

PEOPLE ON THE MOVE

HIRINGS, PROMOTIONS, BOARD MEMBERS AND SPECIAL ANNOUNCEMENTS IN SAN DIEGO



RESIDENTIAL REAL ESTATE

New Hire



**Susie
Mikolajewski**

Susie Mikolajewski has been actively involved in the Rancho Santa Fe, Del Mar, Solana Beach and surrounding communities for the past 20+ years. She has always had a passion for real estate and looks forward to finding the perfect match for her clients, whether it is a rental property or a forever home. Susie, her husband PJ, and their three kids have lived in The Crosby, Fairbanks Ranch and now Del Mar. As a long-term resident, community volunteer and active parent over the years, Susie has a deep knowledge of the local area offerings including schools, country clubs, dining, shopping, seasonal events, and more. Susie has built a custom home in the Crosby and overseen numerous local development projects. Susie was raised in the wine country in Northern California and graduated from UC Davis. She worked for CMP Media in San Francisco and NY in advertising and as a publisher for various medical trade publications for 12+ years. After moving to San Diego and while raising kids, Susie became actively involved in obtaining and managing personal rental income properties. She strongly believes that honesty, integrity and trust are key components to a successful and productive relationship.

**Susie can be reached 619-997-2611
or susie@barryestates.com**



ARCHITECTURE

New Hire



**Massimo
Meloncelli**

AC Martin is proud to announce the expansion of the AC Martin family following the integration of two firms – Togawa Smith Martin and ATI Architects. With expanded leadership and talent acquisition, AC Martin is uniquely situated to take advantage of the changes in the way people live, work, and play, the things that will need to change in our educational institutions and public spaces, and the ways in which people interact with their surroundings and each other. With this expansion, AC Martin welcomes **Massimo Meloncelli**, as a Senior Designer focusing on a range of mixed-use, residential and hospitality projects within the private sector. With over 8 years of experience, Massimo will be based in San Diego augmenting the team in Los Angeles and Northern California. He has proven success in a broad spectrum of building types, including high-rise residential developments, mixed-use complexes, hotels and corporate office projects. With an undergraduate degree in Construction and Building Science from the Polytechnic University of Milan, Massimo received a Master of Architecture degree from the NewSchool of Architecture and Design in San Diego.



CONSTRUCTION

New Hire



Cecilia Kucharski

A 13-year **Webcor** veteran who has lived in San Diego for almost 20 years is returning to help the leading California general contractor renew its push for market share in the region. **Cecilia Kucharski** recently began her second tenure with Webcor to further penetrate the San Diego market, where Webcor is currently working in the government and energy sectors. As vice president representing the region, Cecilia is expanding Webcor's focus to include higher education, life science, commercial, and healthcare sectors. Bringing her back into the Webcor family now makes sense, according to Executive Vice

President and Chief Operating Officer Matt Rossie. "She can provide us with an instant connection to the sectors we want to go after," he says. "She brings to Webcor an established presence in San Diego and a deep understanding of the markets we're interested in, San Diego subcontractors, and the way things get done in the region."

Cecilia is a high-performing leader who carries 25 years of experience in the construction industry. Her broad professional background encompasses construction operations, preconstruction, strategic planning and execution, business development, communications, and marketing. She holds a BS in Construction Engineering & Management from Purdue University and is a dedicated member of the San Diego business and philanthropic community.



FINANCIAL

Announcement



Chad Taylor

Chad Taylor has launched a new independent wealth management practice, Seapoint Wealth Advisors with support of **LPL Financial**. For more than 20 years, Chad Taylor has been assisting others to feel confident about their future. In April of 2021, he made the move to create Seapoint Wealth Advisors, and is joined by Sarah Izidoro, director of client services, and his wife, Elizabeth Taylor, office manager. "This move fulfills my goal of creating a firm that provides a higher level of service where we can offer advice customized to each client's specific situation," says Taylor.

Chad works with high-net-worth families and small businesses on wealth creation and preservation strategies. Using his objective understanding of risk, Chad provides meaningful planning to help guide his clients through the investment landscape.

Our goal is to help our clients navigate those periods of turbulence and point them in the direction of long-term success. "We are here to counsel you, listen to your concerns, and guide you on the right path."

**Chad Taylor can be reached at chad@seapointwealth.com
or 858-299-0320**

Securities and advisory services offered through LPL Financial, a registered investment advisor. Member FINRA/SIPC.