños Giving Circle | Children Giving to Children (year-round)
• Corporate Partner Program (year-round)
• Giving Tuesday Campaign, December 1, 2020

Please contact Adrianna O’Donnell, Director of Philanthropy for San Ysidro Health at 808.291.4412 or adrianna.odonnell@syhealth.org for more information.

Volunteer Opportunities

San Ysidro Health is supported by a critical network of volunteers through our Philanthropy Leadership Council who advocate for our health system and the work we do; who create opportunities to raise our profile; and who lead and participate actively in the many activities established for San Ysidro Health’s major fundraising efforts.

Giving Opportunities

Responding to our communities’ needs, especially in times of crisis, has always been at the heart of San Ysidro Health’s mission. As a trusted provider of essential health care in San Diego’s COVID19 “hot spots” - South, Central, Southeastern San Diego to rural East County, we are on the frontlines responding to the COVID-19 crisis. Patient care and the safety of our staff is our priority. Our dedicated staff continues to diligently provide high-quality and compassionate care while simultaneously preparing for the next challenge. Our patient visits start with, “Tell me, what’s going on at home.” With this in mind, apart from healthcare services, we also provide food distribution during this economic and health crisis.

San Ysidro Health has created the Corporate Partners Program to provide a way to connect your philanthropic goals with our critical services. Investing in the Corporate Partners Program, either for one year or through a multi-year pledge, means your philanthropic dollars are funding essential programs and services for children, their parents and their grandparents throughout San Diego County.

The support you provide brings hope to our healthcare providers, our patients, and their families, and gives us the encouragement to press on; enabling us to plan a pathway to health, wellness, and safety for those we are called to serve.

• Make your 100% tax deductible donation online at www.syhealth.org/donate or by U.S. Mail
• Donate baby items such as diapers, clothes, blankets, etc.
• Underwrite an exam room (naming opportunities available)
• Donate new children's reading books

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Laura Talamantes, Esq., Talamantes Immigration Law Firm
Wayne Wilkins, Board of Directors

With gratitude to our Corporate Partners
Together We Heal

COVID-19 is disproportionately hurting the families we serve in Central, South, East and Rural San Diego County. To combat the virus and its spread, San Ysidro Health has increased COVID-19 testing, vital follow-up care, telehealth services, and essential health services for uninsured and underinsured patients.

San Ysidro Health is seeing 3 to 5 times higher rates of COVID-19 positive cases compared to the rest of San Diego County. Latino children carry the highest infection rate as their parents are over represented in essential, high contact, and low wage jobs during this pandemic.

Although COVID-19 has affected our services, it has not disrupted our ability to stay open and provide expert, compassionate care to our neighbors in need. And, while COVID-19 testing is important, CARE is what matters most. Now, more than ever our community needs us and, we need you. Help us provide care and social services by supporting our COVID-19 Relief Fund at https://give.syhealth.org/covid19
Serving Seniors

Information

SERVING SENIORS
525 14th Street, Suite 200
San Diego, CA 92101
Phone: (619) 235-6572
Website: www.servingseniors.org
Email: info@servingseniors.org
@servingseniors
@company/servingseniors
@servingseniorsd

Paul Downey
President & CEO
Established Date: 1970

Edith Glassey
Phone Number: (619) 487-0608
Email: edith.glassey@servingseniors.org

Mission Statement

To help seniors in poverty live healthy and fulfilling lives.

Our vision: All seniors, regardless of income, are able to thrive, engage in their community, lead purposeful lives and have a place they call home.

Goals for 2020-2021

Serving Seniors helps poor and homeless seniors thrive using an innovative model of whole-person, wraparound support including meals, housing, health and social services, and enrichment activities. Each year, we provide over 950,000 meals and coordinated services to over 8,100 older adults aged 60 and above, most of them living on less than $1,000 per month.

Service Area

San Diego County

Fundraising Events (or Areas of Funding)

Sunshine Gala - Celebrating our 50th Anniversary

We weren’t able celebrate in 2020 as we had planned, but we look forward to bringing you a very special semicentennial gala in 2021. Please join us for a beautiful evening of hope and happiness as we commemorate 50 years of helping seniors in poverty live healthy, fulfilling lives and raise funds to support our vital services.

Volunteer Opportunities

Whether you’re one person or a large group, there’s something meaningful for you to do at Serving Seniors. Here are some volunteer opportunities:

- Assemble meal packages for seniors
- Serve lunch
- Teach a class
- Host a social or fundraising activity
- Celebrate the holidays
- Share travel experiences
- Share your cultural traditions and celebrations
- Donate your skills for our senior activities

Contact Chrisy Selder, Director of Community Engagement and Government Relations at christina.selder@servingseniors.org or at (619) 487-0747 for volunteer information.

Giving Opportunities

Your contribution to Serving Seniors will help us provide meals, housing, and vital coordinated supportive services to our most vulnerable seniors in our community.

Ways to Give:

Join our monthly giving program, the Full Plate Club. For info, contact Kimberly Jenks, Director of Philanthropy at Kimberly.jenks@servingseniors.org or at (619) 487-0702 or visit www.servingseniors.com/fullplate

Support our annual gala or one of our senior celebration events through corporate or business sponsorship. For info contact Chris Atwood, Director of Grants and Stewardship at (619) 487-0739 or chris.atwood@servingseniors.org

Board of Directors

& their Company/Affiliation

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Board Chair
Senior Resource Group

Joy Delman
Thomas Jefferson
School of Law

Joni Low
Community Volunteer

Jim Sikora
Slalom San Diego

Matthew Strauss
Feuerstein, Murphy & Beals, LLP

Nancy L. Vaughan
Community Volunteer

Rob Borthwick,
Board Finance Chair
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Mary Gendron
Qualcomm

Matthew Strauss
Feuerstein, Murphy & Beals, LLP

Nancy L. Vaughan
Community Volunteer

Simon Silva,
Board Governance Chair
City of Chula Vista

Dale Goldman
Community Volunteer

Dale Goldman
Community Volunteer

Bobby LaCour
Aldrich CPAs + Advisors

Deborah Linggi
Intuit

Ted Lange,
Board Philanthropy Chair
Certified Financial Planner

Bobby LaCour
Aldrich CPAs + Advisors

Deborah Linggi
Intuit

Sunshine Gala - Celebrating our 50th Anniversary

We weren’t able celebrate in 2020 as we had planned, but we look forward to bringing you a very special semicentennial gala in 2021. Please join us for a beautiful evening of hope and happiness as we commemorate 50 years of helping seniors in poverty live healthy, fulfilling lives and raise funds to support our vital services.
COVID-19 has changed all our lives, but for seniors, staying home and socially distancing is a matter of life and death.

Because of the community’s support, we rose to the challenge and transformed our nutrition and supportive services overnight.

Thank you San Diego for helping us serve over 8,100 low-income seniors!

You kindness and generosity saves lives

VOLUNTEER | ADVOCATE | DONATE

SERVINGSENIORS.ORG • 619-235-6572 • info@servingseniors.org
South Bay Community Services

430 F St.
Chula Vista, CA 91910
Phone: (619) 420-3620
Website: www.southbaycommunityservices.org
Email: info@csbcs.org

South Bay Community Services supports the well-being and prosperity of San Diego children, youth and families. Through comprehensive and coordinated services and supports focused in the areas of child well-being; youth development and education; family wellness; and community engagement, SBCS assists all individuals and communities to reach their fullest potential.

Organization Mission Statement:

South Bay Community Services supports the well-being and prosperity of San Diego children, youth and families. Through comprehensive and coordinated services and supports focused in the areas of child well-being; youth development and education; family wellness; and community engagement, SBCS assists all individuals and communities to reach their fullest potential.

Organization Goals for 2020-2021:

SBCS remains focused on responding to the needs of the San Diego community with a strengths-based approach, as it has since 1971. The agency’s team of more than 400 staff prepare to embark on the agency’s 50th anniversary with the goal of strengthening communities in ever deeper ways through initiatives that create pathways for success and maximize benefit for the most vulnerable in the region.

The agency is also committed to providing support to San Diegans hardest hit by COVID-19 for the duration of the pandemic, including food and housing assistance, distance learning support, mental health and violence prevention services.

Organization Service Area:

Social services; community development

Organization Fundraising Events (or Areas of Funding):

First Annual Change Their Lives Golf Tournament taking place Thursday, November 5, 2020, at the Grand Golf Club to strengthen services and supports to help children and families impacted by violence and abuse to reach their full potential. More information and sponsorship and auction opportunities can be found at southbaycommunityservices.org/sbcs-change-their-lives/

Stars and Stripes Golf Tournament held annually in Cabo San Lucas to benefit youth charities in Southern California and Mexico. SBCS is one of seven beneficiaries and the only nonprofit serving San Diego County. As a Stars and Stripes beneficiary, SBCS will receive much-needed funds to help sustain and expand SBCS’ Mi Escuelita, a preschool for children exposed to domestic violence. More information and updates can be found at southbaycommunityservices.org/stars-and-stripes/

Organization Volunteer Opportunities:

Volunteers help SBCS expand and enhance programs and services for families in need. Becoming a volunteer is also personally and professionally rewarding, allowing community members to create a lasting impact in the lives of others, as well as acquire valuable work experience and network with neighbors.

As the coronavirus pandemic continues to affect the health and income of local families, SBCS volunteers are critical to ensuring that San Diegans in need have access to healthy food.

If you are looking for a way to give back during this difficult and uncertain time for many, consider volunteering to package and distribute food at one of SBCS’ three weekly food distributions in Chula Vista.

Learn more and apply at southbaycommunityservices.org/volunteer.

Organization Giving Opportunities:

Charitable gifts made to SBCS can be designated to support:

- Food and housing assistance and distance learning, mental health and other critical supports for families struggling to make ends meet due to effects of the COVID-19 pandemic. One innovative resource activated in response to COVID-19 are socially distanced and health- and safety-compliant learning pods to ensure young clients who would otherwise struggle connecting to distance learning are connected, equipped and supported to get the most out of the virtual format that schools have transitioned to. Staff have been trained on the distance learning platforms being used by schools and are supporting all aspects of remote schooling these students need to stay on track.

- Mi Escuelita Preschool - A specialized program combining education with therapeutic services for the youngest victims of violence and abuse. Mi Escuelita helps them to heal in supportive home and school environments so that they can enter kindergarten ready to learn and continue to develop free from the destructive cycle of abuse.

- Family violence support services - Trauma-informed care and emergency response to help those experiencing domestic violence. Survivors receive support including safety planning, counseling, emergency housing and referrals for legal services and other resources.

- Shelter, transitional housing and housing assistance combined with support services to assist families and youth in transition to achieve housing stability.

Organization Board of Directors & their Company/Affiliation:

David Bejarano
Lupita Cortes-Baumgardner
Nick Franco, Franco & Associates
Maria Guasp, ConnectEd
Ceanne Guerra, Cox Communications
J.C. Hurtado-Prater
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Volunteers help SBCS expand and enhance programs and services for families in need. Becoming a volunteer is also personally and professionally rewarding, allowing community members to create a lasting impact in the lives of others, as well as acquire valuable work experience and network with neighbors.

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Learn more and apply at southbaycommunityservices.org/volunteer.
Strengthening communities since 1971

SBCS has been committed to supporting the well-being and prosperity of San Diego children, youth and families for 50 years. Our services and supports — based in the strengths of local communities — assist those throughout the region to reach their fullest potential.

Through comprehensive and coordinated initiatives focused in the areas of child well-being; youth development and education; family wellness; and community engagement, SBCS responds to the needs of the community with a strengths-based approach and touches the lives of more than 50,000 each year.

Visit us at southbaycommunityservices.org or call our team at (619) 420-3620 for more information about our programs and their impact.
**Information**

**SOLUTIONS FOR CHANGE**

722 W. California Ave.
Vista, CA 92083
Phone: (760) 941-6545
Website: www.solutionsforchange.org
Email: info@solutionsforchange.org

www.facebook.com/solutionsforchange/
www.twitter.com/solutions4change
www.linkedin.com/company/solutions-for-change/
www.instagram.com/solutionsforchange

Chris Megison
President & CEO
Established Date: 1999

**Mission Statement**

Solving family homelessness - One family, one community at a time.

**Goals for 2020-2023**

- Move 510 parents and kids from deep dependency and homelessness to self-sufficiency and freedom
- Complete 30 Serve to Solve projects that create transformative experiences and impact the community while equipping homeless families to be givers
- Empower and equip other cities ready to use the Solutions for Change model
- Complete our 4-acre Empowerment Campus which will double the number of families we serve
- Launch the Overcomer's Network nationally to include 100 local graduates

**Service Area**

North County San Diego. Soon to be expanded.

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**Fundraising Events**

(or Areas of Funding)

Want to be a part of a systems change movement that will change how every community sees and acts on homelessness? Become a founding partner in the #WeAreOneUs initiative. Your gift is multiplied by our underwriters, turning every $10,000 into a $30,000 investment in families and making Overcomers (graduates). Your investment helps Equip and Empower Overcomers to lead the next generation of Solutions residents out of homelessness to enriching, independent lives.

Solutions for Change, Solutions Academy and Solutions Farms incorporate a wide range of programs to solve family homelessness:

- Youth Outreach
- Domestic Violence Programs
- Education
- Workforce Development
- Organic Farming & Aquaponics
- Environmental Sustainability
- Social Enterprise
- Servant Leadership
- Community Redevelopment
- Real Estate Development
- Community Service

**Volunteer Opportunities**

See full listing of opportunities online at www.solutionsforchange.org/take-action/volunteer.html

**Giving Opportunities**

Solutions for Change works with individuals, corporations and foundations, aligning gifts with goals. Our multifaceted approach to solving family homelessness means we can customize a giving strategy around your goals. Want to make a difference through sustainable agriculture? Or end the churn of generational poverty and dependency? It's all here at Solutions for Change where we crush the churn of homelessness and make Overcomers who inspire and lead new families to rise above their vulnerabilities.

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**Board of Directors & their Company/Affiliation**

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Toby Wiik
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**The Churn**

The costly futile cycle that occurs when root causes are not addressed, causing the problem to repeat and get worse.
THE CHURN

Is the costly and futile cycle that occurs when the root causes of homelessness are not addressed, causing the problem to repeat and get worse!

Solutions for Change Approach

- **Ground up**: The opposite of the current top down one-size-fits-all homelessness response system
- **Community Based**: Local business, the church, civic groups and people invest in making Overcomers!
- **Market Driven**: Where community, compassion and commerce meet up to grow people beyond their vulnerabilities and end their dependencies!

We Make Overcomers

- Moms and dads **saved** from The Churn then equipped and empowered
- Using a **results-based** social enterprise model
- They’re employed back in service to the community
- With hope-filled purpose, they save more lives from The Churn!

That Crush the Churn!

The Overcomers of Solutions for Change were discovered by national systems change visionaries. Twenty-one of them just launched a local systems change initiative to demonstrate the power of a transformed life of serving to solve for others. They’ve got something to say. "Hope is on the way! And it will not come to you in the form of some faceless, heartless top down government system. It will come to you with Real Love and Real Compassion." It will come to you through The Overcomers who survived The Churn. Because...

When the least of us become the best of us,
#WeAreOneUs

Welcome to the Solutions for Change Empowerment Era. Be Part of the Change
www.solutionsforchange.org/
TrueCare
(formerly North County Health Services)

Information

TRUECARE
150 Valpreda Rd
San Marcos, CA 92069
Phone: (760) 736-8669
truecare.org
Email: development@truecare.org

facebook.com/healthtruecare
twitter.com/healthtruecare
linkedin.com/company/health-truecare
instagram.com/truecare.health

Michelle D. Gonzalez, MPA
President & CEO
Established: 1971

Mission Statement

TrueCare’s mission is to improve the health status of our diverse communities by providing quality healthcare that is comprehensive, affordable, and culturally sensitive.

Goals for 2020-2021

Now more than ever, the need for everyone to access affordable, high-quality healthcare is paramount, and at TrueCare, we recognize this need and deliver healthcare and resources throughout our region.

• Provide individuals and families in our service areas with access to quality healthcare.
• Ensure our communities thrive with access to the resources and services they need.

By serving over 66,000 people a year with medical, dental, women’s health, behavioral health and chiropractic care, we live out our promise to be a partner on the journey to greater health.

Service Area

TrueCare is a comprehensive health system with 12 modern, state-of-the-art health centers located throughout north San Diego and Riverside counties.

Fundraising Events (or Areas of Funding)

For nearly 50 years, TrueCare has been proud to provide needed healthcare for the communities we serve, regardless of insurance status or the ability to pay - but we can’t do it alone. Thanks to donors, friends and supporters, we can create a healthier tomorrow for us all.

Find out how you can make an impact by contacting our Development Office at (760) 736-8669 or development@truecare.org.

Volunteer Opportunities

TrueCare is looking for motivated individuals who want to make a difference by helping people in our community live better. For more information, please contact us at (760) 736-8746 or volunteer@truecare.org.

Giving Opportunities

In these unprecedented times, we can see the health of each individual, impacts the health of our entire community. You can make a difference and help provide needed health services by:

• Supporting COVID-19 relief efforts
• Providing a gift to help cover unfunded care
• Meeting needs directly in our community by funding our mobile health unit

Join us to change lives. Contact us at (760) 736-8669 or development@truecare.org.

Board of Directors & their Company/Affiliation

BOARD OF DIRECTORS

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Certified Financial Planner

Joe Eil-Maasri
Firestone Builders

Matt Simmons
CCI

Debbie Thompson
California Bank & Trust
Compassionate care with a heart

For nearly 50 years, North County Health Services (NCHS) has been providing affordable quality healthcare to underserved communities in north San Diego County and beyond.

Since then, we’ve seen significant growth in the communities we serve and the services we provide, adding 12 health centers and a mobile unit to increase access to those in need. Our history is our foundation and will always be at the core of who we are.

With an eye on the future, we just rebranded and changed our name to TrueCare, renewing our promise to our patients and our community.

With your help, we can get one step closer to health equality.

Join us to change lives. (760) 736-8669 / truecare.org
Union of Pan Asian Communities

Information

1031 25th Street
San Diego, CA 92102
Phone: (619) 232-6454
Fax: (619) 235-9002
Website: www.upacsd.com
Email: info@upacsd.com

Margaret Iwanaga Penrose
President & CEO
Established Date: 1974

Mission Statement

The mission of the Union of Pan Asian Communities is to improve the general well-being and education of the Asian, Pacific Islander and other ethnic communities of San Diego County. UPAC recognizes the diverse ethnic and cultural identities and strengths of these communities and their need for self-sufficiency.

Goals for 2020-2021

Vision: Uniting diverse cultures and generations for the good of all communities
Courage: Identifying critical health, social and economic challenges and pursuing change
Compassion: Providing essential human care services for those most in need
Innovation: Uplifting voices and developing youth and community leadership

Service Area

San Diego County

Fundraising Events (or Areas of Funding)

Each Spring, UPAC hosts the Annual Leadership Awards Dinner honoring local leaders in our community and raising funds for UPAC’s essential programs and services. Due to COVID-19, the 2021 event will be held in a modified form and we hope you’ll get involved! To learn more and follow our event updates, visit www.upacsd.com

Giving Opportunities

UPAC staff work tirelessly to accomplish our mission and we could not do it without the generous support of our donors and partners. We encourage giving opportunities year round to support our impactful programs and services. Your gift will make a difference in the lives of local individuals in need.

- Make an online donation at www.upacsd.com/donate
- Donate by mail at 1031 25th Street, San Diego, CA 92102
- Become a corporate partner
- Sponsor or attend our Annual Leadership Awards Dinner
- Shop from our Amazon Wish List

To learn more about UPAC’s giving opportunities, contact Brittany Bachmann at bbachmann@upacsd.com or (619) 446-0805.

Organization Volunteer Opportunities

UPAC offers volunteer opportunities in the following service areas:
- Mental Health
- Addiction, Treatment & Recovery
- Community Engagement & Business Development
- Housing Counseling
- Health Promotion
- Cultural Competency Training & Education

Interested volunteers can complete our Volunteer Interest Form at www.upacsd.com/volunteer

Board of Directors & their Company/Affiliation

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JP Morgan Chase & Co., Vice President, Business Banking Area Manager

DIRECTOR,
Peifen (Sophia) S Hu,
M.D., Kaiser Permanente, Medical Doctor
UNION OF PAN ASIAN COMMUNITIES
UNITING PEOPLE ACROSS CULTURES

OUR MISSION

UPAC provides health and human services that improve the overall well-being of underserved, culturally diverse populations throughout San Diego County. We recognize and celebrate the diversity of our region and strive to strengthen these communities to achieve self-sufficiency.

SERVICES

Addiction Treatment & Recovery | Adult & Older Adult Mental Health | Children & Adolescent Mental Health
Community Engagement & Business Development | Housing Counseling

COVID-19 RESPONSE

To respond to the hardships of COVID-19, we transitioned our Neighborhood Enterprise Center Catering Services into an Emergency Food Distribution. Once a week, we distribute 6,000 lbs of food to City Heights residents through our CARE Boxes. Boxes include 2-4 days worth of fresh fruits & veggies, dry food staples, hand sanitizer, masks, culturally & linguistically appropriate behavioral health resources, and a family friendly activity to pass the time at home. Additionally, each CARE Box includes a freshly prepared family-style Cafe meal, to alleviate the stress of preparing food that night. Together, we can overcome anything.

THANK YOU UPAC PARTNERS:

Dr. Dave Huynh | Dr. Sophia Hu | Dr. Thomas & Teresa Wang | Simon Wong-Kleinfeld | Hom Family Fund at the San Diego Foundation

To donate, learn more, or get involved, visit: www.upacsd.com
Veterans Village of San Diego

Mission: Veterans Village of San Diego serves America’s veterans in overcoming homelessness and related challenges.

Goals for 2020-2021

Veterans Village San Diego strives annually to achieve the goal of ending veteran homelessness in the cities and counties where we provide services and operate programs. Over the next year we’d like to increase our capacity to affect meaningful and sustainable change in the lives of the veterans we serve. This involves adding innovative programs, increasing outreach and responding to the expressed needs of the people we serve. Through targeted outreach VVSD hopes to improve access to our transitional and permanent housing programs, employment programs, and financial assistance programs so that more veterans are served.

Service Area

San Diego County and surrounding areas

40th Anniversary Celebration 2021 (Date TBD)

Fundraising Events

Annual Stand Down - VVSD is the founder of the Veterans Stand Down now duplicated by veteran service organizations across the country. Stand Down provides an opportunity for homeless veterans to access services, connect with the community and “stand down” for one weekend. Fundraising for this event is ongoing (June 2021).

Motorcycle Event - Annual motorcycle ride supports programs offered by VVSD (Date TBD)

Annual Kayaking Event - The VVSD Annual Kayaking event is a 50 mile expedition from San Pedro to Catalina Island meant to raise funds for programs offered by Veterans Village San Diego. Volunteers kayak across open ocean with the intent of matching the hardwork and dedication of veterans that complete our programs.

Opportunities

Volunteers are encouraged to contact VVSD directly to discuss volunteer activities available during COVID.

Giving Opportunities

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Corporate giving
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Permanent Housing
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San Diego Food Bank Leader Rises to the Occasion

NONPROFIT: Jim Floros Brings 36 Years of Experience to Position

BY MARIEL CONCEPCION

Jim Floros, president and CEO of the Jacobs & Cushman San Diego Food Bank and North County Food Bank, is no stranger to the nonprofit sector. After graduating from the University of San Diego with a degree in international relations, Floros, a native Wisconsinite, took an internship position at Project Concern International. The organization, headquartered in San Diego, focuses on driving innovation to enhance health, end hunger and overcome hardship.

While his plan at the time was to start a career in public relations and communications, Floros quickly realized he was skilled at fundraising and fell in love with the idea of making the world a better place through nonprofit work.

Floros worked at PCI for eight years before leaving for The Burn Institute, a local group that empowers burn survivors, as director of development. Eighteen months in, he was offered the CEO position and remained at the post for 20 years before being recruited by the San Diego Food Bank almost eight years ago.

After 36 years in the nonprofit world, Floros has been selected by the San Diego Business Journal for its CEO of the Year Award in the Nonprofit category. The award program recognizes local industry leaders making notable achievements within their companies and the community.

A Job and a Calling

Today, Floros says, while he appreciates all of his past experiences, working at the San Diego Food Bank is his calling. The organization’s mission is to end hunger in the San Diego region and to specifically serve the working poor, children born into and living in poverty, seniors on fixed incomes and active duty military.

As CEO, Floros said he’s not only attempting to end hunger, but to address the root cause of hunger in order to break the cycle. The first step is to acknowledge the lack of nutritious food available to low-income communities, which in turn causes health issues and can lead to poor academic performance, thus giving people fewer chances of obtaining a well-paying job in the future.

Alden Domini, corporate and community manager at the Jacobs & Cushman San Diego Food Bank, nominated Floros for the CEO of the Year award. He said, in the past few years, with Floros as the lead, the focus of the organization has shifted from simply “food banking” to comprehensive “nutrition banking” in order to fight nutrition-related diseases.

“The Food Bank has created more programs and services to provide nutrition education programs and fresh, nutritious food to the families it serves,” he said. “This is part of the Food Bank’s overarching goal to help break the cycle of poverty among its client population.”

Fighting the Pandemic

Throughout the coronavirus crisis, the hard work of Floros and the Food Bank has been even more meaningful and impactful. During the first two weeks of the pandemic, the Food Bank pushed out 700,000 pounds of food to its network of 500 nonprofits; it hosted four mass distributions; and created and continues to run 35 super pantries, or high-volume distribution sites. To help support the 35 super pantries, the San Diego Food Bank awarded each of them $20,000 to buy refrigeration, pallets and storage, among other necessities, all made possible by generous San Diego donors.

As a result, since COVID-19, the San Diego Food Bank has distributed over 30 million pounds of food, enough to fill a thousand semi-trucks. While it spends around $1 million in food purchases a year, the organization has spent $8 million since mid-March to address the needs of the growing number of food insecure during this time. These days, it is feeding nearly 600,000 people a month, up from 350,000 per month.

The Jacobs & Cushman San Diego Food Bank, founded in 1977, has about 75 employees and counted on roughly 32,000 volunteers last year between its two locations. Its annual operating budget is $13 million, $85 million total including the monetary value of food supply.

In His Own Words:

“...This is a ‘we’ award as we have assembled an outstanding team of staff with an incredible organizational culture. There is only one name on the award, but, so many people’s names should be on this. I marvel at how quickly we pivoted and adapted and overcame, but I also know this is in our DNA. In leading our organization through the crisis, I realized we have built a ship to weather the storm. We’ve worked so hard to create organizational excellence, strong relationships with donors, the media, government officials and top-notch financials, that we’ve created this crazy great culture among the staff and volunteers. This is the stuff you do because you are supposed to do it. We built this ship and this ship is serving us so well.”

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Coronavirus Pandemic Continues to Shape 2020

BY BRAD GRAVES

It has been a notable year for philanthropy. Like a tennis star on her toes, waiting to see how her opponent planned to return the ball, philanthropists wanted to see where and how COVID-19 affected the community, and then rushed to the spot to help as they could. Individually and collectively, nonprofits gave money and other things of value. Nonprofits pivoted, adjusting their services as the unique rhythm of 2020 became apparent.

The San Diego Business Journal documented this unusual spring, summer and autumn into winter and fall. What follows is an abbreviated recap.

Millions Raised and Granted

As of mid-October, the San Diego Foundation had raised and granted more than $50 million for COVID-19 relief. A special fund — the San Diego COVID-19 Community Response Fund — has helped tens of thousands of residents ranging from seniors to preschoolers, giving them relief from the pandemic’s economic and social impacts. More than 3,300 individuals, businesses and funds contributed to the effort as of mid-October.

In July, the foundation was responsible for an $11.4 million wave of grants, largely funded by the city and county of San Diego. Top recipients were the YMCA of San Diego County and Child Development Associates Inc. The bulk of these rapid response grants went toward childcare support for frontline and healthcare workers as well as low-income families.

Also receiving grants during the July cycle: the Central San Diego Black Chamber of Commerce received $100,000 for financial assistance to Black-owned small businesses and their employees; the San Diego LGBT Community Center received $75,000 for crisis counseling and support as well as basic services such as food, housing and healthcare; and the San Diego Hunger Coalition received $225,000 to expand food distribution systems and increase the number of meals provided throughout the county.

The support effort continues. In October, the foundation made $3.5 million in loans to San Diego County nonprofits confronting COVID-19.

Worker Assistance

In March, United Way of San Diego County launched its San Diego Worker Assistance Initiative as part of the greater San Diego COVID-19 Community Response Fund. Its aim is to provide resources to people impacted by layoffs and reduced working hours. The ultimate goal is to prevent the need to enter the social services system of care and prevent homelessness.

Within two weeks of launching the initiative, the local United Way received more than 8,400 applications. As of October, the initiative had provided more than $750,000 in direct assistance through utilities and rent/mortgage payments. The program is expected to help more than 7,500 San Diegans.

Among those providing support to the program are the San Diego & Imperial Counties Labor Council, the San Diego Foundation and the county government.

Separately, the hospitality community raised funds to help laid-off restaurant workers as well as workers whose families had been affected by COVID-19.

Filling Needs

As 2020 developed, a group of relief organizations provided food for the hungry (see related story) as well as shelter for the homeless and resources for the jobless.

In the spring, Jewish Family Service of San Diego adapted its programs to the times. That included its Safe Parking Program where people living in their cars were able to camp in designated parking lots. The program has provided handwashing stations, roommates and access to showers. The Kearny Mesa organization also kept other programs going, such as drive-through food distribution events.

The YMCA of San Diego County voluntarily shut down its facilities in March, and although the camps were behind the scenes, however, work continued. In addition to its efforts connecting people with childcare, the organization offered essential services to homeless youth and families, and continued mental health counseling services using telecommunications technology. Shuttered branches across San Diego County became venues for American Red Cross blood drives.

Over the summer, the YMCA was able to provide day camp programs to families in need, thanks to benefactors. Even with the reopening of many YMCAs, the organization continues to provide free virtual programs for the community, including live and on-demand exercise classes.

Addressing Health Concerns

TrueCare, the nonprofit formerly known as North County Health Services, reported a brisk business this year. The organization works to ensure everyone receives healthcare — particularly low-income families impacted during COVID-19, suffering job losses and loss of insurance.

TrueCare is conducting COVID-19 testing, virtual health visits, primary care, specialty care and connection to community services such as food banks. It also helps people navigate the difficult waters of insurance enrollment, guiding anyone in the community to find the best healthcare insurance options to stay covered or get covered during this time.

Since January, TrueCare has conducted more than 77,000 virtual health visits. Many of the patients lacked the ability to stay for their care. In the same period, TrueCare saw new Medi-Cal enrollments increase more than 15% to 2,185 individuals. New food assistance enrollments under the CalFresh program grew 124% to 713 individuals.

Coming Together

An enduring memory of the spring of 2020 is how quickly and forcefully community organizations came together to confront the societal challenge of COVID-19.

With shortages of personal protective equipment, businesses by the dozen created facemasks and face shields. HP, Inc., put its 3-D printers to work on the task. “I think we have an obligation to help if there is a critical need in our community for personal protective equipment,” said Mariya Gelman, R&D manager for 3-D printing at HP.

A few companies — notably RedMed — ramped up production of ventilators. Of course, businesses can, and did, give.

Estancia La Jolla Hotel & Spa, along with other members of the local hospitality community, launched a “Buy One, Give One” program. With every future $500 travel voucher bought from the hotel, Estancia said it would give one complimentary room night to UC San Diego Health, as well as gift cards or loyalty points, as a thank-you to a local health care worker.

Similarly, Rancho Bernardo Inn said with every spa and resort gift card purchased at $25 or more, it donated room nights equivalent to the total value of gift cards purchased.

Businesses also treated hospital staffs and medical personnel to meals. In one example from May, volunteers from California Coast Credit Union, with support from the San Diego Gulls and Rockin’ Baja Lobster in Old Town, delivered lunch to frontline staff at the VA San Diego Clinic in Mission Valley.

Gathering and Distancing

2020 was also the year that fund-raising events — and other gatherings — changed.

With restrictions imposed on group meetings, fundraising events went virtual. In early May, that phenomenon was new and unusual. Under the headline “Innovative Times,” the San Diego Business Journal noted the fact that the local Susan G. Komen breast cancer relief organization shifted its More Than Pink annual dinner to a virtual event.

In the spring, as colleges and universities across California suspended in-person classes, San Diego-based National University offered three months of free online classes to California college students.

With the pandemic, San Diegans came together. But the crisis is not yet over. The organizations within this guide have committed to help some more. Robust community support in the form of volunteerism and monetary donations can help them better achieve their objectives — perhaps even reach goals that seem like a stretch.
Meet Six That Have Met the Coronavirus Challenge

In 2020, Feeding the Hungry Takes on a New Dimension

BY BRAD GRAVES

COVID-19 has caused turmoil in virtually every aspect of society and brought to the forefront nonprofits that have been fighting for years. As the local crisis stretches into its eighth month, San Diego nonprofits and the people they serve are in the battle of their lives, as hunger and the risk of homelessness grow to levels never seen before.

The San Diego Business Journal reached out to six notable area nonprofits that tackle homelessness, feed the hungry and serve families in need. We were primarily interested in the topic of putting food on the table or in the pantry.

Participating nonprofits included:

- **Father Joe’s Villages**, a homeless services provider since 1979. Its five areas of emphasis are supportive services, housing, clinical and behavioral health; recovery and wellness; and employment and economic development.
- **Feeding San Diego**, an organization whose mission is to connect every person facing hunger with nutritious meals by maximizing food rescue. It is one of the newest hunger-relief organizations in the Feeding America network.
- **Interfaith Community Services**, an organization that has been helping people help themselves since 1979. Its five areas of emphasis are supportive services; housing, clinical and behavioral health; recovery and wellness; and employment and economic development.
- **The Salvation Army**, an international movement with a longtime presence in California. Its human services and poverty relief efforts reach far beyond COVID-19. The organization assists 23 million Americans every year.
- **South Bay Community Services**, an organization that provides supportive services to children, youth and families via more than 50 programs. Founded as a center for drug-abusing teens, the nonprofit now touches the lives of 50,000 people yearly.
- **Father Joe’s Villages**, divisional secretary for The Salvation Army’s San Diego office. The organization has scheduled food distributions at its seven community centers all over the county. They are still ongoing, Lescano noted.

- **Feeding San Diego** immediately stepped up to meet the rise in need for food assistance by creating emergency food distributions across San Diego County, while also expanding existing distributions in specific regions. The organization pivoted very quickly to new methods of food distribution, implementing drive-through distributions to ensure social distancing. It also critically assessed the gaps in food assistance because of closures of schools, businesses and partner sites, and sprang into action to address the need based on those criteria.

- **Salvation Army** said that at the beginning of the crisis, it leveraged all possible resources and partnerships to swiftly and comprehensively meet the essential food and shelter needs of the communities it serves. It also worked to ensure the continuity of education, mental health and violence prevention support (modified as required) through its array of longstanding programs.

At the start of the COVID crisis, the San Diego Food Bank quickly mobilized to meet the skyrocketing demand for food assistance from families affected by job loss. In the first two weeks after the state of emergency was declared, the Food Bank conducted 175 food distributions and passed out nearly 600,000 more pounds of food to seniors and families in need. Since mid-March, the Food Bank has distributed 32 million pounds of food through its COVID-19 Response Program.

What is the biggest challenge you faced due to the COVID crisis?

In the beginning we ran out of food quickly because the need was so great,” said The Salvation Army’s Lescano. “We gave away 500 food boxes in an hour in the East County.”

“COVID-19 presented a perfect storm of increased demand, declines in donations, and disruptions to our operating model,” said Dan Shea, interim CEO of Feeding San Diego.

The pandemic has also increased San Diego’s reliance on purchased food due to disruptions in the supply chain and the increased need for food assistance. “Normally, we purchase approximately 24 truckloads of food in an entire year. However, over the past six months (beginning in April 2020) we have purchased over 150 truckloads of food to supplement donated food.” The organization is committed to maximizing food distribution efforts, but with supply chain completely upended by the pandemic, it had to restructure operations to make sure it could meet the need. “We also saw need in places that we had never seen before.” Shea said, “so it was a challenge to make sure we could reach every hard-hit area and get the word out so the communities knew we were there for them.”

Kathie Lembo, president and CEO of South Bay Community Services, said the crisis demanded an energetic response. “It took all hands on deck and a flexible and dedicated collective effort on the part of our team of more than 400 to pivot to virtual service delivery and scale up essential supports for families,” she said. “But together with our many phenomenal community partners we made it happen.”

Interfaith Community Services found itself shorthanded. The nonprofit relies on thousands of volunteers working alongside a professional staff numbering more than 200, all to help more than 20,000 people annually. “When COVID began, 90% of our volunteers were forced to stay home, stretching out remaining volunteers and staff very thin,” said Anglia, “all amidst a surge in need for our services and challenges inherent to provide essential, in-person help with food, shelter, crisis counseling and treatment.”

For the San Diego Food Bank, the biggest challenge faced since the crisis started was recruiting volunteers to work at its San Diego and North County warehouses. The organization relies on 25,000 volunteers every year. After a public call for help, the community stepped up and thousands of individuals and families have volunteered to help the Food Bank continue its vital hunger-relief services.

Father Joe’s Villages found itself looking beyond its home turf at 15th Street and Imperial Avenue. “Early on, as restaurants and other food programs closed, we heard reports of increased hunger and desperation in neighborhoods outside of East Village,” said Vargas. “We had to address the logistical challenges of providing meals in other neighborhoods where there were people experiencing homelessness who may not have access to transportation to come to the Franklin Antonio Public Lunch program every day.”

Lescano said a longstanding tradition for his organization will change because of the pandemic. The Salvation Army will not be able to serve sit-
down holiday meals at Golden Hall, in the San Diego City Hall complex, like it has done for more than 50 years. “We will still have the meals available. We just had to change the way they will be distributed,” he said.

Have you experienced an increase in demand for your services during the pandemic? If so, how much compared to last year?

The Salvation Army’s Lescano said the need for his services is more than triple that of last year. Anglea of Interfaith Community Services noted a 427% increase.

Lembo said South Bay Community Services’ distributions of fresh and nonperishable healthy food for families are serving an average of 4,000 to 5,000 individuals per week — more than 10 times the volume served prior to COVID-19. “We have seen similar increases in need for support services including housing assistance and domestic violence response,” she said.

Feeding San Diego’s Shea recalled that before the COVID-19 pandemic, one in eight people in San Diego County faced hunger, including one in six children. Now, the need has surged by 50%. Between July 1, 2019 and June 30, 2020, the organization served more than 31.2 million meals, which was nearly 20% more meals than the year prior.

Many organizations offer more than food. In conjunction with the city, county and housing commission, Father Joe’s Villages created additional shelter beds at the San Diego Convention Center. “Where we have seen an increased need is amongst those who are still on the streets and harder to reach,” said Vargas. “As a result of this need, we have already served 10,000 meals at our new satellite locations in Hillcrest and downtown San Diego in addition to the hundreds of meals we serve each day through our Food Services program.”

Before the COVID-19 pandemic impacted the community, the San Diego Food Bank provided food assistance to 600,000 people per month due to soaring unemployment and COVID-19’s devastating impact on the local economy.

What new programs or services has your organization created?

In order to meet the increased demand for food assistance and to serve clients more quickly, safely and efficiently — the San Diego Food Bank launched its Super Pantry Network. Starting in July, 35 Super Pantries, strategically located throughout the county, have been operating as high volume distribution hubs, open a minimum of three days per week. The 35 Super Pantries are projected to distribute 1.2 million pounds of food to 130,000 people in need every month.

Interfaith Community Services was selected as a Super Pantry site. Anglea, the CEO of Interfaith, said the new level of partnership helped to enhance Interfaith’s drive-through and walk-up services, allowing it to more efficiently serve the influx of individuals and families seeking nutritional support each week.

Interfaith Community Services also launched three pop-up hotel shelters for older adults and people with health conditions who need to shelter in place but are homeless. “We expanded our work with House of Last Resort to operate 24/7,” Anglea said. “We mobilized our Senior Services to reach homebound, shelter-in-place seniors. We have quadrupled our rental assistance programs. In October 2020, we purchased a 77-room motel to provide Graduate Lodging and expand our Recuperative Care for individuals being discharged from local hospitals. We are expanding vocational training programs, and helping individuals who have lost employment to obtain new jobs and move into new careers.”

Feeding San Diego added a Food Finder map to its website. “Thousands of people are facing hunger, many for the first time,” Shea said. “This new map helps those in need of food assistance find food distributions close to them.”

The Salvation Army is delivering food to seniors every day. “We had an ongoing senior nutrition program at several of our locations where the seniors could gather to eat. Now for their safety, we are taking the food to their homes,” said Lescano.

In addition, The Salvation Army created a ‘grab and go’ lunch program for children who are not able to get meals at school. “We have applied for and gotten funding to help people with rental and utility assistance,” Lescano added.

A supply of bread, milk and canned goods fits nicely in the back of an SUV. The San Diego Food Bank has taken its distribution events to several venues in San Diego County. The boxes hold fruits and vegetables. Photo courtesy of San Diego Food Bank

Representatives of Interfaith Community Services hold sack lunches, complete with artwork on the bags. Photo courtesy of Interfaith Community Services

South Bay Community Services scales up distributions of food and essential supplies such as diapers. With schools closed, it saw one more need. The organization activated socially distanced, health- and safety-compliant learning pods. These ensure families — who would otherwise struggle with participation in distance learning — are connected, equipped and supported to get the most out of the virtual format local schools have transitioned to. Staff is trained on distance learning platforms and are supporting all aspects of remote schooling that students need to stay on track.

In closing, what would you like San Diego Business Journal readers to know?

“Interfaith Community Services is working 24/7 with people facing financial crisis due to COVID-19,” Anglea said. “The pandemic has affected individuals who are disproportionately people of color. Our programs and services are helping, but we need community support to continue meeting greater needs. Please consider gifts of time, talent and treasure to help during this time of crisis.” More information is available at www.interfaithservices.org.

“The Salvation Army is responding to the needs of San Diegans all over the county,” said Lescano. “But we need your help. Donations to The Salvation Army stay right here in San Diego to make a difference in the lives of our neighbors.” More information is available at sandiego.salvationarmy.org.

“The support of friends and neighbors is deeply important to local community based organizations as we work to deliver access and support to families in our community who are still struggling,” said Lembo of South Bay Community Services. “You can learn more about how you can lend a hand in SBCS’ three weekly food distributions for families in need through donation or volunteer service.” Visit https://bit.ly/375BL4L for more information.

“Feeding San Diego was founded in the wake of the 2007 wildfires, so emergency response is in its DNA,” Shea said. “However, COVID-19 has brought significant challenges due to the breadth and scale of the disaster. Partnerships have always been critical to Feeding San Diego — in fact we can’t fulfill our mission without them — however, they take on heightened importance as we work to overcome the challenges COVID-19 has created. Families facing hunger are in crisis. Thousands of San Diegans who are food insecure are having to make difficult choices about whether to buy groceries, or forgo them in order to pay rent, utilities, transportation costs or medical bills. Now, more than ever, children, families and seniors are depending on our community to come together so they have access to adequate meals.” Visit feedingsandiego.org for additional information.

“A meal is more than just a full stomach,” said Vargas, who leads Father Joe’s Villages. “Food provides the energy neighbors need to overcome obstacles to housing and employment. As one of our program graduates, Eddie, said, ‘I am grateful for the wakefulness it has given me to propel myself out of work or for a better life when all you can think about is how hungry you are.’ A meal is also an opportunity to connect with others and help a person leave homelessness behind.” Visit my.neighbor.org for more information.

A meal is served at Father Joe’s Villages. With COVID-19, many programs are offering their food to go, rather than in a dining room. Photo courtesy of Father Joe’s Villages
**Support These Organizations**

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<td>(619) 678-8322</td>
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<td><a href="http://www.alzsd.org">www.alzsd.org</a></td>
<td>(858) 492-4400</td>
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<td><a href="http://www.heart.org">www.heart.org</a></td>
<td>(858) 410-3850</td>
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<td>Computers 2 Kids, San Diego</td>
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<td><a href="http://www.c2sdk.org">www.c2sdk.org</a></td>
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<tr>
<td>Community Resource Center North County</td>
<td>650 Second Street, Encinitas</td>
<td><a href="http://www.crcncc.org">www.crcncc.org</a></td>
<td>(760) 753-1156</td>
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<tr>
<td>Crohn's &amp; Colitis Foundation Greater San Diego</td>
<td>9404 Genesee Ave, Suite 135, La Jolla</td>
<td><a href="http://www.crohnscolitisfoundation.org">www.crohnscolitisfoundation.org</a></td>
<td>(619) 497-1300</td>
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<td>Easter Seals</td>
<td>1063 Mcgaw Avenue, Suite 100, Irvine</td>
<td><a href="http://www.easterseals.com">www.easterseals.com</a></td>
<td>(714) 834-1111</td>
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<td>Episcopal Community Services (ECS)</td>
<td>401 Mile Of Cars Way, Ste 350, National City</td>
<td><a href="http://www.ecscalifornia.org">www.ecscalifornia.org</a></td>
<td>(619) 228-2800</td>
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<td>Father Joe's Village</td>
<td>1501 Imperial Ave., San Diego</td>
<td><a href="http://www.my.neighbor.org">www.my.neighbor.org</a></td>
<td>(619) 233-8500</td>
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<tr>
<td>Feeding San Diego</td>
<td>9455 Waples Street, Suite 135, San Diego</td>
<td><a href="http://www.feedingsandiego.org">www.feedingsandiego.org</a></td>
<td>(858) 452-3663</td>
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<td>Girl Scouts San Diego</td>
<td>1231 Upas St., San Diego</td>
<td><a href="http://www.sdgirlscouts.org">www.sdgirlscouts.org</a></td>
<td>(619) 610-0821</td>
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<td>Goodwill</td>
<td>3663 Rosecrans Street, San Diego</td>
<td><a href="http://www.sdgoodwill.org">www.sdgoodwill.org</a></td>
<td>(619) 225-2200</td>
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<td>Health Center Partners of Southern California</td>
<td>3710 Ruffin Road San Diego,</td>
<td><a href="http://www.hcpsocal.org">www.hcpsocal.org</a></td>
<td>(619) 542-4300</td>
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<td>Home Start, Inc.</td>
<td>5005 Texas Street, Suite 203, San Diego</td>
<td><a href="http://www.home-start.org">www.home-start.org</a></td>
<td>(619) 692-0727</td>
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<td>I Love a Clean San Diego</td>
<td>5797 Chesapeake Court, Ste 200, San Diego</td>
<td><a href="http://www.ilacsd.org">www.ilacsd.org</a></td>
<td>(619) 291-0103</td>
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<td>Jacobs &amp; Cushman San Diego Food Bank</td>
<td>9850 Distribution Ave., San Diego</td>
<td><a href="http://www.sandiegofoodbank.org">www.sandiegofoodbank.org</a></td>
<td>(858) 524-1419</td>
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<td>Jewish Family Service of San Diego</td>
<td>8804 &amp; 8788 Balboa Avenue, San Diego</td>
<td><a href="http://www.jfssd.org">www.jfssd.org</a></td>
<td>(858) 637-3000</td>
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<td>Junior Achievement</td>
<td>4756 Mission Gorge Place, San Diego</td>
<td><a href="http://www.sandiego.ja.org">www.sandiego.ja.org</a></td>
<td>(619) 682-5155</td>
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<td>Kitchens for Good</td>
<td>404 Euclid Ave Ste 101, San Diego</td>
<td><a href="http://www.kitchensforgood.org">www.kitchensforgood.org</a></td>
<td>(619) 450-4040</td>
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<td>La Jolla Institute of Immunology</td>
<td>9420 Athena Circle, La Jolla</td>
<td><a href="http://www.lji.org">www.lji.org</a></td>
<td>(858) 752-6500</td>
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<tr>
<td>Lawrence Family Jewish Community Center</td>
<td>4126 Executive Drive, La Jolla</td>
<td><a href="http://www.lfjcc.org">www.lfjcc.org</a></td>
<td>(858) 457-3030</td>
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<td>Leukemia &amp; Lymphoma Society of San Diego</td>
<td>3890 Murphy Canyon Rd Suite 150, San Diego</td>
<td><a href="http://www.lls.org">www.lls.org</a></td>
<td>(858) 277-1800</td>
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For more info, contact AnnMarie Gabaldon at (760) 271-1660 or amgabaldon@sdbj.com

Custom Content: Nonprofit Directory
### Support These Organizations

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<tr>
<th>ORGANIZATION</th>
<th>ADDRESS</th>
<th>WEBSITE</th>
<th>PHONE</th>
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<td>Neighborhood Healthcare</td>
<td>728 E. Valley Pkwy, Escondido</td>
<td><a href="http://www.nhcare.org">www.nhcare.org</a></td>
<td>(833) 867-4642</td>
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<td>Padres Pedal the Cause</td>
<td>2445 Fifth Avenue, Suite 345, San Diego</td>
<td><a href="http://www.gopedal.org">www.gopedal.org</a></td>
<td>(619) 510-4955</td>
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<td>Planned Parenthood</td>
<td>4501 Mission Bay Drive, San Diego</td>
<td><a href="http://www.plannedparenthood.org">www.plannedparenthood.org</a></td>
<td>(888) 743-7526</td>
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<td>Promises2Kids</td>
<td>9400 Ruffin Court, Suite A, San Diego</td>
<td><a href="http://www.promises2kids.org">www.promises2kids.org</a></td>
<td>(858) 278-4400</td>
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<td>Rady Children’s Hospital Foundation</td>
<td>3020 Children's Way, Mc 5005, San Diego</td>
<td><a href="http://www.radyfoundation.org">www.radyfoundation.org</a></td>
<td>(858) 966-7878</td>
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<td>Rancho Coastal Humane Society</td>
<td>389 Requeza St, Encinitas</td>
<td><a href="http://www.sdpets.org">www.sdpets.org</a></td>
<td>(760) 753-6413</td>
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<td>Ronald McDonald Charities of San Diego, Inc</td>
<td>2929 Children’s Way, San Diego</td>
<td><a href="http://www.rmhc-sd.org">www.rmhc-sd.org</a></td>
<td>(858) 467-4750</td>
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<tr>
<td>San Ysidro Health Center</td>
<td>3364 Beyer Boulevard, San Ysidro</td>
<td><a href="http://www.syholiday.org">www.syholiday.org</a></td>
<td>(619) 662-4100</td>
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<td>SAY San Diego</td>
<td>4775 Viewridge Avenue, San Diego</td>
<td><a href="http://www.saysandiego.org">www.saysandiego.org</a></td>
<td>(858) 565-4148</td>
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<td>Serving Seniors</td>
<td>525 14th Street, San Diego</td>
<td><a href="http://www.serving">www.serving</a> seniors.org</td>
<td>(619) 235-6572</td>
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<td>Solutions for Change</td>
<td>722 W California Ave, Vista</td>
<td><a href="http://www.solutionsforchange.org">www.solutionsforchange.org</a></td>
<td>(760) 941-6545</td>
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<td>South Bay Community Services</td>
<td>430 F St, Chula Vista</td>
<td><a href="http://www.southbaycommunityservices.org">www.southbaycommunityservices.org</a></td>
<td>(619) 420-3620</td>
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<td>St. Paul Senior Services</td>
<td>328 Maple Street, San Diego</td>
<td><a href="http://www.stpaulseniors.org">www.stpaulseniors.org</a></td>
<td>(619) 239-6900</td>
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<td>Susan G. Komen of San Diego</td>
<td>4699 Murphy Canyon Rd #102, San Diego</td>
<td><a href="http://www.komensandiego.org">www.komensandiego.org</a></td>
<td>(858) 573-2760</td>
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<td>Teri Inc.</td>
<td>251 Airport Rd, Oceanside CA 9205 8</td>
<td><a href="http://www.teriinc.com">www.teriinc.com</a></td>
<td>(760) 721-1706</td>
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<td>The Arc of San Diego</td>
<td>3030 Market St, San Diego</td>
<td><a href="http://www.arc-sd.com">www.arc-sd.com</a></td>
<td>(619) 685-1175</td>
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<td>The Honor Foundation</td>
<td>11055 Roselle St, San Diego</td>
<td><a href="http://www.honor.org">www.honor.org</a></td>
<td>(619) 916-6421</td>
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<td>The Nonprofit Institute</td>
<td>5998 Alcala Park, San Diego</td>
<td><a href="http://www.sandiego.edu/soles/nonprofit">www.sandiego.edu/soles/nonprofit</a></td>
<td>619-260-4600</td>
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<td>TrueCare</td>
<td>150 Valpreda Road, San Marcos</td>
<td><a href="http://www.truecare.org">www.truecare.org</a></td>
<td>(760) 736-6791</td>
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<tr>
<td>Union of Pan Asian Communities (UPAC)</td>
<td>1031 25th St, San Diego</td>
<td><a href="http://www.upac-sd.com">www.upac-sd.com</a></td>
<td>(619) 446-0805</td>
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<td>United Way of San Diego County</td>
<td>4699 Murphy Canyon Rd, San Diego</td>
<td><a href="http://www.uwsd.org">www.uwsd.org</a></td>
<td>(858) 492-2000</td>
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<td>University of San Diego</td>
<td>5998 Alcala Park, San Diego</td>
<td><a href="http://www.sandiego.edu">www.sandiego.edu</a></td>
<td>(619) 260-4600</td>
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<tr>
<td>Veteran’s Village</td>
<td>4141 Pacific Hwy, San Diego</td>
<td><a href="http://www.vvvsd.net">www.vvvsd.net</a></td>
<td>(6 19) 393-2000</td>
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<td>Voices for Children</td>
<td>2851 Meadow Lark Dr, San Diego</td>
<td><a href="http://www.speakupnow.org">www.speakupnow.org</a></td>
<td>(858) 569-2019</td>
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<tr>
<td>Walden Family Services</td>
<td>8525 Gibbs Dr #100, San Diego</td>
<td><a href="http://www.waldenfamily.org">www.waldenfamily.org</a></td>
<td>(619) 584-5777</td>
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<td>Wounded Warrior Homes</td>
<td>1145 Linda Vista Dr #104, San Marcos</td>
<td><a href="http://www.woundedwarriorhomes.org">www.woundedwarriorhomes.org</a></td>
<td>(760) 205-5050</td>
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<tr>
<td>YMCA of San Diego County</td>
<td>3708 Ruffin Rd, San Diego</td>
<td><a href="http://www.ymcasd.org">www.ymcasd.org</a></td>
<td>(858) 292-9622</td>
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Philanthropy is Evolving –

and so are we

When the history books are written, it may be tempting to write 2020 off as the worst of the worst. And that may not be entirely incorrect: we’ve seen unemployment rates in our region reach new highs, racial injustices and deeply fractured social systems laid bare, and a housing crisis accelerated by the compounding effects of a global pandemic and plummeted economy. But through this onslaught of challenges, we’ve also borne witness to a renewed mindset for those working to serve our communities: one of tenacious resiliency, creative ingenuity and a firm belief that we are stronger together.

WE’VE SEEN FUNDERS OF ALL KINDS RALLYING TOWARD A COMMON CAUSE: To ensure support reached Black-owned small businesses and entrepreneurs hit hardest by the economic fallout of COVID-19, the Central San Diego Black Chamber of Commerce joined with the San Diego Padres and San Diego Grantmakers (SDG), along with 40 businesses, hundreds of citizens, The San Diego Business Journal, The San Diego Union Tribune, and the City of San Diego to raise $1 million in just 60 days. Together, we turned that into hundreds of grants to small businesses.

WE’VE SEEN INGENUITY BROUGHT TO ACTION: Yes in God’s Backyard (YIGBY), a project hosted by SDG, is an initiative with a mission to build affordable housing on land owned by churches and faith-based organizations. The YIGBY working group, which includes business leaders, architects, planners and funders, developed a financial model that is 100 percent private funding and is currently partnered with Bethel AME Church to develop a demonstration project of 16 housing units for veterans experiencing homelessness.

WE’VE SEEN A DESIRE TO GO FURTHER TOGETHER: Whether you have $5,000 to give or $5 million, working with others to learn about an issue and take action strengthens your impact. We’ve seen this through collaborative funding groups that we convene for our region, including groups focused on ending homelessness; addressing our food system; advocating for immigrant rights; ensuring success in early childhood; and inspiring the next generation of trailblazers in STEAM education. One example: the San Diego Food Funders collaborative worked with Coastal Roots Farm and the Tribal Justice Initiative to provide fresh produce to families and elders in partnership with the Iipay Nation of Santa Ysabel and San Diego American Indian Health Center when the pandemic restricted their food access.

WE’VE SEEN FUNDING (AND FUNDERS) OF ALL TYPES MEET THE MOMENT: The who and how of giving in our region, and nationwide, is shifting. The types of funding have broadened and include investments that earn social and financial returns, zero interest loans, technical assistance, and unrestricted general support. Funders have grown beyond individuals, anchor institutions, corporations and donor-advised fund holders and now include increasingly active funding in informal ways such as giving circles, crowdfunding and direct individual support.

The collaboration muscle our region has spent decades building is flexing, and not a moment too soon.

At San Diego Grantmakers, a network of more than 150 organizations and individuals seeking to improve social outcomes for our region, we have witnessed the changes in philanthropy firsthand as our organization has grown and evolved right along with it. Over our 40-plus years, San Diego Grantmakers has evolved to be an action-oriented community of funders of all kinds committed to an equitable community and systems-level change, and our impact has grown to span Imperial as well as San Diego County. That evolution has brought us to a point where we felt it is time for a new name and a refreshed brand to convey how we work with our network for impact and equity now, and in the years ahead.

As of Dec. 1, 2020, San Diego Grantmakers will be known as CATALYST OF SAN DIEGO AND IMPERIAL COUNTIES. We are a fast-growing community of funders of all types driven to improve social outcomes for our region and beyond. We believe that enduring change happens when community leads and when collaboration sustains. Together, we work across sectors, aisles and industries to create equity-driven solutions to our region’s most pressing problems.

Catalyst is a reflection of our growth and evokes our funder community’s desire for action. Over the course of the past five years, we have become equity and ecosystem-focused, adopting an equity-centered vision. Our membership has broadened beyond grantmakers, and we are increasingly called upon to join and lead cross-sector partnerships, in San Diego as well as Imperial County. We have honed our focus to support economic justice, and we proudly work in a statewide alliance and across national partnerships to extend collaboration beyond our region.

On November 17, our new brand will come to life at the Build Better Summit. San Diego Grantmakers/Catalyst is joining forces with the San Diego Regional Economic Development Corporation to bring together leaders from across sectors for a first-of-its-kind virtual summit built to challenge thinking and inspire action.

Both organizations have supported the San Diego region’s recovery in new and transformative ways this year, redefining how we can work together to achieve better outcomes for all. We have an extraordinary opportunity to not build back but build better toward a region of shared prosperity. Join us as we reimagine our future. Let’s build better together.

To join the Build Better Summit, visit sdgrantmakers.org/2020summit
## The List

### Nonprofit Agencies

<table>
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<tr>
<th>Rank</th>
<th>Agency Name</th>
<th>Address</th>
<th>Website</th>
<th>Phone</th>
<th>Local Revenue (millions): FY 2019</th>
<th>Fundraising</th>
<th>Grants &amp; Subs</th>
<th>Program Service Fees</th>
<th>Other</th>
<th>San Diego Expenses (millions)</th>
<th>Service Delivery</th>
<th>Management/General</th>
<th>Total</th>
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<td>San Diego-Imperial Counties Developmental Services Inc.</td>
<td>4355 Ruffin Road, San Diego 92123</td>
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<td>Jewish Community Foundation of San Diego</td>
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<td>YMCA of San Diego County</td>
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<td>San Ysidro Health</td>
<td>1601 Pinewold Park Lane, San Diego 92173</td>
<td><a href="http://www.sanyisdoh.org">www.sanyisdoh.org</a></td>
<td>619-682-4100</td>
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<td>Kevin Mattson</td>
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<td>St. Paul’s Senior Services</td>
<td>329 Maple St., San Diego 92103</td>
<td><a href="http://www.stpaulsseniors.org">www.stpaulsseniors.org</a></td>
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<td>Neighborhood House Association</td>
<td>5660 Capay Drive, San Diego 92111</td>
<td><a href="http://www.neighborhoodhouse.org">www.neighborhoodhouse.org</a></td>
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<td>The San Diego Foundation</td>
<td>2508 Historic Decatur Road, Suite 200, San Diego 92106</td>
<td><a href="http://www.sdfoundation.org">www.sdfoundation.org</a></td>
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<td>TrueCare</td>
<td>150 Voigts Road, San Marcos 92069</td>
<td><a href="http://www.truecare.org">www.truecare.org</a></td>
<td>760-736-6767</td>
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<td>Goodwill Industries of San Diego County</td>
<td>3663 Rosencrans St., San Diego 92110</td>
<td><a href="http://www.sdgoodwill.org">www.sdgoodwill.org</a></td>
<td>619-225-2300</td>
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<td>Toni Griffin</td>
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<td>Neighborhood Healthcare</td>
<td>425 N. Dale St, Suite 203, Encanto 92025</td>
<td><a href="http://www.nhc.org">www.nhc.org</a></td>
<td>619-320-8372</td>
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<td>Rakesh Patel, MD</td>
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<td>Planned Parenthood of the Pacific Southwest(1)</td>
<td>1075 Camino del Rio S., San Diego 92108</td>
<td><a href="http://www.pppsw.org">www.pppsw.org</a></td>
<td>619-881-4500</td>
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<td>Darnell DiGiuliano Johnson</td>
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<td>12</td>
<td>Metropolitan Area Advisory Committee on Anti-Poverty of San Diego County, Inc. (MAAC)</td>
<td>1335 Third Avenue, Chula Vista 91911</td>
<td><a href="http://www.maanccom.org">www.maanccom.org</a></td>
<td>619-426-3595</td>
<td>$55.33</td>
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<td>Ammuño Marrinquez</td>
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<td>13</td>
<td>Project Concern International (PCI)</td>
<td>5151 Murphy Canyon Road, Suite 320, San Diego 92123</td>
<td>pci.org</td>
<td>858-279-9890</td>
<td>$55.21</td>
<td>$77.18</td>
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<td>102</td>
<td>Carrie Hessler-Radelet</td>
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<tr>
<td>14</td>
<td>Jacobs &amp; Cushman San Diego Food Bank</td>
<td>1500 Distribution Ave., San Diego 92121</td>
<td><a href="http://www.sandiegofoodbank.org">www.sandiegofoodbank.org</a></td>
<td>858-527-1419</td>
<td>$53.52</td>
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<td>93</td>
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<td>6</td>
<td>69</td>
<td>James Flores</td>
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</table>
### NONPROFIT AGENCIES

| Agency | Address | Website | Phone | Rank | Local revenue (millions): FY 2019 | Local revenue (millions): FY 2018 | % change | Feeding 2019 | Guest创意 | Investment income | Program service fee income | San Diego expenses (millions) | Management and general fundraising | # of local employees: Full-time | # of directors | Exec. director | Year est. locally |
|--------|---------|---------|-------|------|-------------------------------|-------------------------------|--------|------------|-----------|----------------|----------------|-----------------|---------------------|------------------------|--------------------------|----------------|----------|---------------|
| 15     | Feeding San Diego | 9477 Waples St., Ste 100, San Diego 92121 | www.feedingsandiego.org | 619-702-9000 | $51.14 | $53.83 | 5% | 16 | 0 | 0 | 0 | 84 | $50.49 | 94 | 2 | 4 | 48 | 11 | Dan Shea | 10 | 2007 |
| 16     | Father Joe's Villages | 1350 E St., San Diego 92102 | www.neighbor.org | 619-466-3537 | $49.95 | $46.73 | 7% | 45 | 30 | 8 | 7 | 12 | $45.12 | 83 | 8 | 9 | 430 | 5 | Deacon Jim Vargas | 33 | 1950 |
| 17     | San Diego Humane Society | 5500 Gallatin St., San Diego 92110 | www.sds humane.org | 619-299-7012 | $42.39 | $28.88 | 47% | 46 | 0 | 4 | 51 | 0 | $45.89 | 85 | 7 | 8 | 469 | 74 | Dr. Gary Weisman | 40 | 1980 |
| 18     | The Elizabeth Hospice | 500 La Terza Bldg., Suite 130, Escondido 92025 | www.elizabethhospice.org | 800-767-2050 | $41.14 | $40.9 | 0.5% | 6 | 1 | 2 | 90 | 1 | $40.17 | 80 | 18 | 2 | 240 | 5 | Sarah McSpadden | 13 | 1978 |
| 19     | San Diego Blood Bank | 3333 Market St., San Diego 92102 | www.sandiegobloodbank.org | 619-296-6393 | $41.12 | $39.68 | 4.8% | 2 | 3 | 0 | 6 | 90 | $40.33 | 28 | 71 | 7 | 159 | 22 | David Wells, Ph.D. | 17 | 1950 |
| 20     | Rady Children's Hospital Foundation | 3600 Kerrey Vista Road, Suite 201, San Diego 92123 | www.radyfoundation.org | 858-966-7788 | $56.99 | $35.92 | 1 | 99 | 1 | 0 | 0 | 0 | $41.15 | 71 | 6 | 23 | 56 | 0 | Stephen Jennings | 25 | 194 |
| 21     | South Bay Community Services | 430 F St., Chula Vista 91910 | www.sbcscaru.org | 619-420-3620 | $36.35 | $28.34 | 28% | 1 | 88 | 0 | 1 | 9 | $33.51 | 88 | 11 | 2 | 296 | 104 | Kathryn Lebra | 11 | 1971 |
| 22     | The Arc of San Diego | 3333 Market St., San Diego 92102 | www.arc sd.com | 619-685-1175 | $36.13 | $35.72 | 1% | 3 | 1 | 1 | 94 | 1 | $34.88 | 88 | 12 | 1 | 509 | 632 | Anthony J. DeSantis, Esq. | 17 | 1951 |
| 23     | Vista Hill Foundation | 2810 Clairemont Mesa Blvd., San Diego 92123 | www.vistathil.org | 858-514-5100 | $34.2 | $30.68 | 11% | 2 | 1 | 1 | 95 | 1 | $32.9 | 90 | 9 | 1 | 230 | 194 | Robert Dean | 2 | 1967 |
| 24     | San Diego Workforce Partnership | 9240 Lightwave Ave., Suite 210, San Diego 92123 | workforce.org | 619-228-2200 | $32.9 | $31.7 | 4% | na | na | na | na | na | na | na | na | na | na | na | Peter Callstrom | 9 | 1974 |
| 27     | Home of Guiding Hands | 1905 Friendship Drive, El Cajon 92020 | www.guidinghands.org | 619-938-2330 | $29.27 | $26.14 | 12 | 8 | 3 | 1 | 85 | 3 | $27.13 | 85 | 13 | 2 | 632 | 422 | Mark Klaus | 11 | 1961 |
| 28     | Episcopal Community Services | 401 miles of Cars Way, Suite 350, National City 91950 | www.ecscaifornia.org | 619-228-2200 | $28.7 | $28.42 | 1% | 93 | 0 | 6 | 0 | 0 | $28.97 | 90 | 9 | 1 | 375 | 56 | Lesslie Keller | 16 | 1927 |

**Notes:**
- **Rank:** The company ranking based on the local revenue.
- **Local revenue (millions):** The revenue generated by the organization.
- **% change:** The percentage change in revenue from FY 2018 to FY 2019.
- **Feeding:** Feeding program costs.
- **Guest creativity:** Guest creative income.
- **Investment income:** Income from investments.
- **Program service fee income:** Program service fee income.
- **San Diego expenses:** Total expenses incurred in San Diego.
- **Management and general fundraising:** Management and general fundraising costs.
- **# of local employees:** Full-time employees.
- **Exec. director:** Executive director.
- **Year est. locally:** Year the organization was established.

*The list is not exhaustive and does not include all nonprofit organizations.*

*The percentages do not add to 100 percent.

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<table>
<thead>
<tr>
<th>Rank</th>
<th>Agency Address Website</th>
<th>Phone</th>
<th># of local employees: Full-time Part-time % breakdown of revenue source Local revenue (millions): FY 2019 FY 2018</th>
<th>Exec. director Year est. locality</th>
<th>% breakdown of expenditures</th>
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<tr>
<td>29</td>
<td>TERI Inc. 231 Airport Road, Oceanside 92055 <a href="http://www.teriinc.org">www.teriinc.org</a> 760-721-1706</td>
<td>$23</td>
<td>na na na na na na na na</td>
<td>Cheryl Kalmer na 1980</td>
<td>5% (1) 28% na</td>
</tr>
<tr>
<td>30</td>
<td>San Diego Youth Services 3255 Wing St., San Diego 92110 sdyouthservices.org 619-221-8600</td>
<td>$21.5</td>
<td>$20.65 4</td>
<td>Walter Phillips 16 1970</td>
<td>0% 1% (3) 28% 82%</td>
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<tr>
<td>31</td>
<td>SAY San Diego (Social Advocates for Youth) 4775 Vesey ave., San Diego 92123 <a href="http://www.saysandiego.org">www.saysandiego.org</a> 858-265-4144</td>
<td>$21.15</td>
<td>$19.02 11</td>
<td>Nancy Gannen-Hamburg 17 1971</td>
<td>8% 0% 20% 72%</td>
</tr>
<tr>
<td>32</td>
<td>Toward Maximum Independence 4740 Murphy Canyon Road, Suite 300, San Diego 92123 <a href="http://www.tmi-int.org">www.tmi-int.org</a> 858-467-0600</td>
<td>$19.26 $17.29 11</td>
<td>0 0 1 99 0 88 0 82 12 2</td>
<td>Rachel Harris 13 1981</td>
<td>75% 0% 1% 24%</td>
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<tr>
<td>33</td>
<td>Veterans Village of San Diego 4641 Pacific Hwy., San Diego 92110 <a href="http://www.vvsd.net">www.vvsd.net</a> 858-487-0142</td>
<td>$17.75 $14.51 23</td>
<td>5 93 0 2 0 17.4 89 9 2</td>
<td>Aikah Templeton 17 1981</td>
<td>0% 12% 20% 68%</td>
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<td>34</td>
<td>American Red Cross of San Diego/Imperial Counties 3950 Calle Fortunata, San Diego 92123 <a href="http://www.redcross.org/sandiego">www.redcross.org/sandiego</a> 858-309-1200</td>
<td>$16.92 $14.27 19</td>
<td>50 37 0 13 0 16.92 79 4 17</td>
<td>Sean Mahoney na 1998</td>
<td>0% 1% 72% 28%</td>
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<td>35</td>
<td>Helen Woodward Animal Center 4541 De Aza Drive, La Jolla 92037 <a href="http://www.animalcenter.org">www.animalcenter.org</a> 858-766-4117</td>
<td>$16.1 $13.54 24</td>
<td>5 11 34 4 $13.72 72 9 19</td>
<td>Michael Arms 3 1972</td>
<td>8% 0% 20% 72%</td>
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<tr>
<td>36</td>
<td>Chicano Federation of San Diego County 3180 West Washington Ave., San Diego 92114 <a href="http://www.chicano.org">www.chicano.org</a> 619-285-5600</td>
<td>$16.45 $16.09 2</td>
<td>5 80 13 0 2 $15.88 85 14 1</td>
<td>Nancy Maldonado 4 1948</td>
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<td>37</td>
<td>Lawrence Family Jewish Community Center 4126 Executive Drive, La Jolla 92037 <a href="http://www.ljccc.org">www.ljccc.org</a> 858-457-3030</td>
<td>$14.41 $14.18 2</td>
<td>49 3 1 38 9 $14.11 81 15 4</td>
<td>Betty Lynch 6 1945</td>
<td>0% 1% 72% 28%</td>
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<td>38</td>
<td>Interfaith Community Services 1501 East 8th Ave., San Diego 92104 <a href="http://www.interfaithservices.org">www.interfaithservices.org</a> 619-285-4391</td>
<td>$14.08 $13.55 (11)</td>
<td>34 55 5 6 0 $14.62 82 12 6</td>
<td>Greg Anglesa 18 1979</td>
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<td>39</td>
<td>Challenged Athletes Foundation 4091 Wapiti Ln., San Diego 92121 <a href="http://www.challengedathletes.org">www.challengedathletes.org</a> 858-210-3507</td>
<td>$13.42 $12 124</td>
<td>78 2 1 0 19 $12.07 85 5 11</td>
<td>Virginia Treley 16 1994</td>
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<td>40</td>
<td>Girl Scouts San Diego 1231 Ipica St., San Diego 92103 <a href="http://www.sdgirlscouts.org">www.sdgirlscouts.org</a> 858-238-8391</td>
<td>$12.73 $12.93 (1)</td>
<td>11 0 6 12 71 $12.51 81 13 6</td>
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<td>Union of Pan Asian Communities (UPAC) 1031 25th Street, San Diego 92102 <a href="http://www.upac3.org">www.upac3.org</a> 619-235-6454</td>
<td>$12.4</td>
<td>$11.04 12</td>
<td>Margaret Iwanaga-Perrone 5 1924</td>
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<td>42</td>
<td>2-1-1 San Diego 211 Grant Ave., San Diego 92102 <a href="http://www.211sandiego.org">www.211sandiego.org</a> 858-300-1240</td>
<td>$12.38 $12.01 3</td>
<td>12 87 0 0 0 $12.75 85 11 4</td>
<td>William York 12 2004</td>
<td>0% 1% 72% 28%</td>
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(NR) Not ranked
NA Not applicable
Source: The companies.
Due to rounding off, some percentages do not total 100 percent.
These nonprofits are 501(c)(3) agencies. These organizations are charitable, tax-exempt and provide social and cultural services for the community. Educational institutions, medical research institutions and hospitals are not included.

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<table>
<thead>
<tr>
<th>Rank</th>
<th>Agency Name</th>
<th>Address</th>
<th>Local revenue (millions): FY 2019</th>
<th>% of total</th>
<th>Fundingraising</th>
<th>Grant/donates</th>
<th>Individuals</th>
<th>Other</th>
<th>San Diego expenses (millions)</th>
<th>% of total</th>
<th>Exec. director, Year est.</th>
<th># of local employees: Full-time Part-time</th>
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<td>Boys &amp; Girls Clubs of Greater San Diego</td>
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(NR) Not ranked  (Na) Not applicable
Source: THE SAN DIEGO BUSINESS JOURNAL}

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## NONPROFIT AGENCIES

### THE LIST

<table>
<thead>
<tr>
<th>Rank</th>
<th>Agency Name</th>
<th>Address</th>
<th>Website</th>
<th>Local revenue (millions): FY 2018</th>
<th>Fundraising</th>
<th>Grants &amp; Philanthropy</th>
<th>Investment income</th>
<th>Program &amp; Service Revenue</th>
<th>Other</th>
<th>San Diego expenses (millions)</th>
<th>Service to Limits</th>
<th># of local employees</th>
<th>Full-time</th>
<th>Part-time</th>
<th># of local directors</th>
<th>Exec. director</th>
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<td>57</td>
<td>Rancho Coastal Humane Society</td>
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<td>Center for Community Solutions</td>
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<td>7540 Metropolitan Drive, Suite 105, San Diego 92108</td>
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<td>12526 Campo Road, Spring Valley 91978</td>
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<td>4747 Moreno Blvd., Suite 100, San Diego 92117</td>
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(%) Not ranked
(NA) Not applicable

Sources: The companies compiled the rankings in cooperation with the Independent Sector. Percentages may not add up to 100 percent.

These nonprofits are all tax-exempt, charitable organizations. The organizations provide social and cultural services to the community. Educational institutions, medical research institutions and hospitals are not included.

To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omission and typographical errors may sometimes occur. Please send corrections or additions to the Research Department at the San Diego Business Journal.

This list may not be reproduced in whole or in part without permission from the editor. Some organizations have declined to participate or did not return a survey by press time. It is not the intent of this list to endorse the participants nor to imply an agency's size or influence on rank or quality.
## THE LIST
### NONPROFIT AGENCIES

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<tr>
<th>Rank</th>
<th>Agency Name</th>
<th>Address</th>
<th>Phone</th>
<th>Local revenue (millions)</th>
<th>FY 2019 % (+)</th>
<th>Funding</th>
<th>Grant/Arts</th>
<th>Investment Income</th>
<th>Program service fees</th>
<th>Other</th>
<th>San Diego expenses (millions)</th>
<th>% breakdown of expenses</th>
<th>Service to clients</th>
<th>Management &amp; general</th>
<th># of local employees: Full-time/Part-time</th>
<th>Exec. director</th>
<th># of directors</th>
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</table>

*NR* Not ranked  
*NA* Not applicable  
*%* Due to rounding, off, some percentages do not total 100 percent.

These nonprofits are 501(c)(3) agencies. The organizations are charitable in nature and provide social and cultural services for the community. Educational institutions, medical research institutions and hospitals are not included.

To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, circumstances can and do change from time to time. Please contact the organization directly for the most current information. Not applicable means the agency does not use a fiscal year. To minimize the amount of data submitted, the participant was to supply an agency’s size or numerical rank indicates its quality.
### The List: Nonprofit Agencies

**Rank** | **Agency** | **Address** | **Website Phone** | **Local revenue (m): FY 2019 | **FY 2018 % (+/-)** | **Fundraising** | **Great Cause Giving** | **Investment income** | **Program and service fees** | **Other** | **San Diego expenses (m):** | **Services to clients** | **Management and general** | **Funding** | **# of local employees** | **Full-time Part-time** | **Exec. director # of directors** | **Year est. locally** | **Not applicable** |
| 85 | Susan G. Komen San Diego | 4699 Murphy Canyon Road, Suite 102, San Diego 92123 | www.susan.org | $2.39 | $1.85 | 29 | 90 | 4 | 1 | 0 | 5 | 82 | 8 | 10 | 8 | 1 | Meredith Hill-Chand | 17 | 1996 |
| 86 | San Diego Futures Foundation | 4335 El Cajon, Suite 220, San Diego 92105 | www.sdfutures.org | $2.25 | $1.99 | 13 | 0 | 54 | 3 | 43 | 0 | 82 | 78 | 22 | 0 | 6 | Gary Knight | 18 | 1999 |
| 87 | The Honor Foundation | 11035 Rosefield St., Suite 120, San Diego 92121 | www.honor.org | $2.24 | $2.22 | 1 | 100 | 0 | 0 | 0 | 0 | 2.24 | 74 | 11 | 15 | 16 | Matt Stevens | 18 | 2013 |
| 88 | Junior Achievement of San Diego County Inc. | 4776 Mission Gorge Place, San Diego 92120 | www.sandiegojob.org | $1.92 | $1.93 | 0 | 7 | 24 | 20 | 0 | 49 | $11.52 | 22 | 77 | 1 | 2 | Siddhartha Week | 21 | 1990 |
| 90 | Alliant Educational Foundation | 8885 Pomerado Road, San Diego 92111 | www.alliantedu.org | $1.64 | $1.3 | 26 | 64 | 34 | 2 | 0 | 0 | $1.43 | 79 | 11 | 10 | 3 | Simon Valaziano | 15 | 1987 |
| 91 | I Love A Clean San Diego County | 5797 Chesapeake Court, Suite 300, San Diego, CA 92123 | www.icleansd.com | $1.57 | $1.46 | 7 | 20 | 32 | 1 | 45 | 2 | $1.6 | 75 | 15 | 10 | 73 | Simona Valaziano | 15 | 1987 |
| 92 | Living Coast Discovery Center | 1000 Gunpowder Point Drive, Chula Vista 91910 | www.ichloasd.org | $1.56 | $1.31 | 20 | 16 | 76 | 0 | 0 | 8 | $1.42 | 86 | 9 | 5 | 12 | Kafi Anderson | 12 | 1997 |
| 93 | Burn Institute | 8820 Aero Drive, Suite 200, San Diego 92123 | www.burninstitute.org | $1.25 | $1.22 | 10 | 92 | 0 | 8 | 0 | 0 | $1.16 | 66 | 22 | 12 | 50 | Karen Taylor | 14 | 2006 |
| 94 | San Diego Oasis | 5505 Gossmont Center Drive, Suite 269, La Mesa 91942 | www.sandiegooasis.org | $1.18 | $1.08 | 30 | 36 | 29 | 0 | 35 | 0 | $1.23 | 59 | 34 | 7 | 10 | Simon Waziano | 15 | 1987 |
| 95 | Survivors of Torture, International | P.O. Box 151240, San Diego 92175 | www.netork.org | $1.13 | $1.13 | 0 | 18 | 10 | 0 | 72 | 0 | $1.15 | 77 | 20 | 3 | 5 | Fiona Chater | 12 | 2005 |

**Notes:**
- Not ranked
- Not applicable
- Due to rounding off, some percentages do not total 100 percent.
<table>
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<th>Rank</th>
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<th>Website Phone</th>
<th>Local revenue (millions): FY 2019</th>
<th>%</th>
<th>Founding Date</th>
<th>Grants</th>
<th>Invest. Income</th>
<th>Program Service Fees</th>
<th>San Diego Expenses (millions)</th>
<th>%</th>
<th># of local employees: % Full-time/Part-time</th>
<th>Exec. director</th>
<th># of directors</th>
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<td>Boys to Men Mentoring</td>
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<td>112</td>
<td>Casa Familiar</td>
<td>119 W. Nautilus Ave., San Ysidro 92173</td>
<td><a href="http://www.casafamiliar.org">www.casafamiliar.org</a> 619-426-1115</td>
<td>$0.1</td>
<td>$0.2</td>
<td>2</td>
<td>20</td>
<td>0</td>
<td>3</td>
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<td>113</td>
<td>VetCTAP/ABS Transition Experts</td>
<td>PO Box 123, San Luis Rey 92065</td>
<td>vetctap.org 858-451-2057</td>
<td>$0.04</td>
<td>$0.08</td>
<td>47</td>
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<td>0</td>
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<td>114</td>
<td>Kim Center for Social Balance</td>
<td>5175 Waring Road, Suite B, San Diego 92120</td>
<td>kimcenter.org</td>
<td>$0.04</td>
<td>$0.08</td>
<td>46</td>
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<td>$0.02</td>
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<td>Fine Print Funding Inc.</td>
<td>4511 33rd Street SE, San Diego 92116</td>
<td><a href="http://www.fineprintfunding.com">www.fineprintfunding.com</a> 858-533-6507</td>
<td>$0.03</td>
<td>$0.0</td>
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<td>na</td>
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<td>116</td>
<td>The Salvation Army San Diego Regional Office</td>
<td>6605 University Ave., San Diego 92115</td>
<td><a href="http://www.salvationarmy.org">www.salvationarmy.org</a> 619-231-4000</td>
<td>$0.03</td>
<td>$0.0</td>
<td>na</td>
<td>na</td>
<td>na</td>
<td>na</td>
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</tbody>
</table>

*Ranked by local revenue in fiscal year 2019.

*Source: The companies. Due to rounding-off, some percentages do not total 100 percent.

*These nonprofit are 501(c)(3) organizations. The organizations are charitable in nature and provide social and cultural services for the community. Educational institutions, medical research institutions and hospitals are not included.

*To the best of our knowledge, this information is accurate as of present time. While every effort is made to ensure the accuracy and thoroughness of the list, errors and/or geographical errors might occur. Please contact corrections or additions to the Research Department at the San Diego Business Journal. Eric Alpern, salons@sdbusinessjournal.com. This list may not be reprinted in whole or in part without permission from the editor. Some organizations have declined to participate or did not return a survey by permission. It is not the intent of this list to conform the participants to imply any agency's size or numerical rank indicates its quality.*
What does equitable distance learning look like?

The COVID-19 pandemic thrust students, parents and teachers into learning environments, elevating racial and socioeconomic inequities that have been brewing in San Diego communities for years.

Many students are forced to work in crowded apartments or small homes with limited access to computers and the internet. Others lack access to the face-to-face tutoring and hands-on support they need to succeed in the classroom. All the while they struggle to find conducive schoolwork environments at home, they worry about their parents and grandparents being exposed to the coronavirus.

A recent study from the University of Southern California on Connected Communities and Inclusive Growth shows North County and coastal communities have the highest percentage of households with access to computers and broadband internet, while the southern parts of San Diego County and rural areas have the lowest percentage of households with access.

Students are resilient, but learning barriers are compounded by regional trends in unemployment and COVID-19 cases, which have disproportionately impacted Black, Latinx and tribal communities, and constrained income as measured by free and reduced-priced meals at school (FRPM).

The digital divide is clear.

And while providing computers and internet connectivity is an important component to bridging the digital divide during COVID-19, it’s not enough.

For distance learning to be equitable, three things must happen - teachers must have training; parents and caregivers must have resources; and students must have supportive learning environments. That’s according to the San Diego Equitable Distance Learning Taskforce, which is co-chaired by COVID-19 Community Response Fund grantee Classroom of the Future and San Diego for Every Child, in conjunction with the San Diego County Office of Education and a broad coalition of community stakeholders.

The taskforce’s Beyond the Hotspot: Supporting Equitable Distance Learning in San Diego County report says that technological devices and sufficient connectivity are a necessary educational investment, but not enough to promote equity in learning.

Without a holistic approach to providing equitable distance learning during the pandemic, learning loss will unavoidable. And it will likely be greatest among Black and Latinx students, as well as students from lower-income households.

A recent McKinsey & Company report outlines that while the average learning loss during the COVID-19 distance learning environment is seven months, Black students may fall behind 10.3 months, Latinx students by 9.2 months, and students in lower-income households by more than a year. If left unaddressed, this could lead to an increase in dropout rates and a decrease in the local talent pool.

In recent years, government, business and philanthropy have strengthened efforts to build an inclusive workforce so that San Diego’s innovation economy remains competitive. However, COVID-19 threatens that progress.

The San Diego Regional Economic Development Corporation reminds us that every recovery that the American economy has experienced in history, from the years following the Great Depression to those following the Great Recession, has increased systemic poverty and widened racial inequities.

Now, more than ever, equity is paramount to helping every community thrive and growing the regional economy.

As leaders from every sector prioritize COVID-19 relief and recovery, San Diegans have an opportunity to bridge economic, educational and racial gaps in new, impactful and meaningful ways that strengthen regional resilience.

Since the emergence of the crisis, the San Diego COVID-19 Community Response Fund at The San Diego Foundation has rapidly deployed resources on a rolling basis to nonprofit organizations that are supporting low-income workers, families and vulnerable communities most affected by the coronavirus crisis.

Given the critical role education plays in our recovery from the COVID-19 crisis, the wellbeing of our young people and the prosperity of our region, The San Diego Foundation is now focusing investments from the COVID-19 Community Response Fund on education-related impacts and community response efforts that:

- Prioritize children and youth most adversely impacted by learning loss and the digital divide
- Ensure families, homes, schools, and communities are able to support successful starts and transitions in educational pathways
- Activate creative collaboration and our region’s environmental assets as sources of learning and development for students

Since March, the COVID-19 Community Response Fund has granted more than $50 million out into the community to address the impacts of the pandemic, but that amount is only a fraction of the total unmet needs in San Diego County that continue to grow. As families settle into virtual learning environments and students face new challenges with their education and development, the COVID-19 Community Response Fund will raise money and prioritize the needs of our youngest San Diegans. Learn more and donate at SDFoundation.org/COVID19.
<table>
<thead>
<tr>
<th>Rank</th>
<th>Foundation Name</th>
<th>Address</th>
<th>Assets: 2018</th>
<th>Mission or focus (partial list)</th>
<th>Top local executive</th>
<th>Year founded</th>
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<tbody>
<tr>
<td>1</td>
<td>Price Philanthropies Foundation</td>
<td>7777 Fay Ave., Suite 300, La Jolla 92037</td>
<td>$353,022,378</td>
<td>Seeks to improve life opportunities for youth &amp; families through grant making</td>
<td>Robert Price</td>
<td>1983</td>
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<td>2</td>
<td>Gary and Mary West Foundation</td>
<td>555 Lomas Santa Fe Drive, Suite 230, Solana Beach 92075</td>
<td>$140,115,924</td>
<td>Dedicated to lowering health care costs &amp; improving care so seniors can successfully age in place</td>
<td>Shelley Lyford</td>
<td>2006</td>
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<td>3</td>
<td>Waitt Foundation</td>
<td>P.O. Box 1948, La Jolla 92038</td>
<td>$139,270,650</td>
<td>Scientific research/ exploration, ocean conservation &amp; restoration</td>
<td>Theodore Waitt</td>
<td>1993</td>
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<tr>
<td>5</td>
<td>Stewardship Foundation</td>
<td>1508 W. Mission Road, Escondido 92029</td>
<td>$100,355,235</td>
<td>Resources to Christ-centered organizations</td>
<td>Jacob Brouwer</td>
<td>1947</td>
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<td>7</td>
<td>Jacobs Center for Neighborhood Innovation</td>
<td>404 Euclid Ave., San Diego 92114</td>
<td>$79,109,987</td>
<td>Resident ownership of neighborhood change</td>
<td>Reginald Jones</td>
<td>1995</td>
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<td>8</td>
<td>Alliance Healthcare Foundation</td>
<td>5060 Shoreham Place, Suite 350, San Diego 92122</td>
<td>$76,476,325</td>
<td>Works to advance health &amp; wellness for the most vulnerable in San Diego &amp; Imperial counties</td>
<td>Elizabeth Dreicer</td>
<td>1989</td>
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<td>10</td>
<td>Rady Family Foundation</td>
<td>11455 El Camino Real, San Diego 92130</td>
<td>$59,393,139</td>
<td>Education, children, health care</td>
<td>Ernest Rady</td>
<td>2002</td>
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<td>11</td>
<td>Charles Lee Powell Foundation</td>
<td>7741 Herschel Ave., Suite A, La Jolla 92037</td>
<td>$50,252,838</td>
<td>Focused on funding impactful grants to engineering programs</td>
<td>Joel Holliday</td>
<td>1954</td>
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<td>12</td>
<td>William Gunpert Foundation</td>
<td>P.O. Box 231549, Encinitas 92023</td>
<td>$40,398,214</td>
<td>Child welfare, human services</td>
<td>David Cornsweet</td>
<td>2007</td>
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<td>13</td>
<td>Donald C. and Elizabeth M. Dickinson Foundation</td>
<td>P.O. Box 7075, Rancho Santa Fe 92067</td>
<td>$36,593,408</td>
<td>Education, health &amp; human services &amp; museums</td>
<td>Martin Dickinson</td>
<td>1995</td>
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<td>14</td>
<td>The Gilbert J. Martin Foundation A Charitable Trust</td>
<td>685 Turquoise St., La Jolla 92037</td>
<td>$34,197,142</td>
<td>Education, scholarships, social service, the arts</td>
<td>Roger Anderson</td>
<td>1984</td>
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<td>15</td>
<td>Cushman Foundation</td>
<td>16620 Tenesta St., Suite 110, San Diego 92151</td>
<td>$33,369,310</td>
<td>Provides aid to those in need in San Diego County</td>
<td>Lisa Culver</td>
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<td>16</td>
<td>The Greenbaum Foundation</td>
<td>P.O. Box 9910, Rancho Santa Fe 92067</td>
<td>$32,240,924</td>
<td>International innovative human rights projects benefiting children &amp; youth</td>
<td>James Greenbaum Jr.</td>
<td>2000</td>
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<td>Shaffer Family Foundation</td>
<td>2211 Encinitas Blvd., Suite 200, Encinitas 92024</td>
<td>$29,405,305</td>
<td>Health, education, hospital care</td>
<td>Lawrence Schwartz</td>
<td>2011</td>
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<td>18</td>
<td>Lindon Root Dickinson Foundation</td>
<td>3245 Indian Mills Lane, Jamul 91935</td>
<td>$26,537,631</td>
<td>Education, arts, social services</td>
<td>Robert Sanders</td>
<td>1991</td>
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<td>19</td>
<td>The Shirley Foundation</td>
<td>P.O. Box 7007, Pauma Valley 92061</td>
<td>$24,647,166</td>
<td>Education &amp; health organizations</td>
<td>Darlene V. Shirley</td>
<td>1980</td>
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<td>20</td>
<td>JW Sefton Foundation</td>
<td>2550 Fifth Ave., Suite 808, San Diego 92103</td>
<td>$23,690,690</td>
<td>Natural science &amp; natural history in the areas of education, research &amp; preservation</td>
<td>Harley Sefton</td>
<td>1962</td>
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<td>Albatross Foundation</td>
<td>2865 Albatross St., San Diego 92103</td>
<td>$23,658,422</td>
<td>The arts</td>
<td>Brent Woods</td>
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<tr>
<td>Rank</td>
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<td>22</td>
<td>Epstein Family Foundation</td>
<td>3990 Ruffin Road, Suite 100, San Diego 92123</td>
<td></td>
<td>$22,706,260</td>
<td>$23,363,746</td>
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<td>23</td>
<td>Girard Foundation</td>
<td>2223 Avenida de la Playa, Suite 203, La Jolla 92037</td>
<td><a href="http://www.girardfoundation.org">www.girardfoundation.org</a></td>
<td>$20,044,144</td>
<td>$22,434,339</td>
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<td>The Shillman Foundation</td>
<td>P.O. Box 67067, Rancho Santa Fe 92067</td>
<td></td>
<td>$19,450,801</td>
<td>$25,243,899</td>
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<td>25</td>
<td>Ellen Browning Scripps Foundation</td>
<td>6121 Terryhill Drive, La Jolla 92037</td>
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<td>$18,026,676</td>
<td>$18,177,745</td>
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<td>Avery Tsui Foundation</td>
<td>5075 Ruffin Road, San Diego 92123</td>
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<td>$17,277,271</td>
<td>$21,022,901</td>
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<td>Atkinson Family Foundation</td>
<td>6645 La Jolla Scenic Drive S., La Jolla 92037</td>
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<td>$16,638,829</td>
<td>$18,830,855</td>
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<td>Melvin Garb Foundation</td>
<td>5348 Carroll Canyon Road, Suite 200, San Diego 92121</td>
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<td>$14,458,880</td>
<td>$17,269,828</td>
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<td>Get Family Foundation</td>
<td>P.O. Box 1558, Rancho Santa Fe 92067</td>
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<td>$10,246,442</td>
<td>$9,734,734</td>
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<td>31</td>
<td>Mandell Weiss Charitable Trust</td>
<td>P.O. Box 221071, San Diego 92192</td>
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<td>$9,856,846</td>
<td>$10,324,016</td>
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<td>Toby Wells Foundation</td>
<td>17083 Old Coach Road, Poway 92064</td>
<td><a href="http://www.tobywells.org">www.tobywells.org</a></td>
<td>$9,242,828</td>
<td>$9,485,355</td>
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<td>Bell Charitable Foundation</td>
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<td>$9,221,781</td>
<td>$9,147,455</td>
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<td>James Hervey Johnson Charitable Educational Trust</td>
<td>P.O. Box 16160, San Diego 92176</td>
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<td>$9,164,557</td>
<td>$8,607,598</td>
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<td>Linda Brandes Foundation</td>
<td>P.O. Box 535, Rancho Santa Fe 92067</td>
<td><a href="http://www.lindabrandesfoundation.org">www.lindabrandesfoundation.org</a></td>
<td>$8,440,053</td>
<td>$9,155,742</td>
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<td>DeFalco Family Foundation Inc.</td>
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<td>$6,883,564</td>
<td>$6,983,998</td>
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<td>n/a</td>
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<td>Thomas C. Ackerman Foundation</td>
<td>3755 Avocado Blvd., Suite 518, La Mesa 91941</td>
<td><a href="http://www.ackermanfoundation.org">www.ackermanfoundation.org</a></td>
<td>$5,408,704</td>
<td>$5,990,802</td>
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<td>40</td>
<td>The Lipp Family Foundation</td>
<td>21 Buccaneer Way, Coronado 92118</td>
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<td>$4,026,262</td>
<td>$4,088,926</td>
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<td>Szekely Family Foundation</td>
<td>1840 Neale St., San Diego 92103</td>
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<td>$3,476,050</td>
<td>$4,594,277</td>
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<td>42</td>
<td>Ute City Charitable Trust</td>
<td>3188 Widflower Summit, Encinitas 92024</td>
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<td>$1,534,897</td>
<td>$2,747,207</td>
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Taking place on the field under the gleaming lights of Petco Park, the 2021 Founders Gala “Field of Dreams” will be a party with a purpose not to be missed. Experience an evening of cocktails, gourmet food, silent and live auctions, and entertainment like never before. Net proceeds will support much needed scholarships for USD undergraduate, graduate and law student scholars.

The Founders Gala draws more than 500 of the region’s most prominent corporate, philanthropic and community leaders, along with the university trustees, administrators, alumni, and friends. Sponsorship opportunities offer unique benefits and prominent recognition.