

# THE LIST FASTEST-GROWING PRIVATE COMPANIES- MEDIUM CATEGORY | ▶ Ranked by percent of verified revenue growth from 2017 to 2019

Rank	Company Address Website Phone	Percent growth in revenue from 2017 - 2019	Revenue (millions):			Local full-time employees:	Business description	Year est. locally	Financial Executive <sup>(1)</sup>	CEO		
			2019	2018	2017							2020
1	<b>Agile Six Applications Inc.</b> 501 West Broadway, Suite 800, San Diego 92101 619-350-6292 www.agile6.com		560.4	\$12.09	\$5.49	\$1.83	11 9 4	Government software contractor	2014	Ernie Ramirez	Robert Rasmussen	
2	<b>VitaCup</b> 10620 Treena St., Suite 100, San Diego 92131 888-857-8482 www.vitacup.com		317.39	\$23.91	\$16.59	\$5.73	23 27 19	Gourmet coffees & teas infused with vitamins and superfoods to power your day	2017	Joanne Sanders	Brandon Fishman	
3	<b>Vozzier LLC</b> 12793 Cijon St., San Diego 92129 619-535-9595 www.vozzier.com		267.42	\$15.98	\$7.83	\$4.35	2 1 1	E-commerce	2015	Ozlem Sengul	Ozlem Sengul	
4	<b>SOCi, Inc.</b> 225 Broadway, San Diego 92101 858.225.4410 www.meetsoci.com		180.4	\$13.37	\$8.76	\$4.77	161 124 81	Award-Winning Enterprise SaaS Local Marketing Software for Multi-Location Brands and Managers.	2012	Eric Jenny	Afif Khoury	
5	<b>Organifi LLC</b> 7535 Metropolitan Ave., San Diego 92108 858-405-3095 www.organifi.com		121.87	\$64.94	\$42.79	\$29.27	57 35 18	Retail	2014	Andrew Mun	Djamel Bettahar	
6	<b>Global Strategic Management Institute</b> 1501 India St., Suite 103-60, San Diego 92101 888-409-4418 www.gsmiweb.com		105	\$14.7	\$9.03	\$7.17	10 9 11	Executive education	2008	Luke Vinci	Byron Mignanelli	
7	<b>LEDLightExpert.com</b> 7337 Celata Ln., San Diego 92129 800-674-9420 www.LEDLightExpert.com		104.53	\$10.74	\$8.14	\$5.25	5 4 2	Sells LED Lighting such as Warehouse lights, LED light Bulbs, LED Parking lot lights, stadium lights	2015	Thomas Goddard	Dara Greaney	
8	<b>Ignite Visibility</b> 3770 Tansy St., Suite 100, San Diego 92121 619-752-1955 www.ignitevisibility.com		91.74	\$12.15	\$9.42	\$6.33	77 67 42	Advertising/PR/Marketing	2013	Krishnan Coughran	John Lincoln	
9	<b>OneTrust Home Loans</b> 3131 Camino Del Rio N., Suite 1680, San Diego 92108 888-488-3807 www.onetrusthomeloans.com		85.26	\$79.24	\$51.78	\$42.77	47 257 75	Financial services	2013	Michele Long	Josh Erskine	
10	<b>Baker Electric Home Energy</b> 2120 Harmony Grove, Escondido 92029 877-578-8080 www.bakerhomeenergy.com		80.17	\$81.07	\$60.43	\$45	235 180 159	Design, engineer, install residential solar, home batteries. Provide HVAC and smart home solutions	2007	Brian Miliate	Ted Baker	
11	<b>Sayva Solutions</b> 3636 Nobel Drive, Suite 400, San Diego 92122 858-242-5676 www.sayvasolutions.com		78.36	\$13.47	\$10.24	\$7.55	36 36 21	Accounting, finance, technology, consulting/recruiting firm	2013	Megan Purcell	Ryan Buell	
12	<b>Signature Analytics</b> 10120 Pacific Heights Blvd., Suite 110, San Diego 92121 888-284-3842 www.signatureanalytics.com		76.14	\$14.48	\$11.97	\$8.22	69 59 61	Accounting, finance, CFO, business advisory, business strategy, outsourced services, back office	2008	Rachel Palotay	Peter Heald	
13	<b>C2 Building Group</b> 107 S. Cedros Ave., Suite 220, Solana Beach 92075 858-232-0213 www.c2sd.com		67.25	\$17.61	\$21.42	\$10.53	26 22 13	Commercial general contractor focusing on projects in San Diego County	2014	Josh Chesnut	Jeff Cole	
14	<b>Spectrum Assembly Inc. (SAI)</b> 6300 Yarrow Drive, Suite 100, Carlsbad 92011 760-930-4000 www.saicorp.com		64.6	\$26.86	\$19.04	\$16.32	104 145 125	Contract manufacturing: PCBAs, custom cables, mechanical assembly	1993	Ken Van Riper	Ronald Topp	
15	<b>Coastal Payroll</b> 9350 Waxie Way, Suite 110, San Diego 92123 858-565-2123 www.coastalpayroll.com		63.74	\$10.69	\$8.3	\$6.53	73 51 42	Financial Services - Other	2007	Craig Coleman	Jonathan Gallagher	
16	<b>eMolecules Inc.</b> 3430 Carmel Mountain Rd, Suite 250, San Diego 92121 858-764-1941 www.emolecules.com		60.47	\$36.02	\$27.3	\$22.45	39 35 32	Life sciences	2007	Michelle Talarico	Niko Gubernator	
17	<b>HNM Systems Inc.</b> 505 Lomas Sante Fe, Suite 150, Solana Beach 92075 619-573-6927 www.hnm.com		58.55	\$13.37	\$8.32	\$8.44	10 10 10	Emerging technology, & ICT staffing solutions	2011	Allyson Gonzales	Heather Moyer	
18	<b>Innovative Commercial Environments, dba ICE</b> 9645 Scranton Road, Suite 165, San Diego 92121 858-947-7272 www.icesd.com		55.1	\$14.73	\$10.27	\$9.5	18 22 16	Office furniture dealership	2006		DeLinda Forsythe	

Companies in the Medium category have gross revenue between \$10M and \$99.9M in the most recent year of reported data. Sources: The companies and their CPA attestation letters. Notes: To be considered for the list, companies must be privately held, based in San Diego County and have earned at least \$350,000 in revenue in 2017. The Business Journal has chosen not to show rankings from last year's list because they misrepresent the company's growth. The purpose of this list is to highlight those companies that grow quickly each year, and while it is unlikely that a company will rank every year, this does not mean that it is not profitable and still growing. A number of companies returned surveys but did not rank in the top 100 for the list. Due to rounding off, some growth percentages appear to be incorrect.

To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions to the Research Department at the San Diego Business Journal. Natalie Rocha, nrocha@sdbj.com. This list may not be reprinted in whole or in part without prior written permission from the editor. Some companies have declined to participate or did not return a survey by press time. It is not the intent of this list to endorse the participants or to imply a company's size or numerical rank indicates its quality. (1) Financial Executives include CFOs, CPAs, controllers & accountants.

**THE LIST**

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19	<b>BakerNowicki Design Studio</b> 731 Ninth Ave., Suite A, San Diego 92101 619-795-2450 www.bn.designstudio.com	45.3	\$12.43 \$8.93 \$8.55	28 29 24	Architecture/ Engineering	2011	Kelley Mack	Jon Baker Richard Nowicki	
20	<b>Ingenium</b> 2280 Micro Place, Escondido 92029 760-745-8780 www.pureingenium.com	43.61	\$22.93 \$19.75 \$15.97	39 37 39	Hazardous waste management providers	2006	Gary Lundstedt	Heather Johnson	
21	<b>J Public Relations</b> 2341 Fifth Ave., San Diego 92101 619-255-7069 www.jpublicrelations.com	29.13	\$11.68 \$10.61 \$9.05	71 68 62	Public Relations for luxury hotels	2005	Lindsey Head	Jamie Lynn O'Grady	
22	<b>Dudek</b> 605 Third St., Encinitas 92024 760-942-5147 www.dudek.com	28.53	\$92.53 \$81.51 \$71.99	282 287 274	Environmental consulting and engineering	1980	Christine Moore	Joe Monaco	
23	<b>Interpreters Unlimited Inc.</b> 10650 Treena St. Suite 109, San Diego 92131 800-726-9891 www.interpretersunlimited.com	28.07	\$15.43 \$14.83 \$12.05	39 34 29	Language service provider	1970	Sayed Ali	Sayed Ali	
24	<b>Hughes Circuits</b> 540 S. Pacific St., San Marcos 92078 760-744-0300 www.hughescircuits.com	27.95	\$33.16 \$28.25 \$25.92	225 205 190	Contract Electronics Manufacturing	1999	Barbara Hughes	Barbara Hughes	
25	<b>Infocore Inc.</b> 2766 Gateway Road, Carlsbad 92009 760-607-2500 www.infocore.com	25.64	\$15.2 \$11.7 \$12.1	9 8 8	Direct marketing audiences and analytics	1992	Lovie Edwards Scott Neuberger	Peter Jupp Scott Neuberger	
26	<b>ACTenviro</b> 2010 Mission Road, Escondido 92029 760-489-5600 www.actenviro.com	25.28	\$87.83 \$82.88 \$70.11	431 377 371	Environmental services	2000	Tyler Kopet	Tim Smith Walter Singer	
27	<b>Environmental Lights</b> 11235 W. Bernardo Court, Suite 102, San Diego 92127 858-521-0233 www.environmentallights.com	20.75	\$35.87 \$27.06 \$29.71	61 55 52	LED lighting supplier	2006	Daniel Asbaty	Jamison Day	
28	<b>Dobi &amp; Associates Inc.</b> 2835 Camino del Rio S., Suite 200, San Diego 92108 619-299-0490 www.dobicloseouts.com	17.24	\$22.03 \$19.9 \$18.79	8 7 6	Wholesaler	2004	Penny VanBaale	Glen Dobi	
29	<b>Ninyo &amp; Moore Geotechnical and Environmental Sciences Consultants</b> 5710 Ruffin Road, San Diego 92123 858-576-1000 www.ninyoandmoore.com	10.66	\$76.46 \$79.4 \$69.1	88 81 85	A/E consulting industry	1986	Tamera Richards	Avram Ninyo	

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