



THE LIST

PROPERTY/CASUALTY INSURANCE SERVICES

► Ranked by number of local full-time employees as of January 1, 2021

% of premium volume:

Rank	Company Address Website Phone	# of employees: 2021 2020 % + (-)	Personal lines	Workers' comp.	Commercial/multi peril	Other	Specialty services	Parent company Headquarters	Top local executive(s) Year est. locally	
1	Marsh & McLennan Agency LLC 9171 Towne Centre Drive, Suite 500, San Diego 92122 www.marshmma.com 800-321-4696	206 201 2	2	19	18	61	Employee Health & Benefits, Retirement Services, Compliance, Actuarial, Technology Advisory Services	Marsh & McLennan Agency LLC San Diego	Chris Williams 1909	
2	Alliant Insurance Services Inc. 701 B St., Sixth Floor, San Diego 92101 www.alliant.com 619-238-1828	146 147 (1)	0.34	19.86	78.96	0.84	Full service insurance brokerage: Commercial, personal, employee benefits, underwriting, consulting.	Alliant Insurance Services, Inc. Newport Beach	James Castle 1925	
3	Atlas General Insurance Services LLC 4365 Executive Drive, Suite 400, San Diego 92121 www.atlas.us.com 800-952-1494	100 89 12	0	70	30	0	Full-service general insurance agency	Atlas General Insurance Services LLC San Diego	Mike Mathews 2009	
4	HUB International Insurance Services Inc. 9855 Scranton Road, Suite 100, San Diego 92121 www.hubinternational.com 858-373-6976	87 87 0	8	35	57	0	Full-service brokerage firm: commercial lines, health & safety, personal lines, employee benefits	HUB International Chicago, Ill.	Daniel M. Kabban 2000	
5	Snapp & Associates Insurance Services Inc. 438 Camino del Rio S., Suite 112, San Diego 92108 www.snappassociates.com 619-908-3100	65 65 0	25	20	50	5	Full-service insurance broker; commercial, personal, employee benefits, bonds, etc.	Snapp & Associates Insurance Services Inc. San Diego	John Toon Dan Beck 1947	
6	Wateridge/ Assured Partners Insurance Services 10717 Sorrento Valley Road, San Diego 92121 www.wateridge.com 858-452-2200	64 82 (22)	26	20	47	7	Full-service all lines insurance brokerage with offices in S.D. & Sacramento; licensed in 50 states	Wateridge Insurance Services San Diego	Jeffrey Byroads John Dorris 1984	
7	Cavignac 450 B St., Suite 1800, San Diego 92101 www.cavignac.com 619-234-6848	49 47 4	6	15	74	5	Risk Mgmt and Insurance - we reduce our clients' cost of risk & drive dollars to their bottom line	Cavignac San Diego	Jeffrey Cavignac 1992	
8	Teague Insurance Agency Inc. 4700 Spring St., Fourth Floor, La Mesa 91942 www.teagueins.com 619-464-6851	42 42 0	16	31	53	0	Full-service agency focused on client service, relationships & guidance on best available options	Teague Insurance Agency Inc. La Mesa	Byron Johnston 1954	
9	Gallagher 3655 Nobel Dr. Suite 450, San Diego 92122 www.ajg.com (858) 481-8692	40 40 0	10	40	40	10	Property/casualty & workers compensation insurance brokerage	Gallagher Rolling Meadows, Illinois	Tyler LaMantia 1987	
10	Champion Risk & Insurance Services 12250 El Camino Real, Suite 375, San Diego 92130 www.championrisk.net 858-369-7911	34 32 6	5	50	45	0	Full-service regional insurance brokerage firm providing commercial, personal & employee benefits	Wood Gutmann & Bogart Insurance Brokers San Diego	Mark Raby 2004	
11	Lockton Insurance Brokers LLC 4275 Executive Square, Suite 600, La Jolla 92037 www.lockton.com 858-587-3100	31 35 (11)	0	33	67	0	Insurance brokerage, risk management, employee benefits & retirement services	Lockton Cos. Kansas City, Mo.	Sallie Giblin 2002	
12	C3 Risk & Insurance Services 404 Camino del Rio S., Suite 410, San Diego 92108 www.c3insurance.com 619-233-8000	30 28 7	10	35	50	5	Workers comp, business & personal insurance, employee benefits, specialty markets, claims management	C3 Risk & Insurance Services Mission Valley, San Diego, CA	Gabe Erle 2017	
13	B.H. Gold Insurance Agency Inc. 9699 Tierra Grande, San Diego 92126 www.bhgold.com 858-578-0020	28 28 0	65	5	30	0	Local & family owned full-service insurance agency	B.H. Gold Insurance Agency Inc. San Diego	Matt Habeger William Habeger 1986	
14	NFP 3636 Nobel Dr., San Diego 92122 www.nfp.com (858) 259-5800	23 23 0	50	25	25	0	Employee benefits, property and casualty, retirement, and individual private client solutions	NFP Corp. New York, NY	Art Morgenstein 1947	
15	McGriff 750 B St., Suite 2400, San Diego 92101 https://www.mcgriff.com/ 619-231-1010	20 26 (23)	0	33.33	33.33	33.33	Property, Casualty, Workers' Comp., Surety, Mgmt. Liability, Life, Employee Benefits, etc.	Truist Winston-Salem, N.C.	Mark Russ 1891	
16	IOA Insurance Services 4370 La Jolla Village Drive, Suite 600, San Diego 92122 www.ioausa.com 619-574-6220	19 20 (5)	6	19	75	0	Property/Casualty, Workers Compensation, Professional Liability, Employee Benefits, Personal Lines	Insurance Office of America Longwood, Fla.	John Tenuto 2005	
17	La Jolla Professional Insurance Associates Inc. 10225 Barnes Canyon Road, Suite 210, San Diego 92121 www.ljpia.com 858-834-4040	2 2 0	40	10	50	0	Mercury auto & home insurance. Professional Liability & Office insurance for Consultants	La Jolla Professional Insurance Associates Inc. San Diego	William Ritman 2002	

na Not applicable

Source: The companies.

The companies are ranked by local full-time employees in 2020.

To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of

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