# SAN DIEGO BUSINESS JOURNAL THE COMMUNITY OF BUSINESS\*\* November 29 - December 5, 2021 • \$5.00

SPECIAL EDITION • THE MOST INFLUENTIAL PEOPLE IN SAN DIEGO

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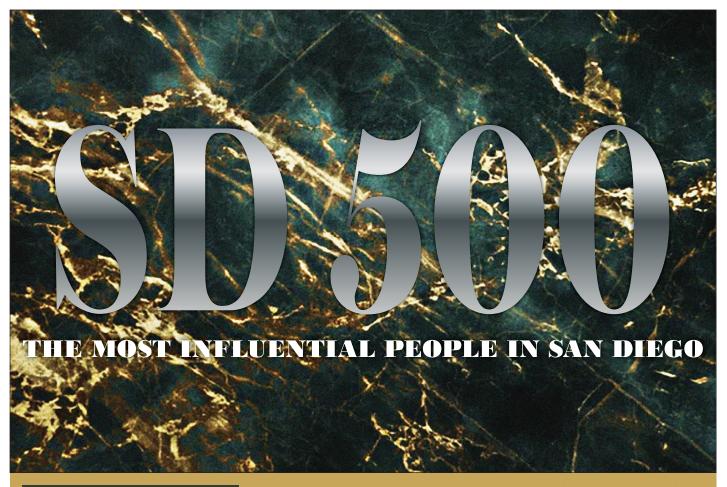


# San Diego Business Journal

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### ■ By GEORGE LURIE

n 2021, the stars aligned for San Diego. The city finally shed its "small town" image to become a bona fide global hotbed of innovation, entrepreneurial energy and business leadership.

San Diego's world-class transformation has been driven by the vision and accomplishments of the leaders profiled in this year's edition of the SD500. From civic and lifestyle champions to pioneers in blue tech, biotech, high tech, life sciences, real estate and finance, the San Diego Business Journal's SD500 are the human capital powering the region's unparalleled prosperity.

This year's edition features a host of newcomers as well as business community leaders who've been SD500 mainstays for more than a decade. With diversity, equity and inclusion (DEI) emerging as a major theme in 2021, women and persons of color, including people of

all ages, ethnicities and sexual orientations also are well represented on this year's list.

To compile the 2021 SD500, the Business Journal tapped its staff and professional networks, grouping members by general categories or vertical markets, beginning with the region's civic leaders.

### **CIVIC & ASSOCIATIONS**

As the COVID-19 pandemic stretched into year two, forcing many businesses and nonprofit organizations to continuously retool operations, civic leaders across the region doubled their efforts to take care of the region's most vulnerable populations. From Gib Bosworth at the Gary Sinese Foundation to Tamara Craver at Reality Changers and Nancy Sasaki at the United Way of San Diego, the city's increasingly crucial social service support network stepped up its game in 2021.

*SD500 page 21* 

### Kandji Raises \$100 Million

**TECH:** Financing to Fuel Products, Expansion

■ By GEORGE LURIE

San Diego-based Kandji announced earlier this month that it has raised \$100 million in Series C funding at a nearly 10x increase in valuation since the company's Series A funding round just one year ago.

This latest round was led by **Tiger** Global with participation from Definition, Frontline Ventures and existing investors First Round Capital, Greycroft, Felicis Ventures, The Spruce House Partnership, B Capital Group, SVB Capital and Okta Ventures.

**→** Kandji page 14

# Pharma Co. Set to Grow

**BIOTECH:** With New Focus, aTyr Raises \$86M

■ By RAY HUARD

San Diego-based aTvr Pharma recently raised \$86.3 million in what some characterized as a dramatic turnaround for the company.

After a failed attempt to develop a treatment for a rare neuromuscular disease, aTyr is having far more success with a new drug known as ATYR1923, meant to treat pulmonary fibrosis – a disease that occurs when lung tissue becomes damaged and scarred.

This thickened, stiff tissue makes it more difficult for the lungs to work properly. As pulmonary fibrosis worsens, people become progressively more short of breath, according to the Mayo Clinic.

→ Pharma page 14

### **CONSTRUCTION:**

City Ventures to Put 60 Townhomes in La Mesa

**POP CULTURE:** 

The Wait Is Over for Comic-Con Museum

### **DEVELOPMENT:**

P.16 Life Science Market Beckons Bay Area Construction Firm





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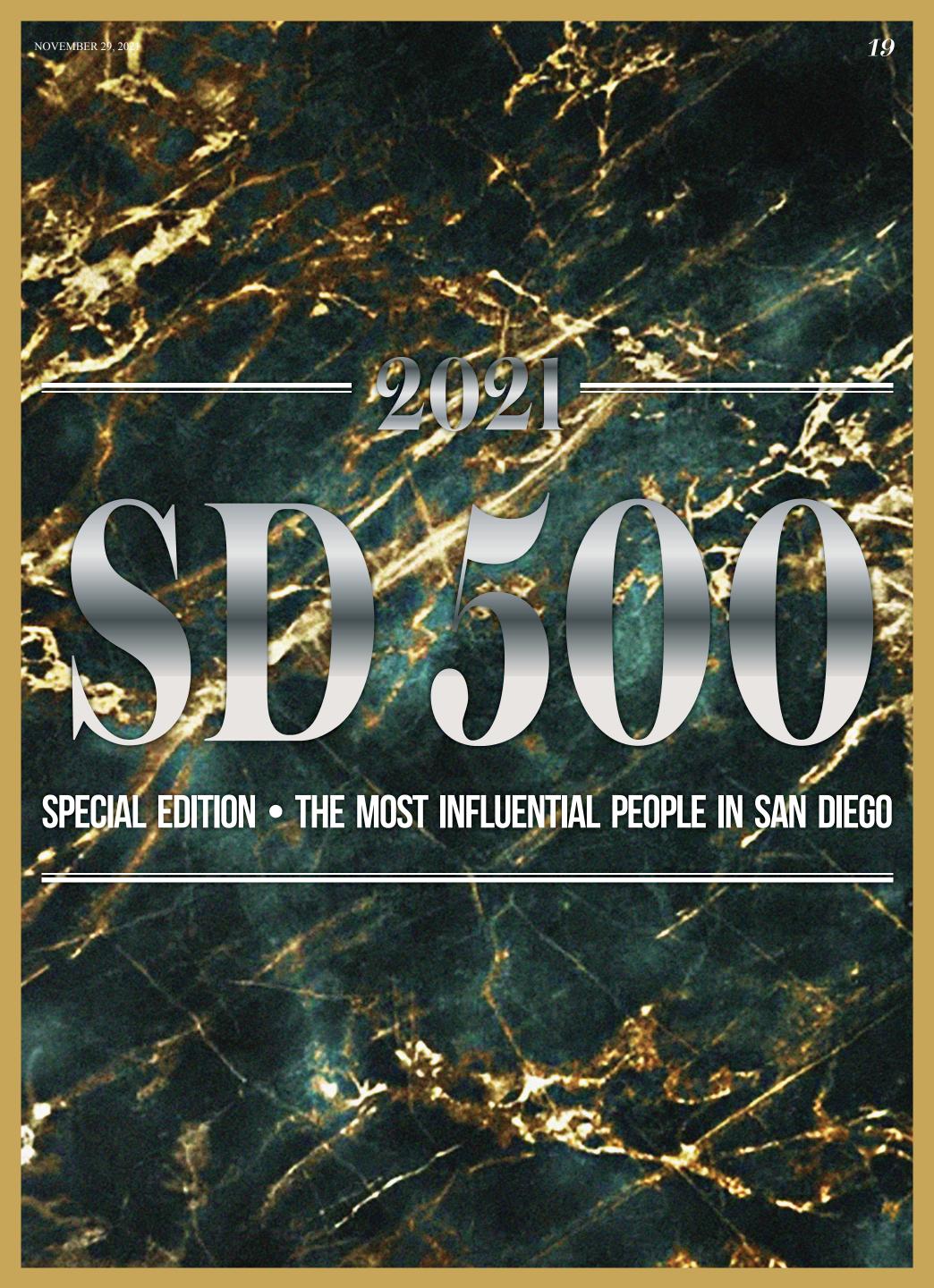
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# LETTER FROM THE PUBLISHER



n behalf of the San Diego Business Journal, it is my privilege to unveil the 2021 edition of the SD500. This edition focuses on the most influential people in San Diego that are making a significant impact on our business community and the community at large.

Each year, the editorial team has the extraordinary task of researching the people who will make the list. They represent the diverse array of business leaders that define our great city.

Many of the executives we have named you will already

know, but you will also be introduced to some new faces.

I also want to take this opportunity to thank the entire SDBJ staff for their efforts in creating this issue and a special thank you to all of the businesses who continue to support the San Diego Business Journal.

We are confident the SD 500 edition will inspire, intrigue and spark conversations.

Now more than ever, it's important that we highlight the great work that leaders are doing to keep our Community of Business healthy, strong and together.

Congratulations to each member of this year's SD500, thank you for all you do for our region.

Best Regards,

**Barb Chodos** 

Barb Chodos

President and Publisher

### 21 | SD500 2021

### **SD500**

**→** from page 1

With businesses still impacted by COVID-19, **Donna DeBerry**, president and CEO of the **Central San Diego Black Chamber of Commerce** put COVID relief funds into the hands of Black business owners. At **Father Joe's Villages**, the area's largest homeless-services provider, **Jim Vargas**, also known as the "Deacon of Hope," inspired his staff of 400 in their service to the area's least fortunate during a year of record need.

#### **EDUCATION**

In 2021, San Diego's schools and institutions of higher education also had to operate amid the unprecedented pandemic. While many students returned to the classroom in the fall, hybrid schedules and alternative, more online-based learning models became the new normal.

At the Mira Costa Community College District, the pandemic did not stop President Sunita "Sunny" Cooke from implementing new degrees and certificates, including a first-ever biomanufacturing bachelor's degree.

At San Diego State University, Dr. Adela de la Torre, the university's first woman and first Latina president, expanded the campus through SDSU Mission Valley and launched a new 5-year strategic plan.

And at UCSD, Chancellor Pradeep K. Khosla launched his own ambitious 10-year, \$2 billion strategic plan aimed at transforming the university.

#### **FINANCE**

Members of this year's SD 500 list include dozens of prominent individuals working, often behind the scenes, in the city's bustling financial sector.

**Allison Long Pettine** provides seed capital to early-stage startups. She's also a founding partner in **Ad Astra Ventures**, which provides venture capital to female founders.

Kim Folsom, who runs Founders First Capital Partners, is a "social" entrepreneur

dedicated to addressing disparities in revenue and job growth among businesses led by underrepresented founders.

### **HEALTH & SCIENCES**

The health and sciences community has become the backbone of San Diego's booming economy, as startups and established blue chip companies alike continue to expand their presence and operations in the region.

**Ayub Khattak**, the driving force behind **Cue Health**, took his company public in 2021. Cue's COVID-19 Test Kit provides highly accurate, lab-quality results directly to connected mobile smart devices in about 20 minutes.

At La Jolla's prestigious **Scripps Research Institute**, **Dr. Ardem Patapoutian**, a molecular biologist and neuroscientist, just won the Nobel Prize in physiology and medicine for his work in sensory biology and how people sense heat, cold, pain, touch and sound.

### **LEADING INDUSTRIES**

San Diego has become a global hub of innovation, in 2021 raising \$5.2 billion in venture capital funding, more than any other city in the U.S., including Boston and San Francisco.

Mike Krenn at Connect San Diego, Rory Moore at EvoNexus and Neal Bloom at Rising Tide Partners are helping to lead San Diego's vibrant startup community, mentoring young tech entrepreneurs while laying the groundwork for the next generation of companies like Qualcomm and Illumina.

In 2021, **Neal Manowitz** was named president and chief operating officer at **Sony Electronics North America**, which is head-quartered in Rancho Bernardo. Manowitz replaced longtime president **Mike Fasulo**, who retired in April.

### LIFESTYLE

Chip Brewer, CEO at Callaway Golf, has capitalized on golf's meteoric growth during the pandemic. Callaway, which just reported record earnings, has diversified its business into leisure apparel lines and its recent acquisition of Topgolf, which is rumored to be coming

to San Diego's Harbor Island, has already paid big dividends for the Carlsbad-based company.

Joe Kudla, a newcomer to this year's list, is the founder of Vuori, which opened its first store in Encinitas in 2016 and now operates nearly a dozen retail stores around the country. A former model for Dolce & Gabbana and CPA at Ernst & Young, Kudla recently received a \$400 million investment from SoftBank and plans to open 100 new U.S locations over the next five years.

Martha Gilmer, CEO of the San Diego Symphony, made an impact in the region's arts and cultural scene. She partnered with the Port of San Diego to develop the symphony's first permanent outdoor venue, The Rady Shell at Jacobs Park, along with integral improvements and upgrades to Embarcadero Marina Park South, while overseeing the fundraising campaign that secured 99 percent of the project cost from private sources.

### **PROFESSIONAL SERVICES**

The attorneys, certified public accountants, financial planners and others in the professional services category helped their clients navigate the new normal in 2021. Juanita R. Brooks at Fish & Richardson is a nationally recognized trial and appellate attorney who focuses on complex intellectual property and product liability cases. Colleagues call her a "jury whisperer." Steve Strauss, a passionate advocate for his clients at Cooley, has never lost a jury trial. His incomparable winning record has resulted in trial verdicts and settlements in excess of \$10 billion.

In the ever-evolving online universe, Michael Cox, CEO and publisher of *Black San Diego* magazine, provides a platform for Black-owned startups and medium-sized companies to build their online presence.

In 1977 with just a few thousand dollars, Jim Mumford opened Good Earth Plant & Flower Company, a flower "bucket stand" in downtown San Diego. Today, Mumford is a green building visionary and leader in "biophilic" design elements likes green roofs and living walls.

#### **REAL ESTATE**

Martha Mosier, the top executive for Berkshire Hathaway HomeServices California Properties, is passionate about issues like diversity, equity and inclusion and serves as a founding member of The I.M.P.A.C.T. Council as well as the secretary of The Charitable Foundation.

**Carrie Bobb** launched a positively disruptive retail brokerage firm and a social media company that leverages social media platforms for retail properties. She's completed transactions worth more than \$2 billion.

Marcela Escobar-Eck, who founded Atlantis Group in 2007, oversees the "go-to" land use and planning firm in San Diego. Atlantis has notched major successes on complex projects such as the once-controversial One Paseo in Carmel Valley and the recently approved Trails at Carmel Mountain Ranch project.

### **TECHNOLOGY**

In 2021, **Cristiano Amon** took the helm at Qualcomm, San Diego's largest public company, and hit the ground running, helping guide the world's 5G chip leader to a more diversified business strategy that includes expansion into the autonomous vehicle and IoT (Internet of Things) sectors. Meanwhile, the company's stock hit an all-time high in November.

Chris Anthony and Steve Fambro, co-founders and co-CEOs at Aptera Motors, head an ambitious San Diego startup that plans to start mass producing three-wheeled solar-powered electric vehicles in 2022.

**Scot Chisolm**'s online fundraising platform **Classy** enables nonprofits to connect supporters with the causes they care about. To date, Classy's platform has helped raise over \$3.5 billion.

Since launching in 2015, **Oren Zaslansky** has grown his Encinitas-based firm into one of the area's fastest-growing privately held companies -- and one of San Diego's newest "unicorns." **Flock Freight**'s proprietary software allows shippers to pool less-than-full loads to maximize available space on trucks while also eliminating tons of carbon dioxide emissions from the atmosphere.

# SD500 Icons List Never Stays Static

# LEADERSHIP: Some Reflect on Legacy, Other Make Change in 2021

■ By BRAD GRAVES

very member of the San Diego 500 makes a contribution to the region's economic life. Many work to build or improve the community at large. Then there are those whose work is so influential, and whose contribution so great, that the San Diego Business Journal recognizes them as icons.

Readers who have seen previous editions of the SD500 will notice familiar names in the icons section.

They will also find 10 newcomers.

### **List of Icons Grows**

New to the list this year is **Paul Barber**, who was named chairman of **JMI Equity** in 2021. Barber was previously managing general partner and continues to serve as a director for JMI portfolio companies; he is also involved in JMI's investment committee.

Stanley Crooke, who founded the company that would eventually be named Ionis Pharmaceuticals in 1989, was CEO until 2020. In 2021 he retired from his role as executive chairman and his role on Ionis' board, shifting his focus to his scientific interests and the nonprofit n-Lorem Foundation.

Michael Fasulo retired from his job as president and COO of Sony Electronics in 2021. Fasulo was in charge of Sony Electronics' operations in North America for seven years. He led a strategic turnaround of the business, achieving record results. Fasulo received the Lifetime Achievement Award as part of SD-BJ's 2020 CEO of the Year Awards.

Ernie Hahn was the general manager of the San Diego Sports Arena (now Pechanga Arena) from 1996 to 2021, and had a hand in thousands of events. He is now chairman of Dream Hahn, a marketing firm that includes Wonderbus Entertainment, which was unveiled this year.

### Health, Law and Tech

Former La Mesa City Councilman Barry Jantz served as CEO of the Grossmont Healthcare District from 2004 until his retirement in 2021, and is new to the icons list.

John D. Klinedinst started his business law firm, Klinedinst PC, in 1983. He oversaw its growth to five West Coast offices, and took the title of chairman emeritus in 2021. He was recognized by SDBJ as one of San Diego's Most Admired CEOs in 2019.

Bob Leone, founder and president of MRC Smart Technology Solutions, retired after 48 years in July. The business provides printing services as well as managed IT services. A five-time winner of the San Diego Business Journal's CEO of the Year Award, Leone now consults on business issues and volunteers with multiple homeless services agencies.

### **Finance and Executive Search**

Also new to the icons list is Michael Persall, founder and chairman of ABP Capital and owner and chairman of C3Bank. He is a founder and board member of Blooma, an AI-powered loan origination platform, and a lead investor and board member for Vuori, a performance apparel company.

Bob Watkins, president and chairman of R.J. Watkins & Co. Ltd., was the executive search consultant who recruited several people for high-power jobs in San Diego down through the years. He is also a new addition to the icons list.

### **Other Icons Make Moves**

The majority of people on the icons list make repeat appearances. Several made

major moves in 2021.

Malin Burnham expanded his already extensive civic and philanthropic work by becoming founder and chairman of the Burnham Center for Community Advancement. The organization is a "think-and-do tank" working to improve San Diego's future.

Constance Carroll retired from her post as chancellor of the San Diego Community College District in July. She had held the position since 2004 and was previously president of Mesa College.

**Steve Mollenkopf**'s successful efforts steering **Qualcomm Inc.** through multiple legal and corporate battles put him on the icons list in 2020. This year Mollenkopf retired.

Mary Walshok stepped down as dean of UC San Diego's extension programs in mid-2021. She is currently spearheading the university's new downtown building at Park and Market.

The preceding is only part of the icons' stories.

Read on for more. Profiles of the icons begin on page 91. ■



KIMBERLY J. BECKER
PRESIDENT AND CEO, SAN DIEGO COUNTY REGIONAL
AIRPORT AUTHORITY

With over 30 years of experience in the aviation industry, Kimberly Becker is responsible for management oversight of the Airport Authority and San Diego International Airport, the busiest single-runway airport in the country. Becker also serves on the boards of the San Diego Regional Chamber of Commerce, the San Diego Regional EDC and the San Diego Tourism Authority.



PETER CALLSTROM
CEO, SAN DIEGO WORKFORCE PARTNERSHIP

Peter Callstrom has led San Diego nonprofits for over 30 years and the SDWP since 2012, delivering workforce programs to more than 100,000 area job seekers annually. Callstrom, recipient of the "WIOA Trailblazer" award, is a nationally recognized leader and was named SDBJ's Nonprofit CEO of Year in 2021. Under his leadership, SDWP launched an Income Share Agreement fund in 2018 which offers innovative student financing that creates post-secondary pathways without student debt.



BETSY BRENNAN
CEO, DOWNTOWN SAN DIEGO PARTNERSHIP

Betsy Brennan leads a member-based organization that promotes an economically and culturally vibrant urban center for Downtown San Diego residents, visitors and business employees. Recognized as one of SDBJ's 2019 Business Women of the Year, Brennan previously worked as chief of staff for then-City Council President Scott Peters and also held executive positions at Cal Poly and Tahoe Forest Health System.



CASEY CASTILLO
INTERIM CEO, JACOBS & CUSHMAN SAN DIEGO FOOD BANK

Casey Castillo, who joined the nonprofit in 2008, is the food bank's interim CEO while also holding the titles of vice president of administration and chief financial officer. In his current role, Castillo provides oversight for all of the organization's financial, administrative, HR and IT operations. He has more than ten years of nonprofit management, executive and financial experience and has served on the board for the El Futuro Credit Union, an organization that provides financial services for working and underserved families.



GIB BOSWORTH

VICE PRESIDENT OF STRATEGIC INITIATIVES AND OUTREACH, GARY SINESE FOUNDATION

After a 30-year career at GE, Gib Bosworth joined the Gary Sinese Foundation in 2021 to help provide world-class support to the nations' defenders, first responders and frontline workers. Bosworth is helping the prestigious foundation focus on expanding its mission, bringing passionate patriots, veterans, business leaders, companies of all sizes and volunteers together to meet the ever-growing needs of the vital communities the foundation serves.



NIKIA CLARKE
ECONOMIC DEVELOPMENT & EXECUTIVE DIRECTOR,
WORLD TRADE CENTER, SAN DIEGO REGIONAL EDC

Since joining the EDC in 2015, Nikia Clark has helped focus the organization's strategy for regional economic development and global competitiveness. Clarke has a PhD from the University of Oxford and co-founded and directed the Oxford University China Africa Network, an international academic organization that enhances linkages between industry, policy and academia. Her doctoral research on emerging markets investment strategy included extensive field work in China and Niceria.



STEPHANIE BROWN
CEO & FOUNDER, THE ROSIE NETWORK

As the spouse of retired SEAL Admiral Tom Brown, Stephanie Brown has built a network of more than 30,000 veteran and military spouse business owners by providing no-cost entrepreneurial training, membership and Rosie's List -- the largest searchable data base of its kind. Brown has been named an SBA Small Business Champion of the Year and is a sought-after speaker on military families and entrepreneurship.



SHARON CLOWARD
PRESIDENT, PORT TENANTS ASSOCIATION

Sharon Cloward has run the San Diego Port Tenants Association since 2004. The association includes more than 300 businesses -- from ship builders to shopping centers and restaurants -- representing the five cities that surround San Diego Bay. Under Cloward's steady leadership, the association's membership has increased by 40 percent.



ERIK BRUVOLD
CEO, SAN DIEGO NORTH EDC

An economic and workforce development expert with more than 25 years of experience in higher education and nonprofit management positions, Erik Bruvold is responsible for all council operations, economic development services and regional economic research and analysis. Since he took the helm at the organization in 2017, Bruvold has refocused the SDNEDC on core economic development activities and engaged more than 80 local and out of region businesses in their business recruitment, attraction and retention efforts.



JULIE COKER
PRESIDENT & CEO, SAN DIEGO TOURISM AUTHORITY

Julie Coker oversees an organization that promotes San Diego as a top global tourism destination. A veteran hospitality industry professional with over 25 years of experience, Coker is highly skilled in account management, account service, results-focused management, start-up operations and brand strategies. She also serves on the boards of CalTravel, San Deigo Regional Center and the San Diego Regional EDC.



MARK CAFFERTY
CEO, SAN DIEGO REGIONAL EDC

Mark Cafferty sits at the epicenter of a unique collaboration of business, trade, community and education leaders who have redefined the San Diego's economic development strategy and cemented the region as a global economy powerhouse. Cafferty, who has headed the influential nonprofit since 2012, led the transformation to a privately funded, data-driven organization providing direct assistance to more than 300 companies annually. He's served in numerous public-sector leadership positions and been a sought-after consultant on workforce development efforts across the country.



TAMARA CRAVER
PRESIDENT & CEO, REALITY CHANGERS

Craver brings more than 20 years of fundraising and executive leadership experience to her role helming Reality Changers. She currently serves on the Advisory Council for The Black Community Investment Fund at The San Diego Foundation and the board of directors for San Diego Squared. Prior to joining Reality Changers in 2019, Craver was the director of The Posse Foundation in Los Angeles, where her team doubled the number of students served -- and tripled the foundation's revenue.



# Donna Deberry has been recognized as one of San Diego's most influential and impactful people.

- Donna Deberry is currently the CEO of the Central San Diego Black Chamber of Commerce and the Vice President of Global Inclusion for Seismic.
- She has more than 20 years of experience leading diversity and inclusion programs at global organizations, including leadership positions at Starbucks Corporation, Nike, Indeed and Wyndham Worldwide. She's also consulted numerous household-name brands on their diversity and inclusion strategies, including Sony, Samsung, Coca-Cola, Toyota, Home Depot, McDonald's, Pepsi, the NBA, the NFL, the Olympics, AARP and many others.
- Donna has raised \$3 million for San Diego Black-owned businesses.
- Her work includes co-producing segments for The Oprah Winfrey Show and producing the award-winning documentaries.
- Donna's expertise in the global diversity space has been featured in media outlets including Fortune, Time, Money, Newsweek, Essence, Black Enterprise, and Diversity Inc.
- The CA Diversity Council recognized her with their Diversity Leaders Award.
- She was selected as a Woman of Distinction for Mayor Todd Gloria's annual Women of Distinction Awards.
- She has been honored in Diversity Professional International Magazine with the Women of Excellence Legacy Award.



CHRISTINA DE VACA
CEO, CORPORATE DIRECTORS FORUM

Christina de Vaca runs an organization whose mission is to help corporate directors, and those who support them, build more effective boards through continuous education and peer-networking. De Vaca started with organization in 2008 as a board member herself and took the helm at the Forum in 2017. Earlier in her career, she served as director of corporate relations and business development for the Graduate School of Business at USD and also as chief governance officer and corporate secretary for Valeant Pharmaceuticals.



PRESIDENT AND CEO SAN DIEGO CYE

PRESIDENT AND CEO, SAN DIEGO CYBER CENTER OF EXCELLENCE

An innovative executive experienced in economic development, industry clusters, nonprofit management, finance, marketing and communications, Lisa Easterly runs the CCOE, a nonprofit created to address cybersecurity, workforce and economic development and infrastructure challenges within industry, academia and government. Easterly previously served as VP of marketing for the San Diego Regional EDC and business development manager for Latham & Watkins. She is a founding board member of Cleantech San Diego.



DONNA DEBERRY
CEO, CENTRAL SAN DIEGO BLACK CHAMBER OF
COMMERCE

In addition to her leadership role at the Central San Diego Black Chamber, which she assumed in 2020, Donna Deberry currently serves as the vice president of global inclusion at San Diego-based Seismic Software. A nationally recognized expert on diversity and inclusion, DeBerry formerly served as director of inclusion at Indeed, the world's number one job site. She also has spearheaded numerous diversity initiatives at Starbucks and Nike. In 2020, she helped raise \$1 million for the Black Business Relief Fund's efforts to aid Black-owned businesses impacted by COVID-19.



ELIZABETH FITZSIMONS
PRESIDENT AND CEO, EPISCOPAL COMMUNITY SERVICES

In 2021, Elizabeth Fitzsimons took the helm at Episcopal Community Services, a nonprofit that provides early childhood education, substance addiction treatment and homeless transitional housing across 22 locations. Fitzsimons leads an organization that serves 7,000 people annually, inspiring children, empowering adults and transforming communities by providing vital, high-quality social services. She was previously VP of leadership and engagement at the San Diego Regional Chamber of Commerce, where she directed LEAD San Diego. She also is a City of San Diego library commissioner.



CAROL DEDRICH
CEO. GIRL SCOUTS SAN DIEGO

As the local leader of Girl Scouts San Diego since 2016, Carol Dedrich oversees a staff of 120 while guiding a network of 11,000 volunteers supporting the development of more than 23,000 area girls in grades K through 12. Dedrich is committed to helping girls and women develop their courage, confidence, curiosity and leadership character and has over 20 years of executive experience working in the government/military, corporate and nonprofit sectors.



JAMES FLOROS
PRESIDENT AND CEO, IMPACT THE CHANGE

After leading the Jacobs & Cushman San Diego Food Bank for nearly a decade, Jim Floros took the helm at Impact the Change in 2021. ITC is dedicated to providing environmentally conscious solar-powered refrigeration units to feeding organizations, including food banks and food pantries, across the U.S. The organization's "green" technology reduces food waste, allowing less food to end up in landfills and more food to feed the hungry. In 2020, Floros was SDBJ's CEO of the Year winner in the Nonprofit category.



ANDRE DOUZDJIAN CFO, SANDAG

As chief financial officer, Andre Douzdjian has helped position the influential regional agency's efforts to operate and succeed in Southern California's rapidly changing transportation environment. In his role with the agency, Douzdjian develops and implements debt and investment strategies that deliver transportation programs and projects for the region. In 2020, he was honored as SDBJ's CFO of the Year in the Government Agency category.



MARTY GORSICH CEO, CENTURY CLUB OF SAN DIEGO

Marty Gorsich leads the Century Club, the nonprofit that operates the Farmers Insurance Open at Torrey Pines, an event that benefits the region economically and charitably. As the only annual golf event with a national and international broadcast audience, the tournament showcases San Diego to millions, drives tourism and generates millions in revenue for area businesses.



PAUL DOWNEY
PRESIDENT, CEO, SERVING SENIORS

For 26 years, Paul Downey has been helping impoverished area seniors live healthier and more fulfilling lives, something he calls "feeding smiles." Under Downey's leadership, the agency has increased service capacity to help area lowincome and homeless older adults. In 2020, the organization developed meal service overnight after facilities closed due to the pandemic. Since March 2020, Serving Seniors has provided 2.1 million meals, a 145% increase in service.



JODIE GRENIER
EXECUTIVE DIRECTOR, FOUNDATION FOR WOMEN WARRIORS

Jodie Grenier runs a 101-year-old nonprofit that empowers female military veterans in their transition to civilian life. A military veteran herself, Grenier enlisted in the Marine Corps out of high school and was deployed to Iraq twice. Through her personal story, advocacy and the organization's impactful work, she has aided countless "women warriors" and created lasting, positive change for area military families.



The San Diego & Imperial Small Business
Development Center (SBDC) Network
helps small businesses at no cost.
From assistance with capital to free
advising and workshops, we empower
entrepreneurs across industries to grow
and succeed in all aspects of their
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CARLOS HIGUERA
FORMER PRESIDENT, TIJUANA EDC

Carlos Higuera heads the influential organization that promotes business opportunities and investment in Tijuana. A veteran human resources and general administration management professional, Higuera, who took the helm at the Tijuana EDC in 2018, has managed thousands of employees at world-class manufacturing companies, including Pioneer and Kenmex/Kendall (Medtronic). He currently serves as CEO at PCM Corporativo, a Tijuana-based firm that recruits skilled workers for the manufacturing industry.



CHERYL KILMER

Since founding TERI in 1980, Cheryl Kilmer has been the nonprofit charitable organization's only CEO. TERI provides support to children and adults with autism and other disabilities, offering everything from educational support and job training to residential programs. TERI specializes in serving individuals who have needs which cannot be met by other existing programs. Kilmer, who holds a Master's degree from the University of Michigan, has grown the organization to now serve over 850 children and adults while employing more than 500 professional and paraprofessional staff.



HASAN IKHRATA EXEC. DIRECTOR, SANDAG

Hasan Ikhrata and his staff at the San Diego Association of Governments develop public policy initiatives for elected officials from each of the region's 19 local governments. Since joining SANDAG in 2018, Ikhrata has spearheaded the regional effort to bolster the area's land-use, transportation and public safety policies. He is also the CEO of the SANDAG Service Bureau, which offers customized demographic and economic studies, data and analysis, and transportation modeling.



KATHRYN LEMBO
PRESIDENT AND CEO, SOUTH BAY COMMUNITY SERVICES

During her more than 30 years at the helm of South Bay Community Services, Kathryn Lembo has transformed the agency from a tiny drop-in center for at-risk youth into one of the largest social service agencies in San Diego County. An innovative, forward-thinking leader, Lembo recently spearheaded the creation of the Unaccompanied Youth Shelter at the San Diego Convention Center, which during the pandemic has become the gold standard for other shelters and programs of its kind across the country.



LISETTE ISLAS
EXECUTIVE VP AND CHIEF IMPACT OFFICER, MAAC

Since 2014, Lisette Islas has led MAAC's staff of 500, which is focused on economic development, affordable housing and early childhood education across San Diego County. Islas, who specializes in community development and engagement, previously was VP of civic engagement and programs at the Jacobs Center for Neighborhood Innovation. She is also a board member of the Burnham Center for Community Advancement and South County EDC.



MARCO LI MANDRI PRESIDENT, NEW CITY AMERICA

Marco Li Mandri has been involved in business district revitalization efforts since 1988. His company, New City America, has established 90 Business Improvement Districts/Community Benefit Districts across the U.S. One of the most visible examples of Li Mandri's managed districts is San Diego's Little Italy, now one of San Diego's most popular neighborhoods — and a successful cultural model for Italian neighborhoods across the country. A native San Diegan, Li Mandri has built New City America into one of the premier business district revitalization companies on the west coast.



DARRAH JOHNSON
CEO, PLANNED PARENTHOOD OF THE PACIFIC SOUTHWEST

Darrah Johnson has been at the helm of Planned Parenthood of the Pacific Southwest since 2006. With a Master's degree in counseling psychology, Johnson directs an organization that provides reproductive health care services to residents across San Diego, Riverside and Imperial counties. The nonprofit operates 17 centers throughout the region, serving more than 150,000 people a year. In 2018, she was honored by the national Planned Parenthood organization with the Ruth Green Award for Outstanding Leadership.



PENNY MAUS
DIRECTOR OF REAL ESTATE AND AIRPORT
MANAGEMENT, CITY OF SAN DIEGO

Appointed in 2021, Penny Maus is leading the transformation of the City of San Diego's Department of Real Estate and Airport Management, making key decisions that impact the Sports Arena, Petco Park, municipal airports, Mission Bay, Balboa Park and other landmark properties. On CREW—SD's board, Maus also helps support and advance women in the real estate industry. She previously managed the real estate department for the Port of San Diego.



RUDOLPH A. JOHNSON, III
PRESIDENT & CEO, NEIGHBORHOOD HOUSE ASSOCIATION

Rudolph Johnson has led the Neighborhood House Association since 2006. Johnson was recruited to manage operations, programs, resources and systems -- and lead the turnaround -- at the \$80 million, 800-empoyee agency that is a cornerstone of the San Diego community. Providing multiple community outreach and social services programs, Johnson has helped the organization move from a community-based board to a board now comprised of a mix of business and community leaders. In 2020, he received the Bridge Builder Award from the USS Midway Museum's Diversity and Inclusion Committee.



TRACY MORRIS
EXECUTIVE DIRECTOR, BLUE HEART FOUNDATION

Tracy Morris leads a nonprofit organization that aids underserved African American male youth ages 13-18 in the greater San Diego County community. The Blue Heart Foundation, which Morris founded in 2013, offers a holistic mentoring program through adult and peer mentorship that facilitates positive interactions, education, empowerment and emotional well-being. Morris said he wanted to create a "safe place to learn and grow" after navigating his own challenging upbringing in southeast San Diego.





**CATHRYN NACAIRO** 

CEO, NAMI SAN DIEGO

Cathryn Nacairo helms the San Diego affiliate of NAMI the National Alliance of Mental Illnesses. The organization, headquartered in Arlington, Virginia, first opened a branch in San Diego in the early 1970s. Nacario, who is a registered nurse, has a wealth of experience and knowledge in healthcare operations and development in both the nonprofit and for-profit sectors. Before taking the helm at NAMI in 2017, Nacairo served various roles at San Diego's Kindred Healthcare and Kindred Hospital, including VP of business development and



**CLIFFORD RIPPETOE** 

CEO, SAN DIEGO CONVENTION CENTER CORPORATION

Clifford "Rip" Rippetoe led the Convention Center during the COVID-19 pandemic as it served as a homeless shelter and also as a shelter for migrant children before safely reopening for events in August. Rippetoe, who has guided the organization since 2016, has had a long and successful career in venue management and operations, working in the for-profit sector as well as not-for-profit and government sectors. Previously president and CEO of the Kentucky State Fair Board, Rippetoe serves on many area boards, including the Chamber of Commerce, San Diego Regional EDC and Jacobs & Cushman San Diego Food Bank.



JAMES O'CALLAGHAN PRESIDENT & CEO, SOUTH COUNTY ECONOMIC **DEVELOPMENT COUNCIL** 

James O'Callaghan took the helm at the South County EDC in 2020. Prior to joining the SCEDC, O'Callaghan served as executive director of the West Hollywood Travel and Tourism Board. He was also president/CEO of the Huntington Beach and Manhattan Beach Chambers of Commerce. O'Callaghan, who has a Master's from Columbia University, is a leading advocate for the region, forging innovative partnerships between private and public sector stakeholders, working closely with elected officials, attracting and retaining business and nurturing binational business growth.



**DEBRA ROSEN** CEO, NORTH SAN DIEGO BUSINESS CHAMBER

Since Debra Rosen came to the North San Diego Business Chamber in 2009, the organization has undergone a remarkable turnaround, earning a five-star accreditation from the U.S. Chamber of Commerce, the only chamber to receive the distinction in San Diego County, and one of just 10 five-star accredited chambers in California. During her tenure, Rosen has developed and implemented strategic plans, restored profitability for member programs and won market share in competitive regions while delivering growth. Every year, she hosts San Diego Business Week to inspire, empower and connect women in business. She also is a member of the SDG&E Community Advisory Council.



**JASON PAGUIO** CEO/PRESIDENT, ASIAN BUSINESS ASSOCIATION SAN DIEGO

Jason Paguio is laser-focused on bringing economic equity and justice to the region's underserved communities. Paguio led ABASD's Small Business Development Center through the pandemic by assisting thousands of minority-owned small businesses in receiving no-cost technical assistance and tens of millions of dollars in COVID-19 disaster relief funds. He also helped to formally designate the Convoy District in Kearny Mesa as the 'Pan-Asian Cultural and Business Innovation District.' He serves on the San Diego Small Business Advisory board and San Diego Mayor Todd Gloria's Asian Pacific Islander Advisory group.



NANCY SASAKI PRESIDENT AND CEO, UNITED WAY OF SAN DIEGO

Nancy L. Sasaki, who's led United Way of San Diego County since 2018, has dedicated her career to serving the poor, working poor, children and homeless populations. Prior to taking the reins at the nonprofit, Sasaki was executive director at San Diego-based Alliance Healthcare Foundation and also served as executive VP at Planned Parenthood of the Pacific Southwest. She has a Master's in community health from the University of Texas at Austin and was recognized as one of SDBJ's Business Women of the Year in 2019.



RAKESH PATEL CEO, NEIGHBORHOOD HEALTHCARE

Dr. Rakesh Patel has been with Neighborhood Healthcare for nearly two decades. In 2002, Dr. Patel started as a family physician with the organization he now leads. Patel, who holds an MBA, completed his residency at Scripps Family Practice in Chula Vista and received his MD from the Medical College of Wisconsin. As a private, nonprofit community health organization, Neighborhood Healthcare facilitates 355,930 medical, dental and behavioral health visits annually, serving more than 76,000 patients.



LAUREE SAHBA COO, SAN DIEGO REGIONAL ECONOMIC DEVELOPMENT **CORPORATION** 

Lauree Sahba came to the EDC in 1999. Alongside the organization's CEO and SVP of economic development, Sahba's role is to ensure the organization has the financial resources to implement its goals through annual investment (membership) public partnerships, grants/contracts and special events. Operations, HR, accounting, marketing and communications all rollup under Sahba's areas of responsibility. In addition, she is a board member at Voices for Children, Startup San Diego, Cleantech San Diego, NAIOP San Diego Chapter and the California Stewardship Network.



CHÉRI PIERRE CEO, COMPUTERS2KIDS

Chéri Pierre runs an internationally based consulting firm that builds sustainability in small businesses, nonprofits and startups. Pierre has utilized her expertise as a specialist in helping organizations implement sustainable solutions for 15 years. She and her team of staff and volunteers provide desktop and laptop computers to low-income students nationally to help reduce educational inequities. Pierre is SDBJ's 2021 CEO of the Year in the Nonprofit (Small) category and also a 2021 Women of Influence honoree.



**BRET SCHANZENBACH** CEO, CARLSBAD CHAMBER OF COMMERCE

Bret Schanzenbach has led the Carlsbad Chamber of Commerce since 2019. A native Californian and resident of San Diego's North County since 1971, Schanzenbach came to the Carlsbad Chamber from the Vista Chamber of Commerce where he served as CEO for 9 years. He brings a successful corporate background in residential real estate and the software industry to his role at the chamber. His popular Rising Star of the Month program awards scholarships to area high school seniors.

The C2K Board of Directors and staff CONGRATULATES

# Chéri Pierre

COMPUTERS 2 KIDS CEO

One of San Diego Business Journal

**SD 500 2021 Leaders** 

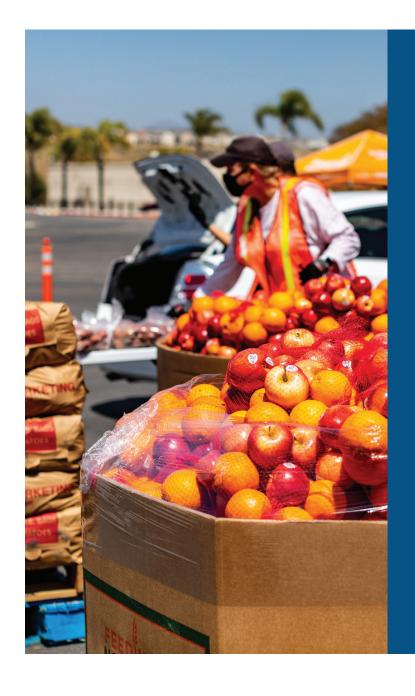
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Congratulations to Feeding San Diego's CEO, Dan Shea.

Recognized as one of San Diego's most influential and impactful leaders.



feedingsandiego.org



DAN SHEA
CHIEF EXECUTIVE OFFICER, FEEDING SAN DIEGO

Dan Shea has led Feeding San Diego, the county's leading hunger relief and food rescue organization, since 2020. A longtime area restaurant owner and business executive, Shea has served on the boards of several area nonprofits and has used his restaurant industry experience and business savvy to keep Feeding San Diego on the cutting edge in assisting those with food insecurities in the San Diego region. Shea is a partner at Paradigm Investment Group, which owns approximately 120 restaurants in 11 states across the U.S.



JAMES SLY
CEO, EAST COUNTY EDC

James Sly, who joined the EDC in 2012 and became CEO in 2020, is responsible for defining and implementing the organization's ambitious project portfolio, which cuts across education, industry, workforce and government. Additionally, Sly leads many of the organization's strategic partnership and business development efforts, working to make the EDC a locus of economic activity in San Diego County. A San Diego native, Sly has a Bachelor's in business management from San Diego State University and a Lean Six Sigma Black Belt certification from UCSD.



CHRIS SICHEL
PRESIDENT & CEO, RANCHO SANTA FE FOUNDATION

Chris Sichel took the helm at the foundation in 2021. Previously, he served for more than 15 years as president and CEO of the San Diego chapter of the Make-A-Wish Foundation. A San Diego native, Sichel has a Bachelor's from Cal Poly and has done post-graduate work at the Harvard Business School and University of San Diego School of Leadership and Education Sciences. During his tenure at Make-A-Wish, the San Diego chapter granted more than 2,700 local wishes and doubled staff and volunteer teams.



HOLLY SMITHSON CEO, ATHENA SAN DIEGO

Holly Smithson leads Athena, a women's empowerment organization that fast tracks women in STEM through leadership development. Founded in 1998, Athena members include executives, aspiring leaders, entrepreneurs and academics from all sectors of life sciences, technology, engineering, mathematics, healthcare and defense. Smithson was named SDBJ's CEO and Business Woman of the Year in 2019 and in 2013 was a member of former Governor Brown's successful trade mission to China.



BETH SIRULL
PRESIDENT AND CEO, JEWISH COMMUNITY
FOUNDATION OF SAN DIEGO

Beth Sirull, a pragmatic, mission-driven leader, has overseen the foundation since 2017. Previously, she served as president and CEO of Pacific Community Ventures, a Bay Area-based hybrid for-profit/nonprofit organization dedicated to driving investment in underserved communities. At the foundation, Sirull works with donors to help them leverage their philanthropy and investments. She has a Master's from UC Berkeley and an MBA from Boston University's School of Management.



MARK STUART
PRESIDENT AND CEO, THE SAN DIEGO FOUNDATION

Mark Stuart is a fundraising and community building champion with nearly 30 years of experience in all aspects of operations and leadership. Stuart, who has helmed the organization since 2019, reports to and collaborates with the foundation's board of governors and is responsible for developing and managing relationships with a wide range of stakeholders as well as overseeing day-to-day foundation operations. He previously served as foundation president and chief development and membership officer at San Deigo Zoo Wildlife Alliance. He has a Master's of Science in Educational Administration.

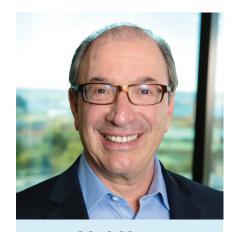
# Thank you San Diego Business Journal for this honor.

Phil, Mel, Peter and their colleagues are working to build our workforce.

We share this recognition with them



**Phil Blair** 



Mel Katz



**Peter Callstrom** 

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# Mazel Tov & Congratulations Betzy Lynch, CEO of the Lawrence Family Jewish Community Center JACOBS FAMILY CAMPUS for being named one of SAN DIEGO'S MOST INFLUENTIAL PEOPLE IN 2021!



In honor of this acknowledgement and in recognition of the life changing work that the LFJCC does to build community for all San Diegans, we ask that **YOU** use your INFLUENCE to positively affect the lives of people with disabilities.

Now is YOUR OPPORTUNITY to impact all San Diegans.

Once complete, the Jacobs Family Harmony Village at Eastgate Mandell Weiss Park, including the Gleiberman Family fully accessible and inclusive playground and the Wax Family pavilion will be open to the public. This innovative playspace is barrier-free so that children with cognitive and physical disabilities can play and build friendships with their neurotypical peers. Additionally, this gathering space will allow parents or caregivers with disabilities to engage and play with their children.

### MAKE YOUR GIFT NOW! lfjcc.org/believe





JOE STUYVESANT
PRESIDENT/CEO, PORT OF SAN DIEGO

Joe Stuyvesant took the reins at the Port of San Diego in February 2021. Previously, Stuyvesant was the executive director of Navy Region Southwest in San Diego, where his focus was on supporting Navy Fleet operations. He served in the Navy as an aviator and also as a staff officer on the Joint Chiefs of Staff. During his distinguished military career, Stuyvesant was commanding officer at Naval Air Station Sigonella in Italy as well as commander at Al Asad Air Base Command Group in Iraq. He has a Master's in finance from the USD.



**TONY TERAVAINEN** 

CEO & CO-FOUNDER, SUPPORT THE ENLISTED PROJECT (STEP)

Tony Teravainen took the reins at STEP – Support the Enlisted Project – in 2014 after serving as a board chair, director and volunteer for the organization since 2009. STEP's mission is to help young military members and transitioning military families better manage their finances and make smarter financial decision. Teravainen brings a fresh perspective to military family support. In pioneering the behavior-based, financial education program currently offered at STEP, he has also brought together the military community in San Diego – and is working to expand the agency to serve additional states.



JUDY SUSSER-TRAVIS

**EXECUTIVE DIRECTOR, ACG** 

Judy Susser-Travis coordinates monthly programs and special events for members and guests at the Association for Corporate Growth. Since 2012, Susser-Travis has handled membership, sponsorship and marketing efforts in collaboration with ACG's respective committees. She also manages registration and overall organization of the global association's San Diego chapter. Susser-Travis has served since 2015 as global accounts manager at HelmsBriscoe, a firm that specializes in meeting and event planning.



**MEGAN THOMAS** 

PRESIDENT/CEO, CATALYST

Megan Thomas provides strategic and logistical support to strengthen San Diego communities through shared learning and pooled and aligned funding strategies. At Catalyst of San Diego and Imperial Counties, a community of funders driven to actions that improve social outcomes, Thomas focuses on a wide range of issues including early education, immigration, homelessness, racial justice and impact investing. She has 20 years of experience in the nonprofit and philanthropic fields, having previously served as executive director of San Diego Coastkeeper. She has a Master's in Business Administration from Yale School of Management.



AKILAH TEMPLETON
PRESIDENT & CEO, VETERANS VILLAGE OF SAN DIEGO

Akilah Templeton has led Veterans Village of San Diego since 2020. A former executive director at U.S. Vets, one of the country's largest veteran service organizations, Templeton has a Master's in social work from USC. While with U.S. Vets, she managed the organization's Inglewood campus, expanding the site's programs and increasing its revenue. Templeton has also worked as a consultant for nonprofits and managed a 140-bed adolescent treatment facility and group home.



**CHRIS THORNE** 

CHAPTER PRESIDENT, GARY SINESE FOUNDATION – SAN DIEGO

After joining the United States Navy at 17, now retired U.S. Navy Master Chief Petty Officer Chris Thorne spent more than 30 years serving across the globe in a variety of roles and assignments. Following his military service, Thorne helped to establish and scale a start-up company focused on enabling successful military transitions to civilian careers as well as supporting military families. In 2021, he founded Chris Thorne Consulting, which focuses on aiding employers in maximizing veteran and military family talent acquisition and retention.





Since 1981, Rancho Santa Fe Foundation has helped families and nonprofits across the San Diego region maximize their philanthropic dollars to increase impact and reach. RSF Foundation can help you or your favorite nonprofit grow your charitable assets through donor advised funds, endowed and non-endowed funds. Many types of gifts are accepted, and you can count on personalized, expert guidance from Rancho Santa Fe Foundation staff.

RSF Foundation is experienced in donor advised funds, endowment funds, and non-endowment funds for families and nonprofits.

Non-endowments are a particularly useful option for nonprofits. RSF Foundation manages non-endowed funds for 57 nonprofits in our San Diego community.

The average size of a non-endowed fund at RSFF is \$500,000 and sees 8\*% growth each year. The full amount of assets remain available and these type of funds can be used in a variety of ways.

\*Based on the 10 year return average, returns cannot be guaranteed

Contact RSFF staff to learn how a fund could support your future goals.







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Stop by and enjoy homemade foods, fresh brewed coffee, and handcrafted arts and merchandise, created by our staff and clients. Menu items are prepared at the Vocational Center and may be ordered to go or enjoyed there. The unique menu features healthy, farm to table choices, and a variety of smoothies, beverages, tea, and coffee options.









The Tom & Mary Tomlinson Vocational Center joins our Harriet E. Pfleger Therapeutic Equestrian Center at the Campus and is designed to provide training opportunities to individuals with developmental disabilities. Our plans include the continued expansion of the Campus to include theater, performing arts, fitness, wellness, and the relocation of our administration and schools.

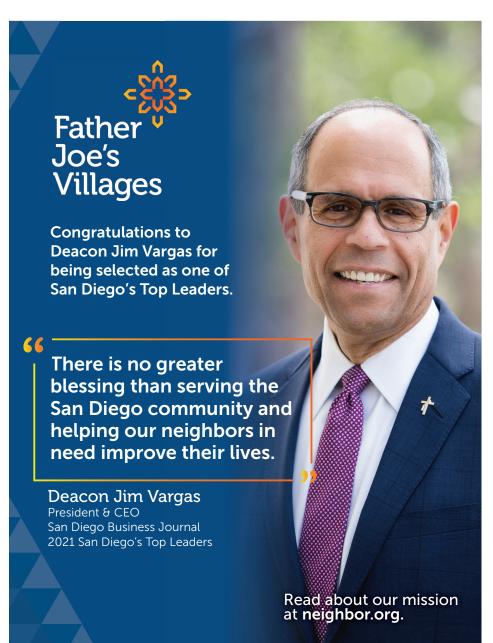
Since 1980, TERI has supported individuals with disabilities and continues to operate twenty plus programs including 12 residential homes in the North County area, two nonpublic special education schools in Oceanside, respite, speech language therapy, day programs, life plans, and therapeutic equestrian, to name a few.

For details, visit us online at www.teriinc.org, email us at development@teriinc.org, or call us at 760.721.1706.

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Our mission is to change the way the world sees, helps, and empowers individuals with special needs.







TONYA TOROSIAN CEO, PROMISES2KIDS

For a decade, Tonya Torosian has guided Promises2Kids, a 40-year-old nonprofit dedicated to creating a brighter future for foster children. The organization has built the Polinsky Children's Center, launched Guardian Scholars in San Diego and started Camp Connect, the first camp on the west coast specifically for siblings who are separated in foster care. A tireless advocate for children and youth, Torosian began her career first as a social worker, then as an executive charged with developing strategic alliances and implementing processes, systems and policies. She serves on the board of LEAD San Diego and the San Diego Women's Foundation.



JIM VARGAS
PRESIDENT AND CEO, FATHER JOE'S VILLAGES

Deacon Jim Vargas, nicknamed the "Deacon of Hope," leads a staff of more than 400 at Father Joe's Villages, San Diego's largest homeless services provider. Vargas embodies what it means to be a modern, results-oriented and empathetic leader. A former VP of human resources at both Citicorp in New York City and La Jolla's Copley Press, Vargas has run Father Joe's since 2015 and is a past board chair of the Rady Children's Hospital of San Diego Foundation. He also serves on the board of The Resource Center for Community Development.



RICARDO VILLA

PRESIDENT AND BOARD CHAIR, SAN DIEGO COUNTY HISPANIC CHAMBER OF COMMERCE

Ricardo Villa's guiding philosophy is "passion with vision." Villa joined the San Diego County Hispanic Chamber (SDCHCC) in 2021 and also serves full-time on the board of the California Hispanic Chambers of Commerce. SDCHCC, founded in 1989, is the area's largest Hispanic business association, representing the San Diego-Tijuana Hispanic business community. Villa also serves as the president and CEO of Simpletime, a San Diego-based payroll service.



SIDD VIVEK
PRESIDENT & CEO, JUNIOR ACHIEVEMENT OF SAN
DIEGO COUNTY

As a self-described "latchkey kid" from Boston, Vivek has worked for 20 years on behalf of youth, from advocacy in Washington, D.C. to direct service in San Diego. At Junior Achievement of San Diego County, which he has guided since 2019, Vivek is working to empower career-ready youth through JA's financial literacy programs and direct connection to "real world" experiences. JA's network of influential business mentors also provides area young people with the "social capital" to achieve future success. Before joining the organization, Vivek spent 11 years working for YMCA of San Diego County.



**ALEX WATERS** 

DIRECTOR OF ECONOMIC DEVELOPMENT AND INNOVATION, JACOBS CENTER FOR NEIGHBORHOOD INNOVATION

A startup ecosystem builder who has spent years in education, technology and training, Alex Waters leads efforts to foster job and business creation, empowering small businesses and creating support networks to help them thrive in San Diego. In his role at the Jacobs Center, Waters focus on job creation by helping low to moderate income and diverse founders scale businesses at CONNECT ALL @ -- the Jacobs Center's business accelerator. He has a Master's in philosophy from SDSU and was the co-organizer of 1 Million Cups, a free, national program designed to educate and engage entrepreneurs with their communities.



**BETZY WEINBLATT-LYNCH** 

CEO, SAN DIEGO LAWRENCE FAMILY JEWISH COMMUNITY CENTER (JACOBS FAMILY CAMPUS) AND SAN DIEGO CENTER FOR JEWISH CULTURE

Betzy Lynch oversees operations at the Lawrence Family JCC as well as the San Diego Center for Jewish Culture. Throughout her career, Lynch has focused on enhancing the creation of meaningful connections between diverse people to build community. She serves on the board of JCCs of North America and the San Diego Advisory Board of Avodah, which launched in San Diego in 2021 as the national Jewish social justice leadership organization's first west coast chapter.



# DAVID WELLIS CEO, COMMUNITY BIO

As CEO of the San Diego Blood Bank for nearly a decade, David Wellis partnered with hundreds of researchers on projects related to cancer and regenerative medicine. In late 2021, Wellis relinquished his title at SDBB to become CEO of Community Bio, a first-ever, for-profit biotech company spun out of the San Diego Blood Bank. Wellis' new life science company will help other biotechs develop innovative new cell therapies to battle cancer, autoimmune disorders and other deadly illnesses. Wellis has a PhD in cell biology and neurobiology from Emory University.



### RUTH WESTREICH

PRESIDENT, WESTREICH FOUNDATION

Ruth Westreich became the president of the Westreich Foundation in 2002. Her family's foundation focuses on advancing integrative medicine. Westreich was instrumental in developing USD's Institute for Nonprofit Education and Research, providing funding for graduate and doctoral-level study. Before taking the reins of the foundation, she served as director of strategic marketing for Space Electronics, the world's number one manufacturer of aerospace mass properties measurement instruments.



# CHERYL WILSON CEO, ST. PAUL'S SENIOR SERVICES

Cheryl Wilson has overseen St. Paul's Senior Services for more than three decades, bringing a lifetime of experience as a nurse to the role, including her early medical training in New Guinea and the Australian Outback. St. Paul's, founded in 1960, includes three senior living communities, a skilled nursing center, a senior day program, a child care center and four St. Paul's PACE (Program of All-inclusive Care for the Elderly) medical centers throughout San Diego. During Wilson's tenure, St. Paul's has become the largest San Diego-based nonprofit exclusively dedicated to senior care, with a staff of over 650 serving more than 1,500 residents and program participants. Earlier this year, Wilson announced her plans to retire in spring 2022.









Since 1914, the Neighborhood House Association has strived to develop healthy children, families, and future leaders. Today, NHA is one of the largest social service agencies in San Diego.

In continuing its tradition of positive change, NHA is committed to the physical and mental well being of each family we serve. It is through empowerment, education, and wellness that our community may continue to grow.

For more information, visit www.neighborhoodhouse.org



BOB BROWER
PRESIDENT, POINT LOMA NAZARENE UNIVERSITY

Dr. Bob Brower was named the 14th president of Point Loma Nazarene University in 1997. Under his leadership, enrollment at the 3,200-sudent, private university has doubled. Dr. Brower earned his Ph.D. in organizational and interpersonal communication at the University of Kansas. Before taking the helm at PLNU, Dr. Brower was president of a publishing company in Kansas City. He is a member of the board of San Diego Regional EDC and also sits on the board of the San Diego Regional Chamber of Commerce.



SUNITA COOKE
PRESIDENT, MIRA COSTA COMMUNITY COLLEGE DISTRICT

Dr. Sunita "Sunny" Cooke began her tenure as the superintendent/ president of MiraCosta Community College District in 2015 and has been a recognized California community college CEO for 13 years. Cooke, an educator for over 25 years, received her Ph.D in biology from Georgetown University. Under her leadership, MiraCosta College has implemented new degrees and certificates, including a unique biomanufacturing bachelor's degree. Graduation and transfer rates have significantly improved, and the college has received recognition as an Achieving the Dream Leader institution.



MICHAEL CUNNINGHAM
CHANCELLOR, NATIONAL UNIVERSITY SYSTEM

Dr. Michael R. Cunningham joined the National University System in 2013. With extensive experience in both the education and business sectors, Cunningham has served as dean of the College of Business Administration at SDSU and taught strategy and entrepreneurship courses at SDSU, Cal Poly San Luis Obispo and New York University. He was the founder, chairman, CEO and president of Cunningham Graphics International (NASDAQ: CGII) from 1989-2000, a multinational graphics communications company that operated out of seven countries and employed approximately 2,000 employees.



ADELA DE LA TORRE
PRESIDENT, SAN DIEGO STATE UNIVERSITY

As the first woman and first Latina to serve as a permanently appointed president at SDSU, Dr. Adela de la Torre has focused on expanding the campus through SDSU Mission Valley, growing the university's research enterprise, expanding degree access and launching the university's new 5-year strategic plan. Dr. de la Torre came to SDSU in June 2018 after a distinguished career within the California State University system, the University of Arizona and the UC Davis. An accomplished economist, public health expert and higher education leader, de la Torre is known for her authenticity and willingness to listen to others, cornerstones of her collaborative approach to leading 35,000-student institution.



JOYCE GATTAS
SPECIAL ASSISTANT TO THE PRESIDENT, SDSU

One of SDSU's most generous donors among faculty and staff, Joyce Gattas served as dean of the College of Professional Studies and Fine Arts for nearly three decades and currently is a key member of SDSU President Dr. Adela de la Torre's leadership team. As dean, Gattas connected SDSU to the community through her involvement with San Diego institutions. She has served on numerous boards and committees, including the San Diego Public Library Foundation Board of Trustees, the San Diego Commission for Arts and Culture Advocacy Committee, the Balboa Park Conservancy and the San Diego Women's Foundation. Gattas has also worked with alumni and friends of SDSU donors to raise scholarship support for students whose professional internships are not funded.



CHRIS GRAHAM

PRESIDENT, WORKFORCE EDUCATION SOLUTIONS AT NATIONAL UNIVERSITY SYSTEM

A leader in higher education with a record of success in strategic partnerships, communications, fundraising, workforce development and education and community outreach, Chris Graham joined NU in 2019 and oversees WES, the workforce development arm of National University System. In his role overseeing WES, Graham seeks to help the nation meet its need for highly skilled workers by developing educational pathways for working adults in key industries in order to advance their careers and earning power.



JAMES T. HARRIS III
PRESIDENT. UNIVERSITY OF SAN DIEGO

Dr. James T. Harris III became the University of San Diego's fourth president in 2015. With more than 9,000 students from 69 countries and 50 states, USD is the youngest independent institution on U.S. News & World Report's list of top 100 universities in the U.S. USD also has been recognized by Forbes magazine as one of America's most entrepreneurial research universities and is one of only 43 universities in the world designated as an Ashoka U Changemaker campus. Before taking the helm at USD, Dr. Harris served for 13 years as the president of Widener University, a private, independent institution educating more than 6,300 students on four campuses in two states — Pennsylvania and Delaware.



PRIYA KANNAN-NARASIMHAN ASSOCIATE DEAN, UNIVERSITY OF SAN DIEGO SCHOOL OF BUSINESS

Rangapriya "Priya" Kannan-Narasimhan is the founding director of the Entrepreneurship and Innovation Catalyzer at the USD School of Business, where she is also a professor of strategy, innovation and entrepreneurship. In addition, Kannan-Narasimhan is an affiliate faculty member at the USD Joan B. Kroc School of Peace Studies and also serves as a full professor of entrepreneurship at University of Exeter Business School, one of the UK's leading institutions. She received her PhD from UCLA's Anderson School of Management. Her primary research focuses on how entrepreneurs negotiate environmental constraints by engaging in creative resourcing to accomplish their innovations.



TIM KEANE
DEAN LINIVERSITY OF SAN DIEGO SCHOOL

DEAN, UNIVERSITY OF SAN DIEGO SCHOOL OF BUSINESS

In 2019, Dr. Tim Keane was selected after a national search to lead the University of San Diego School of Business. Dr. Keane's career has included leadership positions as a technology entrepreneur at a global Fortune 500 firm and within academia at four universities. During his twenty years in marketing and sales at Anheuser-Busch, Dr. Keane developed innovative campaigns and launched a new department focused on data analytics. He left the company to start a Salesforce automation software venture. His many accomplishments in higher education include launching seven new research/teaching centers as well as a new college of business in Denver. Colorado.



PRADEEP KHOSLA CHANCELLOR, UC SAN DIEGO

UCSD Chancellor Pradeep K. Khosla, who has headed the UCSD campus since 2012, is an internationally renowned electrical and computer engineer recognized for his seminal contributions in secure software and intelligent robot systems. As UCSD's CEO, Khosla has positioned the 39,000-student institution to define the future of the public research university by creating the institution's first-ever strategic plan and launching the Campaign for UC San Diego, an ambitious 10-year, \$2 billion endeavor aimed at transforming the university physically, intellectually and culturally. Under Khosla's leadership, UCSD has expanded college access and affordability for underserved students.



JULIE KILPATRICK
DIRECTOR OF REAL ESTATE, ACQUISITIONS AND P3
DEVELOPMENT, UCSD

Under Julie Kilpatrick's supervision, UC San Diego has over \$4 billion in development projects underway and in the pipeline, supporting thousands of jobs and a significant economic impact for San Diego while delivering global caliber learning and research facilities. Kilpatrick coaches for San Diego Soccer Club, serves as treasurer for CREW San Diego and is a philanthropist. She came to UCSD in 2018. Previously, she was principal and owner at San Diego-based Iris Investments.



ELLEN NEUFELDT PRESIDENT, CSU SAN MARCOS

Dr. Ellen J. Neufeldt began her tenure as California State University San Marcos' fourth president in 2019. Dr. Neufeldt's focus has centered on increasing student success and student social mobility, and she is firmly committed to ensuring that any student who dreams of earning a college degree has that opportunity. In her role as president, Dr. Neufeldt has demonstrated a commitment to engaging and building relationships with students as well as faculty, staff, alumni and community members. A champion of innovation and entrepreneurship, Dr. Neufeldt oversaw the opening in March 2020 of CSUSM's Innovation Hub.



LISA ORDONEZ
DEAN, RADY SCHOOL OF BUSINESS, UC SAN DIEGO

Lisa Ordonez took the reins at UCSD's Rady School of Management in 2019. She previously served for 25 years at the University of Arizona as a research faculty member and vice dean. As the second dean of the Rady School, Ordonez is working to cement the institution's global business research prominence, outreach and impact as an innovation-focused, economic engine within the San Diego business community. Ordonez holds a Ph.D in quantitative psychology and a Master's in marketing from the UC Berkeley



PIERRE OUILLET
VICE CHANCELLOR AND CFO, UNIVERSITY OF
CALIFORNIA, SAN DIEGO

As a vice chancellor at UCSD and chief financial officer for both the main campus and Health Sciences, Pierre Ouillet oversees the financial health of the School of Medicine, all academic and clinical departments, and UC San Diego Health Physician Group. Ouillet is the senior executive officer accountable for the university's annual \$5 billion budget. Prior to joining UCSD, Ouillet was VP of finance, resources and operations at University of British Columbia in Vancouver, Canada. Earlier in his career, he served as VP of finance for Best Buy International and Best Buy Canada.



CATHY PUCHER

EXECUTIVE DIRECTOR, ZAHN INNOVATION PLATFORM LAUNCHPAD, SDSU

Cathy Pucher works with aspiring entrepreneurs at SDSU's Zahn Innovation Platform Launchpad. Pucher brings over 20 years of experience in the high-tech industry across large and startup companies to her work at the ZIP Launchpad. She helped create EvoNexus, an incubator dedicated to stimulating the growth of new high technology companies in San Diego, and served as the incubator's first executive director. Pucher earned a B.S. in electrical engineering at UCSD.



LADA RASOCHOVA FOUNDER & CEO, DERMALA

Dr. Lada Rasochova is the founder and CEO of DERMALA, a consumer dermatology company that leverages scientific understanding of the human microbiome and data analytics to develop novel solutions for acne and other skin conditions. Dr. Rasochova has been at the Rady School of Management since 2009. At Rady, she founded the Rady Venture Fund, built the California Institute for Innovation and Development -- an entrepreneurship hub -- and founded six StartR accelerators, including an award-winning mystartupXX that supports nextgen female founders and female-led tech startups.



STAR RIVERA-LACEY

SUPERINTENDENT AND PRESIDENT, PALOMAR COLLEGE

Dr. Star Rivera-Lacey began her tenure as the Palomar Community College District's superintendent and president in July 2021. Earlier in her career, Rivera-Lacey served as assistant superintendent/vice president of student services at Palomar and most recently was VP of student services at the San Diego College of Continuing Education, the noncredit division of the San Diego Community College District. She is the first Latina superintendent-president in Palomar College's 75-year history. Dr. Rivera-Lacey was named as an Aspen Institute Rising Presidents Fellow in 2020 and a National Community College Hispanic Council Fellow in 2018.



MARK SANCHEZ

SUPERINTENDENT AND PRESIDENT, SOUTHWEST COLLEGE

A passionate advocate for social justice, Dr. Mark Sanchez has been successful in the development and implementation of comprehensive race-conscious, equity-focused instruction, student services and online programs designed to increase student access. Prior to taking the helm at Southwestern College in 2020, Dr. Sanchez was an assistant superintendent/VP at Cuesta College. He also has held leadership roles at Fresno City College and San Jose Evergreen Valley College. Dr. Sanchez also has worked in developing educational and career programs at the Fresno County Workforce Development Board and career training programs funded by the San Diego Workforce Partnership.



DENISE WHISENHUNT PRESIDENT, GROSSMONT COLLEGE

A veteran educator with more than two decades of experience, Denise Whisenhunt was selected in July as the new president of Grossmont College, the El Cajon-based institution with an enrollment of more than 18,000 students. Whisenhunt came to the position after serving as VP of student services at San Diego City College, where she oversaw a wide range of programs, including admissions, financial aid and services for disabled students and veterans. She also served for 14 months as interim president of San Diego City College. Earlier in her career, Whisenhunt worked as a transfer center coordinator at UC Merced and started in higher education in 1991, serving for almost three years as an outreach officer at UCSD.





RICHARD ALLEN
VICE PRESIDENT, BRANCH OPERATIONS, NAVY
FEDERAL CREDIT UNION

With more than two decades of experience in the financial services industry, Richard Allen, who first joined Navy Federal Credit Union in 2010 as a branch manager, has held a number of key leadership roles in the institution's branch operations and in NFCU's training and development arena. A proven leader and coach, Allen says his professional goal has always been to create an environment that facilitates empowerment, innovation and dialogue.



RYAN BELL
PRESIDENT, MIDLAND CREDIT MANAGEMENT

As president of Midland Credit Management, an Encore Capital Group company, Ryan Bell oversees Encore's U.S. debt purchasing line of business. Bell also is responsible for the strategic direction and financial performance of this business subsidiary. Previously, as executive VP and COO, Bell was responsible for all operational units of Midland and as senior VP of operations, he led Encore's internal legal, legal outsourcing, and bankruptcy operations. Prior to joining Encore in 2011, Bell spent 11 years in marketing and analysis at Capital One Financial



DANA ALLIGOOD

MARKET EXECUTIVE GLOBAL COMMERCIAL BANK,
BANK OF AMERICA MERRILL LYNCH

Dana Alligood oversees BofA's healthcare, education and not-for-profit divisions in the western U.S. In her role, Alligood oversees a team of financial professionals who cover California, Oregon, Washington, Arizona, Nevada, Alaska and Hawaii, and who are responsible for delivering the full breadth of Bank of America services to healthcare and institutional clients.



RICK BENITO
SVP, NATIONAL SBA LENDING, BANK OF AMERICA

As national SBA leader at BofA, Rick Benito works with Washington D.C., SBA district offices and organizations providing capital for businesses. Benito serves on boards focused on education, veterans and economic development and also chairs the bank's Military Support and Advisory group. Benito joined Bank of America in 1995 and has served in a variety of roles including business banking market manager and consumer banking district sales manager. Prior to joining BofA, he spent six years at Wells Fargo as vice president and manager. His previous career experience includes positions in sales and operations for Xerox Corporation. Benito also served as a lieutenant in the Navy.



ISAI AMAYA
REGIONAL PRESIDENT OF THE SAN DIEGO BRANCH
BANKING DIVISION, UNION BANK, MUFG

Throughout his 19-year banking career, Isai Amaya has dedicated himself to helping customers, colleagues and the community. Amaya, who has a Bachelor's from CSU Long Beach and is pursuing an executive MBA at the USC, first started with the bank in 2004 as a branch manager and has served in increasingly higher roles, including regional manager and regional president.



BILL BIRNIE
PRESIDENT AND CEO, FRONTWAVE CREDIT UNION

Bill Birnie leads Frontwave Credit Union, a member-owned not-for-profit financial institution. Birnie has over 30 years of credit union experience and previously served as president and CEO of Eagle Community Credit Union. A veteran of the U.S. Marine Corps (Sergeant Major-Ret.), Birnie also serves on the Defense Credit Union Council, Oceanside Chamber of Commerce, Camp Pendleton Historical Society, Moonlight Cultural Foundation, Armed Forces Financial Network and as faculty member at Western CUNA Management School.



ESHEL BAR-ADON

EXECUTIVE VP, STRATEGIC PARTNERSHIPS AND CHIEF LEGAL OFFICER, AXOS FINANCIAL/ AXOS BANK

As chief legal officer at Axos, Eshel Bar-Adon has successfully guided the company through multiple complex M&A transactions. Bar-Adon directly manages the company's high-value litigation matters and is a key contributor to Axos's successful pandemic response strategy. He led the company's involvement in the Community Connect scholarship program and is an active member of Innovative Payments Association, Congregation Beth El, Texas Ex-Students Association, Association of Corporate Counsel and the IPA Financial Crimes Task Force.



TOSHA BLACKSHEAR

VP REI ATIONSHIP MANAGER COMMERCE

VP, RELATIONSHIP MANAGER COMMERCIAL BANKING, BANK OF AMERICA

Tosha Blackshear leads a team of specialists at BofA focused on understanding individual client's unique needs in order to deliver strategic financial guidance and solutions. Blackshear's mission is to help local companies thrive by achieving their business goals, no matter how simple or how complex. She is the cofounder and co-chair of the Bank of America Black Professional Group for San Diego, Orange County and Inland Empire and sits on the board of the San Diego Urban League.



PAUL BARBER
MANAGING GENERAL PARTNER, JMI VENTURES

Paul Barber joined JMI Equity in 1998 and is chairman of the firm. Barber has been working with software companies for more than 30 years and has served on over 25 private, public and nonprofit boards. He is currently a director of Applied Systems and UKG. Barber served as board chair of ServiceNow (NYSE: NOW) from its original funding in 2005 until 2016. Prior to joining JMI Equity, Paul worked at Merrill Lynch and Microsoft. He is a graduate of Stanford University and Harvard Business School.



GORDON BOERNER

SVP AND WESTERN REGIONAL BANKING MANAGER, U.S. BANK

Gordon Boerner has worked in the local banking industry for more than three decades, including stints at First Interstate and San Diego National banks. At U.S. Bank since 2015, Boerner oversees 16 offices across seven states. He is active in many civic and nonprofit groups, including serving as chairman of the city's Economic Development Revolving Loan Fund and the Microenterprise Loan Committee for the International Rescue Committee. A graduate of SDSU and Pacific Coast Banking School at University of Washington, Boerner is also past president of the Scripps Ranch Civic Association.



JENNIFER BARNES
CEO & FOUNDER, OPTIMA OFFICE

Jennifer Barnes leads Optima Office, an outsourced accounting and human resources firm with over 70 employees. Optima, which Barnes founded in 2018, also provides fractional CFOs and COOs to companies in every industry. She was recently named the Medium Company Award Winner at SDBJ's 2021 Business Women of the Year Awards. Barnes graduated from the University of Arizona with a degree in finance and marketing. Barnes began her career as a consultant and quickly found herself in the role of controller or director of accounting for numerous companies and nonprofits throughout San Diego. She has an MBA from SDSU and completed the Becker CPA courses.



**RICK BREGMAN** 

SAN DIEGO MARKET PRESIDENT AND NATIONAL CO-HEAD HEALTHCARE COMMERCIAL BANKING, BANK OF AMERICA

A 33-year banking veteran, in his role at BofA, Rick Bregman is responsible for maximizing business, civic and philanthropic impact for the bank in the region. Highly active in the community and on nonprofit boards, Bregman has been with BofA since 1992. Previously, he worked for Security Pacific and Union banks. Bregman is a graduate of Claremont McKenna College.



DAVID BROOKE
PRESIDENT AND CEO, MYPOINT CREDIT UNION

David Brooke has been with MyPoint Credit Union for over two decades and has served as the institution's leader since 2015. In his current role, Brooke is responsible for the management of over \$600 million in assets for MyPoint, which serves 30,000 members in San Diego and Riverside counties. Brooke, a CPA, is a graduate of SDSU and Grossmont College. From 2007 through 2009, he was selected to a prestigious group of credit union executives tasked by the Filene Research Institute with innovating and implementing new ideas for the industry.



CRAIG DUPPER
FOUNDER AND MANAGING PARTNER, ELAN GROWTH

Craig Dupper leads Elan Growth Partners, a private equity firm headquartered in Carlsbad that invests in lower middle market companies operating in the manufacturing, niche software, business services and food sectors that seek to accelerate growth and unlock embedded enterprise value. Investing \$5-25 million of equity per transaction, Elan helps businesses evolve to the next level. Dupper joined the firm in 2018. Previously, he was a partner for two decades at Solis Capital in Newport Beach.



BAMBOS CHARALAMBOUS
MANAGING DIRECTOR AND SAN DIEGO TEAM LEAD, J.P.
MORGAN PRIVATE BANK

Bambos Charalambous oversees a team of local professionals who provide wealth management advice, strategies and services to successful individuals, family offices, foundations and endowments throughout the San Diego area. Charalambous delivers wide-ranging financial advice across investments, credit, banking, fiduciary and estate planning. He has over 15 years of experience in financial services at J.P. Morgan. Prior to assuming his leadership role in San Diego in 2019, he served as a banker at J.P. Morgan Private Bank in London. A graduate of England's University of Bath, Charalambous co-chairs JPMorgan Chase's San Diego Market Leadership Team and is responsible for the firm's community engagement throughout San Diego County and Southern California.



DAVID DUVAL
PRINCIPAL, CLAIBORNE ADVISORS

David Duval has run Claiborne Advisors for more than two decades. The firm focuses on M&A and institutional growth capital needs in the \$5 to \$50 million range. Duvall spent eight years on Wall Street and also worked in real estate in Colorado before coming to Southern California. For the past 20 years, he has been involved in sell-side M&A transactions in California and New Mexico, with a focus on founder/owners and small public company spinoffs.



ALLEN CINZORI
MANAGING PARTNER, SOFTWARE EQUITY GROUP

Allen Cinzori utilizes his deep understanding of software industry trends, markets and transactions to negotiate the sale of software companies for Software Equity Group. Cinzori oversees SEG's business strategy, builds key relationships within the software community, leads client transactions from commencement to closing and manages business development. While he says he enjoys all aspects of his role as SEG's managing partner, Cinzori's primary focus is negotiating the best possible outcome for SEG's clients. He is a graduate of Cal Poly and holds an MBA from USC's Marshall School of Business.



ERIC ELLINGSEN
CEO, CALIFORNIA BANK & TRUST

Eric Ellingsen has been with California Bank & Trust for two decades and became the institution's CEO earlier this year after serving as president and COO since 2016. Ellingsen, who has an MBA from UCLA's Anderson School of Business, plays an active role supporting many area nonprofit and professional groups, including recently serving as the chairman of board for the Western Bankers Association. He was also recognized in 2014 as SDBJ's CFO of the Year in the Large Public Company category.



DAVID H. CREAN
MANAGING GENERAL PARTNER, COAST BIOVENTURES

David Crean heads Coast BioVentures, an emerging life sciences-focused venture fund. Crean also is a managing partner with Cardiff Advisory, an investment banking firm focused on providing strategic and financial advisory for M&A, partnering and capital financing transactions within life sciences. Working in the life sciences, healthcare and biopharma industries for over 25 years, Crean is regarded as a thought leader and influencer and effectively leverages his extensive sell- and buy-side experiences with business owners, boards, entrepreneurs and investors.



KIM FOLSOM
CEO, FOUNDERS FIRST CAPITAL PARTNERS

Kim Folsom is a serial entrepreneur who has been founding, leading and growing innovative companies for more than 25 years. As a "social" entrepreneur, Folsom is dedicated to addressing disparities in revenue and job growth among businesses led by underrepresented founders. Folsom is the co-founder of Founders First Capital Partners, the largest provider of growth funding for service-based businesses. Folsom's team recently closed an oversubscribed Series A funding round, which will help accelerate the deployment of a \$100 million credit facility from Community Investment Management.



DAVID DIAMOND MANAGING DIRECTOR, CBIZ

With more than 40 years of experience in the public accounting industry, David Diamond brings a unique perspective to his approach to client service. Diamond helps both public and private companies grow and advises management on when a company should be sold. In industry, he has been president of his own manufacturing company as well as finance director for a division of Allied Signal. In public accounting, Diamond was an instrumental team member that helped grow two local CPA firms that were later acquired by national CPA firms. Diamond's expertise includes the ability to assist in financing, strategic business planning and implementation both at a national and international level.



STEPHEN FRIEDMAN
REGIONAL PRESIDENT & EXECUTIVE VICE PRESIDENT

Stephen Friedman has served as the regional president of San Diego and Orange County for Pacific Premier Bank since 2018. With over twenty years' experience in commercial banking, Friedman has overseen the continued growth of Pacific Premier's commercial banking segments in these markets, and was recently promoted to senior EVP. Recently, Friedman was instrumental in integrating PPB's recent acquisition of Opus Bank, which strengthened PPB's presence in the San Diego



Membership required. \*No Closing Costs offer available for owner occupied primary residential purchases, properties owned free and clear and external (non-SDCCU) refinances only. Refinance not available on Power Purchase loans. Existing SDCCU home loans may be refinanced to the 5/5 ARM but are not eligible for the No Closing Costs offer. Subject to approval. SDCCU will pay your closing costs including but not limited to: lender's title insurance, title services, appraisal, tax service, credit report, flood certification and recording fees. Paid closing costs do not include pre-paid interest, rate lock extension, rate re-lock, rate float down, homeowners insurance, initial escrow deposit, owner's title insurance, or city and/or county transfer tax. Primary residential purchase transactions where seller and/or agent contributions are provided will be applied to the non-recurring closing costs first. In the event seller/agent contributions do not cover all eligible closing costs, SDCCU will cover any eligible remaining costs. Borrower may select escrow and/or title company. Other restrictions may apply. Reimbursement of closing costs: if the loan is paid off within 36 months of origination, a prorated amount of closing costs will be added to the loan payoff amount. SDCCU will not reimburse for any unused seller/agent contributions.

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STEPHEN GAMP
DIRECTOR, BANC OF CALIFORNIA

Stephen Gamp is a director with Banc of California's Private Bank and has over two decades of experience serving the financial needs of San Diego's business community. Actively connecting corporate clients with impactful organizations, Gamp's knowledge and expertise helps Banc of California clients thrive. Gamp serves as treasurer on the board of La Jolla Music Society and is a committee member with SDSU and The Campanile Foundation Arts Committee.



TERESA HALLECK CAMPBELL
PRESIDENT AND CEO, SAN DIEGO COUNTY CREDIT

Since 2010, Teresa Campbell has led San Diego's largest locally owned financial institution, which has over 423,000 customers and \$10.5 billion in assets. She was recently named a Large Company Award Winner at SDBJ's 2021 Business Women of the Year Awards" before the sentence A financial industry veteran, prior to joining SDCCU, Campbell held positions as president and CEO of Golden 1 Credit Union and president and CEO at State Employees Credit Union of Maryland. Named Business Leader of the Year in 2018 by the North San Diego Business Chamber and SDBJ's CEO of the Year in 2019, Campbell is a graduate of the University of Maryland and Johns Hopkins University.



GREG GARRABRANTS
PRESIDENT AND CEO, AXOS BANK

As the leader of Axos Bank since 2007, Greg Garrabrants has helped Axos, whih has approximately \$14.4 billion in assets, consistently rank as one of the highest-performing banking institutions in the country. S&P Global Market Intelligence has named Axos one of the nation's top five public thrifts for 11 years in a row. Prior to joining Axos, Garrabrants was a senior VP and head of corporate business development at the nation's seventh largest thrift, focusing on entry into new business segments, mergers and acquisitions, joint ventures and strategic alliances. He began his career at Deloitte Consulting in the financial advisory services and litigation support practices.



KAREN HARRISON SVP, NATIONAL SBA EXECUTIVE, BANK OF AMERICA

Karen Harrison is a successful senior management and marketing executive with over 25 years of sales, advertising, corporate communications and operations management expertise. She has been with BofA for more than a decade and is an 8-year recipient of the bank president's Volunteer Service Award. Harrison also has been recognized with the Bank's Global Diversity & Inclusion Award. She is a current Board member of NAWBO and past board member of Junior Achievement, LEAD San Diego and YMCA.



ERIC GASSER FOUNDING PARTNER, SEED SAN DIEGO

Eric Gasser has played an active role in the local investment community since 2012. Starting as a board member and Hi-Tech screening chair with Tech Coast Angels, Gasser helped the organization thrive as local investing accelerated. He went on to co-found SEED San Diego, an early-stage investment collaborative, and assisted in the formation of Ad Astra Ventures to support female founders. Today Gasser spends his time working with portfolio companies and looking for new opportunities to help great companies at the earliest stages. He also volunteers at local universities and with the USOPC to help others kickstart their business ventures.



WILLIAM D. JONES
PRESIDENT AND CEO, CITYLINK INVESTMENT

William Jones has guided CityLink, a San Diego-based real firm that provides real estate development and acquisition services, since 1993. Jones has served as a director at Sempra since 1998 and also sits on the board of directors at Biogen. In addition, Jones acts as director and board chair for funds under management by the Capital Group and Capital Group Private Client Services.



DAVID GILBERT
FOUNDER AND CEO, NATIONAL FUNDING

David Gilbert is a champion of American small business owners. Gilbert leads National Funding, a company he founded in 1999. The firm serves American small business owners by providing funding solutions to meet their needs. National Funding has provided over \$2 billion in capital for more than 60,000 businesses and been recognized nine consecutive years (2012-20) on the SDBJ list of 100 Fastest Growing Companies.



JASON KRUGER
PRESIDENT AND FOUNDER, SIGNATURE ANALYTICS

In 2008, Jason Kruger founded Signature Analytics, an accounting, finance, and business advisory firm that focuses on helping business leaders improve performance and achieve their goals by gaining greater visibility into their financial and operational data. Under Kruger's stewardship, Signature has grown significantly and today employs more than 85 finance professionals throughout Southern California. Before starting Signature, Kruger worked at Deloitte & Touche and Moss



MARK GRESCOVICH
PRESIDENT & CEO, BANNER CORPORATION & BANNER
BANK

Mark J. Grescovich joined Banner in 2010 with an extensive background specializing in finance, credit administration and risk management. Under his leadership, Banner has executed a successful turnaround plan involving credit stabilization, improved risk management, a secondary public offering and other capital raising activities, and a return to profitability. Before joining Banner, Grescovich was executive VP and chief corporate banking officer at Akron, Ohio-based FirstMerit Bank.



ARAMA KUKUTAI
PARTNER, FINISTERE VENTURES

Arama Kukutai is a co-founder and partner at Finistere Ventures, a pioneering venture firm dedicated to agritech. Kukutai has been an investor and entrepreneur in the agribusiness sector for over 20 years. He served as executive chairman of PKW Farms, a successful diversified investment entity involved in dairy farming and aquaculture activities in New Zealand, Asia and Australia. Before emigrating to the U.S., Arama also led the New Zealand government's Trade & Investment agency in North America. He helped guide the creation of Finistere's global portfolio and AgTech network, which includes offices in New Zealand, Tel Aviv, Israel, Dublin and San Diego.





ALAN LANE
CEO, SILVERGATE BANK

Alan Lane has held the top job at Silvergate Bank since 2008. Lane is also president of the bank's holding company, Silvergate Capital Corp. He came to Silvergate during the Great Recession and helped establish the institution's mortgage warehouse lending division, which immediately proved profitable. Lane has served on the boards of John Paul the Great Catholic University and Natural Alternative International. He is a graduate of SDSU.



ALLISON LONG PETTINE

MANAGING PARTNER, RIDGE GROUP INVESTMENTS

Allison Long Pettine heads Ridge Group Investments, a private investment company that focuses on real estate, venture capital and private equity. Pettine has led Ridge Group since January 2020. Pettine also is a founder of Crescent Ridge Partners, a venture fund that provides seed capital to early-stage start-ups. In 2018, she was also a founding partner in Ad Astra, which invests in female founders, helping them change the way they see themselves and the world in order to successfully fund, grow, and scale their businesses. Pettine has an MBA from UCLA's Anderson School of Management.



TODD LANE
PRESIDENT AND CEO, CALIFORNIA COAST CREDIT
UNION

Todd Lane leads California Coast Credit Union, the longest-serving credit union in San Diego County, with more than \$3 billion in assets, over 192,000 members, 26 branch locations and 540 employees. Lane has helmed CCCU since 2014 and also served as the institution's CFO for five years before assuming leadership of CCCU. Previously, he served as executive VP and CFO at WesCorp. He has a degree in finance from SDSU and an MBA from Pepperdine.



SHAUN LUCAS
PRESIDENT AND CEO, MONTEREY FINANCIAL SERVICES

Shaun Lucas has been with Oceanside-based Monterey Financial Services for more than two decades and has been the firm's CEO since 2018. Lucas specializes in alternative B2C financing solutions that help the company's clients increase their sales and cash flow. He is responsible for overall company execution and evolution in all departments while guiding the executive management team. Prior to taking the helm at Monterey, Lucas was VP of operations. He has a biochemistry degree from Idaho State University.



SHELDON LEWIS
MANAGING PARTNER, BLUEPRINT EQUITY

Sheldon Lewis has been the managing partner at BluePrint Equity, a tech-focused venture capital firm, since 2018. Previously, Lewis was a senior executive at PayLease and also worked at Mainsail Partners, where he was responsible for sourcing and executing new investments as well as working with current portfolio companies. He graduated from the University of Colorado at Boulder with a B.S. in finance and an M.S. in accounting.



JOHN MAGUIRE
DIVISION CEO, TORREY PINES BANK

John Maguire is the founding officer at Torrey Pines Bank, which launched in 2003 as a subsidiary of Western Alliance Bancorporation. Maguire has been actively involved with the YMCA for more than 25 years and is a past board chair of YMCA of San Diego County. He has a Bachelor's degree from USD and also is a graduate of Seattle's Pacific Coast Banking



QUINN LI SENIOR VICE PRESIDENT & GLOBAL HEAD, QUALCOMM VENTURES

Quinn Li oversees Qualcomm's \$1B global venture investment portfolio of 150-plus companies across seven global regions. Li and his team invest in key areas including 5G, Al, Automotive, Enterprise and IoT to help expand Qualcomm's ecosystem of customers and partners. He currently serves as a board member or observer in Airspan, ClearMotion, Cohesity, Innovium, Pensando and RetailNext. Li has led over a dozen investments with successful exits in A123 Systems, Eero, InvenSense, Powercloud Systems and Zoom. He started his career as an engineer working on 3G wireless technology at Lucent.



SILVIA MAH FUND MANAGER, SAN DIEGO ANGEL CONFERENCE

Silvia Mah is a native of Venezuela who over a distinguished career has evolved from a scientist to an investor and advocate leading a powerful campaign dedicated to funding startups led by women and people of color. Mah is a self-described "social impact" investor who co-founded Ad Astra Ventures, Stella Labs, Stella Angels and the 'She Invests!' podcast. She holds an MBA from UCSD's Rady School of Management and a Ph.D in marine biology from UCSD's Scripps Institution of Oceanography.



JAY LICHTER
MANAGING PARTNER, AVALON VENTURES

Dr. Jay Lichter is an entrepreneur and seasoned investor in the biotechnology and pharmaceutical arena with over 25 years of expertise in management, scientific research and business development. Throughout his career, Dr. Lichter has applied an uncanny combination of business acumen and deep technical knowledge to create commercially viable licensing and M&A deals worth in excess of \$1 billion. During a storied career, he has led investments in Carolus, Otonomy, Sova and Zacharon Pharmaceuticals.



CHRIS MARSH
MANAGING DIRECTOR, UBS FINANCIAL SERVICES

Utilizing the deep resources of UBS, Chris Marsh leads the firm's employees in San Diego and Hawaii, helping them to anticipate needs of clients and address those needs in forward thinking, creative ways. Marsh is passionate about "giving back" and engages in numerous community philanthropic efforts, with a focus on using wealth for furthering societal good. He has been UBS for nearly two decades and has a Bachelor's in MIS and finance from the University of Virginia.



MARY ANN MCGARRY CEO, GUILD MORTGAGE

Mary Ann McGarry, a member of Guild's board of directors since 1988, leads the development and execution of the company's strategic plans and objectives while directing all corporate and subsidiary operations. She started her career with Guild in 1984 and has been one of the driving forces in formulating and executing the firm's financial, operational and technology strategies. She is a USD graduate and founder of the Guild Giving Foundation.



STEVE O'CONNELL
PRESIDENT AND CEO. NORTH ISLAND CREDIT UNION

Encinitas resident Steve O'Connell successfully led the \$4 billion financial institution through the pandemic with a focus on giving back to area communities. Under O'Connell's leadership in 2020, NICU provided \$85 million in PPP loans to 920 small businesses, saving 9,000 jobs across Southern California. During the pandemic, NICU also deferred \$382 million in loans and launched DEI initiatives to support employees, members and communities. The institution also has contributed \$2 million to local education and military programs in the past five years.



DAVID MICHAEL
MANAGING PARTNER, ANZU PARTNERS

David Michael co-leads Anzu Partners, one of San Diego's largest venture capital firms. Anzu backs "deeptech" spinouts from UCSD, CalTech, and other institutions. Michael also holds a faculty position at UCSD. Prior to joining Anzu, he advised technology and life sciences companies as senior partner at Boston Consulting Group. He is a board director at Bioskryb Genomics, InterVenn Biosciences and ImmunoScape—a cell therapy discovery firm operating a Sorrento Valley lab.



MICHELLE OROSCHAKOFF
MANAGING DIRECTOR AND CHIEF RISK OFFICER,
LPL FINANCIAL

Michele Oroschakoff leads the 850-person Compliance, Legal & Risk team at LPL Financial, the nation's leading independent broker-dealer, offering an integrated platform of proprietary technology, brokerage and investment advisor services to more than 16,000 financial professionals and approximately 700 financial institutions. She has a law degree from the University of Michigan and currently serves as the president of the Securities Industry & Financial Markets Association Compliance & Legal Society.



JOSEPH MISHRIKI
REGION PRESIDENT, WELLS FARGO BANK

Joseph Mishriki has a passion for developing future leaders. Mishriki, who oversees the bank's San Diego, Inland Empire and Palm Springs business, joined Wells Fargo in 1992 and has been with the institution his entire career. He has been a board member at the Carlsbad Chamber of Commerce and an executive board member at CSUF Mihaylo College of Business and Economics. He is a graduate of the Pacific Coast Banking School at the University of Washington.



CHIP F. PARKER
PRESIDENT AND CEO. LABX VENTURES

Chip Parker is a leader in the Angel Investor and Venture Capital industry, with 15 successful exits ranging from IT to biotech. Parker is also the founder of the Tech Coast Initiative to brand and attract capital supporting innovation and also serves as the chief architect of the new scientific discipline of Venture Science Capital. Parker, a U.S. Coast Guard veteran, specializes in developing lead platform paradigm-shift opportunities as well as new category design and implementation.



TERRY MOORE
MANAGING PARTNER, MOORE VENTURE PARTNERS

Moore Venture Partners invests alongside top venture capital firms in technology and life science companies at early and growth stages. Terry Moore, a passionate sailing enthusiast, started Moore Venture Partners in 2011. He is also chairman and founder of the VC Roundtable, a private forum for entrepreneurs, venture capitalists and private investors. Prior to founding his own firm, Moore was executive director at Morrison & Foerster Venture Network.



JULIAN PARRA SVP, REGION EXECUTIVE, BANK OF AMERICA

Julian Parra leads a team of financial professionals at BofA who deliver strategic, integrated financial advice and solutions to companies throughout California and Nevada with \$5 million to \$50 million in annual revenues. Parra joined the bank in 1989. His 31 years of experience in the banking industry have included positions in finance, marketing, product management and product development. He has also held management positions in BofA's Global Banking and Markets unit, with responsibility for sales of global treasury management solutions to clients in Aerospace/ Defense, Energy, Oil & Gas, Sports Leagues/Franchises, Food & Beverage and Global Industrials.



A.J. MOYER
PRESIDENT AND CEO, C3BANK

A.J. Moyer started in public accounting as a CPA with KPMG after graduating from USD, where he was Valedictorian of his class. Prior to joining C3bank, Moyer served as VP of Business Development and Analysis for a subsidiary of Masco Corporation. Moyer was promoted to CEO in March 2016. Under his guidance, C3bank has grown from \$130 million in assets to \$675 million in assets, all of which has been driven organically. Prior to joining the bank, Moyer served as VP of financial planning and business development at Behr Process Corporation, the largest supplier of premium paints and stains to the North American DIY home improvement market.



ALAN PROHASKA
REGIONAL PRESIDENT AND HEAD OF CORPORATE
BANKING, PNC

Alan Prohaska coordinates PNC's efforts throughout San Diego, implementing all local sponsorships and philanthropic investments that align with PNC's community-based goals and initiatives. He also is responsible for leading the overall growth of PNC in San Diego County, with a specific focus on Corporate Banking, leading a team of bankers who provide debt capital, bank services and financial advice to corporations. Prohaska's team focuses on both investment grade and non-investment grade clients and prospects across all industries.



MANUEL RODRIGUEZ

MARKET PRESIDENT, U.S. BANK

Manuel Rodriguez manages U.S. Bank's commercial banking business in the greater San Diego area. Previously, Rodriguez, who has worked in the banking industry for two decades, was a VP and relationship manager for U.S. Bank's gaming division, with responsibilities that included managing client relationships, loan structuring and business development.



**DEBRA SCHWARTZ** 

CEO, MISSION FEDERAL CREDIT UNION

Debra Schwartz has led Mission Federal Credit Union since 2008, where she turned the struggling institution around by focusing on inspiring and motivating her management team and frontline employees—and boosting the institution's philanthropic efforts. In just one year -- and amid a global pandemic -- Mission Fed grew from \$4 billion to \$5 billion in assets under Schwartz's leadership. Mission Fed employees, members and the San Diego community raised a total of \$680,342 for local nonprofit organizations in 2020 -- all driven by Schwartz's leadership and dedication to serving the



**AARON RYAN** 

SAN DIEGO REGION MANAGER, MIDDLE MARKET BANKING, JPMORGAN CHASE & CO.

San Diego native Aaron Ryan is the San Diego market leader for the JPMorgan Chase's Middle Market Banking Specialized Industries (MMBSI). Ryan serves businesses with \$20 million to \$500 million in revenue, leading a team of commercial bankers that delivers the firm's global capabilities to local businesses including credit and financing, treasury and payment services, international banking, asset management and investment banking.



STEVEN SEFTON

PRESIDENT, ENDEAVOR BANK

Steven Sefton leads Endeavor Bank, which serves the needs of privately held businesses and the personal banking needs for the key executives that own and manage these companies. Sefton specializes in "consultative banking," which enables the bank to make key business connections to help companies scale while tackling challenging business issues. Prior to joining Endeavor, Sefton was a senior VP at Citizens Business Bank and a regional VP at Mellon. He holds a Bachelor's in finance and banking from the University of Texas at Austin.



**OMAR SALAH** MANAGING DIRECTOR, HEAD OF SMALL BUSINESS **BANKING, UNION BANK** 

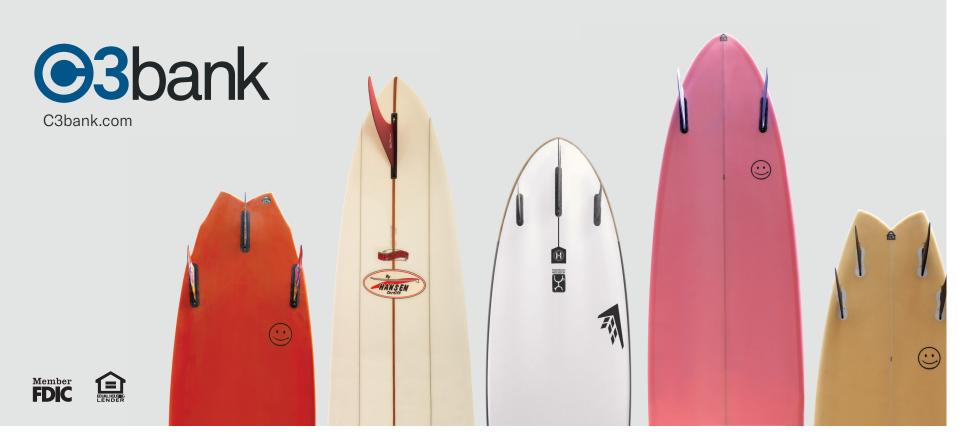
Omar Salah oversees a team at Union Bank that serves 200,000 small business clients across the West Coast. Salah, who joined Union Bank in 2001, has an MBA from UC, Irvine. He's a member of the bank's diversity and inclusion committee and is a board member at Junior Achievement. Salah began his career at Union Bank in 2001 with the firm's management training program and has held various leadership positions across Union Bank within consumer finance, payments, retail banking, business banking, and operations. He is a recipient of the prestigious Culture of Excellence Award granted by Union Bank's parent company, Tokyo-based MUFG.



JEB SPENCER **CO-FOUNDER AND MANAGING PARTNER, TVC CAPITAL** 

In 2006, Jeb Spencer co-founded TVC Capital, a softwarefocused growth equity firm headquartered in San Diego. During his career. Spencer has served on the board of directors of 17 public and private software companies and has actively participated in over 35 buy- and sell-side transactions, including more than 10 investment exits. Spencer, who has an MBA from Harvard Business School, is currently focused on investments in SaaS companies with at least \$10 million of revenue.







**ADAM STETTNER** FOUNDER AND CEO. RELIANT FUNDING

Adam Stettner founded Reliant Funding in 2008. The company, which caters to small and medium-sized businesses in all 50 states, has been recognized as one of the nation's fastest growing companies by Inc. Magazine making the prestigious Inc. 500/5000 list seven straight years. A five-time finalist for SDBJ's Most Admired CEO Award, Stettner also won Ernst & Young's prestigious Entrepreneur of the Year for San Diego in 2019 and was a finalist for the EY Entrepreneur of the Year North American Award.



MARK WERNIG

LEAD ADVISOR, PRINCIPAL, DOWLING & YAHNKE **WEALTH ADVISORS** 

A principal at Dowling & Yahnke since 2018, Mark Wernig was invited to join the firm's Executive Committee in 2020. Wernig has been recognized nationally as a top "40 Under 40" in financial planning by InvestmentNews. He is a graduate of both the U.S. Naval Academy and the U.S. Naval War College. Wernig, a certified financial planner, earned his MBA from UCSD's Rady School of Management. Prior to joining Dowling & Yahnke, he served more than a decade in the Navy as a surface warfare officer, deploying six times and traveling extensively throughout the Middle East and Asia. He is presently a Commander in the U.S. Navy Reserve.



**HEM SURI** FOUNDER AND MANAGING PARTNER, SPARK GROWTH

In 2018, Hem Suri started Spark Growth Ventures, a technology-focused VC firm with an emphasis on Pan America. Previously, Suri, who has an MBA from Harvard Business School, served as co-founder and managing partner of ClearVision Equity. He has also served as interim CEO of two emerging companies. Suri sits on over 20 startup and social enterprise boards across the U.S. and also is heavily involved with several prominent local incubators and accelerators. During his career, Suri has executed over 40 venture, private equity and M&A transactions totaling more



**DALE YANHKE CEO, DOWLING & YAHNKE** 

Dale Yanhke co-founded Dowling & Yahnke in 1991 together with Mark Dowling and has worked over 30 years to build the investment management and financial planning firm into a local powerhouse. Yanhke, a native San Diegan, provides customized solutions in investment management, retirement planning and charitable giving. The firm accepts no commissions and has no proprietary products to sell. Its investment approach is to build broadly diversified, tax-efficient portfolios that capture the targeted asset class returns in a low-cost manner. Before founding the firm, Yahnke, who has an MBA from SDSU, worked as a financial analyst for DLA Piper.



**PAUL THIEL** REGIONAL MANAGING DIRECTOR, BNY MELLON **WEALTH MANAGEMENT** 

As region president for Northern Trust, Paul Thiel leads a team 35 experts in managing the financial needs of affluent families. Thiel sits on the boards of a fintech, a brewery, a commercial baking company, the Rancho Santa Fe Foundation and the La Jolla Institute for Immunology, where he is finance chair. He was CEO for five years at The Chairmen's Roundtable, where he continues as vice chair and mentor. Thiel, a national champion in paddleball, began his career in journalism, writing for Business Week, The Washington Post and The New York Times.



**DAN YATES CEO. ENDEAVOR BANK** 

Endeavor Bank is the second local business bank Yates has co-founded and led during his career. He was also founding president and CEO of Regents Bank when it launched in 2001 and led that institution until shortly after it was acquired by Grandpoint Capital. Record growth, earnings, no loan losses and thousands of local businesses served with PPP loans highlight recent milestones for Yates at Endeavor. He also serves as president of the Conrad Prebys Foundation, which awarded over \$90 million in grants to local nonprofit community organizations in 2021.



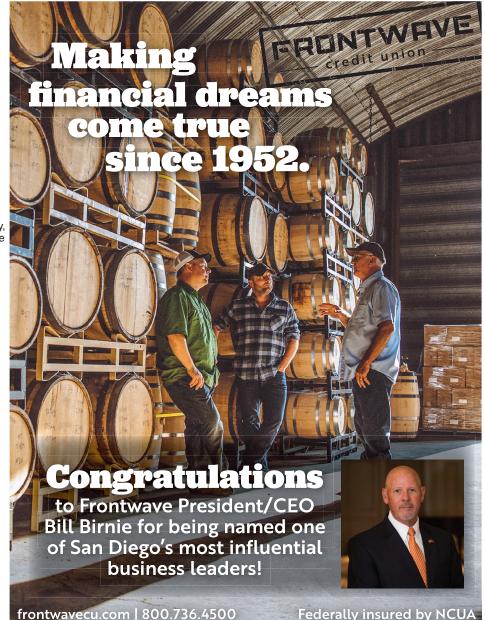
PETER TOWNSHEND MANAGING PARTNER, TOWNSHEND VENTURE ADVISORS

Peter Townshend is a corporate lawyer, venture capitalist and advisor to numerous life science and technology startups. He is the founder of Townshend Venture Advisors, a partner at Ambix Ventures, CFO of Shop My Porch and president of the Country Montessori School. A graduate of Yale and UC Berkeley, Townshend launched his firm in 2017 as a new type of corporate law firm, focused exclusively on the legal needs of high-growth tech startups, investors and entrepreneurs.



**TARA WEISINGER** PRINCIPAL, DIRECTOR OF TAX SERVICES, ROWLING & **ASSOCIATES** 

Tara Weisinger is one of three principals of Rowling & Associates LLC, a fee-only wealth management firm. Weisinger handles all aspects of the firm's tax department, including the supervision and organization of tax return preparation for approximately 300 clients. She also manages all firm charitable initiatives. Weisinger, a CPA, joined R&A in April 2012. Previously, she spent three years at OUM, an accounting firm in Carlsbad where she handled bookkeeping, tax planning and tax return preparation. She also worked at JGD & Associates in Sorrento Valley preparing tax returns and doing tax planning for individuals and corporations.





**MATT ABERNATHY CFO. NEUROCRINE BIOSCIENCES** 

Matt Abernethy, chief financial officer at Neurocrine in 2017, is responsible for leading corporate finance activities and commercial supply chain operations, as well as information technology and investor relations functions. Abernethy has over 15 years of experience in the financial sector and investor relations with expertise in the healthcare industry. He came to Neurocrine from Zimmer Biomet, where he held various positions from 2009 to 2017, including most recently, VP of investor relations, treasurer and VP of finance.



**AARON BYZAK** 

CHIEF EXTERNAL AFFAIRS OFFICER, TRI-CITY MEDICAL

Aaron Byzak leads marketing, communications, government affairs and community engagement at Tri-City Medical Center, an acute care facility in Oceanside. In 2021, Byzak spearheaded Tri-City's 60th anniversary project, expanded their award-winning COASTAL Commitment outreach initiative and launched Student Opportunities for Career Awareness and Learning (SOCAL), a workforce development partnership in North County. He is a graduate of UC Irvine's Paul Merage School of Business and was recently honored with the NAACP Business Community Impact Award.



SCOTT ARNOLD CFO, CERTIS ONCOLOGY SOLUTIONS

Scott Arnold is responsible for business planning, accounting, risk and treasury, HR, IT, facilities, contracts and supply chain at Certis, which provides leading-edge guidance to oncologists and the pharmaceutical industry to identify precision therapies that beat cancer. Prior to joining Certis, Arnold was CFO at San Diego-based Verogen and Sway Ventures in La Jolla. Arnold has an MBA from Wayne State University and volunteers as a business advisor for Connect San Diego.



JAMES CALLAGHAN, Jr. PRESIDENT AND CEO, MENTAL HÉALTH SYSTEMS

James Callaghan leads a company with 950 employees throughout California and annual revenue of \$120 million. The company focuses on behavioral health services, substance use, criminal justice, housing and veteran services. Callaghan is a turnaround expert in multiple industries, including social services, technology, real estate acquisitions and lease negotiations. He has 10 years of nonprofit governance experience, 20 years of development an entitlement experience, 20 years of construction experience. He currently sits on the boards at Alliance for Regional Solutions and the San Diego Non-Profit Association.



**DAWN BARRY** PRESIDENT AND CO-FOUNDER, LUNADNA

Dawn Barry runs Luna DNA, a genomic and medical research database powered by the blockchain and owned by its community. Previously, Barry served as VP of applied genomics at Illumina, which she joined in 2005 as a market development specialist. Prior to that, she was with Genaissance Pharmaceuticals, promoting clinical genetics testing services for pharmaceutical trials. Berry holds a BS in biology from the University of Vermont and an MBA from the University of Connecticut School of Business.



CARIN CANALE-THEAKSTON FOUNDER AND CEO, CANALE COMMUNICATIONS, AN ASHFIELD HEALTH COMPANY

Carin Canale-Theakston runs Canale Communications, where she also serves as chief culture officer, principal strategist and resident sommelier. Canale-Theakston founded CanaleComm in 2010 after serving as president of the life sciences division of public relations firm Porter Novelli-and before that, as managing partner of Atkins + Associates. Under her leadership, CanaleComm received SDBJ's Best Places to Work award in 2016 and 2017. Canale-Theakston has also received numerous life science leadership awards and was also named "Woman of the Year" in 2016 by the California Assembly.



**CHRIS BARRY CEO, NUVASIVE** 

Chris Barry is CEO and a member of the board at NuVasive, a leading spine technology company with more than \$1 billion in annual sales. Prior to this role, he served as senior vice president and president of surgical innovations at Medtronic from 2015 to 2018. Prior to the acquisition of Covidien by Medtronic, Barry spent more than 15 years in increasing commercial and executive leadership roles at Covidien. Barry received a bachelor's degree in environmental science from Texas Tech University.



LAURA CLAGUE CFO, TRAVERE THERAPEUTICS

Laura Clague is the chief financial officer at Travere Therapeutics, a biopharmaceutical company whose mission is to identify, develop and deliver life-changing therapies to people living with rare disease. Clague, a CPA who has been with Travere since 2014, is a recognized advocate for women in the workplace and serves as an active mentor for women in STEM careers in the San Diego community. She is also an experienced public company board member and audit committee chair. Earlier in her career, Clague held leadership positions at Amylin Pharmaceuticals, Sony Electronics and Cubic.



KIM BLICKENSTAFF **EXECUTIVE CHAIRMAN OF THE BOARD, TANDEM DIABETES CARE** 

Kim Blickenstaff is Tandem's board chair following his transition from the executive chair role in March 2020. Blickenstaff served as Tandem's president and CEO from 2007 to 2019 and has been a member of the board of directors since 2007. Prior to joining Tandem, he was CEO at Biosite, a provider of medical diagnostic products, serving from 1988 until its acquisition by Inverness Medical Innovations in 2007. Blickenstaff also has served on the board at Dexcom and Nuvation. As a former certified public accountant, he has more than 20 years of experience overseeing the preparation of financials.



TIM CRUICKSHANK

CFO, IMPEDIMED

Tim Cruickshank is the chief financial officer at ImpediMed, a medtech company whose digital health platform measures and tracks critical information about the human body to aid clinicians in managing chronic disease and maximizing patient health. Cruickshank is also on the board of Big Brothers Big Sisters of San Diego County. He recently won the Volunteer of the Year Award at SDBJ's 2021 Nonprofit & Corporate Citizenship Awards. He has a Bachelor's in accounting from Syracuse University and Master's in accounting and financial management from Keller Graduate School of Management of DeVry University.



**DOUGLAS BRYANT** CEO, QUIDEL

Douglas C. Bryant took the helm at Quidel in 2009. Prior to solutions, Bryant served as Executive VP and COO at Luminex, managing its Bioscience Group and technical and commercial operations. From 1983 to 2007, Bryant held various worldwide commercial operations positions with Abbott Laboratories including VP of Abbott Vascular for Asia/Japan. Earlier in his career with Abbott, Bryant was VP of Diagnostic Operations in Europe, the Middle East, Africa and the Asia Pacific regions. He holds a B.A. in economics from the UC Davis.



STEPHEN DAVIS PRESIDENT AND CEO, ACADIA PHARMACEUTICALS

Stephen Davis joined Acadia in 2014 as executive VP, CFO and chief business officer. He was named president and CEO in September 2015. Davis brings over 25 years of executivelevel experience in the pharmaceutical industry and more than 25 years of experience on the boards of directors of publicly held biopharmaceutical companies. Previously, he served as Executive VP and COO at Heron Therapeutics. He also was an C-suite level executive at Ardea Biosciences and Neurogen Corporation. Davis currently serves on the boards of Bellicum Pharmaceuticals and Heron Therapeutics.



FRANCIS DESOUZA
CEO. ILLUMINA

Francis deSouza was appointed president and CEO of Illumina in 2016 after joining the company in 2013 as president. Previously, deSouza founded two startups: a messaging app called Flash Communications that was bought by Microsoft and a cybersecurity company called IMlogic that was later acquired by Symantec. Currently, deSouza is a member of the board at The Walt Disney Company. He received a B.S. and M.S. in electrical engineering and computer science from the Massachusetts Institute of Technology.



STEVE DIETLIN
PRESIDENT AND CEO, TRI-CITY MEDICAL CENTER

Steve Dietlin has helmed Tri-City Healthcare District since 2016 after joining the organization three years earlier as CFO. Dietlin leads one of the area's largest healthcare organizations, which is consistently recognized for clinical excellence, positive community impact and pandemic response leadership. In 2021, Dietlin received CEO of the Year honors from the SDBJ and proudly serves on a number of influential community nonprofit boards. He previously served as an executive and consultant to multiple public, private and not-for-profit healthcare systems and facilities



JOHN DOBAK CEO. DERMTECH

Dr. John Dobak oversees DermTech's strategic direction, resources and execution. Additionally, in his role as president, Dr. Dobak collaborates with DermTech's board to establish short- and long-term company goals. This year he was named the Public Company Medium Category Winner at SDBJ's 2021CEO of the Year Awards. A testament to his experience throughout the industry, Dr. Dobak is also the president of the JAKK Group, a life sciences technology accelerator which has created several companies, including Lithera, INNERCOOL Therapies and CryoGen/CryoCor. Dr. Dobak and these companies are the recipients of several awards for entrepreneurship and innovation, including San Diego Connect's Most Innovative New Product and the Massachusetts Institute of Technology's TR 100.



ROB DOUGLAS
PRESIDENT AND COO, RESMED

Rob Douglas was appointed ResMed's president in March 2013 and chief operating officer in September 2011. Together with ResMed CEO, Mick Farrell, he holds full operational responsibility for the company and its subsidiaries. Previously, Douglas was ResMed's chief operating officer of Asia Pacific and global supply chain. He serves on the board of Globus Medical and is a member of the audit committee. He also serves as co-vice chairman on the board of the San Diego Regional EDC as well as vice chairman on the Board of Directors of EvoNexus, a non-profit technology incubator.



ERIC DUBE
PRESIDENT AND CEO, TRAVERE THERAPEUTICS

Eric Dube, Ph.D leads Travere Therapeutics, a biopharmaceutical company whose mission is to identify, develop and deliver life-changing therapies to people living with rare disease. Dr. Dube is a rare cancer survivor and DEI champion with a personal mission to help enable equitable access to healthcare for people of all backgrounds. Prior to joining Travere, Dr. Dube was president and head of North America at ViiV Healthcare, where he led the commercialization of pipeline assets and oversaw the governance of all pricing, strategy, policy and investment decisions for the company's North America business.



MICHAEL DUGAN SVP AND CHIEF MEDICAL OFFICER, BIOCEPT

At Biocept, a leading commercial provider of blood and CSF-based molecular assays [liquid biopsies] for solid tumors, as well as COVID-19 testing, Michael C. Dugan, M.D. leads the company's clinical and research development, with a focus on improving detection and characterization of tumor cells for patients with metastatic cancer -- specifically by commercializing CNSide, the company's cerebrospinal fluid assay. During his career, Dugan has directed several major labs and launched numerous molecular diagnostic platforms used in oncology. He holds an M.D. from the University of Arizona College of Medicine in Tucson.



MICK FARRELL CEO, RESMED

Mick Farrell leads ResMed, a global leader in digital health. Farrell was appointed ResMed's CEO and has served as a director since March 2013. He first joined the company in 2000, serving as president of the Americas region from 2011 to 2013, senior vice president of the global sleep apnea business unit from 2007 to 2011 and various senior roles in marketing and business development. Before joining ResMed, Farrell worked in management consulting, biotechnology, chemicals and metals manufacturing at Arthur D. Little, Sanofi Genzyme, Dow Chemical and BHP and volunteers for a number of local nonprofits including UC San Diego Foundation, Rady Children's Hospital and Father Joe's Villages.



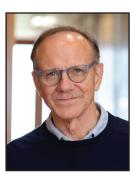
JANE FINLEY SVP, AREA MANGER, KAISER PERMANENTE

Providing care for 630,000 members in the county, Jane Finley, as senior VP and area manager for Kaiser Permanente Health Plan and Hospitals in San Diego, oversees two hospitals and 30 medical facilities. A Missouri native with and three and a half decades of leadership in healthcare, Finley was the recipient of SDBJ's 2018 Business Woman of the Year Award and 2019 CEO Lifetime Achievement Award.



PATRICIO FRIAS
PRESIDENT AND CEO, RADY CHILDREN'S HOSPITAL

Dr. Patricio "Patrick" A. Frias was chosen to be the leader of Rady Children's Hospital in 2018. Previously, Dr. Frias served as COO at Children's Healthcare of Atlanta. Dr. Frias is a pediatric cardiologist/electrophysiologist who prior to coming to San Diego spent his entire career at Children's Healthcare of Atlanta, transitioning from patient care into administrative leadership roles with increasing levels of responsibility. He earned his medical degree at the University of Nebraska College of Medicine.



RUSTY GAGE
PRESIDENT, SALK INSTITUTE FOR BIOLOGICAL STUDIES

Rusty Gage, president of the Salk Institute since 2019, is a trailblazing genetics professor and researcher who focuses on the human brain. Recently, a team of Salk Institute researchers led by Gage received \$19.2 million from the American Heart Association-Allen Initiative to analyze the aging brain. The goal of the project is to investigate cognitive decline -- and identify new therapies and treatments. Gage's lab currently models diseases in the lab using human stem cells. His work is deciphering the mechanisms that lead to disorders such as Parkinson's disease, bipolar disease, depression and autism.



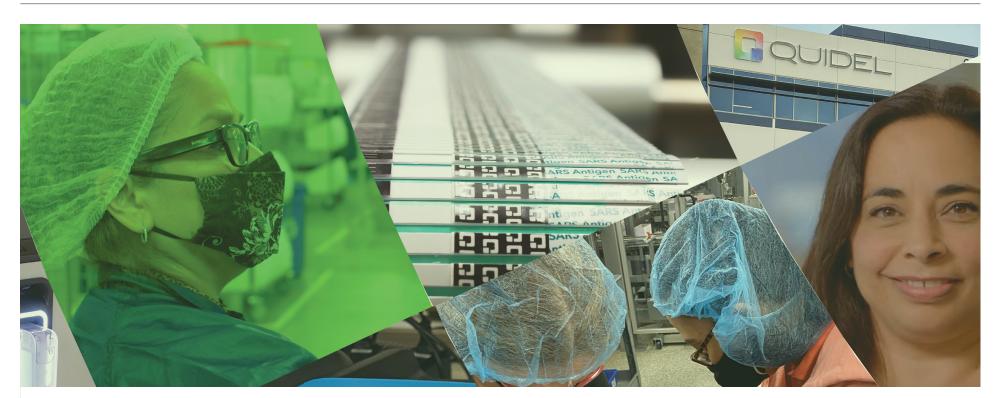
PAMELA GARDNER
PRESIDENT AND CEO, BIOTECH VENDOR SERVICES

Pamela Gardner is a trailblazer in promoting thought leadership and empowerment in the science industry. The self-described "Bad-Ass Butterfly" is recognized as an expert in supplier management and orchestrating custom supplier events within the science industry for the past 18 years. She was recently named a Small Company Winner at SDBJ's 2021 Business Women of the Year Awards. In 2003, Gardner founded Biotech Vendor Services to assist biopharma companies and research institutes to streamline their vendor management and supply chain. BVS has held over 2,500 events and has a roster of more than 1,000 nationwide clients, including many top biopharma companies and suppliers.



TOM GILMAN
PRESIDENT AND CEO, BIOSERO

Tom Gilman is a changemaker in the Life Science industry, motivating biotech and pharmaceutical companies to integrate automation technology that accelerates scientific discovery. As CEO at Biosero, Gilman drives the overall commercialization strategy and team development of the company, which was founded in 2003. He was named the Private Company Small Winner at SDBJ's 2021 CEO of the Year Awards. One of the premier automation software providers in the life science industry, Biosero rapidly develops innovative software solutions that enable scientists, researchers and technologists to use automation successfully every day.



# We are Quidel.

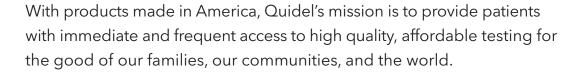
### Advancing diagnostics to improve human health.

5

Official Diagnostics
Partner of the
San Diego Padres

As leaders in the medical device industry, we develop and manufacture innovative diagnostic tests that enable clinicians to chart a course of treatment and empower people to take charge of their health.

Inspired by a spirit of service and fueled by the collaborative genius of our people, Quidel rises to meet every challenge with a commitment to enhancing the well-being of people worldwide.









MICHELLE GONZALEZ
PRESIDENT & CEO, TRUECARE

Michelle Gonzalez is a passionate and visionary leader who has run the North County-based network of federally qualified health centers since 2020. TrueCare operates 11 state-of-the-art clinics that serve more than 66,000 patients, regardless of the patient's ability to pay. Prior to joining TrueCare, Gonzalez served as chief strategy and development officer for North County Health Services.



TONY HALL FOUNDER AND CEO, TORREY HOLISTICS

Tony Hall founded Torrey Holistics, the first approved Adult Use marijuana dispensary in the state of California. Licensed and permitted by the City of San Diego in 2015, Hall started Torrey Holistics with the goal of becoming the city's finest medical marijuana dispensary and he also has successfully built a reputation as the safe, legal, reliable choice for medical marijuana patients. In 2017, Torrey Holistics helped to raise over \$50,000 for local charitable organizations and was named Best Collective in San Diego by Uptown Magazine.



KEVIN GORMAN
PRESIDENT AND CEO, NEUROCRINE BIOSCIENCES

Dr. Kevin C. Gorman founded Neurocrine Biosceinces, which develops treatments for neurological and endocrine-related diseases and disorders, in 1993. Dr. Gorman has been the company's president and CEO since 2008 and also serves as a director of Xencor, a clinical-stage biopharmaceutical company. From 1990 until 1993, Dr. Gorman was a principal of Avalon Medical Partners, where he was responsible for the early stage founding of the company and several other biotechnology companies including Onyx Pharmaceuticals, Metra Biosystems, Idun Pharmaceuticals and ARIAD Pharmaceuticals.



GEOFF HAMILTON
PRESIDENT, CEO AND CO-FOUNDER, STEMSON
THERAPEUTICS

Geoff Hamilton runs Stemson Therapeutics, a leading cell therapy startup focused on developing a novel cell and tissue engineering solution to regenerate hair follicles for the treatment of Alopecia and hair loss. Hamilton has 20 years of product commercialization and business executive experience, with the last 15 years spent in life science and biotech companies, including five years at Illumina, where he held leadership positions in marketing, product management and strategic partnerships and helped the company grow from \$1.4 billion to \$3.8 billion in annual sales.



MIKE GUERRA
PRESIDENT AND CEO, CALIFORNIA LIFE SCIENCES

Mike Guerra leads California Life Sciences, the state's largest and most influential trade association representing California's life sciences industry. He also sits on the company's board. Guerra's mission is to advance California's role as the world-leading life sciences innovation ecosystem by advocating for effective national, state and local public policies and supporting entrepreneurs and life sciences businesses. He has held senior leadership positions with VWR International, a leading global distributor and manufacturer of products to the life sciences industry for over a decade.



DIANE HANSEN
PRESIDENT & CEO, PALOMAR HEALTH

Diane Hansen leads Palomar Health, the largest public health system in Southern California, covering an 800-square-mile service area. Previously, Palomar's EVP of finance, Hansen, a licensed CPA, has more than 15 years of experience in the healthcare industry, including both academic medical centers and community hospitals. She also has extensive experience in physician networks, insurance providers and consulting. In 2021, the Association of California Healthcare Districts named Hansen their CEO of the Year. She was recently named the Large Company Winner at SDBJ's 2021 Business Women of the Year Awards.



JASON HAIDER
FOUNDER AND CEO, XENCO MEDICAL

Jason Haider's team at Xenco Medical has pioneered a new category of surgical implant systems with sterile-packaged spinal implants pre-attached to disposable delivery instruments. The company also has developed the first glasses-free holographic surgical simulation platform. Outperforming reused implant systems in consistency and risk of pathogen transmission, Xenco Medical's devices have been found to produce significant savings per surgery for hospitals and ambulatory surgery centers. An active civic leader, Haider was appointed by California's Governor to the California Workforce Development Board.



JEFF HAWKINS CEO, TRUVIAN

Jeff Hawkins has held executive roles at the world's leading healthcare companies for nearly two decades. Specializing in the advancement of life-changing technologies, Hawkins joined Truvian as president and CEO in 2018. Previously, he served as VP and general manager of the Reproductive and Genetic Health Business at Illumina and also as SVP of global marketing and program management for GenMark Diagnostics. Hawkins also is a former board member at the March of Dimes and American College of Medical Genetics Foundation.



NAVEED HAKIM CFO, PLUM HEALTHCARE GROUP

Since joining Plum in 2016, Naveed Hakim has undertaken two very significant initiatives. He led transformation efforts which successfully stabilized the company's financials by 2019. Starting in 2016, he designed, received buy-in and then led the implementation of the transformation plans which helped avert a liquidity crunch and moved to stabilize the company's margins at an industry-high level. By November 2019 such efforts had improved capital availability in excess of \$100 million, and enabled the implementation of a unique capital structure. Hakim was a winner for SDBJ's CFO of the Year in 2020.



MELISSA HAYDEN-COOK PRESIDENT AND CEO, SHARP HEALTH PLAN

With 35 years of experience delivering award-winning healthcare coverage, and over 20 years of service at Sharp HealthCare, Melissa Hayden-Cook, a native San Diegan and USD grad, is passionate about making a difference in the San Diego community. Since joining Sharp in 2005, Hayden-Cook has led an organization-wide effort to make high-quality healthcare more affordable. Under her leadership, Sharp Health Plan has been consistently recognized for its high-quality care and service to more than 140,000 plan members in San Diego and Riverside counties.



DAVID HALE
CEO, HALE BIOPHARMA VENTURES

David Hale, one of San Diego's most prolific life science company creators and investors, has more than 30 years of experience leading biotechnology and pharmaceutical companies. Hale has co-founded and led a dozen successful ventures, including Pemix Sleep, Hybritech, Gensia, Viagene and Biocept. His civic involvement includes serving as chairman for Rady Children's Hospital and Rady Children's Genomics Institute. Among Hale's recent accomplishments is his part in helping get the Rady Children's Genomics Institute up and running. In 2019, he was inducted into Connect San Diego's Hall of Fame.



ROB HENDERSON COO. WESTMONT LIVING

Rob Henderson has dedicated his entire 24-year career to serving seniors. Henderson is the chief operating officer at Westmont Living in La Jolla. He previously served as VP of operations for MBK Senior Living and spent over a decade with Sunrise Senior Living. Henderson is also a Licensed Nursing home Administrator and a Certified Assisted Living

# CONGRATULATIONS To our President and CEO CHERYL WILSON

SAN DIEGO'S TOP LEADER





After 32 years as our leader, St. Paul's Senior Services Employees, Seniors and Board of Directors wish you success as you retire and enjoy community volunteering, travel, and extra time with your husband Rick.

We love you, Cheryl. You are our "Opal from the Outback".

Wish to celebrate Cheryl Wilson's leadership and service to St. Paul's Senior Services?

Join us on February 5, 2022 for our "Opal from the Outback" event

at the Sheraton San Diego Hotel & Marina

For more information contact Craig Smith at csmith@stpaulseniors.org (619)239-6900

stpaulseniors.org/event/cheryls-farewell



KEVIN HERDE CFO, MARAVAI LIFESCIENCES

Kevin Herde is the EVP and chief financial officer at Maravai LifeSciences. With over 25 years of financial leadership experience, Herde has served as CFO since 2017, helping lead Maravai to over \$750 million in revenues, over \$500M in EBITDA and a market cap in excess of \$10 billion. He was named Public Large Company Winner at SDBJ's 2021 CFO of the Year Awards. Prior to coming to Maravai, Herde, a USD business school graduate, served in executive leadership positions at Sorrento Therapeutics, Hologic and Gateway.



STEPHEN JENNINGS

CHIEF EXTERNAL AFFAIRS OFFICER, SENIOR VICE PRESIDENT, EXECUTIVE DIRECTOR, RADY CHILDREN'S HOSPITAL

Stephen Jennings has been with Rady Children's Hospital and Health Center since 2013 overseeing fundraising, marketing and government relations at Rady Children's Hospital. He is both a senior vice president and the head of the hospital's foundation. In March, he became Chief External Affairs Officer. Jennings has more than 15 years of institutional fundraising experience in higher education and health and human services. He has a Bachelor's in philosophy from the University of Tennessee and graduated from UCLA's Anderson School of Management Executive Education program.



JOHN HIGGINS
CEO, LIGAND PHARMACEUTICALS

John L. Higgins leads Ligand Pharmaceuticals, a biopharmceutical company developing and acquiring technologies that help pharmaceutical companies discover and develop new medicines. Prior to joining Ligand, Mr. Higgins served since 1997 as CFO at Connetics, a specialty pharmaceutical company later acquired by Stiefel Laboratories. Higgins serves on the board at Bio-Techne and been a director at numerous public and private companies.



SABRINA JOHNSON
PRESIDENT AND CEO, DARE BIOSCIENCE

Sabrina Martucci Johnson founded Daré Bioscience in 2015 and has served as the women's reproductive healthcare company's leader since its inception. Previously, Johnson served as president of WomanCare Global Trading, a specialty pharmaceutical company in female reproductive healthcare with commercial product distribution in over 100 countries. Earlier in her career, Johnson served as CFO of Cypress Bioscience. In 2017, Johnson was honored by Athena, a San Diego-based business organization championing rising female STEM executives, with the Outstanding Individual in Life Science award.



CHRISTOPHER HOWARD
PRESIDENT AND CEO, SHARP HEALTHCARE

Chris Howard joined Sharp HealthCare as president and CEO in 2019. A native of Oklahoma, Howard's career in healthcare spans more than 30 years -- and his leadership experience with integrated delivery systems makes him ideally suited to lead Sharp. Howard oversees a workforce of more than 19,000 employees, 3,000 physicians and 1,800 volunteers, providing care and services in a fully integrated not-for-profit system that includes four acute-care hospitals and three specialty hospitals.



AYUB KHATTAK
CEO AND CO-FOUNDER, CUE HEALTH

Ayub Khattak is the driving force behind Cue Health, a health technology company that went public in 2021. Under Khattak's leadership, the company developed the Cue Health Monitoring System that enables fast, frequent, lab-quality diagnostics by anyone, anywhere. Cue's first commercially available product, the Cue COVID-19 Test Kit, provides highly accurate, lab-quality results directly to connected mobile smart devices in about 20 minutes. Cue was conceived in 2010 after Khattak and cofounder Clint Sever recognized problems with how the current health structure collects, communicates and uses health data.



FREDERICK HOWE
FOUNDER, CHAIRMAN, CEO, MEDIMPACT

Frederick Howe leads the nation's largest privately held full-service pharmacy benefit manager. For over three decades, Howe's vision has led to technological breakthroughs and other important changes in the way pharmacy claims are processed and paid every day for millions of consumers. Under his leadership, MedImpact is at the forefront of developing new ways to use formularies, disease management and medical data to improve the quality and value of healthcare. A dedicated philanthropist, Howe supports the American Red Cross, Rady Children's Hospital, the Leukemia & Lymphoma Society of America, March of Dimes and the Make-A-Wish Foundation and many other local nonprofit organizations.



PRESTON KLASSEN, MD PRESIDENT AND CEO, METACRINE

In June 2020, Dr. Preston Klassen took the helm at Metacrine, a clinical-stage biopharmaceutical company pioneering new therapies for patients with GI and liver diseases. Previously, he was EVP and head of R&D at Arena Pharmaceuticals and Orexigen Therapeutics. A graduate of the Duke University School of Medicine, earlier in his career, Dr. Klassen also held several positions of increasing responsibility at Amgen, including Therapeutic Area Head for Nephrology. Before joining Amgen, he was a faculty member in the Division of Nephrology at Duke University Medical Center.



STACEY HROUNTAS
CEO, SHARP REES-STEALY MEDICAL CENTERS

For the past nine years, Stacey Hrountas has guided some 3,000 employees who support 700 providers in 19 clinics across San Diego County. Hrountas' leadership and vision have been critical in helping the more than 300,000 Sharp Rees-Stealy patients, nearly 4,000 Sharp Rees-Stealy team members and the community navigate the unprecedented challenges of the COVID-19 pandemic. Hrountas serves as board chair for the North San Diego Business Chamber and also sits on the board at Integrated Healthcare Association.



JOSH KOMENDA PRESIDENT AND CEO, VEYO

Josh Komenda runs healthcare logistics leader, Veyo, a full-service Non-Emergency Medical Transportation (NEMT) brokerage designed specifically for healthcare. Komenda has reinvented the patient transportation model by integrating consumer technology with healthcare-credentialed rideshare fleets to increase access to healthcare appointments. Veyo has completed over 32 million trips, ensuring that vulnerable and underserved communities or those with mobility issues, have a reliable transportation option for healthcare.



SPENCER HUTCHINS CEO, CONCEPT HEALTH

health medical group, Concert Health. Working in partnership with over 54 medical groups and health systems, Concert's exceptional team of clinicians deliver Collaborative Care, an evidenced-based model proven to treat anxiety, depression and other behavioral health conditions. He was also cofounded and CEO at Reflexion Health, a prescribed software publisher. Hutchins volunteers at CONNECT San Diego, mentoring companies going through CONNECT's springboard program



MICHAEL LALICH
AREA MEDICAL DIRECTOR, KAISER PERMANENTE
SAN DIEGO

Dr. Michael Lalich leads the Southern California Permanente Medical Group in San Diego, including 1,400 physicians providing primary, emergency and specialty care throughout San Diego County. Dr. Lalich is passionate about community service and champions a number of local charities and events, including Kaiser Permanente's annual Thrive Half Marathon & 5K event benefitting Make-A-Wish San Diego.



# At Travere Therapeutics, we are in rare for life.

We come together every day to help patients, families and caregivers of all backgrounds as they navigate life with a rare disease. On this path, we know the need for treatment options is urgent — that is why our global team works with the rare disease community to identify, develop and deliver life-changing therapies. In pursuit of this mission, we continuously seek to understand the diverse perspectives of rare patients and to courageously forge new paths to make a difference in their lives and provide hope — today and tomorrow.





GENE LAY
FOUNDER, PRESIDENT AND CEO, BIOLEGEND

Gene Lay, M.S., D.V.M., runs BioLegend, a global developer and manufacturer of antibodies and reagents headquartered in San Diego. Earlier this year, BioLegend, agreed to be acquired by PerkinElmer for approximately \$5.25 billion. Lay grew up in Taiwan, where he completed his undergraduate studies from National Pingtung University of Science and Technology's School of Veterinary Medicine. In 1987, he and Ernie Huang co-founded PharMingen, which was acquired a decade later by Becton Dickinson. In 2016, Lay received SDBJ's Entrepreneur of the Year Award



BRETT MCCLAIN
EVP AND COO, SHARP HEALTHCARE

Brett McClain joined Sharp HealthCare as executive vice president and chief operating officer in 2020. A native of Southern California, McClain's career spans nearly 30 years of healthcare management experience in a variety of operational, consulting and executive leadership roles overseeing both hospital and medical clinic operations. Prior to joining Sharp, he served as chief operating officer and chief administrative officer at Arizona-based Dignity Health.



KEVIN LUSTIG CEO, SCIENTIST.COM

As co-founder and CEO of Scientist.com, Kevin Lustig runs the largest online marketplace for custom R&D services, helping pharmaceutical scientists discover life-saving medicines in less time and at lower cost. Lustig has applied proven marketplace techniques to the cutting-edge world of science and created an Al-powered enterprise marketplace that empowers and connects scientists worldwide. His mission is to help make it possible to cure all human diseases by 2050. Founded in 2007, Scientist.com launched its first research outsourcing marketplace in 2008 and built its first enterprise marketplace for Pfizer in 2009.



PAUL MOLA
FOUNDER AND CEO, ROSWELL BIOTECHNOLOGIES

Paul Mola heads Roswell Biotechnologies, and a life science company he founded in 2014. Previously, Mola was Head of Global Solutions at Human Longevity, working with genome sequencing pioneer Craig Venter to establish international precision medicine partnerships. Prior to that, he spent over a decade at Life Technologies/Applied Biosystems, now part of ThermoFisher Scientific. Earlier in his career, Mola served in product development, sales and marketing roles at Roche.



JAMES MACKAY
PRESIDENT AND CEO, ARISTEA THERAPEUTICS

Dr. James Mackay has over 25 years of development and commercialization expertise in the pharmaceutical industry, including six drug product approvals across multiple therapeutic areas. Prior to founding Aristea, he was president and CEO of Ardea Biosciences, following the company's acquisition by AstraZeneca in 2012. Dr. Mackay was instrumental to setting up an innovative model for Ardea Biosciences that retained the biotech's independence and accountability. Mackay is board chair at CONNECT, sits on BIOCOM's board and is a past board member at the San Diego Regional EDC.



AMIT MUNSHI
PRESIDENT AND CEO, ARENA PHARMACEUTICALS

Amit D. Munshi has led Arena Pharmaceuticals since 2016. Previously, Munshi was president and CEO at Epirus Biopharmaceuticals and Percivia, a biotechnology company later acquired by Johson & Johnson. Munshi also was a co-founder and chief business officer of Kythera Biopharmaceuticals and held multiple leadership positions at Amgen. He has an M.B.A. from the Peter F. Drucker School of Management at Claremont Graduate University and currently serves on the boards of Pulmatrix, Enterprise Therapeutics and Galecto.



MAGDA MARQUET
CO-FOUNDER AND CO-CEO, ALMA LIFE SCIENCES

Dr. Magda Marquet has built, led and commercialized multiple life science companies. She is the co-founder of AltheaDx, a commercial stage, precision medicine company with the world's leading pharmacogenomics test for anxiety and depression, and ALMA Life Sciences, an early-stage investment firm creating and growing innovative healthcare companies. Dr. Marquet co-founded Althea Technologies and helped the company to become a leader in the field until it was acquired by Ajinomoto, a global Japanese company and leader in amino acid technology.



NICK NELSON CBO, NAUTILUS BIOTECHNOLOGY

Nick Nelson, chief business officer at Nautilus Biotechnology, has spent more than a decade at the forefront of San Diego's therapeutics and diagnostics markets. Nelson previously led business development, strategic partnerships and created entirely new markets and applications for the genomics revolution at Caris Life Sciences, Trovagene and Illumina.



**KEVIN MATTSON**PRESIDENT AND CEO, SAN YSIDRO HEALTH CENTER

Kevin Mattson has nearly four decades of healthcare leadership experience and has led San Ysidro Health since 2013. He joined the federally qualified health center in 2000 as CFO and has also served as its SVP of administration and finance. Mattson was chairman of the board of Health Center Partners of Southern California and currently serves on the California Primary Care Association board and the CalPACE Board. He also is a member the Healthcare Financial Managers Association and Medical Group Managers Association.



TODD NELSON CEO, CODEX DNA

Dr. Todd Nelson has guided several life science companies through expansive phases of financial and commercial growth. From 2014 to 2017, Dr. Nelson served as CEO of DiscoverX, a leading developer and manufacturer of reagents intended for drug discovery. From 2011 to 2014, he led MP Biomedicals and between 2007 and 2011, Dr. Nelson served as CEO of eBioscience, a manufacturer. Dr. Nelson also previously was VP of Global Corporate Development and Strategy at Life Technologies (now Thermo Fisher Scientific). Earlier in his career, he was global head of Life Sciences at RBC Capital Markets



PATTY MAYSENT CEO, UC SAN DIEGO HEALTH

Patty Maysent leads UC San Diego Health, the region's only academic health system, comprising UC San Diego Medical Center, Jacobs Medical Center and Shilpy Eye Institute and Sulpizio Cardiovascular Center as well as other primary and specialty practices located throughout Southern California. Appointed CEO in 2016, Maysent oversees a \$2 billion annual operating budget and more than 9,000 employees. Bringing a wealth of experience in leadership and strategic planning to her role, Maysent has focused on growth and expansion — enhancing UC San Diego Health's reputation as a healthcare destination for complex specialty care.



ERIC OSTERTAG
CEO, POSEIDA THERAPEUTICS

Dr. Eric Ostertag heads Poseida Therapeutics, a clinical-stage biopharmaceutical company utilizing proprietary genetic engineering platform technologies to develop cell and gene therapeutics. Dr. Ostertag is the first Gene Therapy Program graduate of the University of Pennsylvania School of Medicine and since has founded multiple successful startups including



The Team at Health Center Partners of Southern California (HCP) wishes to congratulate Henry N. Tuttle, CEO, President and Chief Executive Officer, on being named one of San Diego's most influential people!

Over the past seven years, Henry's leadership of HCP and our family of companies has helped grow our organization. We're inspired by his passion for our mission to support community health centers and to meet the health care needs of more than 900,000 patients in Southern California. Henry has been a strong advocate through the COVID-19 pandemic, and we congratulate him on this distinguished honor.



### Jane Finley, **Senior Vice President** and Area Manager **Kaiser Permanente** San Diego

Thank you for your dedication and commitment to the well-being of Kaiser Permanente's more than 630,000 members throughout San Diego County, and for your passion for improving the health of the communities Kaiser Permanente serves.

Congratulations on being honored as one of San Diego's 500 most influential people!



### ARDEM PATAPOUTIAN, Ph. D. PROFESSOR, SCRIPPS RESEARCH INSTITUTE

Dr. Ardem Patapoutian, a molecular biologist and neuroscientist at La Jolla-based Scripps Research Institute, was just awarded the Nobel Prize in physiology and medicine for his work in sensory biology and specifically, for discovering skin receptors that enable people to sense heat, cold, pain, touch and sound. Dr. Patapoutian shared the \$1.4 million prize with his research partner, UC San Francisco physiologist David Julius.



KEVIN SAYER
PRESIDENT, CEO AND CHAIRMAN OF THE BOARD,

Kevin Sayer became chief executive at Dexcom in 2015 and was appointed board chair in 2018. Sayer has also served as the company president since 2011. Prior to leading Dexcom, Sayer served as CFO at Biosensors International Group, EVP and CFO of Specialty Laboratories, CFO of MiniMed and VP and general manager of Medtronic MiniMed after the acquisition of MiniMed by Medtronic. A Certified Public Accountant, he has a Master's in accounting and information systems from BYU.



SAUNDRA PELLETIER CEO, EVOFEM BIOSCIENCES

Saundra Pelletier leads Evofem Biosciences (NASDAQ: EVFM), a company revolutionizing women's healthcare with game-changing products addressing the unmet needs of millions of women. Under Pelletier's leadership, Evofem recently launched Phexxi, the first and only FDA-approved non-hormonal, on-demand birth control. She was named one of SDBJ's 2019 Business Women of the Year. As founding CEO of Woman Care Global, an international nonprofit focused on women's reproductive health, Pelletier developed a sustainable value chain to register and launch products to women in over 100 countries and led WCG to secure approximately \$68 million in funding.



JAMES SCHMACHTENBERGER
CO-FOUNDER AND CEO, NEUROHACKER COLLECTIVE

James Schmachtenberger is a successful serial entrepreneur with a lifelong focus on using business and innovation to effect large-scale change for the benefit of humanity. Schmachtenberger leads Neurohacker Collective, a company focused on making groundbreaking products for health and well-being through complex systems science. Neurohacker Collective provides leading information and top-of-the-line products for self-directed neurological optimization. Neurohackers seek to better themselves or others by "hacking the brain" to improve reflexes, learn faster or treat psychological disorders. The movement began in the 1980s.



BARRY QUART
PRESIDENT, CEO AND CHAIRMAN OF BOARD, HERON
THERAPEUTICS

Dr. Barry Quart has led Heron Therapeutics since 2013. He has more than 25 years of experience serving in leadership positions in biotechnology and pharmaceutical companies and developing innovative pharmaceutical products. In 2006, Dr. Quart co-founded Ardea Biosciences, Inc. and served as its president and CEO through its acquisition by AstraZeneca in 2012. Previously, he was with Pfizer Inc. as SVP of global R&D and the director of Pfizer's La Jolla Laboratories. Prior to Pfizer's acquisition of the Warner-Lambert Company, Dr. Quart was president of R&D at Agouron Pharmaceuticals.



PETER SCHULTZ
CEO, THE SCRIPPS RESEARCH INSTITUTE

A professor, chemist and successful biotech entrepreneur, Peter Schultz leads the prestigious Scripps Research Institute in La Jolla. Widely considered one of the world's top chemists, Schult has made numerous seminal contributions to the field and has founded nine biotech companies that have pioneered the development and application of new technologies in energy, material and human health. He is also founding director of the California Institute for Biomedical Research, which was established at Scripps in 2012.



STEPHEN A. ROSETTA

Steve Rosetta leads IQHQ, the San Diego-based real estate investment trust that develops premier properties for life science companies. Rosetta previously served as executive vice president and chief investment officer at Kilroy from 2017 to 2019 and also spent more than 20 years at Cushman & Wakefield, most recently as a vice-chairman. Rosetta opened Cushman & Wakefield's office in San Diego County and grew it into an enterprise with over \$2 billion in annual transaction volume. He received a Master's in real estate development from LISC



**CLINT SEVER**CO-FOUNDER AND CHIEF PRODUCT OFFICER, CUE
HEALTH

Clint Sever is co-founder of Cue Health, which went public in September. Sever leads product development and product design strategy at Cue, including overseeing the look and feel of Cue products, user interface and packaging. Sever has spearheaded hardware engineering, supply chain development and scaled manufacturing of Cue consumable cartridges, cartridge readers and accessories and is also responsible for the design and engineering of the facilities in which Cue products are made.



SAM SAMAD
CFO. ILLUMINA

Sam Samad joined Illumina in 2017 and serves chief financial officer with responsibility for the company's finance, accounting, investor relations, internal audit, treasury and corporate social responsibility functions. Before joining Illumina, Samad held several senior leadership positions at Cardinal Health, including SVP and CFO. Prior to Cardinal Health, Samad spent 13 years at Eli Lilly in a variety of sales and finance roles, both domestically and internationally. He has served as director on the board for IDEXX Laboratories since 2019 and on the board at the Owen Graduate School of Management since 2016.



CHRIS SEVERN CEO, TURQUOISE HEALTH

Chris Severn leads Turquoise Health, a startup simplifying healthcare reimbursement through price transparency. Since launching in 2020, Turquoise has aggregated more than 3,300 hospitals' pricing data in a central repository and made the data actionable for the first time. The company's software for managed care makes it commonplace for patients to know the price of healthcare in advance of treatment.

Congratulations to our leaders who have been recognized among the San Diego Business Journal's SD500.

Their commitment to service and dedication to excellence help make Sharp San Diego's health care leader.



Christopher D. Howard President and Chief Executive Officer Sharp HealthCare



**Brett McClain** Executive Vice President and Chief Operating Officer Sharp HealthCare



Melissa Hayden-Cook President and Chief Executive Officer Sharp Health Plan



**Stacey Hrountas** Chief Executive Officer Sharp Rees-Stealy Medical Group



### Michael Lalich, MD **Area Medical Director** and Chief of Staff **Kaiser Permanente** San Diego

Thank you for your selfless leadership of San Diego County's largest independent medical group, with more than 1,400 physicians in more than 90 specialties and subspecialties.

Congratulations on your well-deserved recognition as one of San Diego's 500 most influential people!





ROBERT SMITH, M.D.
DIRECTOR, VA SAN DIEGO HEALTHCARE SYSTEM

Since 2016, Dr. Robert M. Smith has directed the VA San Diego Healthcare System, the nation's largest integrated health system for military veterans. He also oversees the U.S. Department of Veterans Affairs hospital in San Diego, where he has worked since 1993. The system cares for more than 86,000 veterans in San Diego and Imperial counties. Smith is also a professor of medicine at UCSD.



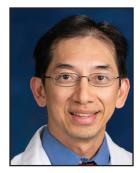
HELEN TORLEY
PRESIDENT AND CEO, HALOZYME THERAPEUTICS

Dr. Helen Torley has led Halozyme since 2014. Dr. Torley brings extensive drug development, commercial and general management experience to her role at the oncology-focused biotech. She has also held senior leadership roles with Onyx, Amgen and Bristol-Myers Squibb. Her passion for advancing new medicine for patients began when she was a practicing rheumatologist in Scotland.



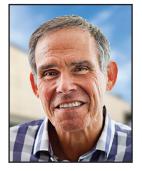
ROBIN TOFT
CEO, FOUNDER AND CHAIR, TOFT GROUP, A ZRG
COMPANY

Robin Toft is founder of the Toft Group, (acquired by ZRG Partners in 2019)." after "Robin Toft is founder of the Toft Group a company that specializes in placing female and diversity candidates as executives at innovation-led life science and tech companies. Toft is co-founder of We Can Rise, a startup committed to elevating women worldwide and is the author of WE CAN, The Executive Woman's Guide to Career Advancement



WILLIAM T. TSENG, M.D.
PRESIDENT OF THE PROFESSIONAL STAFF, SOUTHERN
CALIFORNIA PERMANENTE MEDICAL GROUP - SAN

William Tseng has been assistant area medical director for Southern California Permanente Medical Group since 2017. Tseng also sits on the board of trustees at the California Medical Association. He is a past president of the San Diego County Medical Society and is on the board of the Asian Pacific Islander American Public Affairs Association. He is a graduate of the University of Utah's School of Medicine.



ERIC TOPOL, M.D.
FOUNDER AND DIRECTOR, SCRIPPS TRANSLATIONAL
SCIENCE INSTITUTE

Eric Topol is a cardiologist, scientist and author who founded and directs the Scripps Research Translational Science Institute. Topol is also a professor of molecular medicine at The Scripps Research Institute and a senior consultant at the Division of Cardiovascular Diseases at Scripps Clinic in La Jolla. He is editor-in-chief of Medscape and theheart.org and has published three bestseller books on the future of medicine



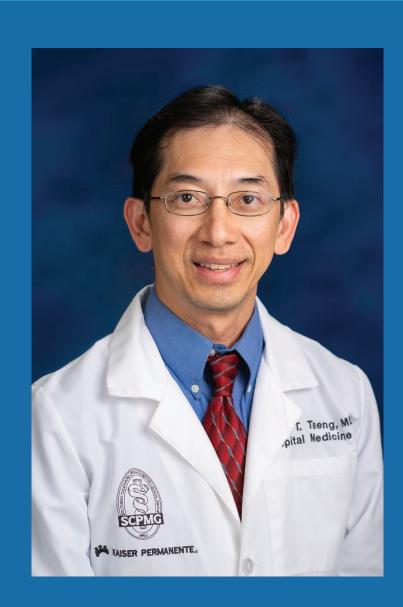
HENRY N. TUTTLE
PRESIDENT AND CEO, HEALTH CENTER PARTNERS OF
SOUTHERN CALIFORNIA

Henry Tuttle brings over 35 years of transformative leadership experience to his role HCP, a premier consortium of primary healthcare organizations in Southern California. Tuttle also serves on various boards and committees, including San Diego County's Health Services Advisory Board and the board of San Diegans for Healthcare Coverage, as well as NACHC's health policy and legislative committee and the HCCN Task Force.

Will Tseng, MD, MPH
Area Assistant Medical
Director and President of
the Professional Staff
Kaiser Permanente
San Diego

Thank you for your tireless efforts to educate and inform San Diegans throughout the COVD-19 pandemic. Your dedication to the well-being of your patients, and the San Diego Community, made a difference.

Congratulations on being recognized as one of San Diego's 500 most influential people!



kp.org/sandiego





radyfoundation.org



**Aristea Therapeutics** congratulates our Founder and CEO **James Mackay** 

on being selected as one of San Diego's most influential people in 2021

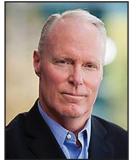
Striding to the forefront of innovative therapeutic options for inflammatory diseases through compassionate, patient-focused innovation and partnerships



Chief External Affairs Officer

and Senior Vice President, Rady Children's Hospital

https://aristeatx.com



### **CHRIS VAN GORDER** PRESIDENT AND CEO. SCRIPPS HEALTH

As the leader of Scripps Health since 2000, Chris Van Gorder has been instrumental in positioning Scripps among the nation's foremost healthcare institutions and is now leading the restructure of the \$3.1 billion, integrated health system to align with the new landscape of healthcare reform. Board certified in healthcare management and an American College of Healthcare Executives (ACHE) Fellow, Van Gorder also served as 2010 chairman of the association, an international professional society of more than 40,000 healthcare executives.



### KRISTIINA VUORI

PRESIDENT, SANFORD BURNHAM PREBYS MEDICAL **DISCOVERY INSTITUTE** 

Dr. Kristiina Vuori's research at Sanford Burnham Prebys Medical Discovery Institute is aimed at unraveling the cell mechanisms of the most life-threatening aspect of cancer, metastasis, which is responsible for nearly all deaths in cancer patients. Dr. Vuori's pioneering work, which is helping decipher the mechanisms that turn a cancer from a locally growing tumor into highly metastatic cancer cells, will provide clues how to prevent this step in cancer progression.



### ANNE WALLACE, M.D.

DIRECTOR, COMPREHENSIVE BREAST HEALTH CENTER, **UCSD HEALTH** 

Dr. Anne Wallace has overseen UCSD Health's Comprehensive Breast Center since 1995. She is a board- certified surgeon who is searching for better imaging technology to detect breast cancer and melanomas. She is also a professor of clinical surgery and has chaired the California Breast Cancer Research Council. The Susan G. Komen Foundation recently named Wallace as its Breast Cancer Clinician of the Year.



Independent & Assisted Living • Memory Care

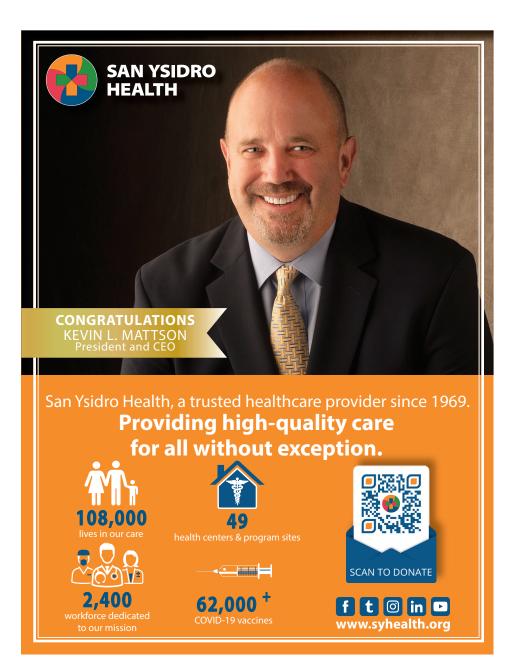


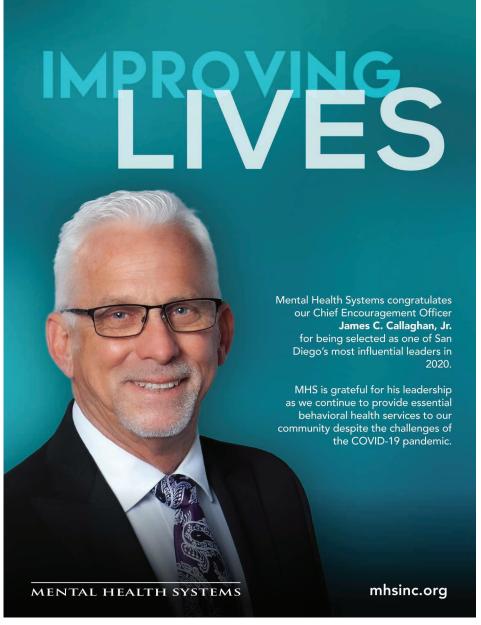
The staff and residents at Westmont Living Communities congratulate Rob Henderson, Chief Operations Officer, for making a difference through his leadership!

### Our San Diego County Locations:

Westmont of La Mesa O Murray Drive, La Mesa, CA 91942 (619) 369-9700

**Westmont of Encinitas** 1920 S. El Camino Real. Encinitas, CA 92024 (760) 452-6037







JASON ANDERSON
PRESIDENT AND CEO, CLEANTECH SAN DIEGO

Jason Anderson has led Cleantech San Diego since 2010. The nonprofit, funded by more than 100 businesses, educational institutions, local governments and other nonprofits, advances sustainable solutions that benefit the environment and the economy. Cleantech is a key innovation partner with the City of San Diego in its efforts as a Smart Gigabit Community. Prior to joining Cleantech, Anderson was VP of business development at the San Diego Regional EDC.



NEAL BLOOM
CEO. RISING TIDE PARTNERS

Neal Bloom graduated with an engineering degree in 2008 at the peak of the Great Recession and co-founded Portfolium to help new grads promote themselves. Since the company was acquired in 2019, Bloom has led the San Diego startup movement, chairing Startup San Diego and co-founding tech investment firm Interlock Capital as well as his San Diego-focused tech blog and podcast by Fresh Brewed Tech and the Tacos and Tech Podcast.



TED BAKER
CEO, NB BAKER ELECTRIC

Ted Baker, the fourth-generation family leader, runs the electrical contracting firm founded in 1938 that today is one of the area's fastest-growing privately held companies. Baker succeeded his father Kent in the role of president and CEO in 2000 and is responsible for all Baker Electric and Baker Electric Home Energy company operations. Baker oversees a broad spectrum of multi-million-dollar private, public works contracts and directs the development of new market opportunities.



LINDEN P. BLUE
CEO, GENERAL ATOMICS AERONAUTICAL SYSTEMS

Linden P. Blue leads the Poway-based company that builds the Predator line of unmanned aircraft. Linden's father, J. Neal Blue, and uncle, Linden S. Blue, bought the company from Chevron in 1986. After working for GA's German affiliate and managing its power inverter business, Linden joined the Aeronautical Systems in 2003 and led the company's Reconnaissance Systems Group before being named CEO in 2014. In 2017, General Atomics Aeronautical Systems was recognized for its Gray Eagle Extended Range program at Aviation Week's Annual Program Excellence Awards event.



RDML MARK BALMERT
PRESIDENT AND CEO, SAN DIEGO MILITARY ADVISORY
COUNCIL

Under retired Rear Admiral Mark Balmert's leadership, the San Diego Military Advisory Council nurtures the ecosystem between the military, elected officials and the business community, driving over \$50 billion in regional economic impact to the greater San Diego area. Balmert, who since his retirement from the U.S. Navy in 2008 has worked as a defense contractor executive, is a graduate of Notre Dame and the Naval Postgraduate School. During his decorated career, he commanded the USS Chandler.



JENNIE BROOKS SVP, BOOZ ALLEN HAMILTON

Jennie Brooks drives strategy and operations for Booz Allen Hamilton's San Diego office (1,300 employees) and the firm's business across the nation for NAVWAR. Jennie runs key firmwide DE&I programs and serves on the boards of SD EDC, Rady Children's Hospital Foundation, United Through Reading, SD AFCEA, and the SDSU College of Engineering Dean's Advisory Board.



RADM STEPHEN BARNETT COMMANDER, NAVAL REGION SOUTHWEST

Rear Adm. Stephen D. Barnett, a native of Columbia, Tennessee, assumed command as commander, Navy Region Southwest in July 2021. Previously, as commanding officer stationed at Kaneohe, Hawaii, he led his squadron on a simultaneous deployment to Japan and Iraq, executing more than 250 missions in support of Operation Iraqi Freedom. During his tour, the squadron completed more than 950 sorties. Barnett's first flag officer assignment was as commander, Navy Region Northwest.



DAVID CARVER
PRESIDENT, GENERAL DYNAMICS NASSCO

David Carver became president of General Dynamics NASSCO as well as a VP at General Dynamics in 2019. Carver began his maritime career in 1986 at M. Rosenblatt & Sons as a junior engineer and joined NASSCO in 1987 as a management trainee. Carver has worked in many departments throughout NASSCO, including quality assurance, test and trials, repair contracts and repair production. General Dynamics NASSCO has been designing and building ships in San Diego since 1960 and is the only full-service shipyard on the West Coast.



CAPT AMY BAUERNSCHMIDT
COMMANDING OFFICER, U.S.S. ABRAHAM LINCOLN

Captain Amy Bauernschmidt is the first woman to serve as the executive officer and then as the commanding officer of a U.S. Navy aircraft carrier. Bauernschmidt assumed command of USS Abraham Lincoln in August 2021. Bauernschmidt previously served as the carrier's executive officer from 2016 to 2019. After graduating from the U.S. Naval Academy in 1994, Bauernschmidt became a helicopter pilot and was assigned to San Diego's Helicopter Anti-Submarine Squadron Light 45, known as the "Wolfpack."



RON CHAPMAN
CEO, CORONADO BREWING

Since Ron Chapman and his brother Rick opened the doors at their Coronado Island brewpub in 1996, Coronado Brewing has grown to become one of the area's top five beer makers. And Coronado is still raising the craft beer bar in San Diego. In 2019, Coronado Brewing took home two medals at the Great American Beer Festival; a silver medal for Freebooter Barleywine and a bronze for Weekend Vibes IPA.



COL. THOMAS BEDELL
COMMANDING OFFICER, MARINE CORPS AIR STATION
MIRAMAR

Before taking command of Marine Corps Air Station Miramar, Colonel Thomas Bedell served as the director of the CMC Safety Division, overseeing the development of training for safety programs and managing major mishap investigations in addition to providing ongoing analysis of mishap data to eliminate future accidents. Col. Bedell has served in posts across the globe. Prior to joining the Marines, he was a wildlands firefighter for two years with the U.S. Forest Service.



MARY CHEEKS
PRESIDENT & GENERAL MANAGER, JAMUL CASINO

Mary serves as a trailblazer and role model for young women in finance and gaming professions. She is an industry veteran with 30 years of experience. She and her team have established. Jamul Casino as one of East San Diego County's top destinations in less than three years. During the pandemic, she became both a local leader and an industry-wide influencer for COVID safety. Jamul Casino became one of the first casinos in the nation (and one of the first two in California) to re-open after its initial closure last March 2020. Mary has overseen numerous philanthropic efforts for the Casino, including ongoing annual campaigns to support breast cancer research and veteran's organizations. She was recently named a Large Company Winner at SDBJ's 2021 Business Women of the Year Awards.



RON COUGHLIN CEO, PETCO

Ron Coughlin took the helm at Petco in June 2018 and is responsible for driving the company's business strategy, direction and overall performance. With more than 25 years of experience in consumer products and technology — working with some of the top brands in the world — his expertise lies in transforming businesses by honing strategy, cultivating high — performing teams, propelling innovation, re-engineering cost structures, and driving global sales and marketing. Coughlin came to Petco after four years as president of HP's Personal Systems segment.



BRADLEY FELDMANN CEO, CUBIC

Bradley Feldmann oversees the operations of Cubic's two business divisions, Cubic Transportation Systems and Cubic Mission & Performance Solutions. During his tenure, Feldmann has transformed Cubic into a tech-driven, market-leading firm. Feldmann was appointed to Cubic's board in 2014 and was elected as chairman of the board in February 2018. As president and CEO, he managed the 2021 sale and transition of Cubic from a publicly traded company to private ownership.



CHRIS CRAMER
CEO, KARL STRAUSS BREWING

Christopher Cramer is the co-founder of one of San Diego's original craft breweries. Cramer and a college buddy, Matt Rattner, started the brewing company in 1989 with help from Cramer's uncle, Karl, who grew up brewing beer in Germany. Over the years, Karl Strauss Brewing has won numerous industry awards, both for individual brews and brewery operations as a whole. The Karl Strauss Brewing Co. was named California's Brewery of the Year for 2016 by the CalTravel Association. Cramer is a member of San Diego Rotary Club 33.



DELINDA FORSYTH FOUNDER, ICE

Delinda Forsyth is founder and CEO of ICE, the only furniture dealership on the Inc. 5000 seven times, a feat only 1.5 percent of all U.S. firms have ever accomplished. Her company's unparalleled success led Forsyth on a quest to understand why some companies succeed while others do not. Her book -- "Inspiring Generational Leadership: Your Guide to Design a Conscious Culture" -- is a missive on lessons learned and includes numerous highlights from other San Diego leadership stories



ERIC DEMARCO
CEO, KRATOS DEFENSE & SECURITY SOLUTIONS

Eric M. DeMarco has led Kratos since 2003 when it was Wireless Facilities. DeMarco has led the company as CEO since 2004 and in recent years has spearheaded Kratos' efforts to successfully transition from a commercial communication business to leading national security-focused provider of high performance, jet-powered unmanned aerial drone systems. Prior to joining Kratos, DeMarco was president and COO at Titan, which was later acquired by L-3.



PATRICK GOUGH
PRESIDENT AND CEO, PKL SERVICES

Patrick "Paddy" Gough, an Irish immigrant who flew for 30 years as a United States Marine aviator before retiring as a colonel, came to PKL Services in 2014, initially serving as VP of HR. He was named CEO in 2020 after serving as the aerospace services company's COO for four years. Headquartered in Poway, PKL Services was founded in 2003 by retired US Marine Corps Lieutenant Colonel Samuel Flores, Jr. Gough serves on numerous nonprofit boards and within academia and professional organizations.



SCOTT DENNIS CEO, D&K ENGINEERING

As a co-founder and CEO of D&K Engineering, Scott Dennis provides the strategic direction to this engineering and manufacturing services firm. Dennis is also responsible for the day-to-day management of client relationships and oversight of manufacturing operations. Before launching D&K Engineering, Dennis spent several years at Hewlett Packard in various technical and leadership roles. He is also co-founder and general partner at FusionX Ventures, an early-stage investment fund focused on helping companies build the next generation of cloud-enabled Smart Machines.



KIMBERLY HARRELL CEO, SCHUBACH AVIATION

Kimberly Herrell is a 19-year aviation industry veteran who leads the charter jet company's overall operations. Herrell joined Schubach in 2005 and was appointed president in 2018 by company namesake and founder Henry Schubach. Harrell has owned the business since January 2020. As CEO, she drives Schubach's overall vision and corporate values. Under her leadership, the company has instituted a "safety first" organizational culture, earning safety recognition exceeding the required FAA regulations.



MARK DUVALL
PRESIDENT, AEROSTRUCTURES, COLLINS AEROSPACE

Mark Duvall has been with Collins Aerospace since 2012 and heads the \$4.5 billion business unit, which designs, manufactures and services aircraft engine systems and other structural components for commercial and military customers. Headquartered in Chula Vista, Collin's business unit employs more than 6,000 associates at 15 global sites. Duvall started his aerospace career in 1982 with Allied Signal/Honeywell.



DENISE JACKSON CEO, BALBOA TRAVEL

With more than 30 years of industry experience, Denise Jackson has worked in every aspect of leisure, corporate, meeting, group and incentive travel. Today, Jackson is responsible for all management decisions impacting the company, which has over \$200 million in annual sales. Her decision to implement a flat management structure across the organization has resulted in a more hands-on approach with both customers and employees.



KEITH JONES
MANAGING PRINCIPAL AND PARTNER, ACE PARKING

Keith B. Jones is the owner and managing partner of ACE PARKING, which was founded in 1950 and is the largest, family-owned and operated parking and mobility company in North America. Jones is passionate about honoring and improving his family's business for ACE's clients and valued team members and has been recognized and honored by the National Parking Association as a key leader in the industry. Jones served as a director at Father Joe's Villages and is actively involved in the Campaign to End Chronic Homelessness.



JEFFREY MARTIN CEO, SEMPRA

Jeffrey Martin leads a Fortune 500 company with over \$65 billion in assets and 19,000 employees. As one of North America's leading energy infrastructure companies, Sempra's strategy is focused on building low- to zero-carbon energy networks. Previously Martin was Sempra's CFO, and also has serve as CEO for San Diego Gas & Electric and other company business units



PETER KELLY
PRESIDENT AND CEO, NATIONAL PEN

Peter Kelly has led operations at National Pen since 2016. Kelly prepared National Pen for its acquisition by Cimpress in 2016 and established a new executive leadership team to lead the business as a Cimpress brand. Kelly has also spearheaded the effort to modernize the company's legacy technology with the introduction of a new ecommerce platform. Kelley has also guided the expansion of operations into new locations.



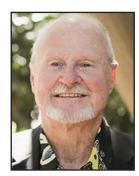
EUGENE MITCHELL
SVP FOR DIVERSITY AND COMMUNITY PARTNERSHIPS,
SEMPRA

Eugene "Mitch" Mitchell is senior vice president of diversity and community partnerships for Sempra. Previously he was VP of state governmental and external affairs for SDG&E and the Southern California Gas Company, both Sempra utilities. Prior to joining the Sempra companies, Mitchell served in a variety of roles in governmental affairs and community relations, including with the City of San Diego.



MIKE KRENN
PRESIDENT AND CEO, CONNECT WITH SAN DIEGO
VENTURE GROUP

Mike Krenn has been passionately growing the emerging tech and Life Science innovation communities in San Diego for more than a decade. Krenn directs CONNECT in providing mentoring to aspiring unicorn founders, helping the startups to secure funding and scale their companies. Krenn reinforces San Diego's brand in venture capital circles. By bringing 150 VCs to the region annually, he has helped more than 50 companies raise over \$200 million.



RORY MOORE CEO. EVONEXUS

Rory Moore founded technology incubator EvoNexus in 2009 together with Vice Admiral Walter Davis. The nonprofit has since grown to be the largest tech incubator in Southern California. Moore was the seed round investor and co-founder of Peregrine Semiconductor, one of the world's leading providers of radio frequency integrated circuits for the wireless communications and aerospace markets. Moore was also the seed round investor and founding CEO of Silicon Wave, now owned by Qualcomm. In 2018, for all that he has done with EvoNexus, Ernst & Young awarded Rory the Supporter of Entrepreneurship award



JOE KUDLA FOUNDER & CEO, VUORI

Joe Kudla launched his athleisure apparel company in 2015 as a DTC (direct-to-consumer) brand. Vuori opened its first brick and mortar store in Encinitas in 2016 and now operates nearly a dozen other stores around the country, competing head-to-head with Lululemon and other so-called 'athleisure' brands. Kudla, a former model for Dolce & Gabbana and CPA at Ernst & Young, recently secured a \$400 million investment from SoftBank Vision Fund 2 to expand his operation globally and open 100 new U.S stores.



BRIG. GEN. JASON MORRIS
COMMANDING GENERAL, MARINE CORPS RECRUIT
DEPOT, WESTERN RECRUITING REGION

Brigadier General Jason Morris currently commands the Marine Corps Recruit Depot, Western Recruiting Region, in San Diego. An infantry officer who has commanded Marines at all levels from 2nd Lieutenant to Colonel over the course of his 27-year career, Gen. Morris previously served at Marine Corps' Training Command in Quantico, Virginia. He also commanded 3d Battalion, 5th Marine Regiment during its 2010-11 deployment to Afghanistan and the 9th Marine Corps District from 2014-17 where he was responsible for recruiting across 13 Midwestern states.



NEAL MANOWITZ
PRESIDENT AND CEO, SONY ELECTRONICS

Neal Manowitz has worked for two decades in a variety of roles at Sony. Under his leadership as CEO, Sony's Interchangeable Lens Camera business is up over 300%. Additional accomplishments include the original launch of Sony into the digital camera business in 1996 and growing the business to exceed over \$100 million in revenue in its first four years. In 2010, he was inducted into the Sony's prestigious Samurai Society.



MARK NAVARRA
MANAGING PARTNER, JEROME'S FURNITURE

Mark Navarra has been the managing partner of Jerome's Furniture since 2004. The family-owned furniture store has 10 locations across Southern California and has partnered with organizations like the City of Hope, Salvation Army and Komen Foundation to give back to the community. Prior to joining Jerome's, Navarra was president of San Diego-based Navarra Properties.



TOM PELLETTE
PRESIDENT, SOLAR TURBINES

Tom Pellette is a senior vice president of Caterpillar with responsibility for Solar Turbines, a wholly owned subsidiary of Caterpillar. Solar Turbines is a global leader in the design, manufacture and service of gas turbine systems and compressors for the oil and gas and power generation industries. Pellette, who also serves as strategic advisor to the Caterpillar executive office, has held a range of sales, engineering and product support positions in Europe, Asia and the U.S. Prior to joining Caterpillar, he worked for Tennessee Gas and Leybold Technologies.



JAN THARP
PRESIDENT AND CEO, BUMBLE BEE FOODS

Jan Tharp is a transformational leader in the food and beverage industry with a reputation as a successful turnaround expert who's created order out of chaos. Tharp took the helm at Bumble Bee in 2018 after serving as the company's EVP and COO and also its SVP for global operations. Previously, she was SVP of supply chain for StarKist. Tharp has an MBA from Columbia University's School of Business.



JOHN POPE EXECUTIVE DIRECTOR, NAVWAR

Retired Navy captain John Pope directs the Naval Information Warfare Systems Command (NAVWAR), overseeing a budget of more than \$9 billion. NAVWAR's mission is to identify, develop, deliver and sustain information warfare capabilities and services that enable joint, coalition and other national missions for the Navy and Marine Corps. Born into a military family, he has a Master's from the Naval Postgraduate School. His father was also a Navy captain.



MARCO THOMPSON PRESIDENT, EVONEXUS

Marco Thompson is a serial entrepreneur and startup financing guru who serves as an "angel mentor" at EvoNexus, the largest tech incubator in Southern California. Thompson's key role is to help startups raise money and his portfolio has been averaging over \$200 million raised a year over the last four years. Thompson helps founders hone their pitch, presentation and business model. Then he teaches them how to raise money.



MATT RATTNER
PRESIDENT, KARL STRAUSS BREWING

Matt Rattner, a Stanford grad, is the longtime president and co-founder of Karl Strauss Brewing. Rattner also serves has served as chairman of the board at Endeavor Bank. At Karl Strauss, Rattner was instrumental in helping the brewery establish its distribution arm. He has been with the growing company since its founding in 1988. KSBC opened its Coronado Island brewpub in 1989, the first new brewery in San Diego since prohibition.



BARBARA WIGHT CFO, TAYLOR GUITARS

SDSU grad Barbara Wight oversees El Cajon-based Taylor Guitars foreign operations, financial information systems and legal interests. Wight is an energetic and ethical leader with a successful track record of effectively managing business expansion, both domestically and internationally, at the musical instrument manufacturer, which recently became 100% employee-owned. She has served as a director at World Trade Center San Diego and the San Diego Water Authority.



KEVIN SAGARA GROUP PRESIDENT, SEMPRA

Kevin Sagara oversees Sempra's California utility infrastructure businesses, San Diego Gas & Electric Co. (SDG&E) and Southern California Gas Co. (SoCalGas). Sagara, who serves as chairman for both companies, recently served as chairman and chief executive officer of SDG&E and is credited with raising the company's standing as a national leader in wildfire safety and clean energy. Previously, he was president of Sempra Renewables, overseeing all aspects of the company's 2.6-gigawatt renewable energy business unit and leading its recognition as one of the premier renewable energy companies



CAROLINE WINN CEO, SDG&E

Caroline Winn, who has led San Diego Gas & Electric since 2020, is an accomplished operations management and business transformation executive with demonstrated success in shaping strategic direction, mobilizing organizational capabilities, leveraging technology and influencing senior leaders to move mission-critical strategic imperatives. Prior to taking the helm at SDG&E, Winn was the organization's COO and chief energy delivery officer. She is currently a member of the SDG&E board and also sits on the board at UC Davis Energy Efficiency Center and San Diego Regional Chamber of



DOUGLAS SMALL COMMANDER, NAVWAR

Rear Admiral Douglas Small assumed command of the Naval Information Warfare Systems Command in a virtual Change of Command ceremony held in August 2021 at NAVWAR Headquarters in San Diego. Small took the helm at NAVWAR after serving as the program executive officer for Integrated Warfare Systems in Washington, D.C. A native of Birchwood, Wisconsin, Small has a doctorate in physics from the Naval Postgraduate School.



PETER ZIEN
CEO, ALESMITH BREWING

Peter Zien, who founded AleSMith in 1995, has been instrumental in building the region's reputation as a craft brewing hub. An award-winning home brewer, Zien, together with his wife Vicky bought AleSmith in 2002. In 2015, the operation moved into a 105,000-square-foot space in Miramar that featured an \$11 million, 80-barrel brewing system. From its headquarters and tasting room, located at 9990 AleSmith Court, the company distributes its popular brews throughout the U.S. and across the Pacific.



DAVID ABELES
PRESIDENT AND CEO, TAYLORMADE GOLF

David Abeles has led Carlsbad-based TaylorMade Golf since 2015. He previously served from 2008 to 2013 as TaylorMade's EVP and general manager and from 1998 to 2001 as director of sales. Abeles is a golf industry vet who has also been CEO at Competitor Group and VP of sales and marketing for Acushnet. He is a graduate of the University of Connecticut School of Business.



OLIVER BREWER
PRESIDENT AND CEO, CALLAWAY GOLF

Oliver "Chip" Brewer has led the turnaround of Callaway Golf with multiple recent acquisitions including travel and leisure wear lines and TopGolf, one of the country's fastest-growing sports entertainment companies. Prior to joining Callaway in 2012, Brewer served as CEO of Adams Golf from 2002-12, where he engineered a turnaround that drove the company to profitability. Like Callaway, which at one time was known as a club manufacturer, Brewer was widely credited with transforming Adams from a single-product focus to a diversified brand portfolio.



RICHARD BARTELL CEO, BARTELL HOTELS

Since joining his family's lodging business in 1980, Richard Bartell has guided the independent operator as it expanded its properties to eight hotels, including the Sheraton La Jolla and The Dana on Mission Bay. The business also includes seven restaurants, three marinas and the famed Humphreys Concerts by the Bay entertainment venue. Bartell is a member of the San Diego Tourism Marketing District and has been a generous donor to the University of San Diego's School of Law, where he serves on the Board of Visitors.



TERRY BROWN
PRESIDENT, ATLAS HOTELS

Terry Brown is the second-generation owner of Atlas Hotels, which opened the Town and Country Inn in 1953 and later expanded the property, located in San Diego's Hotel Circle, into a 40-acre urban resort hotel and conference center. Brown, who is active in the business community and local politics, also has served as vice chair of the San Diego Tourism Marketing District.



SHREYAS BALAKRISHNAN PRESIDENT, CUTWATER SPIRITS

Shreyas Balakrishnan leads Cutwater Spirits, an award-winning craft spirits distillery that markets a portfolio of spirits including whiskeys, vodka, gin, rums, tequilas and liqueurs, including a canned cocktail lineup. The company was founded by master distiller Yuseff Cherney. Prior to joining Cutwater, Balakrishnan was general manager at Elysium Brewing in Seattle and also worked for Anheuser-Busch InBev.



ADAM DAY
CAO, SYCUAN BAND OF KUMEYAAY NATION

In his current role as chief administrative officer for the Sycuan Band of the Kumeyaay Nation, Adam Day helps oversee the efficient management and operation of more than twelve tribal government departments including police, fire, medical/dental/pharmacy, education, IT and community development. Day is a veteran public administration and public affairs executive who since 2002 has managed the sovereign federally recognized Native American Tribe's business interests, which include a new \$260 million hotel and resort expansion.



SUSIE BAUMANN
PRINCIPAL, BALI HAI/TOM'S LIGHTHOUSE

Susie Baumann began her career in her family's restaurant business when she was 12 and stepped in full time after college when her father, Tom Ham, died unexpectedly. Today, Baumann, her husband and their children are continuing the legacy established by her father in the 1950s. The family has entertained generations of diners at its landmark waterfront restaurants Bali Hai on Shelter Island, famous for its tiki temple, and Tom Ham's Lighthouse on Harbor Island. Baumann has been active in the California Restaurant Association and San Diego Port Tenants Association.



MARTHA GILMER
CEO, SAN DIEGO SYMPHONY ORCHESTRA

Martha A. Gilmer has headed the San Diego Symphony Orchestra since 2014, leading the institution in expanding its programming, increasing its community engagement, heightening its artistic profile and building its capacity to share transformative experiences. Working with the board and staff, Gilmer created the strategic plan that has been guiding the Symphony since 2016. Among the major changes she has initiated are the appointment in 2018 of the internationally acclaimed Rafael Payare as SDSO's 13th music director.



DAVID BENNETT
GENERAL DIRECTOR, SAN DIEGO OPERA

Under David Bennett's leadership since 2015, the San Diego Opera has embarked on a series of community-based initiatives including a citywide Listening Tour series, free public performances and family friendly operas. In 2016, the Company debuted its wildly popular d tour Series, which explores the expressive nature of opera with the potency of intimate theater. Prior to San Diego Opera, Bennett was Gotham Chamber Opera's managing director and served in a similar capacity at Dance New Amsterdam in New York City.



ROBERT GLEASON CEO. EVANS HOTELS

Robert Gleason oversees operation of Bahia and Catamaran Resort Hotels and The Lodge at Torrey Pines. He also currently sits on the boards at Visit California, California Film Commission, San Diego County Lodging Association and World Trade Center San Diego. He is the former board chair of the Los Angeles Branch of Federal Reserve Bank of San Francisco, San Diego County Regional Airport Authority, San Diego LGBT Community Center and City of San Diego Commission for Arts and Culture.



#### KEITH GUILBAULT CEO, QDOBA RESTAURANTS

Keith Guilbault took the helm at Qdoba Restaurants in May 2018. He leads the QDOBA's North American operations, overseeing more than 700 restaurants across the U.S. and in Canada. Qdoba, the fast-casual restaurant chain that employs more than 125 locally, moved its corporate headquarters to San Diego in 2019. Prior to joining Qdoba, Guilbault was SVP and chief marketing officer at Jack in the Box. He has an MBA from Pepperdine's George L. Graziadio School of Business and Management.



### CODY MARTINEZ

TRIBAL CHAIRMAN, SYCUAN BAND OF KUMEYAAY

Cody J. Martinez leads the Sycuan Band of Kumeyaay Nation. As tribal chairman, Martinez is responsible for strengthening the East County tribe's business interests, including its golf resort and casino and the historic US Grant Hotel downtown, which is also owned by the Tribe, which recently completed a \$226 million expansion of its hotel, casino and resort. Martinez helped create a first-in-the-nation Natural Resource Management Plan for nearly 1,500 acres of land acquired by the Sycuan Band. He serves on the board of the San Diego Association of Governments.



JOE HARPER
PRESIDENT AND CEO, DEL MAR THOROUGHBRED CLUB

Joe Harper had bit parts in his grandfather Cecil B. deMille's movies "The Ten Commandments" and "Greatest Show on Earth," but he's had a starring role in growing one of the nation's top racetracks, the Del Mar Thoroughbred Club, which he joined in 1978. Since becoming president and CEO of the historic track in 1990, he has boosted attendance and the club's profile. He's a former president of the Thoroughbred Racing Association of North America and the Federation of California Racing Associations and has served for many years on the board of the San Dieguito Boys & Girls Clubs.



MAC MCLAUGHLIN
PRESIDENT AND CEO, MIDWAY MUSEUM

Retired Adm. Mac McLaughlin has overseen the USS Midway Museum since its opening in 2004. During his tenure, McLaughlin has made the decommissioned ship one of the most visited museums in the nation. A decorated naval officer, McLaughlin guides a volunteer army of veterans and civilians who conduct tours, honoring the legacy of those who served and those who participate in the upkeep of the longest-serving Navy aircraft carrier of the 20th century.



DARIN HARRIS
CEO. JACK IN THE BOX

Darin Harris took the helm at Jack in the Box Inc. in June 2020. Harris was previously CEO of various companies, most notably CiCi's Enterprises from August 2013 to January 2018. He has also held multiple franchise leadership roles in the restaurant industry, including at Arby's Restaurant Group and Captain D's Seafood. He was also a franchise operator of multiple Papa John's Pizza and Qdoba Mexican Grill restaurants. He has more than 25 years of leadership experience in the restaurant industry encompassing operations, franchising, brand strategy and restaurant development.



MICHAEL MORTON Jr.
CEO. BRIGANTINE FAMILY OF RESTAURANTS

After taking over the 50-year-old family business as CEO a decade ago, Michael Morton is leading the Brigantine Family of Restaurants company through an era of new growth, including successful expansions of Miguel's and Brigantine locations as far north as Carlsbad and as far south as Eastlake. Morton was recently named Restauranteur of the Year at the annual CRA Gold Medallion awards



ROBERT HOEHN
PRESIDENT, HOEHN MOTORS

Robert Hoehn and his family have been in the automobile business since 1928, when Robert Hoehn's grandfather opened a Chevrolet dealership in Memphis. His father ran the company until he moved the family to La Jolla and founded Hoehn Motors in 1975. Brothers Bob and Bill joined the operation and built it into a successful enterprise, selling luxury brands such as Porsche, Jaguar and Mercedes-Benz. Hoehn served on USD's board of trustees and as a board member for the Timken Museum of Art, Catholic Charities San Diego, the San Diego Museum of Art and the Balboa Art Conservation Center.



SHANNA NELSON PRESIDENT, JAZZERCISE

As the leader of Jazzercise, Inc., Shanna Nelson oversees the corporate management team and strategic direction of the brand in global and local markets. Her contributions to the fitness industry have been acknowledged through numerous awards, public and media recognition. Nelson's mom, Judi Sheppard Missett, created the largest dance fitness company in the world and Nelson began as an instructor but quickly launched her business career as an international brand consultant and franchise owner herself. In addition to her role at the company, she is a media spokesperson and motivational speaker.



EARL KIGHT
CO-FOUNDER, CUTWATER SPIRITS

Earl Kight is a founder and head of sales at Cutwater Spirits, which launched in 2016 as a craft distillery offering a unique lineup of spirits and canned cocktails. Prior to opening Cutwater, Kight was chief commercial officer and VP of sales and marketing at Ballast Point Brewing and Spirits in San Diego. He started his career with RJ Reynolds and also worked as a sales manager for Miller Brewing.



MARK NEVILLE
EXECUTIVE DIRECTOR, SAN DIEGO BOWL GAME
ASSOCIATION

Mark Neville has worked in the sports industry his entire career. He began as an intern at San Diego's annual Holiday Bowl football game and became the popular bowl game's executive director in 2015. He had served as the Holiday Bowl's associate executive director since 1991. He has a bachelor's in economics from LCSD.



PHILIP PACE
CHAIRMAN, PRESIDENT AND CEO, PHIL'S BBQ

Since opening its doors in San Diego inn 1998, Phil's BBQ has served over one million gallons of Phil's signature BBQ sauce, expanding from four employees to well over 400 – and opening restaurants in San Marcos, Santee, Rancho Bernardo and most recently in Temecula. But the Phil's experience and menu remains essential the same: long lines of anticipation, an energetic, friendly atmosphere, huge portions of fantastic food -- and lots and lots of paper towels.



MARC SWANSON
CEO, SEAWORLD PARKS & ENTERTAINMENT

After serving as interim leader since 2019, Marc Swanson was named the SeaWorld Entertainment's permanent CEO in May 2021. Swanson has been with the company for more than two decades and has held a number of key senior leadership positions including as CFO and treasurer. With Swanson at the helm, SeaWorld has announced plans to open Sesame Place theme park in Chula Vista in 2022.



SEAN POURTEYMOUR CO-FOUNDER AND CEO, LUNA GRILL

Sean Pourteymour directs operations at Luna Grill, an award-winning Mediterranean restaurant chain with over 50 locations. Pourteymour, who's self-described job title is "Chief Lunatic," co-founded the Luna Grill chain in 2004, leveraging his commercial real estate development background with a lifelong fascination with food. An avid philanthropist, he supports several local charities and foundations, especially those that benefit youth in the community.



BEN THIELE
GM, ALILA MAREA BEACH RESORT ENCINITAS

Ben Thiele is the general manager of the newly opened Alila Marea Beach Resort Encinitas. An inspiring leader and ambassador for the hotel and brand, Thiele joined the Hyatt family following a decade with Kimpton Hotels. He received the Rookie of the Year Award at the 2017 Kimpton Hotels and Restaurants Annual General Manager Conference and two years later was given the Total Asset Management Award.



MARIA TRAKAS POURTEYMOUR CO-FOUNDER, CHIEF CUISINE OFFICER, LUNA GRILL

As creator of the original Luna Grill restaurant in 2004, Maria Trakas Pourteymour oversees the implementation of the restaurant chain's mission: To inspire others to feel good by eating real food, crafted with care. Her responsibilities include culinary research and recipe development, and the establishment of ingredient quality standards and cooking processes. She is a self-trained chef and entrepreneur who began her career working in her own family's restaurant for a decade.



ROXANA VELASQUEZ
EXECUTIVE DIRECTOR, SAN DIEGO MUSEUM OF ART

Roxana Velásquez is the Maruja Baldwin Executive Director and CEO at The San Diego Museum of Art, a position she had held since 2010. As a passionate advocate for the arts, Velásquez has focused on fostering cross-cultural dialogues within the San Diego community as well as nationally and internationally. Throughout her career, she has organized many high-profile exhibitions, including at the Museo Nacional de San Carlos, Museo Nacional de Arte and the Museo del Palacio de Bellas Artes in Mayior City.



ROSS RIZZO
MASTER VINTNER, BERNARDO WINERY

Ross Rizzo, the president and master vintner at Bernardo Winery, runs the third-generation family business that traces its roots in San Diego to 1937. Bernardo Winery produces wines from locally sourced grapes. Visitors to the winery can stroll through the family's historic antique winemaking facility that features large-scale redwood barrels built over 130 years ago.



BRAD WISE
OWNER/CHEF. TRUST RESTAURANT GROUP

Coming of age along the shores of New Jersey's Cape May, Chef Brad Wise never had culinary aspirations. But a job mopping floors at Jake's Pizza provided his entry into the restaurant world and today, Wise is one of the San Diego region's leading chefs and restaurateurs, with five distinct concepts that highlight the bold, smoky, wood-fired flavors Chef is known for.



HELEN ADAMS
MANAGING PARTNER, HASKILL & WHITE

Helen Adams has served as San Diego-area managing partner for Haskill & White since January 2013. During her tenure, Adams has helped double the size of the firm's business and developed a succession plan. Before joining Haskell & White, Adams served as an audit partner with Deloitte. She is on boards of Athena San Diego, CSU San Marcos Foundation and is co-chair of San Diego Women Corporate Directors. Adams also has been a finalist for SDBJ's San Diego Woman of the Year.



JEFF BECKER CEO, PEGASUS

Jeff Becker is the CEO of Pegasus, an employee-owned company that has delivered cutting-edge facility maintenance services to commercial facilities nationwide for over 25 years. Becker is a visionary leader with the mantra that employee owners should think like the customer and act like owners. Pegasus Cleanroom Services provides innovative janitorial and cleaning services to all types of businesses.



JOHN ALESSIO MANAGING PARTNER, PROCOPIO

A fourth-generation San Diegan, John Alessio leads San Diego's largest law firm. Named a Best Lawyer in America, San Diego Super Lawyer and a 2020 SDBJ SD 50 Leader Making a Difference. Alessio focuses on complex class action, business and employment litigation with particular experience in trade secret misappropriation, unfair competition, real estate, shareholder and contractual disputes to include cross-border issues.



SCOTT BIEL
PARTNER, SOLOMON WARD SEIDENWURM & SMITH

Scott Biel is nationally recognized as an expert on the legal aspects of structuring and negotiation commercial leases and the acquisition, financing and development of commercial real estate projects. Biel, considered one of the area's top commercial real estate attorneys, works with clients on the legal structuring of owner and tenant entities, project site selections and acquisition strategy, through development of the final project. His clients develop, own and occupy office, medical, retail, industrial, entertainment and hospitality and mixed-use projects.



SAYED ALI
PRESIDENT AND CEO, INTERPRETERS UNLIMITED

Before Interpreters Unlimited (IU), Sayed Ali launched his own bakery-deli concept business and airport concessions company. Ali sold both businesses and in 2007 he acquired IU. Expanding the company nationwide, Sayed then created IU Group, the parent company which is now comprised of IU and four additional companies that he has acquired.



GAYLE BLATT PARTNER, CASEY GERRY

Heading the legal firm's complex litigation practice group, Gayle Blatt concentrates her practice on consumer class action, data breach cases and serious personal injury cases. Blatt joined CaseyGerry more than 30 years ago and has become well known for representing injured clients in a wide range of high-profile, multimillion-dollar cases. In addition to her extensive experience in personal injury cases and successful mass torts, she has held leadership positions in several data breach class actions and is currently part of the team litigating the data breach incident involving Citrix Systems.



QUENTIN ANDERSON CEO, BLACKOWNED.COM

A serial entrepreneur, Quentin Anderson has run more than half a dozen real estate and fitness-oriented companies. BlackOwned.com is a virtual showcase for Black excellence and a place where professionals from every walk of life can find something that fits their needs and desires – whether product, service or helpful information. Anderson's UpwardInstitute.com is educating Black youth about self-worth and their culture's rich history. Anderson's unique online platform also offers live stream entertainment and financial and employment services.



BARBARA BORDEN PARTNER, COOLEY

Barbara Borden is co-chair of Cooley's M&A practice. Borden focuses on public and private M&A, cross-border transactions, joint ventures and other complex transactions in addition to public securities law. She represents strategic and financial buyers and sellers in public and private acquisitions and also has significant experience in counseling boards of directors in connection with M&A and related governance and antitakeover matters.



LORENS ATTISHA
CEO AND FOUNDER, SOAPY JOE'S CAR WASH

Soapy Joe's founder and San Diego native Lorens Attisha introduced the first express exterior car wash to the San Diego market shortly after entering the space via a full-service wash in 2001. Ten years later, Attisha pioneered the first branded, membership-centered car wash, which he continues to scale across San Diego County. Today, with more than a dozen Soapy Joe's throughout San Deigo County, Attisha's organization supports military veterans and is a generous donor to nonprofits across the region.



KEVAN BRADHSAW SAN DIEGO MANAGING PARTNER, PRICEWATERHOUSECOOPERS

Kevan Bradshaw oversees PricewaterhouseCoopers' assurance practice in San Diego. Bradshaw has been with the company for three decades and became managing partner in 2013. Previously, he worked for PWC's North China practice. He has served on nonprofit boards, including Junior Achievement of San Diego and Imperial Counties, Brigham Young University's School of Accountancy and CommNexus. Bradshaw's leadership of the firm's internal innovation project focused on assessment and redesign of the end-to-end service delivery approach.



ELIZABETH BANKER
PRESIDENT AND CEO, SHORE SOLUTIONS

After being honorably discharged from the Navy, Elizabeth Valenzuela Banker began her career working in various sales roles for companies in the government contracting sector before then moving into the role of VP of operations for Shore in 2013. Due to restructuring within the organization, Elizabeth was able to acquire full control of Shore Solutions in early 2016. At that time, Shore had good revenue growth, but no profitability, and no direction and focus. She led the company to its first profitable year in 2016 and since then, she has led the company to record revenues, employee count and profitability.



JUANITA BROOKS
PRINCIPAL, FISH & RICHARDSON

Juanita R. Brooks is a nationally recognized trial and appellate attorney who focuses on complex intellectual property, product liability and mass tort litigation. An innovative, formidable litigator with a demonstrated, near-perfect winning record in complex, high-stakes lawsuits that few trial attorneys can match, Law360 named Brooks an "Icon of IP" and called her a "jury whisperer." A master storyteller, Brooks paints pictures with words to explain the complex technologies at the center of her cases in a way that is both understandable and compelling.

# RSM celebrates the power of great people.

# Congratulations Sam Mascareno and Jerry Varga.

It gives us tremendous pleasure to recognize the achievements of **Sam Mascareno** and **Jerry Varga**. Congratulations for being named to the San Diego Business Journal's 2021Most Influential People in San Diego list.

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REID CARR
CEO, RED DOOR INTERACTIVE

Reid Carr has focused on multi-channel, integrated marketing for over 20 years, most of that time leading Red Door Interactive. Since founding the company in 2002, Carr's role is focused on listening, learning, sharing and leading. Red Door has been honored as one of the Best Places to Work by AdAge, SDBJ and Inc. Magazine. In two decades, Carr has grown Red Door into one of the largest independent agencies in the country and represents some of those most interesting brands in the world including Titleist, Bosch, Shea Homes, Dexcom, Stone Brewing, Sprinklr and Intuit.



DANIEL EATON
SHAREHOLDER, SELTZER CAPLAN MCMAHON VITEK

Daniel Eaton is a shareholder of the firm in the Litigation Department and practices employment law. Prior to joining Seltzer Caplan McMahon Vitek in 1998, Eaton was with Proskauer Rose in Los Angeles from 1995 to 1998 and with Gray Cary Ware & Freidenrich from 1989 to 1995. He teaches employment law for managers and business ethics at the SDSU's Fowler College of Business. From 1983 to 1986, Eaton served as an aide to Pennsylvania U.S. Senator Arlen Specter.



STEVEN J. COLOGNE
MANAGING PARTNER, HIGGS, FLETCHER & MACK

Steven Cologne, who joined Higgs Fletcher & Mack in 1999, became the firm's managing partner in 2017. Cologne practices in the area of complex tort and business litigation and defends clients in employment litigation, breach of contract disputes and other business litigation matters. He has served as primary outside litigation counsel for San Unified School District. Previously, Cologne spent 15 years at McInnis, Fitzgerald, Rees & Sharkey.



BILL EIGNER
PARTNER, PROCOPIO, CORY, HARGREAVES & SAVITCH

William Eigner specializes in M&A and emerging growth and technology companies. He has been called "the go-to guy" for M&A and emerging companies and counsels clients in the areas of venture capital, angel financing, seed capital and other financing. Eigner also works with clients on mergers and acquisitions, corporate governance and employment, particularly in the software, telecommunication, e-commerce, cybersecurity, energy and life science sectors. Recently, Eigner helped client Pace Shave and Dorco in an investment and razor supply deal with Dollar Shave Club, which culminated in Dollar Shave Club's \$1 billion sale to Unilever.



MICHAEL COX
CEO/PUBLISHER, BLACK SAN DIEGO MAGAZINE

Michael Cox is a metric-driven marketing specialist with the ability to generate new web traffic and increase sales. Experienced in developing B2B and B2C marketing plans to increase new customer acquisition and sustain long-term retention and growth rates, Cox helps start-ups and medium-sized companies develop an online presence through proper SEO utilization and digital media channels.



WAINWRIGHT FISHBURN FOUNDING PARTNER, COOLEY

Venture capital specialist Wainwright Fishburn, Jr. is a founding partner of Cooley's San Diego office Fishburn also serves as global chair of the firm's digital health group. Fishburn's clients include life science, technology and other operating companies that range from startup through IPO. His practice focuses on corporate governance matters as well as mergers, acquisitions, strategic alliances and intellectual property licensing and management. He also assists his client companies in financing matters, often involving the placement of debt and equity



ANNA CROWE
CEO AND FOUNDER, CROWE PR

Anna Crowe is the founder and CEO of Crowe PR and a recognized public speaker, community leader and author of "Get Real: The Power of Genuine Leadership, a Transparent Culture and Authentic You." Crowe PR clients include DermTech, Fresh Clean Tees, Skrewball Peanut Butter Whiskey, Everyday California and Slate Law Group.



LAURIE FISHER
PRESIDENT, LMA WORLDWIDE

Laurie Fisher founded LMA in 2004 and has run the company ever since. Fisher's agency assists clients with all aspects of their marketing. Her vision and long-standing relationships with both the media and her clients have taken LMA from start-up to an industry leader. Fisher has had over two decaes of media experience and has been an award-winning producer for numerous media companies including Clear Channel Communications, Jacor Broadcasting, Gannett and Midwest Television.



**AUDREY DOHERTY** 

FOUNDER AND PRESIDENT, CHEMISTRY PR EXECUTIVE DIRECTOR, SD BUILDING OWNERS/MANAGERS ASSOC.

With two decades of public relations and marketing experience, Audrey Doherty is known as an idea generator, influence strategist and creative connector. Doherty is the founder of Chemistry PR, a lifestyle-focused, data-driven public relations firm that was recently named one of America's Best PR Agencies by Forbes, one of only 200 agencies in the country to earn the honor. Additionally, she serves a dual role as the executive director of the San Diego Building Owners & Managers Association, a 200-plus member nonprofit representing the commercial real estate industry.



LELA FOX-MAZZEO
CHIEF OF FINANCE AND BUSINESS OPERATIONS,

MOGINRUBIN
Lela Fox-Mazzeo has been with MoginRubin for nearly two decades, helping to transform the business into a bi-coastal boutique firm, with offices in San Diego and Washington, D.0

decades, helping to transform the business into a bi-coastal boutique firm, with offices in San Diego and Washington, D.C., supporting high-profile cases nationwide. Fox-Mazzeo has a diverse background and solid foundation in micro and macroeconomics and works closely with vendors to ensure the firm's class members are receiving the highest quality service.



DENNIS DOUCETTE

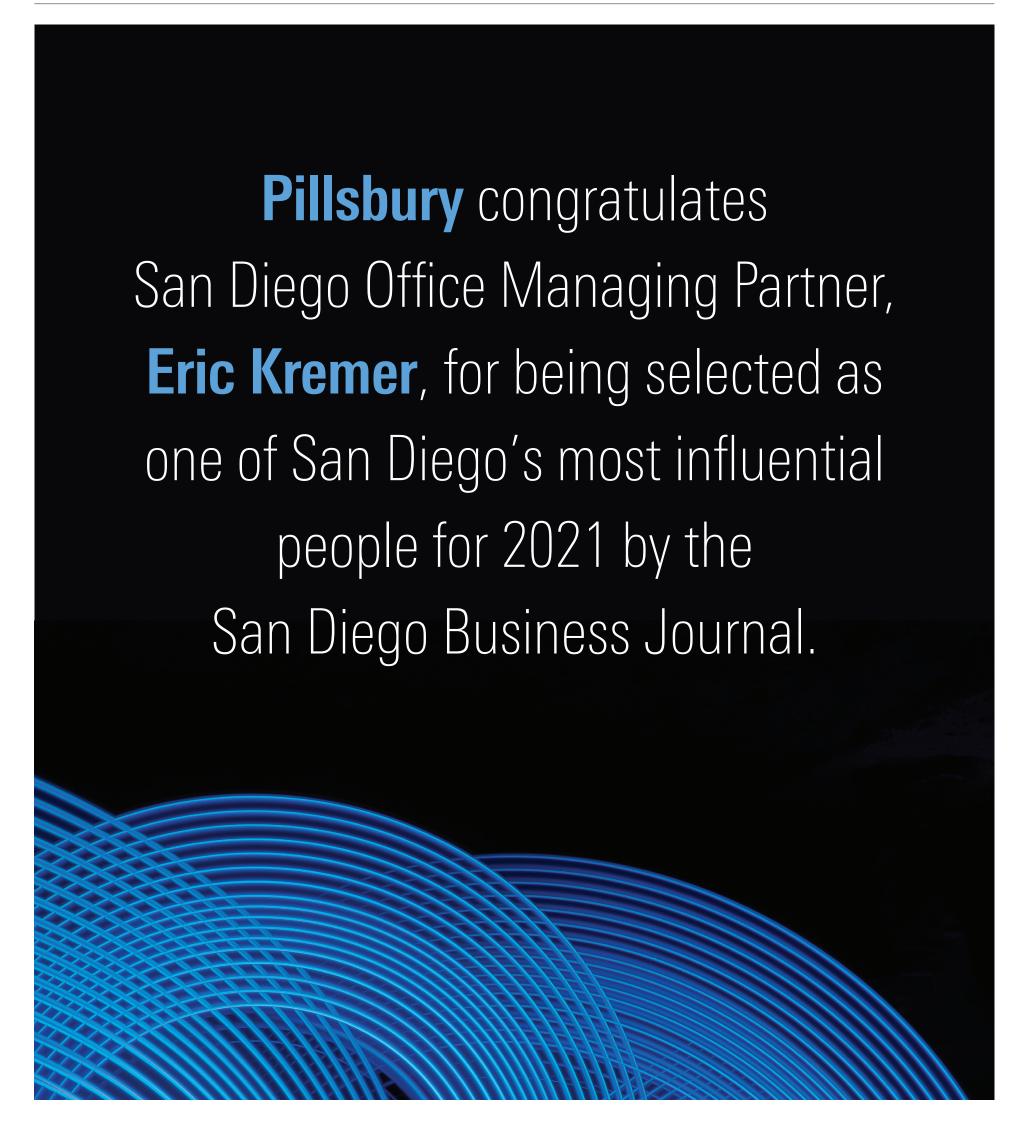
PARTNER, PROCOPIO, CORY, HARGREAVES & SAVITCH

Dennis Doucette leads the corporate law team at Procopio. Doucette has served on numerous local nonprofit boards and is currently on the board of the San Diego Regional EDC and the CFO of the Design Institute of San Diego. During his career, he has participated in over 400 corporate finance transactions and is an adjunct professor at USD's School of Law. Doucette also sits on USC's Economics Leadership Council.



AARON GAEIR CEO. GDX STUDIO

Aaron Gaeir has been a successful serial entrepreneur for over 20 years, both as a partner and founder within the health care and advertising industries. As the owner of GDX, Gaeir focuses on enhancing company culture and driving business development. His current client portfolio includes Paramount, TBS, Disney, AB and Amazon. Gaeir has developing a number of businesses from concept to liquidity, garnering in excess of \$140 million, including Transit America Outdoor Advertising, Taxi Tops, Elite Media Partners and Grandesign Media.







SALLIE GIBLIN
PRESIDENT, LOCKTON SAN DIEGO

Sallie Giblin is a 21-year insurance industry veteran who has blazed a trail for other women leaders as the first female president of a U.S. office for Lockton Companies. Under her leadership, Giblin continues to grow Lockton's doubledigit growth and presence in the region. After starting as a receptionist at the firm more than two decades ago, Giblin steadily advanced her career, serving in a string of executive roles before becoming a partner at Lockton, the world's largest, privately held insurance brokerage.



MICHELE JACKO

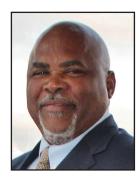
MANAGING PARTNER AND CEO, JACKO LAW GROUP

Michelle L. Jacko leads Jacko Law Group, PC, which offers securities, corporate, real estate and employment law counsel to broker-dealers, investment advisers, investment companies, hedge/private funds and financial industry professionals. In addition, Jacko is the founder and CEO of Core Compliance & Legal Services, Inc., a compliance consultation firm.



BRETT GOOD
SR. DISTRICT PRESIDENT, ROBERT HALF

Brett Good, who joined the firm in 1999, is the senior district president for Robert Half, the world's biggest specialized staffing firm. Good oversees operations in Southern California as well as Utah, Nevada and Arizona for the company's Accountemps, OfficeTeam, Robert Half's Financing & Accounting, Healthcare and Salaried Professional practices.



DR. STEVEN JONES

Dr. Steven Jones is known as one of "America's Top Diversity Experts." Dr. Jones runs JONES, a diversity, leadership development and organizational change global consulting firm. In addition, he currently serves on the Boards of the San Diego EDC, Lead San Diego, University Club and Options for All. He has also served for several years as the former president/CEO of the Central San Diego Black Chamber of Commerce.



GUY HALGREN
PARTNER AND CHAIRMAN, SHEPPARD MULLIN

Guy Halgren is Chair Emeritus of Sheppard Mullin, having served as the firm's chairman from 2001-2021. During his tenure as chair, Halgren oversaw the strategic growth of Sheppard Mullin. Under his leadership, the firm grew from 290 attorneys to over 1000 across the globe, with new offices that opened in Brussels, Century City, Chicago, Dallas, London, New York, North County San Diego, Palo Alto, Seoul, Shanghai, and Washington, D.C. Resident in the firm's San Diego office, Halgren continues to support the firm's strategic growth initiatives and client relationships.



SARA KATZ CEO, KATZ & ASSOCIATES

Sara Katz founded her San Diego public affairs firm in 1986 and has grown it to more than 40 employees while opening new offices in Los Angeles and San Francisco. Katz has worked on major public works projects costing over \$1 billion, including the City of San Diego's Clean Water Program and the San Diego County Water Authority's Emergency Storage Program. She is the past chair of the American Water Works Association's Public Involvement Committee and was honored in 2013 with the Public Relations Society of America's Otto Bos Lifetime Achievement Award.



PATRICIA HOLLENBECK PARTNER, DUANE MORRIS

Patricia Hollenbeck practices business and franchise litigation at Duane Morris. Hollenbeck also donates time pro bono mentoring newer lawyers. Hollenbeck has held many leadership positions in local organizations including the Lawyers Club of San Diego, San Diego County Bar Association and the San Diego Inn of Court.



LARRY KESSLIN CHIEF CONNECTOR, SPIRE

Larry Kesslin is an author, entrepreneur and business development expert who moved to San Diego in 2010 and has focused his life on the intersection of "purpose and business." Kesslin took over Corporate Alliance in 2018 and has transformed it into SPIRE, a community for purposedriven leaders designed to improve San Diego and the lives of its residents. In addition to helping businesses grow, he also strives to help like-minded leaders to connect more deeply with themselves,



BILL HOWE
PRESIDENT, BILL HOWE FAMILY OF COMPANIES

Bill Howe oversees a business that has been family owned and operated for three generations. Howe started AM/PM Sewer & Drain Cleaning in 1985, an enterprise that was initially run out of his studio apartment in Pacific Beach. The firm is now one of the area's largest and most active building maintenance companies, offering 24/7 services administered by one of the largest service fleets in San Diego.



JOHN KLINEDINST FOUNDER AND CEO, KLINEDINST PC

John Klinedinst founded Klinedinst PC in 1983 and has spearheaded the firm's very successful growth, overseeing the opening of five new West Coast offices serving national and international clients. His hard work, selfless community service and unwavering commitment to developing young local business leaders earned Klinedinst SDBJ's Most Admired CEO honors in 2019.



TINA HOWE
VP, BILL HOWE FAMILY OF COMPANIES

Tina Howe, the vice president of The Bill Howe Family of Companies, has made significant contributions to San Diego through her dedication to the community and the advancement of women in male-dominated industries. By prioritizing philanthropy, extensive training and high ethical standards, Tina Howe's leadership continues as she helps lead the growing business, which specializes in plumbing, heating and air as well as restoration and flood services.



ERIC KREMER
PARTNER, PILLSBURY WINTHROP SHAW PITTMAN

Pillsbury Real Estate partner Eric Kremer has extensive experience advising on commercial real estate transactions, infrastructure development and complex project financings. Kremer represents owners, tenants, buyers, sellers, and developers in real estate purchase, sale, leasing and financing transactions, including entitlements, site due diligence, title insurance and structuring issues. He also regularly advises on the acquisition, development, and disposition of commercial and industrial properties.





FERNANDO LANDA
PARTNER, CROSBIE GLINER SCHIFFMAN SOUTHARD &
SWANSON

Fernando Landa represents public real estate investment trusts, private equity funds, institutional investors and entrepreneurial developers in the acquisition, development, financing, leasing and disposition of commercial real estate assets. Specializing in transactional matters and distressed real estate, Landa has broad expertise working on large deals across the country and across the asset spectrum, including hotels, office, industrial, retail and mixed-use developments.



JULIE MORAN
MANAGING PARTNER, DELIOTTE

Julie Moran is the marketplace leader of Deloitte's San Diego practice, overseeing four key business areas: Audit, Tax, Consulting, and Advisory Services. Moran has more than 30 years of experience in the Life Sciences industry and has worked with payers, pharmaceutical and biotechnology manufacturers, clinical research organizations, and medical device manufacturers. As a lead client service partner, she is responsible for the overall relationship for a select number of Deloitte's strategic Life Science clients in the west region. She also serves on the board of the American Heart Association



ALESSANDRA LEZAMA
FOUNDER AND CEO, TOOTRIS

Alessandra Lezama is a serial entrepreneur, angel investor and advocate for women in STEM. Lezama, who founded and leads iTOOTRiS, the first on-demand SaaS Child Care platform, has received numerous accolades for her handson leadership across industries. Over the past two decades, she has built four companies and created more than 2,000 jobs. She's also turned a number of underperforming tech companies into scalable, high-performance powerhouses. She was SDBJ's CEO of the Year in 2018.



JEFFREY MORTON PARTNER, SNELL & WILMER

Jeff Morton is a founding partner of the Snell & Wilmer San Diego office, and co-chairs Snell & Wilmer's Life Sciences and Medical Technology, and Technology Industry Groups. Morton has over 15 years of experience representing both startup and large enterprises for their intellectual property and commercial law needs.



JULIE LOWEN
FOUNDER AND CEO, CHILDREN'S PARADISE
PRESCHOOL

Julie Lowen leads Children's Paradise Preschool and Infant Center's, a state-of-the-art collection of high-quality preschools with locations in Oceanside, Vista and Escondido. Most recently, rather than temporarily closing, Lowen used the COVID-19 pandemic as an opportunity to also develop Sweet Teams, a "caring system" to improve health and safety procedures in schools.



GREG MUELLER
CEO AND PRINCIPAL, TUCKER SADLER ARCHITECTS

Tucker Sadler Architects has been in business for 65 years and has created modern yet timeless architectural designs throughout San Diego and the region. Greg Mueller, Tucker Sadler's Design Principal, has created visions for San Diego's waterfront that encompass a wide range of elements, each project marrying San Diego's history and beauty with artful designs that are unique to San Diego. Tucker Sadler's multimillion-dollar open-air waterfront design of Portside Pier includes four restaurants and stunning views of the San Diego Bay on the North Embarcadero waterfront.



SAM MASCARENO MARKET LEADER, WEST REGION, RSM

Sam Mascareno is the West market leader for RSM US. Mascareno, a CPA, joined the firm in 2001 and has extensive experience in serving clients for tax services, including tax compliance, consulting and structuring. He has served as office managing partner and tax leader for the RSM office in San Diego as well as the tax practice leader and federal credits and incentives group leader for the West region. He currently serves on the national tax leadership team, specializing in domestic and international tax issues impacting middle market companies.



JAMES MULLEN
PATENT PARTNER, MORRISON & FOERSTER LLP

James Mullen combines his scientific experience with his legal training in his practice to craft commercially relevant solutions for his clients' intellectual property challenges. Mullen is the founder and head of MoFo's Antibody Patent Group and leads the Patent Group in the San Diego office. As a patent prosecutor, he is well versed in obtaining focused patent protection that provides a commercial advantage in the marketplace. Prosecution is only one aspect of his practice; he also conducts intellectual property due diligence studies on both the buy and sell sides for acquisitions and funding purposes.



DAVID MCCULLOUGH
PRINCIPAL LANDSCAPE ARCHITECT, MCCULLOUGH
LANDSCAPE ARCHITECTURE

As chief designer, David McCullough ha more than 30 years of architecture, construction and urban planning experience and expertise. A built environment game-changer, influencing the public realm for all San Diegans, McCullough serves on the boards for numerous city and private organizations including San Diego's Historical Resources Board, SD Commons and the San Diego Architectural Foundation.



JIM MUMFORD
PRESIDENT AND FOUNDER, GOOD EARTH PLANT
COMPANY

In 1977 with just a few thousand dollars, Jim Mumford opened Good Earth Plant & Flower Company, a flower "bucket stand" in downtown San Diego. Today, Mumford is a leader in enriching peoples' lives with plants through biophilic design. An awardwinning plant stylist and workplace greenery designer, expert on green roofs, living walls and moss walls, Mumford also is a sought-after public speaker and green building visionary.



RIC MILITI
CEO AND CREATIVE DIRECTOR, INNOVISION MARKETING
GROUP

Ric Militi has been working with major national and global brands for more than three decades. Militi always dreamed of being in the place he is today: the leader of a team of over-achievers that share his passion for marketing and the challenges it brings. From The Ad Group, the first agency he opened in the 1990s, to the "anti-agency" he runs today, Militi's vision has always been to create a firm that serves clients first while also being home to a creative team rooted in supportive company culture.



PAUL NATION
SENIOR MANAGING DIRECTOR, CBIZ

Paul Nation is responsible for the overall management of the CBIZ MHM offices of Southern California and the direction of services to their clients. Nation has been with the company since 1979, and has been in public accounting for more than 40 years. His technical expertise is in tax, expert testimony and business consulting. His clients include privately owned, high net worth, medium-sized companies and their owners and management in the construction, manufacturing, and servicing industries. His specific expertise includes corporate income tax, strategic planning, and estate and personal financial planning.



LARRY NISHNICK
CORPORATE AND SECURITIES PARTNER, DLA PIPER

Larry Nishnick, who joined DLA Piper in 2009, advises both public company clients in capital market transactions and private emerging growth companies with their corporate-related matters throughout a broad range of industries, including tech, life sciences, healthcare, consumer products and sports, media and entertainment. Nishnick also advises underwriters, placement agents, private equity investors, venture capitalists and angel investors in connection with capital markets transactions. financings and M&A transactions.



JACK PERKINS FOUNDER AND CEO, CFO HUB

A San Diego native and graduate of SDSU, Jack Perkins started as a solo CPA at his own firm, growing the practice to include 31 full-time employees nationwide in just four years. In 2017, he founded CFO Hub, an outsourced team of expert CFOs, controllers and accountants that allows businesses to manage in-house financial operations. CFO Hub's services range from outsourcing entire accounting departments to interim CFO and project-based support. Perkins has a Bachelor's from SDSU in accounting and business administration.



KEVIN PRIOR CEO, ICW INSURANCE GROUP

Kevin Prior joined ICW Group in 1990, and over the past 19 years has held various executive positions in actuarial, analytics, reinsurance and operations. In 2004, Prior, who has an MBA from SDSU, took the helm of the firm. His combination of strategic business acumen, advanced analytics and investment in cutting edge technology has catapulted ICW Group forward -- nearly doubling surplus over the last three years. Under his leadership, the company has grown to become one of the top work comp insurers in the



VICTOR RAMSAUER
CEO, PRESIDENT & SHAREHOLDER, LEVITZACKS, CPAS

LevitZacks named long-term its long-time president, Victor G. Ramsauer, as the firm's CEO in 2020. Ramsauer oversees business development and strategic planning and advises clients on deal structuring and negotiation, financial reporting research and the design and performance of due diligence procedures. With extensive skills in auditing, M&A and general business consulting, Ramsauer has a comprehensive understanding of the government contract market and Federal Acquisition Regulations and works closely with his GovCon clients. Ramsauer's interest in accounting began at an early age when he helped his mother at her bookkeeping job.



SAM REESE CEO, VISTAGE

Sam Reese is CEO of Vistage, the world's largest CEO coaching and peer advisory organization for small and midsize businesses. Over his 35-year career as a business leader, Reese has led large and midsize organizations and has advised CEOs and key executives of companies all over the world. Vistage helps CEOs make better decisions by bringing leaders together



TRINDL REEVES
CHIEF SALES OFFICER AND PRINCIPAL, MARSH &
MCLENNAN AGENCY

Trindl Reeves has served as a Principal in Marsh & McLennan Agency's Commercial Department since 2006. Reeves has a significant background in risk management and health & welfare consulting to publicly traded companies and is responsible for the ongoing growth of the firm and leading the company-wide sales. Reeves is actively involved on the boards and committees of San Diego County YMCA, CONNECT, BIOCOM, the San Diego Venture Group and the San Diego Regional EDC.



GEGORY RICHARDSON
LEAD ADVISOR, PRINCIPAL, DOWLING & YAHNKE

Gregory Richardson advises clients in the areas of investment management and financial planning, Richardson, an SDSU grad who joined the firm in 2002, guides his clients through the stages of wealth accumulation, distribution and preservation. He began his career in the investment advisory field. Prior to joining Dowling & Yahnke, he was a partner and advisor with fee-only firms in San Diego and the Washington D.C. metropolitan area.



PAUL ROBINSON SENIOR PARTNER, HECHT SOLBERG ROBINSON GOLDBERG & BAGLEY

Paul Robinson's practice emphasizes land use, environmental and governmental law. Robinson's role at the firm includes negotiating with and appearing before all public agencies having land-use jurisdiction within the San Diego County region, including federal, state and local agencies. He has been appointed to a number of civic and advisory boards and commissions including The San Diego County Regional Airport Authority and the City of San Diego's Mission Bay Park Committee and the De Anza Revitalization Plan Ad Hoc Committee.



ROBERT ROBINSON
MANAGING PARTNER, HICKMAN, ROBINSON, YAEGE

Robert Robinson founded the firm where he serves as managing partner in 2009. As the firm's day-to-day leader, Robinson has developed Hickman, Robinson, Yaege into one of San Diego's top real estate firms. His area of practice includes both business and corporate law. In 2020, he was named to SDBJ's list of local leaders making a difference.



DENISE SCATENA
FOUNDING PARTNER, SCATENA DANIELS
COMMUNICATIONS

Denise Scatena leads Scatena Daniels, a marketing communications firm for brands that actively support their community and strive for real-world change. Scatena is the PRSA San Diego 2020 PR Professional of the Year and is actively engaged in efforts to foster diversity in media, communications and philanthropy.



STEPHEN SCHREINER

MANAGING PARTNER, SOLOMON WARD SEIDENWURM & SMITH

Stephen Schreiner represents clients in complex business, commercial and real estate litigation. Schreiner has extensive experience as lead attorney in numerous state and federal court judge and jury trials, arbitrations and appeals as well as expertise in California gaming law. He represents gambling establishments before a variety of administrative tribunals and governmental regulatory agencies, including the California Gambling Control Commission.



RONSON SHAMOUN CEO, RJS LAW

Ronson Shamoun is a San Diego native, USD distinguished alum, adjunct professor and board member at the USD School of Law and School of Business. Shamoun, named a San Diego Super Lawyer in 2019, 2020 and 2021, is the founder of RJS Law, a tax law firm which helps clients navigate a variety of tax issues, from those impacting small businesses to large international companies. He has defended numerous clients in state and federal court and has extensive experience settling and litigating cases with the IRS and state agencies.



TERESA SILES
PRESIDENT AND PARTNER, NUFFER, SMITH, TUCKER

Teresa Siles walked through the doors of Nuffer, Smith, Tucker two decades ago as an intern. Today, she's the firm's president and partner. Siles is leading the agency in redefining PR through her strategic planning approach and providing comprehensive services to clients throughout San Diego have included Chicken of the Sea, San Diego Union-Tribune and Dairy Council of California.



CHILD CARE ON-DEMAN



RANDY SOCOL PARTNER, DLA PIPER

A partner at DLA Piper since 1999, Randy Socol focuses his practice on the corporate representation of established and emerging growth companies in the technology, biotechnology, healthcare and media/entertainment sectors and the venture capital and private equity firms, corporate and strategic investors and acquirors that finance and/or acquire these companies. In addition to providing strategic and corporate counseling, Socol's practice encompasses venture capital financings, M&A, debt financings, public offerings, equity and compensation matters and corporate governance.



JACQUES SPITZER FOUNDER AND CEO, RAINDROP

Jacques Spitzer leads the San Diego-based creative agency, Raindrop, a company he launched in 2010. Spitzer is a two-time Emmy award-winning storyteller, published author and former digital reporter and writer for NBC News. Raindrop's nearly 100 team members produced the most successful ad in the history of YouTube in 2020 for Dr. Squatch and also created a popular Super Bowl commercial in 2021. Raindrop's success has put San Diego on the map of creative ad agencies nationwide.



RITA STEEL
PRESIDENT, PROFESSIONAL STAFFING SERVICES,
ROBERT HALF

Rita Steel is president of West and Southwestern United States operations for Professional Talent Solutions at Robert Half, the world's first and largest specialized talent solutions firm. Steel oversees more than 100 offices, including Robert Half's four practice groups which specialize in placing accounting, finance, administrative and customer support professionals in rewarding job roles. She also serves on the board of City Ballet of San Diego, a ballet company and school that provides education and outreach programs to disadvantaged and at-risk youth.



SETH STEIN
CEO, EASTRIDGE WORKFORCE SOLUTIONS

Seth Stein, formerly president of Eastridge's Workforce Recruitment division, was promoted to CEO in 2020 after nearly 22 years with the company. Stein started his career at Eastridge as an entry-level sales representative and has held nearly every position in Workforce Recruitment. He's also helped Eastridge in maximizing the firm's two largest acquisitions -- Abbott Staffing Group and Operon Resource Management.



STEVE STRAUSS
PARTNER, COOLEY

Steve Strauss, a passionate advocate for his clients, has never lost a jury trial. Strauss has argued numerous landmark cases where his innovative advocacy had a profound impact on his clients -- and the law. His incomparable winning record has resulted in trial verdicts and settlements in excess of \$10 billion.



TED TINSON
COO, SHEPPARD MULLIN

Ted Tinson has been the chief operating officer at Sheppard Mullin since 2014. Tinson oversees the legal firm's operations across all offices worldwide. Sheppard Mullin is a full service Global 100 firm handling corporate and technology matters, high stakes litigation and complex financial transactions and has 15 offices in North America, Europe and Asia.



FRANK L. TOBIN
OFFICE MANAGING SHAREHOLDER, OGLETREE DEAKINS

Frank Tobin has practiced law in San Diego for nearly three decades. Tobin represents management in all types of labor and employment disputes and has successfully tried discrimination, retaliation, harassment, wrongful discharge, wage and hour and trade secret cases. Tobin also represents employers in class action disputes and ERISA breach of fiduciary duty litigation. He was recognized in the 2021 edition of Best Lawyers in America.



VICKIE TURNER
PARTNER, WILSON TURNER KOSMO

Vickie E. Turner has nearly 40 years of experience in complex litigation matters filed against corporations, with extensive emphasis in the areas of product liability, class actions, general business litigation and warranty. Turner joined Wilson Turner Kosmo as a partner in 1998 after being an associate and partner with Luce, Forward, Hamilton & Scripps in San Diego for 16 years. She has received numerous awards and honors, including University of San Diego School of Law Distinguished Alumni Award and the Outstanding Trial Lawyer Award from the San Diego Trial Lawyers Association.



ROBERT TYSON
STRATEGIC MANAGING PARTNER, TYSON & MENDES

Robert Tyson is the strategic managing partner of the San Diego-based, 200-attorney national insurance defense law firm Tyson & Mendes. Tyson is a veteran trial attorney whose groundbreaking #1 best-selling book, "Nuclear Verdicts: Defending Justice for All," has fundamentally influenced how defense lawyers are trying multimillion-dollar cases.



JERRY VARGA
AUDIT PARTNER, RSM US

Jerry is the office leader of RSM's San Diego office, as well as the audit practice leader. He has more than 25 years of experience providing audit and management advisory services to middle market companies in the consumer products, technology and life sciences industries. In addition, he works extensively with portfolio companies of private equity groups and early stage companies backed by venture capital firms. As the office leader, Jerry is responsible for developing and executing strategy, driving growth and maintaining its dynamic culture.



CHRIS WAHL
PRESIDENT AND CEO, SOUTHWEST STRATEGIES

Chris Wahl leads Southwest Strategies, an award-winning public affairs firm. Over the past 20 years, Wahl has helped secure and build more than \$10 billion of infrastructure projects in the fields of energy, transportation, water and retail development. High-profile projects that he has helped approve include the Sunrise Powerlink Transmission Line, the revitalization of the Westfield UTC Shopping Center and the North Coast Corridor Project, a 27-mile improvement along Interstate 5. All of these projects faced considerable opposition before ultimately being approved.



CHRIS WILLIAMS
CEO – WEST REGION, MARSH MCLENNAN AGENCY

Chris Williams, CEO for Marsh McLennan Agency (MMA)'s West region, has more than 30 years' experience in the insurance industry. Early in his time at MMA, Williams was instrumental in growing the firm's Employee Health & Benefits Division, serving as principal and then managing director of MMA's Bay Area offices.



KELLY DUFORD WILLIAMS
FOUNDER AND MANAGING PARTNER, SLATE LAW
GROUP

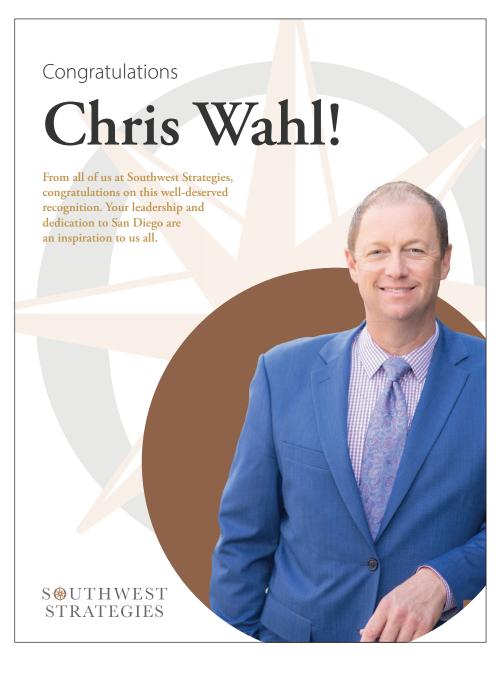
Kelly DuFord Williams is the founder of San Diego's Slate Law Group, which features an integrated service offering and provides growing businesses with quality, affordable and approachable legal, tax and HR services. Williams' clients include JuneShine, Vizer, McKinney Capital, CommSafe Al and Fortune 500 company Springboard.

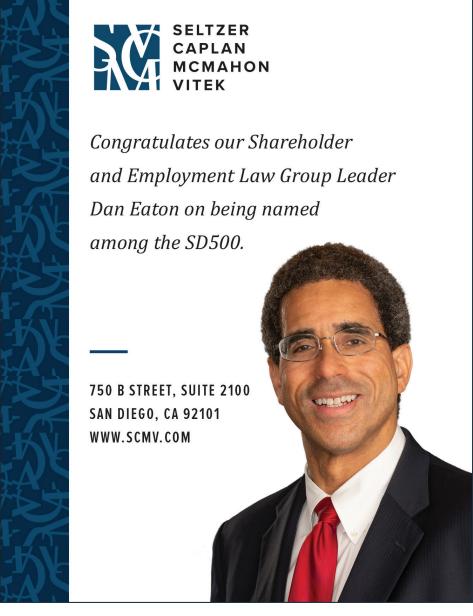


CARISA WISNIEWSKI PARTNER, MOSS ADAMS

Carisa Wisniewski has practiced public accounting since 1989, providing audit services to a variety of public and private companies in the technology, manufacturing and life sciences industries. Wisniewski is the former partner in charge of Moss Adams' San Diego office. Prior to joining Moss Adams, she spent 16 years with a large international firm, including two years in that firm's national office SEC department. She serves on the board of the American Red Cross and Girl Scouts of San Diego County









GARY ACOSTA
CO-FOUNDER AND CEO, NATIONAL ASSOCIATION OF
HISPANIC REAL ESTATE PROFESSIONALS

Serial entrepreneur Gary Acosta is a public policy advocate and investor. Acosta is the co-founder & CEO of NAHREP, a network of over 40,000 professionals and 100 local chapters comprising the nation's largest Hispanic business organization. In his capacity as CEO of NAHREP, he created the Hispanic Wealth Project, a nonprofit with a strategic plan to triple Hispanic household wealth by 2024.



DOUGLAS AUSTIN
FOUNDER, CHAIRMAN, CEO, AVRP STUDIOS

Doug Austin, who founded AVRP Studios, is a San Diego planning commissioner and vice chair of CCDC. He also serves as chair of the San Diego Ballpark Design Task Force Chair and was recognized by the San Diego City Council as "visionary" of the city's skyline. Austin is passionate about finding innovative ways to solve the area's housing crises and has been awarded US patents for new ways to build infill housing that save money and time. He is currently designing major San Diego County projects worth over \$3 billion.



JAY ALEXANDER MANAGING DIRECTOR, JLL

As the leader of the San Diego JLL office, Jay Alexander's primary focus is in marketing of premier office, industrial and research and development buildings and projects within the I-15 corridor. Alexander and his team represent nearly 5 million square feet of properties. Prior to joining Jones Lang LaSalle in 2010, Alexander was a Senior VP with Colliers International since 1992. His clients are some of the largest and most nationally and locally recognized real estate development and investment firms.



JAMES AWFORD PRINCIPAL, BNB BUILDERS

James Awford joined BNBuilders in 2014 as principal of the firm's SoCal operations. Awford has nearly 30 years of experience in construction, with expertise in alternate delivery methods, including IPD, design-build and negotiated general contracting. He is responsible for strategic growth, business development and operations, working closely with owners and designers to lead project teams through preconstruction and construction. Awford pushes the limits of teamwork, integrating the appropriate use of technology to generate the optimum approach and results on projects.



AL APUZZO
PRESIDENT. LEE & ASSOCIATES

Al Apuzzo leads Lee & Associates in Carlsbad. Apuzzo has nearly 25 years of finance and real estate experience both locally and nationally. His team-based approach has accelerated company growth year-over-year since Apuzzo took the helm at Lee & Associates. He has wide-ranging experience in retail, investments and land and a diverse resume in the areas of brokerage, tax deferred exchange, asset management, consulting, project management, finance and development.



JIMMY AYALA
DIVISION PRESIDENT, TRI POINTE HOMES

Jimmy Ayala serves as division president for both existing and future Tri Pointe Homes communities in the San Diego region. Ayala manages San Diego's operations including Community Development, Marketing, Multifamily, Sales, Construction and Purchasing departments, while overseeing all facets of planning and operations for the company's expanding footprint. During his career, Ayala has developed many long-standing community relationships and serves on several area boards.



BRIAN ARRINGTON
CEO AND CHAIRMAN, PACIFIC SOTHEBY'S
INTERNATIONAL REALTY

As Pacific Sotheby's International Realty's Founder and CEO, Brian Arrington directs the company's strategy and oversees operations. His vision of a company that can deliver unrivaled local market knowledge supported by enormous international resources has propelled Pacific Sotheby's International Realty to one of the top real estate firms in Southern California. Arrington is firmly committed to setting the ultimate standard of excellence within the luxury real estate market in Southern



BEN BADIEE
PRESIDENT AND CEO, BADIEE DEVELOPMENT

Ben Badiee has been involved in real estate development for 30 years, developing millions of square feet of Class A real estate projects in the greater San Diego region. Badiee also is active in the community and is involved in a variety of mentorship programs, including NAIOP. During his career, Badiee has mentored hundreds of young real estate professionals.



DOUG ARTHUR
PRESIDENT AND CEO, SENTRE

Doug Arthur leads SENTRE, a San Diego headquartered commercial real estate investment firm which has acquired / operated projects in excess of \$4B in transactional volume. He hosts the annual Nikki St. Germain Golf Tournament in support of Rady Children's Hospital. During the course of its history, the popular event has raised \$860,000.



PAUL BARNES
DIVISION PRESIDENT, SHEA HOMES SAN DIEGO

Paul Barnes leads the San Diego division of Shea Homes, the largest privately owned builder in the U.S. Barnes has been president of the division since February 2004 and is responsible for the ultimate profitability of the firm's San Diego division, which builds single-family and multifamily residential homes. He actively participates in the community on various boards and mentors five of the firm's senior managers.



GUY ASARO
PRESIDENT, MERIDIAN DEVELOPMENT

A 36-year veteran of the real estate industry, Guy Asaro manages all f the firm's business-related activities, acquisitions and equity partnerships. In addition, Asaro steers strategic implementation of master plan communities and oversees master marketing at the company and project level. He also serves as the RME for the company's general contracting entity, Meridian Building Services. Asaro started Meridian Development after leaving the Corky McMillin Companies where he had been president of homebuilding operations since



JASON BARRY REALTOR, BARRY ESTATES

With over \$4 billion in sales, Jason Barry and his team have developed a global reputation as the top real estate agents for San Diego's luxury marketplace. Barry's expertise in the luxury real estate market and the firm's integrity, loyalty and professionalism, have come together to facilitate some of the most expensive home sales in Rancho Santa Fe, La Jolla, Del Mar, Solana Beach, Carlsbad, Downtown San Diego and Point Loma



LAURA BARRY REALTOR, BARRY ESTATES

Ranked the number one volume-producing agent every year for the last decade in San Diego, Laura Barry is a real estate titan. The Wall Street Journal ranks her nationally amongst the top 100 best-performing agents annually. A native of San Diego, Barry brings unparalleled market knowledge to her buyers and sellers, and she consistently reinvents her approach to the industry while pushing every boundary.



DAN BRODERICK
PRESIDENT, WEST REGION, CUSHMAN WAKEFIELD

As president of the Americas West region for Cushman & Wakefield, Daniel T. Broderick oversees the firm's interests in the western U.S., Canada and Latin America. In addition, Broderick is responsible for the National Industrial Practice and is the executive sponsor for the National Single Tenant Net Lease Investment Group. Prior to his current role, Broderick served in many leadership positions at Cushman & Wakefield



MIKE BERRYHILL DIVISION MANAGER, SWINERTON

Mike Berryhill has over 25 years of construction industry experience. Berryhill joined Swinerton in 2015 as a project executive and was quickly promoted to operations manager. During his tenure at the firm, Berryhill has been instrumental in developing a culture focused on self-perform expertise, financial acumen and talent development. His diverse background of market sector experience includes projects in self-perform concrete, R&D and technology, commercial office, special projects, hospitality, tribal gaming and high-rise



KAREN BURGES
EXECUTIVE DIRECTOR, NAIOP

Karen Burgess Karen leads NAIOP San Diego and SIOR San Diego chapters. She works with association members and prospective members to create lasting experiences through networking, stellar programming and compelling levels of sponsorship visibility, donations and career enhancement. Burges brings more than 30 years of association management experience, encompassing all aspects of association and nonprofit administration and executive director leadership. She is well known in the industry as a trusted, proactive and informed advisor and also has a strong philanthropic background.



WOLF BIELAS
MANAGING PARTNER, DOWNTOWN WORKS

Wolf Bielas is co-founder and managing partner at Downtown Works Coworking, a facilities services company that touts inspiring, flexible coworking space. The company was launched in 2016 on B Street in downtown San Diego. It is not Bielas' only business venture. He also serves as managing partner of Wolfpack Ventures, an investment company involved in the real estate, technology, hospitality and entertainment sectors. Bielas is also a board member for Aquai.



KEVIN BURKE
PRESIDENT, BURKE REAL ESTATE CONSULTANTS

Kevin Burke has worked in real estate since 1979. He also is a court-certified expert witness on the standard of care of real estate agents, as well as disclosure obligations of both sellers and agents. He was 2019 President of the Greater San Diego Association of REALTORS and is the incoming chair of the California Association of REALTORS Risk Management Committee. Burke is also an instructor of real property law.



MARTHA MOSIER
PRESIDENT, BERKSHIRE HATHAWAY HOME SERVICES

After years of specializing in the legal side of the sale and acquisition of single-family, multifamily and commercial properties in the Southern California region, Mosier now serves as the top executive for Berkshire Hathaway HomeServices California Properties. She is passionate about issues like diversity, equity and inclusion and serves as a founding member of The I.M.P.A.C.T. Council as well as the secretary of The Charitable Foundation.



GORDON CARRIER
CHAIRMAN AND CEO, CARRIER JOHNSON + CULTURE

Gordon Carrier leads Carrier Johnson + Culture, a unique design laboratory emphasizing the value of brand strategy in three dimensional environments. The firm's approach focuses on clarifying "actual" client needs versus industry assumptions of need in an effort to avoid unnecessary spatial expense. Carrier's specialties include brand strategy, architecture, interior design, urban design, master planning, graphics and website design.



CARRIE BOBB CEO, CARRIE BOBB & CO.

Carrie Bobb launched a positively disruptive retail brokerage firm and a social media company that leverages social media platforms for retail properties. Bobb has completed transactions worth in excess of \$2 billion. She also spearheaded a law introduced to Congress in April 2020 to exclude sexual assault and rape from arbitration clauses in employment contracts.



LEE CHESNUT
PRINCIPAL, CHESNUT PROPERTIES

Lee Chesnut is principal and founder of Chesnut Properties, a Solana Beach-based commercial real estate investment and development company. Chesnut, who launched his firm in 1990, is involved in projects representing more than 60 acres of land and entitlements, totaling more than 3,000,000 square feet. Among Chesnut's projects is Millenia Office. The company also has played a key role in attracting major educational and corporate tenants to the 210-acre Millenia work-live-play community in eastern Chula Vista.



JOHN BONNANO
CHIEF INVESTMENT OFFICER AND CO-FOUNDER, IQHQ

John Bonnano joined IQHQ in 2019 and also serves on the firm's board. Bonnano served various roles at BioMed from 2008 to 2017 until that company's sale to Blackstone. Bonnano co-founded Phase 3 Properties and also was managing principal at Corlo, an entrepreneurial real estate investment firm.



MIKE CONROY
VP OF OPERATIONS, LEVEL 10 CONSTRUCTION

With more than 26 years of construction experience in the San Diego area and throughout California, Mike Conroy has managed and overseen projects from the construction of new campuses to museum expansions and occupied facility additions. Conroy now manages Level 10 Construction's San Diego operations, which continue to log strong growth in all market segments, including life science, higher education, high-rise multi-family and corporate tenant Improvements.



NATALIE DAHL
MANAGING DIRECTOR, CBRE

Natalie Dahl is the managing director for CBRE's San Diego region offices. Dahl leads the firm's talent pipeline committee and is working to develop the next generation of real estate professionals and leaders. She also serves the community by contributing to board memberships in organizations such as Downtown Partnership, NAIOP San Diego and Burnham-Moores Center for Real Estate.



RAYMOND FOX
MEDICAL ARCHITECT/PRINCIPAL, RAYMOND FOX &
ASSOCIATES

For four decades, Raymond Fox has made healthcare more efficient with his prolific, nationwide, patient-first medical office designs. Fox impacts San Diegans' well-being through his medical office building designs for Palomar Health, San Ysidro Health and other area medical facilities. The medical architect was recently appointed to the national Pandemic Task Force.



WILLIAM DAVIDSON
PRESIDENT AND FOUNDER, DAVIDSON COMMUNITIES

As president of Del Mar-based Davidson Communities, William Davidson has built more than 5,000 homes in 45 new home communities, with a total value of more than \$2 billion. Davidson's past projects include Cielo in Rancho Santa Fe and Atrium at Eastlake in Chula Vista. His more recent projects include neighborhoods in San Elijo Hills and San Juan Capistrano. As a boutique homebuilder, Davidson Communities has garnered many industry awards.



JOHN FRAGER
EXECUTIVE MANAGING DIRECTOR. CBRE

John Frager is the regional leader for CBRE's San Diego, North Baja Mexico and Hawaii businesses. Frager oversees more than 275 real estate professionals. A Navy veteran, he serves his community through multiple San Diego organizations including Connect, the San Diego Regional Chamber of Commerce, USD's Board of Trustees and YPO.



DEREK DAVIS
PRESIDENT, DAVISREED CONSTRUCTION

Derek Davis leads davisREED Construction. In 2002, Davis took the best parts of what he gained from his first 20 years in the industry and started davisREED Construction with EE Reed. The company has a strong base in hospitality construction and Davis' general contracting experience ranges from historical renovations to five-star resorts.



NICK FRASKO
MANAGING DIRECTOR, LONGFELLOW REAL ESTATE
PARTNERS

Nick Frasko leads Longfellow Real Estate Partners San Diego office. The firm, headquartered in Boston, also has offices in Durham, Research Triangle Park and San Francisco, Longfellow is a vertically-integrated life science and tech real estate developer and operator that invests in major biotech and technology clusters across the country. In 2021, Frasko was the winner of SDBJ's 40 Under 40 Award.



PERRY DEALY
PRESIDENT AND CEO, DEALY DEVELOPMENT

Perry Dealy has over 45 years of real estate experience in public and private development. Dealy has entitled over \$6 billion of projects, of which over \$3 billion has been completed. Key projects have included downtown San Diego's Research and Development District, Convention Center Expansion, Manchester Grand Hyatt San Diego and Navy Headquarters.



SCOTT FREE
CEO, LUSARDI CONSTRUCTION

Scott Free's 50 -plus years of unwavering commitment to Lusardi Construction has helped make the firm one of the nation's top general contractors. Along with his big-picture leadership, Free is also focused on closely mentoring the senior staff that make up Lusardi's executive management team. With Free at the helm, Lusardi Construction is consistently ranked on Engineering News-Record's prestigious "Top Contractors" and "Top Green Building" lists. Prior to his role as CEO, Free was president of Lusardi Construction for 15 years and managed all daily operations.



RYAN J. EGLI SENIOR VP, CBRE

With nearly two decades of real estate experience, Ryan Egli is a leader in the Office and Life Sciences sector. Egli currently serves as the practice leader for the San Diego Life Sciences Group at CBRE, focusing on providing sophisticated strategies to his local and institutional clients. In 2014 and 2020, Ryan was awarded the RISE/William H. McCarthy Memorial Award for San Diego County, CBRE's highest award for excellence in client services, professionalism and integrity.



YEHUDI GAFFEN CEO, GAFCON

Yehudi "Gaf" Gaffen, together with his wife Pam, founded Gafcon in 1987 to fulfill their vision of assisting owners in delivering complex projects supporting vibrant communities. Today, Gaffen lends his 40-plus years of experience and expertise to the programs and projects Gafcon manages -- from once-in-a-lifetime projects like Seaport San Diego to community capital programs for San Diego Unified School District. He also sits on various boards, including the San Diego Regional EDC, Foundation for Grossmont and Cuyamaca Colleges and Wende Museum Advisory Group.



MARCELA ESCOBAR-ECK
PRESIDENT AND CEO, ATLANTIS GOUP LAND USE
CONSULTANTS

After a long career in planning and development with the City of San Diego, Marcela Escobar-Eck left her role as director of Development Services to found Atlantis Group in 2007, which provides planning and entitlement services to developers and property owners. Atlantis Group has become the "go-to" land use and planning firm in San Diego, with major successes on complex projects such as the once-controversial One Paseo in Carmel Valley and the recently approved Trails at Carmel Mountain Ranch project.

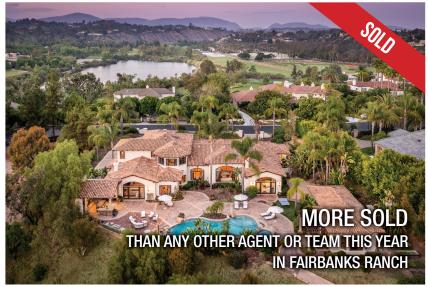


MARK GLEIBERMAN CEO, MG PROPERTIES GROUP

As the firm's founder, Mark Gleiberman guides the growth of MG Properties Group, overseeing the acquisition, development and property management of 81 apartment communities in California, Washington, Oregon, Arizona, Nevada and Colorado totaling over 23,000 units, with a market value of over \$7.2 billion. Gleiberman was Ernst and Young's 2018 Entrepreneur of the Year.

### SETTING RECORDS WITH OVER \$500 MILLION SOLD IN 2021

THANK YOU FOR MAKING US THE #1 TEAM IN SAN DIEGO









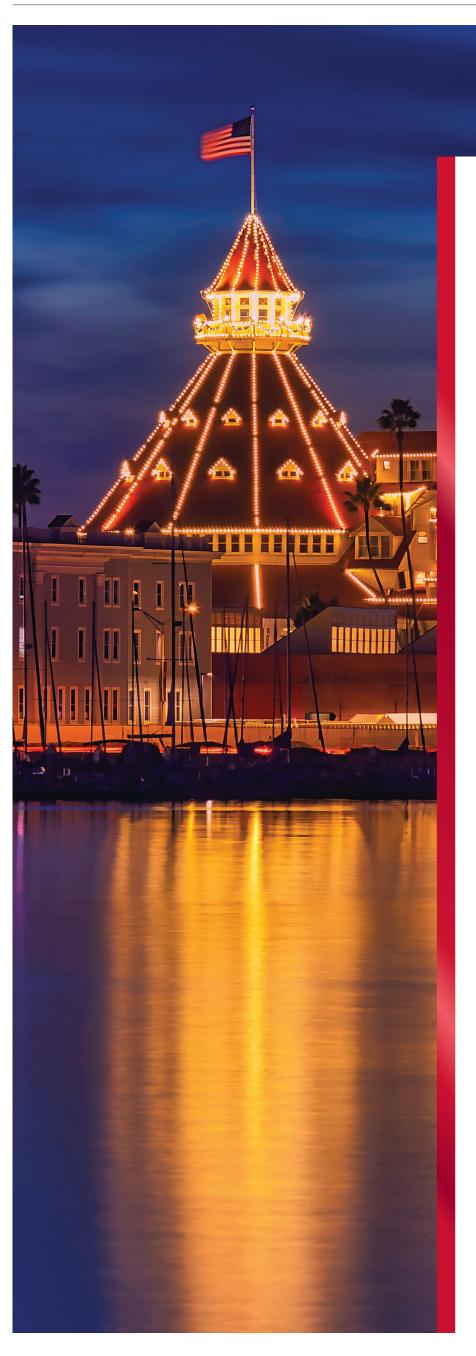






### **OVER \$4.5 BILLION IN CAREER SALES**





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**1683 El Paso Real, La Jolla** \$5,995,000 | 4 BR, 5 BA | Approx. 4,341sf | Web# 210026847 Erika Borunda O 310.819.3250 | M 619.363.4038 DRE# 01963227 Josh Altman O 310.819.3250 | M 323.610.0231 DRE# 01764587



**1770 Avenida del Mundo #1407-08, Coronado** \$4,500,000 | 3 BR + Den, 3 BA | Approx. 2,355sf | Web# 210026370 Olga Lavalle O 619.867.0380 | M 619.995.6259 DRE# 01724705



17258 Lyons Creek Road, Jamul \$1,395,000 | 6 BR, 4 BA | Approx. 4,817sf | Web# 210021943 Leann Thompson O 619.363.4038 | M 619.890.7844 DRE# 01375388 Ruth Pugh O 619.363.4038 | M 619.977.7884 DRE# 01139420



**13041 Westrose Way, Valley Center** \$1,299,000 | 5 BR, 5 BA | Approx. 4,626sf | Web# 210032028 Sanjay Solomon O 619.363.4038 | M 720.633.2044 DRE# 02119049



**8326 Tommy Drive, San Carlos** \$1,100,000 | 4 BR, 3 BA | Approx. 1,470sf | Web# 210030587 Kellie Lundgren O 619.363.4038 | M 619.219.1773 DRE# 01780623



**1077 Sage View, Chula Vista** \$699,000 | 3 BR, 2 BA | Approx. 1,699sf | Web# 210032009 Benjamin Biggs O 619.363.4038 | M 619.987.8294 DRE# 02016327 Jeffrey Discher O 619.363.4038 | M 619.887.2800 DRE# 01400184



SANDRA GRAMLEY
PRINCIPAL, PLATT/WHITELAW ARCHITECTS

Sandra Gramley's love for architecture was inspired by her father, who was also a successful architect. Gramley joined Platt/Whitelaw in 2000 and was made principal ten years later. She now owns and leads the firm along with her business partner, Naveen Waney. Gramley was a member of the organizing committee for San Diego Green, which was spearheaded by the San Diego GBC. She also taught sustainable design at the Design Institute.



BRIAN KOZHLEY
PRINCIPAL, WAREMALCOMB

Brian Kozhley brings over 35 years of architectural design expertise to the Ware Malcomb team. As regional director, Kozhley oversees all aspects of architecture, interior architecture and client relationships for the San Diego offices. He also is heavily involved with on-going communication, coordination of architectural and interior architecture design, as well as on-site project supervision that includes consultant, contractor and vendor coordination. As a licensed architect, he works as the primary client contact.



ROBERT GREEN CEO, THE ROBERT GREEN CO.

Robert Green founded his namesake firm in 1999. During his career, Green has developed many types of projects but hotel and resort developments are his primary focus. The company's first hospitality projects included the Four Seasons Resort in Jackson Hole, Wyoming, and the Four Seasons Hotel in Palo Alto. In 2008, RGC also completed the high-profile restoration of a treasured Hollywood landmark, the Palladium Theater. In 2017, RGC completed the very first Pendry Hotel in San Diego.



ANDY LA DOW
REGIONAL MANAGING DIRECTOR, COLLIERS

Andy La Dow focuses on expanding Colliers' unique culture by empowering individuals and delivering best-in-class resources to every client. La Dow oversees Colliers' San Diego County brokerage operations for two offices of more than 100 professionals. He has 37 years of experience in the industry and a successful track record of providing solutions on complex, high-value corporate office transactions.



LINDA GREENBERG PRINCIPAL, LEE & ASSOCIATES

Linda Greenberg specializes in industrial leasing and sales within San Diego County, with an emphasis in the Central and South County markets. A top performer at Lee for nearly a decade, Greenberg has worked in the industry since 1983 and also served as a senior VP at Colliers International and Grubb



CASEY LEBLANC
PRESIDENT AND CEO, NEW VENTURE ESCROW

As a serial entrepreneur, Casey Leblanc has been successful at growing and scaling several small to medium-sized businesses. As CEO of New Venture Escrow, Leblanc's mission is to educate, innovate and utilize new technology to deliver a truly unique and superior escrow experience.



JEFFREY HARPER
PRESIDENT, HARPER CONSTRUCTION

At the firm founded by his father Ron in 1974, Jeff Harper maintains the family-owned company's outstanding reputation for uncompromising quality and safety. With a strong reputation as an industry leader in design-build construction, Harper Construction provides excellence in a full spectrum of preconstruction, program management, design development, construction, interior design management, inspection and quality control services.



ESTEAN LENYOUN
PARTNER, SUDBERRY PROPERTIES

Estean Lenyoun has been a partner at Sudberry Properties since 2006 and heads up the company's urban redevelopment efforts. His long career in urban redevelopment has given him extensive experience working with municipalities and redevelopment agencies. Most recently, Lenyoun has been involved with the development of Breakwater Town Center, a 45,000-square-foot retail center that is a public/private partnership with the City of Imperial Beach. Lenyoun also is president/CEO of Impact Urban America, a entrepreneurial, belief-based socially responsible public benefit corporation he founded with former pro athlete and activist Rosey Grier.



J. KEVIN HEINLY MANAGING DIRECTOR, GENSLER

As leader of Gensler's San Diego office, Kevin Heinly has been a pivotal force for the firm's client development, project leadership and strategic vision. Heinly has successfully diversified the San Diego practice, growing the team from 20 to 100. In addition to being an active member of organizations like the Urban Land Institute and the Downtown San Diego Partnership, he serves on the boards for the NAIOP San Diego Chapter and the NewSchool of Architecture and Design.



IAN MICHAEL MAHON
CEO, LEVEL 3 CONSTRUCTION

lan Mahon and his father began Level 3 Construction in 2006 to pivot from residential development toward commercial. The business was an immediate success, becoming a top-tier hotel remodeler for properties such as Hilton and Holiday Inn. In 2018, the firm was recognized as one of the fastest-growing private businesses by SDBJ. Due to the COVID pandemic's impact on the hospitality industry, the business has now pivoted to focusing on multi-family and affordable housing.



ERIC HEPFER
MANAGING DIRECTOR, HINES

Eric Hepfer oversees Hines' acquisitions, development and asset management projects in San Diego. Since joining Hines in 2012, Hepfer served on the development team for the 420,000-square-foot LPL at La Jolla Commons office project and worked extensively on that building's unique Net-Zero-Energy electrical generation system. He also oversaw the lease up and disposition of the 449,000-square-foot Procopio Tower at 525 B Street. More recently, Eric led the firm's expansion into the Carlsbad market with the acquisition of 400,000 square feet of flex/office projects.



MIKE MAHONEY
WEST REGION PRESIDENT, RYAN COMPANIES

With more than two decades of multifaceted industry experience, Mike Mahoney brings seasoned capabilities to his role overseeing the West Region of Ryan's business. Mahoney directs the firm's development, design, construction and real estate management teams. His leadership background -- encompassing real estate development and project management -- gives Mahoney an unusually well-honed set of skills, embracing the full lifecycle of projects, including acquisition, entitlements, financing, consultant coordination, construction and turnover to property management.



NEAL MCFARLANE
PRESIDENT AND CEO, MCFARLANE ARCHITECTS

Neal McFarlane has grown McFarlane Architects into one of the largest architectural firms in San Diego and one of the largest R&D Facility Design Firms in the country. McFarlane Architects was recently recognized nationally as the country's 23rd fastest-growing firm in the architectural, engineering and consulting industry. McFarlane has designed more than 8 million square feet of life science and advanced tech facilities.



DAMIAN MCKINNEY
PRINCIPAL AND MANAGING DIRECTOR, AVISON YOUNG

For the last 40 years, Damian McKinney has served Fortune 500 companies as a trusted commercial real estate advisor. By taking a fiduciary approach, McKinney has managed transactions exceeding \$6.5 billion. Colleagues say what sets McKinney apart is his personal mission to empower others to become better versions of who they are.



TIM MEISSNER
PRESIDENT, MEISSNER COMMERCIAL REAL ESTATE

Tim Meissner has forty years of experience in commercial real estate, focused on transactions and the formation of Meissner CRES, which manages a commercial real estate portfolio valued in excess of \$1 billion. Meissner's business activities involve advancing the multiple business lines of Meissner, which include asset management, property management, accounting and facility services.



MIKE MERCURIO
CEO, GREATER SAN DIEGO ASSOCIATION OF REALTORS

Mike Mercurio leads the Greater San Diego Association of Realtors, an organization that provides Realtors tools and resources to protect private property rights. The organization also promotes home ownership and improves neighborhoods through the region. He has been the top executive at the association since 2006.



JOE MONACO
PRESIDENT AND CEO, DUDEK

Joe Monaco, who joined the company in 2000 as a planner, was named Dudek's president in 2017 and in 2020, assumed the CEO role after company founder Frank Dudek announced his retirement. During his tenure at Dudek, which is 100% employee-owned, Monaco has focused on regional water resource development and habitat conservation planning and has managed the analysis of environmental feasibility, compliance and permitting for six regional desalination facility programs in California, including the facility in the City of Carlebad



TRACY A. MURPHY PRESIDENT & FOUNDER, IQHQ

Before co-founding IQHQ and serving as the real estate investment trust's president, Tracy Murphy successfully built out Kilroy's life science platform, doubling the size of the platform while serving in her role as EVP. Previously, Murphy was SVP at BioMed, where she oversaw a 10-million-square-foot portfolio. She serves on the board of directors for BIOCOM.



R. MICHAEL MURPHY
PRESIDENT AND CHAIRMAN, MURPHY DEVELOPMENT

Michael Murphy's firm has master-planned or completed over 10,000,000 square feet of corporate quality industrial and technology buildings. As an integral part of the development process, the company has entitled over 500 acres of projects in San Diego. In order to secure the entitlements for the company's 3,200,000 square foot Brown Field Technology Park, Murphy Development gained approvals from the City of San Diego, the Airport Land Use Commission and the San Diego Regional Airport Authority.



MICHAEL NEAL
PRESIDENT AND CEO, H.G. FENTON

In 2018, Mike Neal was one of five professionals in the state tapped for induction into the California Homebuilding Foundation's Hall of Fame. Neal joined H.G. Fenton in 1988 and is considered the chief architect of the company's real estate emphasis and growth. Under his direction, the privately held organization is one of the largest real estate owners and developers in San Diego County, with a portfolio that includes 16 apartment communities.



ANDREW NELSON
PRESIDENT AND CEO, WILLIS ALLEN REAL ESTATE

Andy Nelson grew up in Del Mar and began working for Willis Allen Real Estate in 1987. Three years later, Nelson was named president. In 1995, he bought the copany, which today is the largest independently operated real estate company in Southern California. In 1914, the firm began matching buyers and sellers in what was then known as a sleepy enclave called La Jolla. Today Willis Allen Real Estate serves residential clients with 7 strategically located offices and over 200 agents, with an industry best for average sales volume per agent.



RYAN NESSEN
SENIOR VP, SUNDT CONSTRUCTION

In 2020, Ryan Nessen was selected to lead the California District for Sundt Construction's Building Group. As Senior Vice President and California District Manager, Nessen is responsible for the district's overall performance. He has over 25 years of construction experience, including 17 years at Sundt and has overseen numerous high-profile projects, including three at the San Diego International Airport and multiple projects at SDSU and City College.



ERIC NORTHBROOK
MANAGING DIRECTOR, VOIT REAL ESTATE SERVICES

A twenty-three-year real estate industry veteran, Eric Northbrook gives Voit Real Estate Services a prominent presence in the commercial market of San Diego County. Northbrook has received the prestigious Cushman & Wakefield Chairman's Circle Award multiple times for being a top producer in southern California and nationwide. Prior to joining Voit Real Estate Services in 2014, Northbrook was with Cushman & Wakefield and Colliers International. He has sold and leased over 18 million square feet of space and 100 acres of land, with a total value of approximately \$3 billion.



SUMEET PAREKH PARTNER, HP INVESTORS

Sumeet Parekh brings over 15 years of diverse real estate experience to HP Investors, including institutional private equity, real estate investment banking, and as a direct investor. Parekh manages the day-to-day operations of the firm, as well as deal sourcing, asset management and fundraising. Prior to founding HP Investors, Parekh acquired, structured and managed over \$3 billion in real estate investments in New York City for The Carlyle Group.



MARK PAYNE
VP AND DIVISION MANAGER, SWINERTON

Mark Payne joined Swinerton Builders in 1999 and has been the lead executive in San Diego since 2012. Bay Area-based Swinerton is the largest general contractor in the region and has been named one of SDBJ's best places to work. Payne is a board member of the Swinerton Foundation and is on the board of the Associated General Contractors of San Diego, the Palomar College President's Associates and the American Heart Association. Payne has announced his plans to retire in early 2022.



MARC PENICK CEO, T.B. PENICK & SONS

Marc Penick, along with his brother Tim, has built the family-owned T.B. Penick and Sons into one of the largest concrete contractors in the U.S. Under his leadership, Penick has received safety awards from the Associated General Contractors of America and the American Society of Concrete Contractors, among others. Almost all of the company's work is LEED certified. Penick is an SDSU grad.



TIM PENICK
PRESIDENT. T.B. PENICK & SONS

Tim Penick is president of the family-owned business that was founded in 1905. Headquartered in San Diego, the firm performs work in all 50 states and Guam and is renowned for award-winning general construction and for delivering projects using a variety of delivery methods, including design-build, lease-leaseback, CM at Risk, agency CM and negotiated general contracting.



LORI HOLT PFEILER
PRESIDENT AND CEO, BIA SAN DIEGO

In 2021, housing champion and longtime community leader Lori Holt Pfeiler was named the new president and CEO of the Building Industry Association of San Diego County. Holt Pfeiler brings years of government, nonprofit and housing experience to her new role at BIA. She previously served as mayor of Escondido and chairperson of SANDAG and the North County Transit District. She also is CEO of San Diego Habitat for Humanity and currently chairs the board of the San Diego Housing Federation.



FRED PIERCE
PRESIDENT, PIERCE EDUCATION PROPERTIES

Fred Pierce founded and leads Pierce Education Properties, one of the nation's leading buyers of student housing. The firm targets student apartment properties in joint venture with its capital partners. With an acquisition history of more than 27,000 acquired beds, Pierce is one of the fastest growing student housing companies in the country. Prior to launching PEP, Pierce was a principal and chief financial officer of Los Angelesbased Platt Companies where he directed the acquisition and financing of \$400 million in real estate assets.



MARK READ
MANAGING PERTNER, KIDDER MATHEWS

Mark Read, a 40-year commercial real estate veteran, is regional president for Kidder Mathews' SoCal and Southwest brokerage. Read joined Kidder Matthews in 2015, opening its first SoCal office in San Diego, and later opened six more regional offices as well as one in Phoenix. During his tenure, Read has grown the firm's regional presence from three to 147 brokers.



ADAM ROBINSON FOUNDER, RAF PACIFICA GROUP

Adam Robinson has directed more than 2 billion in real estate transactions throughout his career, including the acquisition, renovation, and disposition of more than 250 industrial, multifamily and office properties. Since founding RAF Pacifica Group, Robinson has also spearheaded the development of more than 1.5 million square feet of ground up construction on behalf of the firm, and led the RAF team in acquiring more than 3.5 million square feet of commercial properties throughout San Diego County.



RALPH ROESLING
PRINCIPAL, ROESLING NAKAMURA TERADA ARCHITECTS

Ralph Roesling, founding partner of Roesling Nakamura Terada Architects, has been practicing architecture and planning since 1980. Roesling's passion is public and educational architecture that elevates the spirit of a community. He has designed numerous award-winning libraries, civic centers, community centers, K-12 schools and higher education buildings across the region. He is currently a member of the adjunct faculty at Cal Poly, San Luis Obispo, where he has been a design instructor since 2004.



STEVE ROSETTA

Prior to co-founding and leading IQHQ, Steve Rosetta served as EVP and chief investment officer at Kilroy. Previosuly, Rosetta opened Cushman & Wakefield's office in San Diego County, where he spent over 20 years, most recently as a vice chairman. He also previously served as a principal in an opportunistic real estate company where he partnered with institutional and private equity companies to develop and reposition office projects across the U.S.



SUMIT ROY
PRESIDENT AND CEO, REALTY INCOME

Sumit Roy leads Realty Income Corporation, one of the country's leading REITs. Through Roy's strategic vision and leadership of the firm, Realty Income has established itself as the leader in the net lease REIT space. Roy has served as Realty Income's CEO since 2018 and president since 2015. He previously served as Realty Income's COO from 2014 to 2018, overseeing the company's investments and business operations, including acquisitions, dispositions, asset management, portfolio management, IT, internal audit and HR. Before joining Realty Income in 2011, Roy was an executive director at UBS Investment Bank.



JAMES SCHMID
CEO, CHELSEA INVESTMENT

During his 40-year career, Jim Schmid's responsibilities have included project acquisition, financing, design, construction, marketing and property management of commercial, industrial and residential projects throughout the country. Since 1993, he has focused on development of affordable housing. A respected authority in all aspects of real estate development and management, Schmid is a former lecturer for the MSRE degree program at USD, past chair of the San Diego Building Industry Association, sought-after panelist and speaker and inductee into the Building Industry of San Diego Hall of Fame.



DENNIE SMITH
FOUNDER AND PRESIDENT, SMITH CONSULTING

Founded in 1988 by Cheryl "Dennie" Smith, SCA is an award-winning firm specializing in master planning, architectural design and interior design. SCA is a woman-owned, small business enterprise with a diverse portfolio that includes office, healthcare, industrial, R&D, laboratory, retail, manufacturing, distribution, and LEED certified facilities for end-users, government clients and real estate developers.



ERIC STENMAN
CEO WEST REGION, BALFOUR BEATTY CONSTRUCTION

Eric Stenman began his career in construction with boots on the ground — as a plumbing contractor. His tenure at the firm began in 2001 when he served as VP and general counsel for Douglas E. Barnhart. Stenman's strong leadership and construction business acumen led to his promotion to president in 2007 and after Barnhart was acquired by Balfour Beatty in 2008, Stenman has gone on to serve in several national leadership roles.



LORI ANN STEVENS
DESIGN MANAGER, TURNER CONSTRUCTION

Lori Ann Stevens has risen through the ranks of construction in San Diego for more than two decades. Stevens began her career in construction after her "undergraduate degree" placing concrete at an occupied jail. After that on-site training, Stevens moved into the office and became a project manager at the age of 26. While working full-time, she earned a Master's in civil engineering and upon graduation moved to the development side, working on over \$1 billion of design-build projects. She is currently the company's national director of Technical Design.



RANDEE STRATTON
MANAGING DIRECTOR, NEWMARK

Randee Stratton has over 18 years of experience in real estate brokerage in California. Stratton focuses on providing exclusive tenant representation for national and regional retail and restaurant tenants expanding in the state and has played an integral part in the franchise rollout of Phenix Salon Suites into the California market. Stratton acquires new tenant representation, providing clients with market analysis, strategic planning and site selection expertise. She also assists in procuring sales and acquisitions of retail centers and mixed-use development.



BRAD TERMINI CO-CEO, ZEPHYR

Brad Termini co-founded Zephyr in 2006. Termini focuses on large-scale developments that have massive positive impact in specific communities. Throughout his career, Termini has demonstrated an exceptional ability to envision defining opportunities. At Zephyr, he not only drives the culture of the company but directs partnerships, acquisitions and finance. He is locally known in San Diego not only as a discerning real estate investor but also as a person who can bring unlikely parties together to create partnerships and successful collaborations. Termini currently manages a \$1 billion development portfolio.





### **Atlantis Group Land Use Consultants**

congratulates our President and CEO
Marcela Escobar-Eck for being recognized as
one of the Top 500 Business Executives in San
Diego. Marcela's commitment to excellence for
the community, the company and its clients,
and her leadership in the land development
industry are evident in our success.

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# We strive to build enduring relationships and brighter financial futures.

Congratulations to Realty Income's President and CEO, Sumit Roy, for being named one of San Diego's influential business leaders.







**THOMAS TURNER** 

**VP. CBRE ADVISORY & TRANSACTION SERVICES** 

Thomas Turner specializes in helping law firms, technology, biotech and healthcare companies and a wide variety of real estate users negotiate advantageous space transactions. Turner also assists owners and investors in a wide variety of property types. Prior to CBRE, Mr. Turner was an award winning commercial real estate attorney at Procopio Cory Hargreaves & Savitch. For 17 years he served as the firm's managing partner and CEO. Turner was previously a partner in the real estate department of Brobeck, Phleger and Harrison and has significant experience representing public entities in large public/private partnership projects.



**JOHN VORSHECK** 

FIRST VP, DISTRICT MANAGER, MARCUS & MILLICHAP

John Vorsheck is a senior VP and the division manager for Marcus & Millichap's Western Division, which includes much of the West Coast and Rocky Mountain states as well as Alberta and British Columbia in Canada. Vorsheck oversees the Western Division from the firm's San Diego office in Del Mar. Vorsheck joined the firm in 2006 as sales manager of the Newport Beach office, was promoted to regional manager of the Las Vegas office in 2007 and to manager at the firm's Del Mar office in 2011.



**NAVEEN WANEY** 

PRINCIPAL, PLATT/WHITELAW ARCHITECTS

Naveen Waney, who was born in India and immigrated with his family to San Diego as a child, joined Platt/Whitelaw in 1985 as an intern under the mentorship of Lee Platt and later Alison Whitelaw. While going to school, Waney worked his way up through every role in the firm, an experience that allowed him to understand architecture from the ground up. He was made principal in 2010 and now owns and leads the firm along with his business partner, Sandra Gramley.



**DOUGLAS WILSON** 

CEO, DOUGLAS WILSON COMPANIES

Douglas P. Wilson is a nationally recognized authority in problem resolution, development and real estate management issues. Wilson has overseen the development and management of nearly \$15 billion in assets and has served as a court-appointed receiver for over 1,200 state and federal Court matters in 35 states. Prior to founding Douglas Wilson Companies in 1989, he was the managing general partner of the company that developed Symphony Towers, a \$160 million, 1.2-million-square-foot office and hotel complex in downtown San Diego.



**JOSEPH WONG** 

FOUNDER AND PRINCIPAL, JOSEPH WONG DESIGN ASSOCIATES

Since Joseph Wong established JWDA in 1977, the firm has completed a broad range of projects for both the public and private sectors and received over 50 local and national awards for design excellence. JWDA provides comprehensive architecture and design services, including master planning, project management and programming. Wong's firm has a reputation for on-time and on-budget delivery of services and places high value on clients' success.



**ALEX ZIKAKIS** 

FOUNDER AND PRESIDENT, CAPSTONE ADVISORS

Alex Zikakis is founder and CEO of Capstone Advisors, which is celebrating its 25th anniversary in 2021. Capstone is a diversified real estate investment, development and asset management company recognized for the ability to blend the vision, drive and flexibility of an entrepreneurial firm with the sophisticated management capabilities valued by institutional real estate investors. Zikakis is an active member of the policy advisory board at USD, and past board member at Cornell University and University of Colorado. He also has served as a long-time advisor to the Salvation Army in San Diego and Mexico.



## MEISSNER Commercial Real Estate Services



Meissner CRES proudly congratulates founder and CEO Tim Meissner on again being named as one of San Diego's Top 500 Executives. We have always known you were an influential leader, and we are proud everyone else now knows it too. On behalf of all your employees, thank you for all that you do.

For more information on Meissner Commercial Real Estate Services, please contact: Kristin Howell

KristinH@MeissnerCRES.com 858-373-1240

Or

**Dustin Sutton** 

DustinS@MeissnerCRES.com 858-373-1134

www.meissnercres.com



### Congratulations Jimmy Ayala,

Division President of Tri Pointe Homes®, for being honored as one of San Diego's Top 500 Executives.

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CRISTIANO AMON PRESIDENT AND CEO, QUALCOMM

Cristiano Amon took the helm at San Diego's largest public company in 2021 and also sits on Qualcomm's board. Amon, who first joined the company in 1995, has helped shape and grow Qualcomm into the world's wireless leader through a differentiated product roadmap, innovative 5G strategy and successful M&A execution. He has also diversified and significantly expanded the tech leader's business interests in the autonomous vehicle and IoT sectors.



**CODY BARBO** CEO, TRUST & WILL

Cody Barbo started Trust & Will in 2017 with the goal of making estate planning an affordable and inclusive option for all American families. Before launching the firm, Barbo was founder and CEO of Industry, a 'LinkedIn' for the service and hospitality industry. Barbo also serves on the San Diego State University Alumni Board of Advisors and Phi Kappa Theta Fraternity's National Foundation Board.



SAM ATTISHA SENIOR VP OF FIELD OPERATIONS, COX COMMUNICATIONS

Cox Communications SVP Sam Attisha leads a national team focused on growth initiatives and was recently promoted to Cox's senior VP of field operations, in charge of the company's interests in 16 Western states. Attisha has held various leadership roles at Cox since 2007. He also sits on the management council for San Diego Regional Chamber of Commerce, the board of San Diego Regional EDC, is board chair for CCTA and the Monarch School's board audit chair.



**JOE BEERY** CEO, LUNA

Joe Beery has earned a reputation as a transformational IT executive with deep experience leading strategic technology operations, digital transformations, global M&A integrations and disruptive innovation across industries including life sciences, healthcare, manufacturing and airlines. A former CIO for Thermo Fisher Scientific, Life Technologies, US Airways and America West Airlines, Joe's twin children were born with a rare genetic disorder that was undiagnosable until they became the first case of dinical outcomes for next-gen sequencing. Since this life-saving breakthrough, he is dedicated at Luna to helping advance the use of genomics and health data to give families of children with rare diseases answers -- and opportunities for treatment.



STACEY ANFUSO PRESIDENT AND CEO, LA JOLLA LOGIC

Stacey Anfuso, the founder of La Jolla Logic (LJL), has over 20 years of experience in cybersecurity, computing technologies, systems engineering and software design. Anfuso and her team engage with engineers, policy makers and program offices to achieve continuity and successful development and implementation of new security directives and processes.



**GERRY BORJA DIVERSITY AND INCLUSION HEAD OF MILITARY SPOUSE** PROGRAM, ORACLE

Gerry Borja is the Veteran Transition Program Manager at Oracle. Borja grew up a proud US Navy brat and also served in the US Army. He has worked at all levels in recruiting to include operations and management for both large corporations and startups in the Silicon Valley and San Diego. While primarily a technical and engineering recruiter, Borja has also hired employees for the healthcare, financial services and sales industries. He was previously a corporate recruiter at



CHRIS ANTHONY **CO-CEO AND CO-FOUNDER, APTERA MOTORS** 

Chris Anthony is founder and former CEO of Flux Power, an advanced lithium-battery technology company headquartered in Vista. Anthony is also co-founder and co-CEO at Aptera Motors, which plans to begin producing solar-powered EVs in 2022. The revolutionary three-wheeled electric vehicles, which will be priced starting at about \$30,000, will have built-in solar panels allowing them to travel up to 40 miles on solar power



**NICHOLAS BULCAO** CEO, AIRSPACE

Nicholas Bulcao is the co-founder of Carlsbad-based Airspace. Bulcao and his partner, Ryan Rusnak, built Airspace into a modern logistics company that uses artificial intelligence (AI) and machine learning to find the best and fastest delivery routes. Bucao has worked in logistics for the past 13 years and started with a courier company in San Diego. Airspace's revolutionary platform creates the optimal shipping route within seconds, then automatically finds an experienced driver to dispatch, relaying to company clients all of the time-critical progress of their shipment in real time.



ARDY ARIANPOUR **CEO AND FOUNDER, SEQSTER** 

Ardy Arianpour leads Seqster, a "patient-centric" SaaS healthcare technology company. Arianpour is a visionary health tech executive and serial entrepreneur in biotech and digital health. Prior to starting Seqster, he launched several clinical and consumer-based genetic tests as CCO of Pathway Genomics, and served as SVP of Ambry Genetics. Arianpour was a key player in the 2013 landmark SCOTUS decision scrapping gene patents. He's been named a "Healthcare Transformer" and one of SDBJ's 40 under 40.



**DUANE CAMERON VP. COX BUSINESS** 

Since joining Cox in 2018, Duane Cameron has been instrumental in elevating the prestige of the San Diego region team. During the transition to remote work, Cameron ensured he stay connected to his frontline employees, promoted continued professional development opportunities, created team building and social engagement touch points and promoted operational transparency and diversity and inclusion initiatives. Cameron has more than 25 years of telecommunications and tech experience and earned his degree from Pepperdine University. He is also a former team member of USA Volleyball.



RICHARD BALDRIDGE CEO. VIASAT

Rick Baldridge, who joined ViaSat in 1999, is responsible for the executive and operational leadership of the satellite communications company. Baldridge's focus has been on building and growing a customer-centric organization that will continue to deliver compelling global services and products. He oversees the corporate strategy and operations for the organization, guiding and evaluating the company's three operating segments -- Broadband Services, Government Systems and Space & Commercial Networks. ViaSat recently acquired UK-based rival Inmarsat for \$7.3 billion.



DANIEL CHANG FOUNDER AND CHAIRMAN, AEM

Daniel Chang pursues perfection, innovation and art in the design of AEM products. As an entrepreneur who started from ground zero, Chang grew his global company to a leading position in the micro-fuse world – and a value of more than \$200 million. He is a mentor and leader not only at his company but also for the passive component industry and the local community. AEM products have been adopted globally in customer applications from Earth to space, with AEM represented in products and services used by virtually every modern family.



SCOT CHISHOLM
CHAIRMAN AND CO-FOUNDER, CLASSY

Scot Chisolm leads Classy, an online fundraising platform that enables nonprofits to connect supporters with the causes they care about. Used by thousands of nonprofits, Classy provides the formats and flexibility to activate donors when and how they need to by creating more relevant connections to their causes. Since 2011, Classy's platform has helped raise over \$3.5 billion. Chisholm launched Classy after one of the country's largest cancer organizations refused to accept money he had raised during an event held to honor his mother, a two-time breast cancer survivor.



MARITZA DIAZ CEO, ITJUANA

With a wealth of experience in engineering, digital transformation and building high-performing teams for the biotech industry, Maritza Diaz helms ITJuana, a technology services company based in San Diego that enables customers to create technology centers of excellence in Tijuana. Diaz was appointed by the Tijuana EDC as leader of its Innovation and Emerging Sectors Commission, whose charter is to strengthen Mexico/US binational relationships -- and advance Baja California's role as a major hub of digital innovation and technology development servicing the IT, Biotech and related industries



LOU COOPERHOUSE PRESIDENT AND CEO, BLUENALU

Lou Cooperhouse, a leading global authority in food business innovation and technology commercialization, leads Bluenalu in its mission to be a global leader in cell-cultured seafood. During his 35-year career in the food industry, Cooperhouse has led cross-functional teams at multinational corporations, foodservice and retail operations, new business startups and university entrepreneurship and innovation centers. With his deep and diverse understanding of the food industry, he also has spoken at hundreds of conferences.



SHAHAB ELMI

Shahab Elmi, together with a business partner, formed Cymbiotika in 2017. The company has pioneered some of the most advanced bioavailable absorption technologies available. Elmi has had significant entrepreneurial success in diverse markets. He founded Cricket Wireless, which now operates 173 stores in six states and DASH Radio, a digital audio platform. He also founded Day Group, a maker of customizable phone cases. Each company became a dominant player in its respective markets.



MIKE CORDONNIER
CEO AND CO-FOUNDER. CARLSMED

Mike Cordonnier is an accomplished MedTech executive who has dedicated his career to building private and public companies that can improve millions of lives. He is co-founder and CEO of Carlsmed and volunteers his time to support the San Diego Life Science and Tech startup community. Prior to launching Carlsmed, Cordonnier held leadership roles at NuVasive, Zimmer Biomet and Orchid Orthopedics as well as startups Ellipse Technologies and X-Spine Systems. Most recently, he led the commercialization of the PRECICE deformity correction technology for Ellipse Technologies that was acquired by NuVasive and spun out as NuVasive Specialized Orthopedics.



CESAR ENCISO FOUNDER AND CEO, EVOTEK

As a 25-year tech veteran with a long track record of leadership across different facets of business, Cesar Enciso founded EVOTEK in 2014 and currently serves as the company's CEO. The organization has a keen focus on core values and culture and is on track to deliver over \$300 million in revenue in just its seventh year in business.



LARRY COVAL
WEST REGION VP, COX BUSINESS SOLUTIONS

Larry Coval leads Cox Business' sales and service delivery groups for Arizona, California, Louisiana, Nebraska and Nevada. With Cox since 2006, Cox previous oversaw a \$220 million revenue line of business in the Southern California area, with responsibilities encompassing product development, marketing, sales, technical engineering and design, installation and account management.



STEVE FAMBRO
CO-FOUNDER AND CO-CEO, APTERA MOTORS

Steve Fambro is venture partner and COO of Ocean Holding, an investment and development company dedicated to advancing the use of clean, renewable energy. Fambro also founded Famgro, where he raised \$8 million to launch a super-efficient pesticide/herbicide-free indoor food-production system. As co-CEO and co-founder at Aptera Motors, Fambro is working to create the world's most efficient and technologically advanced Solar Electric Vehicle.



WIN CRAMER
CEO. JLAB AUDIO

Win Cramer is a 15-year electronics veteran with a scrupulous ear for audio. Cramer leads the JLab team and is passionate about well-designed audio that "everyone can afford." Founded in 2005, Carlsbad-based JLab is a leading personal audio company and that makes the True Wireless brand of innovative, wireless headphones and audio equipment.



SEAN FERREL
CHAIRMAN AND FOUNDER, MANAGED SOLUTIONS

Sean Ferrel founded Managed Solution because he believed there was a better way to provide IT talent to help businesses with their exponential growth of data, technology needs and business challenges. Ferrel believes the gap between people and technology has gotten even smaller and at the end of the line, his company helps connect the digital landscape and is a critical component to empowering the technology platforms that empower our everyday lives.



JEFFREY GERARDI CEO. PROEST

Taking the reins of a small San Diego tech firm in 1992, Jeffrey Gerardi led ProEst to its current position as the construction industry's leading estimating software, with over 8,000 active users around the world. Gerardi's pioneering development of an online cloud platform allows businesses to maintain productivity and collaboration amidst unprecedented challenges.



**ASHOK KAMAL EXECUTIVE DIRECTOR & CO-FUND MANAGER, TECH COAST ANGELS** 

Social entrepreneur Ashok Kamal is executive director at tech Coast Angels, one of the largest and most active networks of angel investors in the U.S., comprising five chapters and over 400 members located across southern California. Kamal is also the Entrepreneur in Residence at UCSD, helping bring technologies from the lab to the market with researchers, professors and students at the Office of Innovation & Commercialization.



**ALEX GOODE** CEO, GOSITE

Alex Goode launched GoSite in 2013 as a website design platform that builds webpages for small businesses. GoSite is now operating in all 50 states and has rapidly grown its team to 250 employees in San Diego. The company has partnered with more than 6,000 merchants and recently raised \$16 million in a Series A round to fuel further expansion and growth.



**AFIF KHOURY** CEO, SOCI

Afif Khoury is a former attorney, venture capitalist and now founder and CEO of one of the largest Enterprise SaaS platforms in the world. Immigrating to the U.S. at the age of 12, Khoury went on to earn his BS in neuroscience at UCSD and to attend law school and business school at Northwestern University. He has raised more than \$200 million in his career and has driven SOCi to become of the INC. 5000 Fastest Growing Companies in America for four years straight. SOCi now employs more than 300 people across 9 countries and supports more than 3 million businesses.



**ADAM HARRIS CEO AND CO-FOUNDER, CLOUDBEDS** 

Adam Harris leads Cloudbeds, a cloud-based hospitality management software platform that simplifies the working lives of professional property owners, operators and employees. Tens of thousands of hotels, hostels, vacation rentals, and groups in over 157 countries use Cloudbeds' award-winning software to generate over \$15 billion in room sales annually. Cloudbeds connects to more marketplaces than any software in the hospitality industry. Founded in 2012, Cloudbeds has expanded to employ hundreds of team members in 41 countries who altogether speak 27 languages.



MIKE KNOWLES PRESIDENT, CUBIC MISSION & PERFORMANCE **SOLUTIONS** 

Mike Knowles leads Cubic Mission and Performance Solutions and is SVP of Cubic Corporation. Knowles has responsibility for the strategic direction and business management of the company's C4ISR and training solutions in the global defense and commercial markets. He has more than 25 years of experience in the aerospace, defense, military and commercial training fields. Prior to taking the role as president of Cubic Mission and Performance Solutions, Knowles served as president of Cubic Global Defense (CGD) since 2018.



INGO HENTSCHEL SVP AND REGION MANAGER, COX COMMUNICATIONS

Ingo Hentschel oversees Cox Communications' day-to-day operations and employees in San Diego, Orange County, Palos Verdes and Santa Barbara. Prior to joining Cox in 1992, Hentschel was a crew chief in the U.S. Marine Corps. He sits on the USS Midway Museum board of directors and supports the nonprofit FourBlock.



**KEVIN MARSHALL** PRESIDENT AND CO-FOUNDER, COPYLINK

Kevin Marshall is the president and co-founder of CopyLink, a successful office equipment company headquartered in Chula Vista that Marshall launched in 1990. The company offers programs that include copying/printing systems as well as scanning solutions and the new electronic document filing software programs. Marshall is board chair of the YMCA and Chula Vista Chamber of Commerce president.



**BAHIJA HUMPHREY** CEO, DATA SCIENCE ALLIANCE

Bahija Humphrey is the leader you call when you have an audacious vision and no guiding precedent. Recruited by the mayor of San Diego to serve as director of the City's Performance and Analytics Department, Humphrey's work was honored with the prestigious Bloomberg What Works Cities Award for using data to enhance government effectiveness. The enemy of potholes, graffiti and inefficiency, she led a team of data experts to operationalize "Connected City" objectives to make municipal services more responsive.



STEVE MCMILLAN **CEO. TERADATA** 

Steve McMillan took the helm at Teradata in 2020. With more than two decades of technology experience, McMillan is a seasoned executive with a track record of transforming enterprise services and product businesses into industryleading cloud portfolio offerings. Prior to joining Teradata, McMillan served as the EVPof Global Services for F5 Networks. There, he was responsible for more than half of worldwide operations and achieved significant top-line growth and industry-leading customer satisfaction. Prior to F5, McMillan was with Oracle, where he served as the SVP of Customer Success and Managed Cloud Services.



GIOIA MESSINGER
FOUNDER AND PRINCIPAL, LINKEDOBJECTS

Gioia Messinger is an accomplished entrepreneur and senior executive who launched LinkedObjects in 2012. The firm provides strategy and technology services focused on the digital transformation brought about by Al and IoT. Previously, Messinger was founder and CEO of Avaak, now Arlo Technologies. She serves on the Board of Directors of One Stop System, Indyme Solutions and the Council of Advisors at UCSD Jacobs School of Engineering.



DUSTIN NIGLIO
CEO, PAYMENT LOGISTICS LIMITED

Dustin Niglio started Payment Logistics in 2003 together with his brother Britton in response to a need in the industry to provide reliable and secure merchant account services while addressing the technical needs presented by a complex and ever-changing electronic payment processing industry. Named one of SDBJ's 100 Fastest Growing Companies, Payment Logistics offers everything from mobile payments and payment processing to a gift and loyalty program.



CHRIS ORLANDO CO-FOUNDER, CSMO, SCALEMATRIX

Chris Orlando is the co-founder of ScaleMatrix and DDC Cabinet Technology and leads the company's commercial and strategic efforts. Prior to ScaleMatrix, Orlando served as president of the Complex Drive Data Center Group for four years, in additional to developing a number of hosting and colocation brands in the early 2000's. Today, he is involved in expanding the reach and breadth of the ScaleMatrix brand, which offers clients some of the highest density and most energy-efficient hosting platforms in the world.





Congrats to our President

## **CAITLIN WEGE**

for being named as one of San Diego's most influential and impactful leaders in 2021!

TCA-SD invested over \$11M in 2020 and is on pace to surpass this number for 2021. We strive to be the BEST place for the BEST companies to raise their angel funding.





MIKE ROBERTS
FOUNDER, SAN DIEGO CODE SCHOOL

Mike Roberts is the founder of San Diego Code School. During his career, Roberts has worn many hats, from software engineer to CEO. Roberts is a board member of San Diego JavaScript Community. He is a Fullstack JavaScript practitioner with more than 30 years of coding experience. Roberts has helped launch more than 100 student careers and has grads working at IBM/RedHat, Apple, WalmartLabs, Sony, AWS and other leading tech companies.



A.J. VAN DE VEN
PRESIDENT AND CEO, CALSENSE

As CEO of Calsense, a leader in smart irrigation solutions, A.J. Van de Ven has extensive involvement in all aspects of the business. Van de Ven began his career with Calsense in 2005, where he started as a software engineer. After 10 years of working in the engineering department, he expanded his involvement within the business and became president in 2016. He serves as a board member at ECOLIFE Conservation, a local nonprofit conservation group.



LUIS SAENZ
CHIEF TECHNOLOGY OFFICER, FLOCK FREIGHT

Luis Saenz leads Flock Freight's technology organization. Saenz has more than 20 years of experience building products and leading highly effective software development teams. Before joining Flock Freight, he led product development at two SaaS startups, from initial traction and growth through successful exit by acquisition.



CAITLIN WEGE
PRESIDENT, TECH COAST ANGELS - SAN DIEGO

Caitlin Wege is a partner at MooDoos Investments, a private family-owned investment fund that invests in early-stage companies throughout the US and Canada. Wege also is the first female president at Tech Coast Angels' San Diego chapter. She is also chair of the Wege Foundation, an environmentally-focused family foundation based in Grand Rapids, Michigan as well as a mentor and advisory board member for the ZIP Launchpad, the business accelerator at San Diego State University.



GORDON SCHENK
PRESIDENT AND CEO, UCAP POWER

Gordon Schenk has been the leader at UCAP Power since the firm's inception in 2019. UCAP Power provides ultracapacitor-based solutions across a wide range of renewable markets. Ultracapacitor systems are a long-lasting, renewable source of reliable power storage that can eliminate lead-acid or other hazardous batteries. Previously Schenk was VP of sales for Americas at Maxwell Technologies prior to its acquisition by



CHELSEA WILSON FOUNDER AND CEO, 3CS

Chelsea Wilson started working in the experiential marketing and creative services industry more than 15 years ago in New York Citty, working with clients in the automotive, entertainment, lifestyle and retail industries, producing events around the world. Wilson moved back to Southern California in 2014 to open the west coast office, which led to the eventual launch of 3CS in 2020. In mid-2021, she assumed the role of chief experience officer at Dream Hahn, a marketing and advertising firm based in Encinitas.



DINA SEGAL
ASSISTANT GENERAL COUNSEL, INTUIT

Dina Segal has been a business-minded, practical and inspirational leader in her key roles as assistant general counsel at Intuit and co-president and board member of SunLaw, a nonprofit community that advances, connects and inspires women in-house counsel to maximize their fullest potential and lead. Segal has a diversified background in corporate law, tax and litigation. She has been recognized as one of SDBJ's 40 Under 40.



**DOUG WINTER** CEO, SEISMIC SOFTWARE

Doug Winter is the chief executive officer and co-founder of Seismic, the global leader in sales enablement. A veteran entrepreneur, Winter was also a co-founder of Objectiva Software Solutions. In collaboration with his co-founders, Winter has grown Seismic from a small startup to an international organization that recently achieved "unicorn" status.



SHAYNE SKAFF CEO. BLOOMA

A strategic visionary and serial entrepreneur and operator, Shayne Skaff is dedicated to building emerging technology companies. In 2004, he co-founded MaintenanceNet, a SaaS platform that automated how companies managed and transacted annuity businesses. Skaff sold the company to Cisco Systems in 2015 for \$139 million. In 2018, he co-founded Blooma, which employs artificial intelligence machine learning solutions to help commercial real estate professionals handle data gathering, number crunching and document reading.



OREN ZASLANSKY CEO. FLOCK FREIGHT

Oren Zaslansky is working on — rather than in — the freight industry. Zaslansky founded a 100-truck fleet at age 20 and a brokerage called "SolSource," which opened his eyes to the inefficiencies of LTL shipping. Zaslansky has grown his Encinitas-based firm, launched in 2015, into one of the area's fastest-growing privately held companies and one of San Diego's newest "unicorns." Flock Freight's proprietary software allows shippers to pool less-than-full loads to maximize available space on trucks and eliminate tons of carbon dioxide emissions.



AL BALDWIN
CEO/CHAIRMAN, BALDWIN & SONS

Al Baldwin is CEO/Chairman of Baldwin & Sons. Baldwin's career in homebuilding has spanned more than three generations and has impacted homebuyers from San Diego to Los Angeles. He has built more than 20,000 homes and developed neighborhoods and communities that continue today. His commitment to architectural innovation and quality craftsmanship are evident in the homes he has created and has earned him praise from homeowners and industry peers. His development of Otay Ranch has showcased the company's abilities as both a developer and builder. Otay Ranch will contain 10,000 homes upon its completion. He has served on many boards and has received numerous awards from his industry and for community service.



LINDEN S. BLUE VICE CHAIRMAN, GENERAL ATOMICS

Linden Stanley Blue is a familiar figure in San Diego defense contracting circles. He and brother Neal Blue bought General Atomics from Chevron in 1986. The brothers spent their early years in agriculture in Central America, and Linden Blue tells a harrowing tale of being imprisoned in Cuba prior to the Bay of Pigs invasion. Blue, who sits on the board of the Hudson Institute, recently authored "Losing Freedom," a critique of left-wing politics. Linden Blue's nephew, Linden P. Blue, runs General Atomics Aeronautical Systems Inc.



PAUL BARBER CHAIRMAN, JMI EQUITY

Paul Barber, who has been with JMI Equity since 1998, was named chairman in 2021. JMI is a growth equity firm that invests in leading software companies. Barber was previously managing general partner and continues to serve as a director for JMI portfolio companies; he is also involved in JMI's investment committee. He served as board chairman at ServiceNow from inception in 2005 until 2016. Before joining JMI, Barber worked at Alex Brown, Merrill Lynch and Microsoft. A graduate of Stanford, he is a former member of the university's board of trustees.



CHARLES BRANDES
FOUNDER, BRANDES INVESTMENT PARTNERS LP

Charles Brandes developed an investing approach based on undervalued stocks, and he grew his namesake asset firm to managing a peak of nearly \$120 billion. He retired from the firm in 2018, which has about \$28 billion in assets under management. Through the Manzanita Foundation, he has supported a number of organizations, including the San Diego Symphony, San Diego Jewish Academy and Rady School of Management and several charities.



PHIL BLAIR
EXECUTIVE OFFICER, MANPOWER SAN DIEGO

Phil Blair is a keen observer of the world of work. He thinks about work, speaks about work, and writes about work. With partner Mel Katz, he is co-owner of the Manpower of San Diego employment agency franchise, also overseeing operations in other Western cities. He appears frequently in the region's business press, on television and radio. He is the author of the job hunting guide "Job Won!" Blair is involved in multiple civic and business organizations. A Kansas native, he received his business degree from Oklahoma State.



MALIN BURNHAM
CHAIRMAN, THE BURNHAM FOUNDATION

The year 2021 saw Malin Burnham expand his already extensive civic and philanthropic work. He became founder and chairman of the Burnham Center for Community Advancement. The organization bills itself as a "think-and-do tank" working to improve San Diego's future. For six decades, Burnham was involved in or led his family's insurance and commercial real estate businesses; Cushman and Wakefield bought the CRE business in 2008. Organizations such as the Sanford Burnham Prebys Medical Discovery Institute and the Burnham-Moores Center for Real Estate at the University of San Diego have benefited from his support.



KEN BLANCHARD FOUNDER, THE KEN BLANCHARD COS.

Since the 1980s, Ken Blanchard has written scores of business books on topics including Servant Leadership. His most iconic book, "The One Minute Manager," has been in print 40 years; in 2015 Blanchard and co-author Spencer Johnson, M.D, released an updated edition of the slim volume. A native of New Jersey who grew up in New York, Blanchard — along with his wife Marjorie — formed Blanchard Training and Development. That eventually became The Ken Blanchard Cos., which today focuses on management training, consulting and coaching.



CONSTANCE CARROLL
RETIRED CHANCELLOR, SAN DIEGO COMMUNITY
COLLEGE DISTRICT

Constance Carroll retired in July 2021 as chancellor of San Diego Community College District, a position she had held since 2004. As chancellor, she guiding the second largest community college district through unprecedented expansion funded by a \$1.555 billion bond program, for which the district received Moody's and Standard and Poor's highest possible rating. Carroll was previously president of San Diego Mesa College for 11 years, and served a six-year term on the National Council on the Humanities.



J. NEAL BLUE
CEO AND CHAIRMAN, GENERAL ATOMICS

J. Neal Blue oversees General Atomics (GA) and its affiliated companies. GA is based in La Jolla and also has a massive manufacturing facility and presence in Poway, where it builds the Predator drone. His son is now CEO of GA Aeronautical Systems Inc. Blue is intensely private and makes few public appearances. GA's portfolio of business encompasses aviation, uranium mining, nuclear engineering, real estate, and oil and gas exploration.



DAVID COHN
CO-FOUNDER, PRESIDENT, COHN RESTAURANT GROUP

David Cohn and his wife Lesley opened their first restaurant in 1982, a burger joint on Mission Gorge Road. Since then, they have amassed an eclectic collection of nearly two dozen restaurants throughout San Diego County, including Coasterra, The Prado at Balboa Park, Indigo Grill, BO-beau and 333 Pacific. David Cohn is currently a board member of the SDSU Hospitality and Tourism Management Program, California Restaurant Association and Gaslamp Quarter Association. He is a past president of the San Diego Restaurant Association and a past chairman of the board for the San Diego Convention and Visitors Bureau.



LESLEY COHN
CO-FOUNDER, COHN RESTAURANT GROUP

Lesley Cohn, as well as her husband and business partner David, was inducted into Junior Achievement's San Diego Business Hall of Fame in October 2021. Over the decades, their Cohn Restaurant Group has grown to two dozen outlets, which the Cohn family runs with imagination, flair and a sense of style. The Cohns also give back. In 1996, they founded a culinary arts program for at-risk youth. More recently, when the COVID-19 pandemic swept through San Diego, the Cohns put together a program to support out-of-work hospitality staff.



JOAN EMBERY
FOUNDER, EMBERY INSTITUTE FOR WILDLIFE
CONSERVATION

A generation of Americans became familiar with Joan Embery and her then-employer, the Zoological Society of San Diego, with her more than 100 television appearances on "The Tonight Show." Studies in zoology and communications set the stage for more than 1,000 TV appearances, four books and numerous speaking engagements. Embery serves on many boards focusing on conservation and wildlife issues and is an accomplished horsewoman. She lives on a 50-acre ranch in Lakeside with her husband, artist Duane Pillsbury.



GENEVIEVE CRAIG FOUNDER, JENNY CRAIG

Jenny Craig was among the first women to turn a given name into an enduring brand, launching the Jenny Craig weight loss business in Australia in 1983. She and her husband brought it to North County in 1985. The business — now owned by H.I.G. Capital — is based in Carlsbad, has nearly 500 company-owned and franchised locations in the U.S. and Canada, and approximately 600 centers worldwide. Craig has long been involved in the horse racing scene, and her name adorns the University of San Diego Jenny Craig Pavilion, affectionately known as the Slim Gym.



ANNE EVANS
CHAIRMAN EMERITUS, EVANS HOTELS

Anne Evans co-founded the namesake company in 1953 along with her late husband, William D. Evans, and in 30 years as chairman she grew it to include the Bahia Hotel on Mission Bay, the Catamaran Resort in Pacific Beach and The Lodge at Torrey Pines. She has served on many influential state and local boards and is a member of the California Tourism Hall of Fame. The Evans family was awarded the first long-term lease on Mission Bay for a 14-acre parcel of waterfront property known as Bahia Point that would eventually become the Bahia Resort Hotel



STANLEY CROOKE FOUNDER, N-LOREM FOUNDATION

Stanley Crooke founded the company that would eventually be named Ionis Pharmaceuticals in 1989 and was its CEO until 2020. In 2021 he retired from his role as executive chairman and his role on Ionis' board, shifting his focus to his scientific interests and the nonprofit organization he founded. That organization, the n-Lorem Foundation, provides free individualized antisense treatments to patients living with ultra-rare diseases for life. Crooke has published nearly 600 scientific publications, edited more than 20 books, and is a named inventor on numerous patents.



PETER FARRELL
FOUNDER AND BOARD CHAIR AT RESMED

Peter Farrell is founder and board chair at ResMed, and was previously its CEO. ResMed's digital health technologies and cloud-connected medical devices transform care for people with sleep apnea, COPD, and other chronic diseases. It has customers in more than 140 countries. Farrell received his Ph.D. from the University of Washington, Seattle and his D.Sc. from the University of New South Wales, Sydney, for research contributions in the field of treatment with the artificial kidney. He has participated in many philanthropic efforts in the San Diego region



STEPHEN CUSHMAN PRESIDENT, CUSH ENTERPRISES

Stephen Cushman is a fourth-generation San Diegan whose career includes real estate development, auto dealers and being key adviser to mayors, councils and commissions. He served as a commissioner for the San Diego Unified Port District from 1998 to 2010. He has served on more than 70 boards. In August 2021, Federal Realty Trust of Maryland bought a 60% interest in the Grossmont Center retail property from the Cushman family. The Cushman Foundation has donated millions to local causes, including the Jacobs & Cushman San Diego Food Bank.



MICHAEL FASULO
RETIRED PRESIDENT AND COO, SONY ELECTRONICS

Michael Fasulo retired from his job as president and COO of Sony Electronics in 2021. Fasulo led Sony Electronics' operations in North America for seven years. He led the strategic turnaround of the business in North America, achieving record results, cutting the number of products and emphasizing Sony's status as a premium brand. He is on the boards of the Consumer Technology Association and the national Boys & Girls Clubs of America. Fasulo received the Lifetime Achievement Award as part of SDBJ's 2020 CEO of the Year Awards.



MARK DANKBERG
EXECUTIVE CHAIRMAN, VIASAT INC.

Mark Dankberg co-founded Viasat Inc. in 1986 and was CEO through 2020. Today as executive chairman he focuses on advancing the strategic technology and business direction of the company, including the "transformative combination" with London-based Inmarsat. Dankberg also contributes to the debate on space and broadband policy, both nationally and globally. He is an acknowledged industry expert in aerospace, defense and satellite communications. He received B.S. EE and M.S. EE from Rice University. He was admitted to the Society of Satellite Professionals Hall of Fame in 2015.



JAY FLATLEY
FORMER CHAIRMAN AND CEO, ILLUMINA INC.

Jay Flatley is among the few CEOs who have successfully guided a life science company through landmark product development, commercialization and large-scale growth. He became CEO in 1999 when the company had 30 employees and by the time he became executive chairman Illumina had become San Diego's largest life science company. The company has about 7,800 employees and \$3.2 billion in annual revenue.



RON FOWLER
VICE CHAIRMAN AND CO-OWNER, SAN DIEGO PADRES

Ron Fowler is vice chairman and co-owner of the San Diego Padres, and a member of Major League Baseball's Labor Policy Committee. He is chairman and CEO of San Diego-based beer distributor Liquid Investments, Inc. and a principal and board member of Columbia Distributing in Oregon and Washington. In 2016, Fowler and his wife Alexis gave a \$25 million endowment gift to San Diego State University's business school, now known as the Fowler College of Business Administration. The University of San Diego's 1,700-seat ballpark is named in his honor



SELWYN ISAKOW CHAIRMAN OF THE BOARD, CALPRIVATE BANK

Selwyn Isakow is founder, chairman and CEO of the Oxford Investment Group Inc., a private equity, real estate and venture investment firm that has built over 80 manufacturing, financial services and niche distribution companies in 17 countries since 1985. Isakow, a South Africa native, has founded several commercial banks and been a board member for several companies traded on the New York Stock Exchange. He is currently chairman of CalPrivate Bank and is chair of City of Hope, one of the largest cancer treatment and research hospitals in the country.



ALAN GOLD
CHAIRMAN EMERITUS, BIOMED REALTY

Alan Gold served as chairman, CEO and president of BioMed Realty Trust, Inc. specializing in acquiring, leasing, developing and managing laboratory and office space for the life science industry, from its inception in 2004 through the sale of the company to affiliates of Blackstone Real Estate Partners VIII L.P. in January 2016. Gold also served as chairman, president and chief executive officer of BioMed Realty's privately-held predecessor, Bernardo Property Advisors, Inc. Gold currently serves as a member of the board of trustees for the Salk Institute for Biological Studies.



JO DEE JACOB FORMER CEO, GIRL SCOUTS SAN DIEGO

A Girl Scout program unique to San Diego, Operation Thin Mint, is now headed into its third decade thanks to the early organizing efforts of Jo Dee Jacob. The retired U.S. Navy captain served as CEO of Girl Scouts San Diego from 2001 to 2016. Since 2002, under Operation Thin Mint, the Girl Scouts have shipped a total of 3.25 million boxes of cookies to military troops overseas. During her time in the Navy, Jacob oversaw U.S. military assets in Guam. She is past president of Rotary Club 33.



ERNIE HAHN CHAIRMAN, DREAM HAHN

Ernie Hahn, chairman of Dream Hahn, has been a leader in marketing, sports and entertainment for the last 30 years in San Diego. Until recently, his career was tied closely to the San Diego Sports Arena (now Pechanga Arena). Hahn was the general manager of the venue from 1996-2021, and had a hand in thousands of events. Today he leads an experiential full service marketing company that includes Wonderbus Entertainment, which was unveiled in 2021. He was founding partner in the Wonderfront Festival, whose 2019 premiere featured seven stages in downtown San Diego.



IRWIN JACOBS
CO-FOUNDER, QUALCOMM INC.

Irwin Jacobs in 1985 was among the co-founders of Qualcomm Inc., which developed the CDMA technology that paved the way for cellphones. During his 20 years as CEO Qualcomm grew to be the largest company in San Diego. He and his wife Joan are among the region's most generous philanthropists and have given more than \$100 million to each of the San Diego Symphony, UC San Diego and the UC San Diego Health system. They also donated \$11 million to the Symphony to assist with the development of their new outdoor venue. The area is named Jacobs Park in their honor.



KAREN HAYNES
FORMER PRESIDENT, CAL STATE SAN MARCOS

Karen Haynes has more than 30 years of experience as a university administrator. She was president of California State University San Marcos from 2004 until her retirement in 2019. During that time she oversaw record expansion in campus construction and student population. She was president of the University of Houston-Victoria from 1995 to 2004 and dean of the graduate school of social work at the University of Houston from 1985 to 1995. She is a trustee of Sanford Burnham Prebys, the research institute on Torrey Pines Mesa.



BARRY JANTZ
RETIRED CEO, GROSSMONT HOSPITAL DISTRICT

Barry Jantz is an unabashed champion of East County. He served as CEO of Grossmont Healthcare District from 2004 until his retirement in 2021. Jantz led the effort to complete over \$260 million in Proposition G improvements at Grossmont Hospital, as well as a successful 2014 ballot measure to continue the lease of the hospital to Sharp HealthCare until 2051. He served four terms on the La Mesa City Council. He is steeped in the community and well-connected in political circles.



T.W. (BILL) HOEHN III

PRESIDENT, HOEHN MOTORS

Bill Hoehn is the third generation to work in the car dealership business, succeeding his grandfather, Theodore W. Hoehn, and his father, Theodore W. "Bill" Hoehn Jr., and nurturing a fourth generation to carry on the family's legacy. Hoehn has served on the boards of the San Diego County YMCA, Fuller Foundation and The Bishop's School and has been a member of the San Diego Motor Car Dealers Association, Audi National Dealer Council. The Hoehn family supports numerous other charities



TOM KARLO
GENERAL MANAGER EMERITUS, KPBS

Tom Karlo retired from KPBS on Dec. 30, 2020 and is now general manager emeritus. Karlo began his career at KPBS in 1973 as a part-time assistant while studying television and film at SDSU. He held numerous positions, from assistant cameraman to associate general manager of business, finance and operations. He was named general manager in 2009. During his leadership, the station merged the TV, radio and digital departments into one content producing center. KPBS won 419 journalism awards and the station enjoyed staff, audience and fundraising growth during his leadership.



STATH KARRAS
EXECUTIVE DIRECTOR, BURNHAM-MOORES CENTER
FOR REAL ESTATE

Stath Karras is the Executive Director of the Burnham-Moores Center for Real Estate at the University of San Diego School of Business. Karras served as the executive managing director at Cushman & Wakefield and CEO of Burnham Real Estate Services before selling the company to Cushman & Wakefield. Karras received his bachelor of science in mathematics and an MBA from the University of Utah. He has served as Chairman of Connect, chairman of the San Diego Regional Economic Development Corp. and co-chair of LEAD San Diego.



SUSAN LEW FOUNDER AND CEO, S. LEW & ASSOCIATES INC.

Susan Lew is CEO of S. Lew & Associates Inc., a real estate development firm she founded in 1978. She has overseen the acquisition of over \$1 billion of multifamily and commercial investments, including retail and shopping centers, industrial and office buildings. Lew founded Emerald Chinese Seafood Restaurant and Pearl Chinese Cuisine. She served two terms on the San Diego Port Commission, and has been a member of numerous other boards, including 1st Pacific Bancorp and Bank of Commerce. She is a trustee of the UC San Diego



MEL KATZ
EXECUTIVE OFFICER AND CO-OWNER, MANPOWER
SAN DIEGO

Mel Katz and partner Phil Blair bought the local Manpower franchise in 1977 and have built it into the largest in the United States. Katz has been active in many local organizations, including his leadership role with the e3Civic High charter high school. He serves as a board member of the San Diego Foundation, the UC San Diego Foundation, the San Diego Rotary Foundation and inewsource. Other organizations he has worked with include the San Diego Workforce Partnership and San Diego Regional Chamber of



DOUG MANCHESTER
CHAIRMAN, MANCHESTER FINANCIAL GROUP

"Papa Doug," one of the region's most prolific developers and philanthropists, is working on a major hotel, the Manchester Pacific Gateway project on the San Diego bayfront. Manchester built Manchester Grand Hyatt, the Marriott Marquis and Marina and the Fairmont Grand Del Mar. He also once owned The San Diego Union-Tribune. Manchester donated \$5 million each to San Diego State University and Wake Forest University. He also made multimillion dollar donations to the University of San Diego and The Bishop's School. When he donated to San Diego State, Centennial Hall was renamed Manchester Hall in his honor.



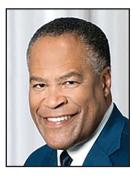
JOHN D. KLINEDINST FOUNDER AND CHAIRMAN EMERITUS, KLINEDINST PC

John D. Klinedinst has achieved substantial success in both the legal and business community. He started his business law firm in 1983, oversaw its growth to five West Coast offices, and took the title of chairman emeritus in 2021. His practice focuses on business litigation, where he has tried dozens of cases, including professional liability and IP disputes. He has served on the boards of many professional groups, nonprofits, and educational institutions. He was recognized by SDBJ as one of San Diego's Most Admired CEOs in 2019.



LIDIA S. MARTINEZ
MANAGER OF COMMUNITY OUTREACH (RETIRED),
SOUTHWEST AIRLINES

For 30 years, Lidia S. Martinez has been a visible reminder of Southwest Airlines' commitment to corporate social responsibility. Her trajectory took her from the border town of Ciudad Juarez, Mexico (her mother was a housekeeper in El Paso) to the halls of corporate power. She built goodwill for her corporation in the Latinx community and in other communities as well. Today Martinez is a mentor and volunteers for several organizations. She received the Lifetime Achievement Award during the San Diego Business Journal's 2020 Business Women of the Year Awards.



JESSIE KNIGHT JR.
FORMER CEO AND CHAIRMAN, SAN DIEGO GAS & ELECTRIC

Jessie Knight Jr. is best known for his tenure as CEO of San Diego Gas & Electric. He also served on the California Public Utilities Commission, was CEO of the San Diego Regional Chamber of Commerce and held several roles with Sempra Energy, the SDG&E parent. He is managing director of Knight Angels LLC, a private equity investor. He serves on the boards of Alaska Airlines, the U.S. Chamber of Commerce, the UC San Diego Foundation and the Timken Museum of



ARMON MILLS
PUBLISHER EMERTIUS, SAN DIEGO BUSINESS JOURNAL

Armon Mills began his career in Public Accounting spending over 25 years in the profession. He also spent over 30 years working for several local Business Journals. He was President of American City Business Journals and was involved with starting and acquiring local Business Journals nationwide. He was named President & Publisher of the San Diego Business Journal in 2004. Armon retired from that position in 2016 and is currently recognized as Publisher Emeritus. Armon currently is consulting with CBIZ/MHM, the nation's 10th largest accounting firm. He is a life member of the San Diego Holiday Bowl.



BOB LEONE
RETIRED CEO, MRC SMART TECHNOLOGY SOLUTIONS

Bob Leone is founder and former president of MRC, California's largest and leading technology company helping businesses increase productivity and reduce costs. He retired after 48 years in July 2021. Leone led the evolution of MRC from a single San Diego office to sites in Cypress, Pleasanton, Sunnyvale, Hayward and, outside California, Hawaii, with revenue exceeding \$300 million. A five-time winner of the San Diego Business Journal's CEO of the Year Award, Leone now consults on business issues and volunteers with multiple homeless services agencies.



STEVE MOLLENKOPF
RETIRED CEO. QUALCOMM

Steve Mollenkopf joined Qualcomm in 1994 and was CEO from 2014 to his retirement in 2021. He grew the firm to \$33.6 billion in revenue, shepherded fifth generation (5G) wireless technology from the lab to commercialization, and successfully navigated several crises, including a hostile takeover attempt by Broadcom, a legal fight with Apple and an antitrust dispute with U.S. authorities. In 2020, Mollenkopf joined the board of Boeing Co., where he sits on the aerospace safety and compensation committees. He previously served as a director for General Electric.



JOHN MOORES
PRINCIPAL, JMI SERVICES INC.

Software entrepreneur John Moores once owned the San Diego Padres and led the redevelopment of East Village with more than \$3 billion in projects. His companies include JMI Realty and JMI Equity. He made his wealth building BMC Software in Texas and Peregrine Systems and ServiceNow locally. He has donated hundreds of millions to, among others, San Diego State University, the Scripps Research Institute, UC San Diego and the University of San Diego. Moores received his bachelor's degree in economics and his J.D. from the University of Houston.



ROB QUIGLEY
PRINCIPAL, ROB WELLINGTON QUIGLEY, FAIA

Rob Quigley's \$185 million Central Library opened in East Village almost a decade ago, in September 2013. It was a milestone in Quigley's architecture practice, now in its fifth decade. The architect's portfolio includes academic buildings, cultural centers, high-rise towers, and master plans for neighborhoods, campuses, parks and transit corridors. Quigley's firm, with offices in San Diego and Palo Alto, has won more than 70 regional and national awards. Other recent designs include Bayside Fire Station No. 2; Fire Station No. 5; and an \$81 million affordable housing complex going up in Mid-City.



JERRY NAVARRA CHAIRMAN, JEROME'S FURNITURE

Jerry Navarra is the namesake of Jerome's Furniture, founded by his father in 1954. He became president in 1974 and has appeared in thousands of television commercials over the years. Today the business includes multiple generations of family and has a presence in San Diego, the Inland Empire, Orange County and Los Angeles County with 14 home furnishings retail locations, one Urban Outlet showroom and 10 stand-alone mattress retail locations. Recognized with numerous awards and a Top 50 retailer, Jerome's recently introduced augmented reality software to help customers



ERNEST RADY FOUNDER, AMERICAN ASSETS INC.

Rady, a Canadian by birth, founded several financial services and real estate firms, the most prominent of which, Westcorp, was bought by banking giant Wachovia for \$3.8 billion in 2005. The Radys are among the most generous philanthropists in the region. Gifts include more than \$300 million to the San Diego Children's Hospital, which bears the Rady name; and more than \$150 million to UC San Diego, including the initial gift to create the Rady School of Management. The Radys also donated the lead gift of \$15 million to the San Diego Symphony to create its new outdoor venue. The Rady Shell is named after them.



JOE PANETTA
CEO. BIOCOM CALIFORNIA

The name Joe Panetta is synonymous with biotech. The CEO of Biocom California received the Lifetime Achievement Award at SDBJ's CEO of the Year Awards in 2021. Biocom is an association for life science companies and service providers. Panetta guides Biocom by setting strategic direction, guiding policy priorities, and championing the industry at the local, state, national and international levels. He expanded Biocom's footprint to include offices in San Francisco, Los Angeles, Tokyo and Washington, D.C. In 2021, Biocom California launched a statewide Diversity, Equity and Inclusion member pledge.



DEBRA L. REED
RETIRED CHAIRMAN AND CEO, SEMPRA ENERGY

Debra L. Reed had a trailblazing career with Sempra Energy beginning in 1978. She began her career as a civil engineer but quickly established her leadership skills, and at age 32 became the first female officer in the history of the energy holding company. She held top executive roles at subsidiaries San Diego Gas & Electric and Southern California Gas Co. and served as Sempra CEO from 2011 to 2018. She retired from her role as Executive Chairman on Dec. 1, 2018. During her time as CEO, Sempra doubled its business.



MICHAEL PERSALL FOUNDER AND CHAIRMAN, C3 BANK, ABP CAPITAL

Michael Persall is founder and chairman of ABP Capital and is the owner and chairman of C3Bank. He is also a founder and board member of Blooma — an Al-powered loan origination platform — and is a lead investor and board member for Vuori, a performance apparel company. He is a member of the board of trustees for his alma mater, the University of San Diego. As a Certified Public Accountant he has extensive experience in construction, real estate and finance. He began his career with Ernst & Young LLP.



GARRY RIDGE CEO, WD-40 CO.

Garry Ridge calls himself the chief of the WD-40 tribe. He began at WD-40 Co. in 1987 and was named CEO in 1997. He has worked directly with WD-40 in 50 countries. In 2017, Inc. Magazine named Ridge fourth on the list of the World's Top Ten CEOs who lead in a totally unique way. He teaches leadership development, talent management and succession planning at the University of San Diego's Business School. A native of Australia, Ridge also serves on the Board of Directors of The Gorilla Glue Co. In 2021, he was named CEO of the Year by the San Diego Business Journal.



ROBERT PRICE
CHAIRMAN, PRICESMART INC.

Robert E. Price is co-founder and chairman of PriceSmart Inc. The warehouse-retail company has 47 stores in 12 countries, primarily in Latin America and the Caribbean, and one U.S. territory. Robert Price and his father, Sol Price, started Price Club in 1974 and sold it to Costco Wholesale in 1993. Price is a San Diego native. He is manager of The Price Group LLC and president of Price Charities and Price Philanthropies Foundation. The latter supports charitable activities locally and in the company's markets.



PATTI ROSCOE OWNER, ROSCOE & ASSOCIATES

Like many, Patti Roscoe got a taste of San Diego as a tourist and came to live as a resident. She moved to the region from Buffalo, N.Y., in the mid-1960s. In the time since, she became an integral part of the community, running her own destination management company from 1981 to 2007. She has contributed to many local causes and organizations, notably San Diego State University and the Comic-Con Museum. Roscoe received SDBJ's Lifetime Achievement Award in 2019.



IVOR ROYSTON
CEO AND PRESIDENT, VIRACTA THERAPEUTICS, INC.

Ivor Royston was a co-founder of Hybritech Inc., San Diego's first biotechnology firm in 1978 and is one of the fathers of the region's life science hub. After Hybritech was purchased by Eli Lilly in 1986, hundreds of spinouts launched the foundation of San Diego's biotech hub. He has founded and invested in dozens of biotech firms over the years.



PETER SEIDLER
CHAIRMAN, SAN DIEGO PADRES

Peter Seidler is chairman of the San Diego Padres and lead investor in the ballclub. He is a founder and managing partner of Seidler Equity Partners, a family-oriented private equity fund that provides capital and management support to growing entrepreneurial companies across the United States and Australia. It manages equity capital with a market value of approximately \$3 billion. He is a driving force behind the "Tuesday Group" of civic leaders focused on San Diego's homeless problem. Seidler sits on the board of the University of San Diego.



RALPH RUBIO
CO-FOUNDER, RUBIO'S RESTAURANTS INC.

Ralph Rubio is responsible for the sale of more than 200 million fish tacos since opening his first restaurant on Mission Bay Drive in 1983. He became acquainted with the taste during surfing trips to San Felipe, Mexico. The business, originally a family affair, was bought by Mill Road Capital bought in 2010. Carlsbad-based Rubio's Restaurants has more than 150 outlets. Rubio no longer carries a formal executive title but remains active in the menu planning. He is a champion of his alma mater, San Diego State, and his hometown.



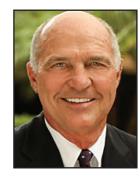
JUDI SHEPPARD MISSETT FOUNDER, JAZZERCISE

Jazzercise traces its roots to 1969, when Judi Sheppard Missett started teaching a dance fitness class in Chicago. The classes grew into the iconic dance fitness company based in Carlsbad. In 2010, daughter Shanna Missett Nelson became company president and in 2020, granddaughter Skyla Nelson certified as a Jazzercise instructor. Sheppard Missett and her instructors have helped raise more than \$28 million for a wide range of charitable organizations. Her numerous honors include Lifetime Achievement Awards from SDBJ and the President's Council on Physical Fitness and Sports.



SUSAN SALKA
CEO, PRESIDENT AND DIRECTOR, AMN HEALTHCARE

Susan Salka is CEO, president and director of AMN Healthcare. Under her leadership AMN has become known as the innovator in healthcare workforce solutions and the largest diversified healthcare staffing company in the nation. Salka is an active proponent of promoting women in leadership and has prioritized gender equity at AMN. She joined the company in 1990 and served in several other executive positions, including CFO, COO and senior vice president of business development. Over the years, Salka has expanded, diversified and strengthened the firm's offerings through dozens of acquisitions.



THOMAS SUDBERRY CHAIRMAN, SUDBERRY PROPERTIES

Thomas Sudberry founded Sudberry Properties in 1979. The business has developed numerous high-profile projects throughout the region, notably the 230-acre Civita community on former quarry land in the heart of Mission Valley. Farther north, Sudberry is at work on the 465-acre El Corazon development in Oceanside, which will include a \$40 million arena for the San Diego Sockers as well as housing and commercial space. Sudberry has deep experience in all aspects of development and has been inducted into the California Homebuilding Foundation Hall of Fame.



JERRY SANDERS
CEO. SAN DIEGO REGIONAL CHAMBER OF COMMERCE

Jerry Sanders has been president and CEO of the San Diego Regional Chamber of Commerce since 2013. The Chamber marked its 150th anniversary in early 2021. Sanders was mayor of San Diego from 2005 to 2012, originally taking office after the resignation of a sitting mayor while the city faced a pension debt crisis. Sanders also led the local chapters of the American Red Cross and the United Way. He spent 26 years with the San Diego Police Department, finishing his career as chief. He is a resident of Kensington.



ROBERT SULLIVAN
FOUNDING DEAN EMERITUS, RADY SCHOOL OF
MANAGEMENT. UCSD

As the founding dean of the Rady School, Robert Sullivan's leadership, passion and vision were instrumental in building the school's philanthropic foundation and its reputation for excellence, innovation and economic impact. During his time as dean, from 2003 to 2019, he led the recruitment of world-class faculty who were consistently recognized for being among the best in the world as scholars and as educators. He received UC San Diego's Revelle Medal in 2021. Sullivan has also been a board member for several companies.



DEBORAH SZEKELY
FOUNDER, GOLDEN DOOR & RANCHO LA PUERTA

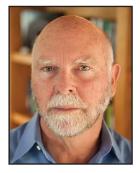
Deborah Szekely, now 99, has been called "the godmother of the wellness movement" and is best known locally for founding the Golden Door spa in Escondido. In 1940 she and her then-husband opened Rancho La Puerta, a wellness camp in Mexico that was part commune, part spa. Today, Rancho La Puerta is a 3,000 acre resort and favorite of celebrities and wellness gurus. The Golden Door attracts fiercely loyal regulars, including Oprah Winfrey and Martha Stewart



BILL WALTON

**EXECUTIVE CHAIRMAN, SAN DIEGO SPORT INNOVATORS** 

Bill Walton has been executive chairman of San Diego Sport Innovators since the business accelerator spun out of Connect in 2010. The San Diego native and NBA Hall of Famer has helped more than 80 local nonprofits and has a successful broadcasting career. As a motivational speaker he tells of how he overcame depression and back pain to live an active life, along the way helping the Challenged Athletes Foundation achieve world-class status.



J. CRAIG VENTER
FOUNDER, CHAIRMAN AND CEO, J. CRAIG VENTER
INSTITUTE

J. Craig Venter is best known for his role in mapping the human genome. He has been named one of the most influential people in the world by Time magazine and in 2008 received the National Medal of Science. He has led The Institute for Genomic Research, the J. Craig Venter Institute, Synthetic Genomics Inc., and Human Longevity Inc., from which he recently retired.



BOB WATKINS
PRESIDENT AND CHAIRMAN, R.J. WATKINS & CO. LTD.

Bob Watkins created his executive search company in 1980 and since then has identified and selected over 1,000 senior executives for corporations, government agencies, educational institutions and nonprofits in the San Diego area. He was responsible for recruiting leaders for the San Diego Regional Economic Development Corp., San Diego Regional Chamber of Commerce, United Way, the business school at San Diego State University and the San Diego County Water Authority. Watkins has served and continues to serve on a variety of civic and nonprofit boards.



ANDREW VITERBI CO-FOUNDER, QUALCOMM INC.

Andrew Viterbi co-founded Linkabit Corp. and Qualcomm Inc., and has been in academia in engineering and applied science at UCLA and UC San Diego. The Viterbi Algorithm is used in most digital cellular phones and digital satellite receivers, as well as magnetic recording, speech recognition, search engines and DNA sequence analysis. USC's engineering school is named after the Viterbi family, recognizing a \$52 million gift to the school. He most recently gave \$50 million to UC San Diego.



GARY AND MARY WEST
FOUNDERS, WEST CORP., WEST HEALTH INSTITUTE, ET AL

The Wests were technology pioneers in the telemarketing industry, eventually netting \$1.45 billion in 2006 from their stake in West Corp. Since then they have dedicated time and resources to advancing sustainable high-quality health care for seniors with the West empire in Carlsbad – including the West Health Institute, West Health Policy Center, and the Gary and Mary West Foundation, which has awarded more than 500 grants worth more than \$200 million.



MARY WALSHOK
ASSOCIATE VICE CHANCELLOR (AVC) FOR PUBLIC
PROGRAMS

Over the course of 40 years, Mary Walshok built UC San Diego Extension to 100,000 enrollees with a continuing education portfolio admired nationwide. The author of six books and many articles, she is a thought leader in the field of workforce development and economic development. Walshok is currently spearheading the university's new downtown building at Park and Market. She stepped down as dean of the university's extension programs in mid-2021. Walshok studied sociology and anthropology at Pomona College and Indiana University Bloomington and joined UC San Diego in 1972.



THOMAS WORNHAM DIRECTOR, CALPRIVATE BANK

Thomas Wornham sits on the board of Private Bancorp of America, the publicly traded parent company of CalPrivate Bank, following his tenure as the bank's CEO. Prior to that, he spent 39 years at Wells Fargo. His civic work included serving on the board of the San Diego County Water Authority, where he worked to approve, finance and construct Carlsbad's desalination plant. He is currently the agency's chairman emeritus. Wornham received his bachelor's degree in political science, international relations and economics from UC Berkeley.

. Marc Swanson . SeaWorld

· Deborah Szekely , Golden Door

Parks & Entertainment

& Rancho La Puerta

Village of San Diego

· Akilah Templeton, Veterans

• Tony Teravainen, Support the

· Jan Tharp, Bumble Bee Foods

• Paul Thiel, BNY Mellon Wealth Management

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• Ben Thiele , Alila Marea

Beach Resort Encinitas

· Megan Thomas, Catalyst

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