

PEOPLE ON THE MOVE

HIRINGS, PROMOTIONS, BOARD MEMBERS AND SPECIAL ANNOUNCEMENTS IN SAN DIEGO



COMMERCIAL REAL ESTATE FINANCE

New Hire



**David
Rothschild**

Grandbridge Adds West Coast Seniors Housing Investment Sales Team

Grandbridge Real Estate Capital is pleased to announce the addition of a leading seniors housing investment sales team to further expand and complement the company's dedicated Seniors Housing and Healthcare Finance Group led by Senior Vice President Richard Thomas in Atlanta, Ga.

Based in San Diego, the team is led by **David Rothschild** and **Mary Christian**. Both previously with Cushman & Wakefield, these team members focus solely on senior living transactions and have represented sellers of senior living properties across the United States, Canada and the U.K. since 1986.

"Our new teammates are known as industry leaders in seniors housing investment sales with a strong focus on for-profit communities," said Grandbridge Executive Vice President/National Production Manager John Randall. "David and Mary will work closely with our Seniors Housing and Healthcare Finance Group and Tampa-based Seniors Housing Investments Sales Group, comprised of Allen McMurtry, David Kliewer and Jay Jordan, as well as Truist's well-established on and off-balance sheet capital partners."

"The addition of David and Mary, both with top-tier investment sales capability, to the Grandbridge platform affords our clients a full spectrum of services from inception through disposition, allowing us to serve as strategic and long-term advisors to our clients throughout their investment cycle. Our shared cultural and client-centered approach makes this an ideal fit," said Thomas.

"We are excited and honored to join the Grandbridge team, not only for the opportunity to work alongside Richard and his team, but also for the unique value the Grandbridge platform will bring to our clients" said Rothschild. "We have been involved in nearly \$9 billion worth of senior living



**Mary
Christian**

transactions, mainly in the U.S and have represented numerous types of owners, including publicly traded companies, institutional real estate advisors, lenders, bond trustees, not-for-profits and individual owners."

"We're looking forward to sharing our experience in senior living investment sales of every type, in all markets large and small, and in various economic cycles, with Richard, Meredith, Kim and Todd on the seniors housing financing team. Our goal is to add value for our clients not only in the scope of services offered, but also in the form of shared resources and collaboration to provide real-time data and insights from all perspectives of a transaction" said Christian.

Since 1986, David Rothschild has devoted himself exclusively to the brokerage of seniors housing and long-term care properties. In that time, he has established himself as a dominant provider of seniors housing services across the nation. Rothschild, a graduate of Lawrence University, where he received his bachelor's in Economics, earned his MBA from Arizona State University. 619-519-0998 David.Rothschild@Grandbridge.com

Mary Christian began her career in senior living in 1997 and since then has completed nearly \$9 billion in transactional sales. Christian is a graduate of Vanderbilt University. 619-405-5991 Mary.Christian@Grandbridge.com

About Grandbridge

Grandbridge Real Estate Capital, a subsidiary of BB&T (now Truist), arranges permanent commercial and multifamily real estate loans; services loan portfolios; and provides asset and portfolio management nationwide. Grandbridge.com.