



CRISTIANO AMON PRESIDENT AND CEO, QUALCOMM

Cristiano Amon took the helm at San Diego's largest public company in 2021 and also sits on Qualcomm's board. Amon, who first joined the company in 1995, has helped shape and grow Qualcomm into the world's wireless leader through a differentiated product roadmap, innovative 5G strategy and successful M&A execution. He has also diversified and significantly expanded the tech leader's business interests in the autonomous vehicle and IoT sectors.



SAM ATTISHA SENIOR VP OF FIELD OPERATIONS, COX COMMUNICATIONS

Cox Communications SVP Sam Attisha leads a national team focused on growth initiatives and was recently promoted to Cox's senior VP of field operations, in charge of the company's interests in 16 Western states. Attisha has held various leadership roles at Cox since 2007. He also sits on the management council for San Diego Regional Chamber of Commerce, the board of San Diego Regional EDC, is board chair for CCTA and the Monarch School's board audit chair.



STACEY ANFUSO PRESIDENT AND CEO, LA JOLLA LOGIC

Stacey Anfuso, the founder of La Jolla Logic (LJL), has over 20 years of experience in cybersecurity, computing technologies, systems engineering and software design. Anfuso and her team engage with engineers, policy makers and program offices to achieve continuity and successful development and implementation of new security directives and processes.





Cody Barbo started Trust & Will in 2017 with the goal of making estate planning an affordable and inclusive option for all American families. Before launching the firm, Barbo was founder and CEO of Industry, a 'LinkedIn' for the service and hospitality industry. Barbo also serves on the San Diego State University Alumni Board of Advisors and Phi Kappa Theta Fraternity's National Foundation Board.



treatment.



JOE BEERY CEO, LUNA

Joe Beery has earned a reputation as a transformational IT executive with deep experience leading strategic technology operations, digital transformations, global M&A integrations and disruptive innovation across industries including life sciences, healthcare, manufacturing and airlines. A former CIO for Thermo Fisher Scientific, Life Technologies, US Airways and America West Airlines, Joe's twin children were born with a rare genetic disorder that was undiagnosable until they became the first case of clinical outcomes for next-gen sequencing. Since this life-saving breakthrough, he is dedicated at Luna to helping advance the use of genomics and health data to give families of children with rare diseases answers -- and opportunities for

GERRY BORJA

DIVERSITY AND INCLUSION HEAD OF MILITARY SPOUSE **PROGRAM. ORACLE**

Gerry Borja is the Veteran Transition Program Manager at Oracle. Borja grew up a proud US Navy brat and also served in the US Army. He has worked at all levels in recruiting to include operations and management for both large corporations and startups in the Silicon Valley and San Diego. While primarily a technical and engineering recruiter, Borja has also hired employees for the healthcare, financial services and sales industries. He was previously a corporate recruiter at Qualcomm



CHRIS ANTHONY **CO-CEO AND CO-FOUNDER, APTERA MOTORS**

Chris Anthony is founder and former CEO of Flux Power, an advanced lithium-battery technology company headquartered in Vista. Anthony is also co-founder and co-CEO at Aptera Motors, which plans to begin producing solar-powered EVs in 2022. The revolutionary three-wheeled electric vehicles, which will be priced starting at about \$30,000, will have built-in solar panels allowing them to travel up to 40 miles on solar power alone.



ARDY ARIANPOUR **CEO AND FOUNDER, SEQSTER**

Ardy Arianpour leads Seqster, a "patient-centric" SaaS healthcare technology company. Arianpour is a visionary health tech executive and serial entrepreneur in biotech and digital health. Prior to starting Seqster, he launched several clinical and consumer-based genetic tests as CCO of Pathway Genomics, and served as SVP of Ambry Genetics. Arianpour was a key player in the 2013 landmark SCOTUS decision scrapping gene patents. He's been named a "Healthcare Transformer" and one of SDBJ's 40 under 40.



RICHARD BALDRIDGE CEO. VIASAT

Rick Baldridge, who joined ViaSat in 1999, is responsible for the executive and operational leadership of the satellite communications company. Baldridge's focus has been on building and growing a customer-centric organization that will continue to deliver compelling global services and products. He oversees the corporate strategy and operations for the organization, guiding and evaluating the company's three operating segments -- Broadband Services, Government Systems and Space & Commercial Networks. ViaSat recently acquired UK-based rival Inmarsat for \$7.3 billion.





Nicholas Bulcao is the co-founder of Carlsbad-based Airspace. Bulcao and his partner, Ryan Rusnak, built Airspace into a modern logistics company that uses artificial intelligence (AI) and machine learning to find the best and fastest delivery routes. Bucao has worked in logistics for the past 13 years and started with a courier company in San Diego. Airspace's revolutionary platform creates the optimal shipping route within seconds, then automatically finds an experienced driver to dispatch, relaying to company clients all of the time-critical progress of their shipment in real time.

DUANE CAMERON VP, COX BUSINESS

Since joining Cox in 2018, Duane Cameron has been instrumental in elevating the prestige of the San Diego region team. During the transition to remote work, Cameron ensured he stay connected to his frontline employees, promoted continued professional development opportunities, created team building and social engagement touch points and promoted operational transparency and diversity and inclusion initiatives. Cameron has more than 25 years of telecommunications and tech experience and earned his degree from Pepperdine University. He is also a former team member of USA Volleyball.

DANIEL CHANG FOUNDER AND CHAIRMAN, AEM

Daniel Chang pursues perfection, innovation and art in the design of AEM products. As an entrepreneur who started from ground zero, Chang grew his global company to a leading position in the micro-fuse world - and a value of more than \$200 million. He is a mentor and leader not only at his company but also for the passive component industry and the local community. AEM products have been adopted globally in customer applications from Earth to space, with AEM represented in products and services used by virtually every modern family.



SCOT CHISHOLM

CHAIRMAN AND CO-FOUNDER, CLASSY

Scot Chisolm leads Classy, an online fundraising platform that enables nonprofits to connect supporters with the causes they care about. Used by thousands of nonprofits, Classy provides the formats and flexibility to activate donors when and how they need to by creating more relevant connections to their causes. Since 2011, Classy's platform has helped raise over \$3.5 billion. Chisholm launched Classy after one of the country's largest cancer organizations refused to accept money he had raised during an event held to honor his mother, a two-time breast cancer survivor.



MARITZA DIAZ CEO, ITJUANA

With a wealth of experience in engineering, digital transformation and building high-performing teams for the biotech industry, Maritza Diaz helms ITJuana, a technology services company based in San Diego that enables customers to create technology centers of excellence in Tijuana. Diaz was appointed by the Tijuana EDC as leader of its Innovation and Emerging Sectors Commission, whose charter is to strengthen Mexico/US binational relationships -- and advance Baja California's role as a major hub of digital innovation and technology development servicing the IT, Biotech and related industries.



LOU COOPERHOUSE PRESIDENT AND CEO, BLUENALU

Lou Cooperhouse, a leading global authority in food business innovation and technology commercialization, leads Bluenalu in its mission to be a global leader in cell-cultured seafood. During his 35-year career in the food industry, Cooperhouse has led cross-functional teams at multinational corporations, foodservice and retail operations, new business startups and university entrepreneurship and innovation centers. With his deep and diverse understanding of the food industry, he also has spoken at hundreds of conferences.



SHAHAB ELMI CEO, REQ

Shahab Elmi, together with a business partner, formed Cymbiotika in 2017. The company has pioneered some of the most advanced bioavailable absorption technologies available. Elmi has had significant entrepreneurial success in diverse markets. He founded Cricket Wireless, which now operates 173 stores in six states and DASH Radio, a digital audio platform. He also founded Day Group, a maker of customizable phone cases. Each company became a dominant player in its respective markets.



MIKE CORDONNIER CEO AND CO-FOUNDER. CARLSMED

Mike Cordonnier is an accomplished MedTech executive who has dedicated his career to building private and public companies that can improve millions of lives. He is co-founder and CEO of Carlsmed and volunteers his time to support the San Diego Life Science and Tech startup community. Prior to launching Carlsmed, Cordonnier held leadership roles at NuVasive, Zimmer Biomet and Orchid Orthopedics as well as startups Ellipse Technologies and X-Spine Systems. Most recently, he led the commercialization of the PRECICE deformity correction technology for Ellipse Technologies that was acquired by NuVasive and spun out as NuVasive Specialized Orthopedics.



CESAR ENCISO FOUNDER AND CEO, EVOTEK

As a 25-year tech veteran with a long track record of leadership across different facets of business, Cesar Enciso founded EVOTEK in 2014 and currently serves as the company's CEO. The organization has a keen focus on core values and culture and is on track to deliver over \$300 million in revenue in just its seventh year in business.



LARRY COVAL WEST REGION VP, COX BUSINESS SOLUTIONS

Larry Coval leads Cox Business' sales and service delivery groups for Arizona, California, Louisiana, Nebraska and Nevada. With Cox since 2006, Cox previous oversaw a \$220 million revenue line of business in the Southern California area, with responsibilities encompassing product development,

marketing, sales, technical engineering and design, installation



STEVE FAMBRO CO-FOUNDER AND CO-CEO, APTERA MOTORS

Steve Fambro is venture partner and COO of Ocean Holding, an investment and development company dedicated to advancing the use of clean, renewable energy. Fambro also founded Famgro, where he raised \$8 million to launch a super-efficient pesticide/herbicide-free indoor food-production system. As co-CEO and co-founder at Aptera Motors, Fambro is working to create the world's most efficient and technologically advanced Solar Electric Vehicle.



WIN CRAMER

and account management.

Win Cramer is a 15-year electronics veteran with a scrupulous ear for audio. Cramer leads the JLab team and is passionate about well-designed audio that "everyone can afford." Founded in 2005, Carlsbad-based JLab is a leading personal audio company and that makes the True Wireless brand of innovative, wireless headphones and audio equipment.



SEAN FERREL CHAIRMAN AND FOUNDER, MANAGED SOLUTIONS

Sean Ferrel founded Managed Solution because he believed there was a better way to provide IT talent to help businesses with their exponential growth of data, technology needs and business challenges. Ferrel believes the gap between people and technology has gotten even smaller and at the end of the line, his company helps connect the digital landscape and is a critical component to empowering the technology platforms that empower our everyday lives.



JEFFREY GERARDI CEO. PROEST

Taking the reins of a small San Diego tech firm in 1992, Jeffrey Gerardi led ProEst to its current position as the construction industry's leading estimating software, with over 8,000 active users around the world. Gerardi's pioneering development of an online cloud platform allows businesses to maintain productivity and collaboration amidst unprecedented challenges.



ASHOK KAMAL

EXECUTIVE DIRECTOR & CO-FUND MANAGER, TECH COAST ANGELS

Social entrepreneur Ashok Kamal is executive director at tech Coast Angels, one of the largest and most active networks of angel investors in the U.S., comprising five chapters and over 400 members located across southern California. Kamal is also the Entrepreneur in Residence at UCSD, helping bring technologies from the lab to the market with researchers, professors and students at the Office of Innovation & Commercialization.



ALEX GOODE CEO, GOSITE

Alex Goode launched GoSite in 2013 as a website design platform that builds webpages for small businesses. GoSite is now operating in all 50 states and has rapidly grown its team to 250 employees in San Diego. The company has partnered with more than 6,000 merchants and recently raised \$16 million in a Series A round to fuel further expansion and growth.



AFIF KHOURY CEO, SOCI

Afif Khoury is a former attorney, venture capitalist and now founder and CEO of one of the largest Enterprise SaaS platforms in the world. Immigrating to the U.S. at the age of 12, Khoury went on to earn his BS in neuroscience at UCSD and to attend law school and business school at Northwestern University. He has raised more than \$200 million in his career and has driven SOCi to become of the INC. 5000 Fastest Growing Companies in America for four years straight. SOCi now employs more than 300 people across 9 countries and supports more than 3 million businesses.



ADAM HARRIS CEO AND CO-FOUNDER, CLOUDBEDS

Adam Harris leads Cloudbeds, a cloud-based hospitality management software platform that simplifies the working lives of professional property owners, operators and employees. Tens of thousands of hotels, hostels, vacation rentals, and groups in over 157 countries use Cloudbeds' award-winning software to generate over \$15 billion in room sales annually. Cloudbeds connects to more marketplaces than any software in the hospitality industry. Founded in 2012, Cloudbeds has expanded to employ hundreds of team members in 41 countries who altogether speak 27 languages.



MIKE KNOWLES PRESIDENT, CUBIC MISSION & PERFORMANCE SOLUTIONS

Mike Knowles leads Cubic Mission and Performance Solutions and is SVP of Cubic Corporation. Knowles has responsibility for the strategic direction and business management of the company's C4ISR and training solutions in the global defense and commercial markets. He has more than 25 years of experience in the aerospace, defense, military and commercial training fields. Prior to taking the role as president of Cubic Mission and Performance Solutions, Knowles served as president of Cubic Global Defense (CGD) since 2018.



INGO HENTSCHEL SVP AND REGION MANAGER, COX COMMUNICATIONS

Ingo Hentschel oversees Cox Communications' day-to-day operations and employees in San Diego, Orange County, Palos Verdes and Santa Barbara. Prior to joining Cox in 1992, Hentschel was a crew chief in the U.S. Marine Corps. He sits on the USS Midway Museum board of directors and supports the nonprofit FourBlock.



KEVIN MARSHALL PRESIDENT AND CO-FOUNDER, COPYLINK

Kevin Marshall is the president and co-founder of CopyLink, a successful office equipment company headquartered in Chula Vista that Marshall launched in 1990. The company offers programs that include copying/printing systems as well as scanning solutions and the new electronic document filing software programs. Marshall is board chair of the YMCA and Chula Vista Chamber of Commerce president.



BAHIJA HUMPHREY CEO, DATA SCIENCE ALLIANCE

Bahija Humphrey is the leader you call when you have an audacious vision and no guiding precedent. Recruited by the mayor of San Diego to serve as director of the City's Performance and Analytics Department, Humphrey's work was honored with the prestigious Bloomberg What Works Cities Award for using data to enhance government effectiveness. The enemy of potholes, graffiti and inefficiency, she led a team of data experts to operationalize "Connected City" objectives to make municipal services more responsive.



STEVE MCMILLAN CEO, TERADATA

Steve McMillan took the helm at Teradata in 2020. With more than two decades of technology experience, McMillan is a seasoned executive with a track record of transforming enterprise services and product businesses into industryleading cloud portfolio offerings. Prior to joining Teradata, McMillan served as the EVPof Global Services for F5 Networks. There, he was responsible for more than half of worldwide operations and achieved significant top-line growth and industry-leading customer satisfaction. Prior to F5, McMillan was with Oracle, where he served as the SVP of Customer Success and Managed Cloud Services.



GIOIA MESSINGER FOUNDER AND PRINCIPAL, LINKEDOBJECTS

Gioia Messinger is an accomplished entrepreneur and senior executive who launched LinkedObjects in 2012. The firm provides strategy and technology services focused on the digital transformation brought about by AI and IoT. Previously, Messinger was founder and CEO of Avaak, now Arlo Technologies. She serves on the Board of Directors of One Stop System, Indyme Solutions and the Council of Advisors at UCSD Jacobs School of Engineering.



DUSTIN NIGLIO CEO, PAYMENT LOGISTICS LIMITED

Dustin Niglio started Payment Logistics in 2003 together with his brother Britton in response to a need in the industry to provide reliable and secure merchant account services while addressing the technical needs presented by a complex and ever-changing electronic payment processing industry. Named one of SDBJ's 100 Fastest Growing Companies, Payment Logistics offers everything from mobile payments and payment processing to a gift and loyalty program.



CHRIS ORLANDO CO-FOUNDER, CSMO, SCALEMATRIX

Chris Orlando is the co-founder of ScaleMatrix and DDC Cabinet Technology and leads the company's commercial and strategic efforts. Prior to ScaleMatrix, Orlando served as president of the Complex Drive Data Center Group for four years, in additional to developing a number of hosting and colocation brands in the early 2000's. Today, he is involved in expanding the reach and breadth of the ScaleMatrix brand, which offers clients some of the highest density and most energy-efficient hosting platforms in the world.





Congrats to our President **CAITLIN WEGE**for being named as one of

San Diego's most influential and impactful leaders in 2021!

TCA-SD invested over \$11M in 2020 and is on pace to surpass this number for 2021. We strive to be the BEST place for the BEST companies to raise their angel funding.

Viasat congratulates Rick Baldridge

on his selection as one of The San Diego Business Journal's most influential people of 2021. His leadership and dedication continue to support Viasat's mission to connect the unconnected —anywhere.

Viasat is a global communications company that believes everyone and everything can be connected. We are proud to lead the path towards a globally-connected future, using the power of connectivity for good.







MIKE ROBERTS FOUNDER, SAN DIEGO CODE SCHOOL

Mike Roberts is the founder of San Diego Code School. During his career, Roberts has worn many hats, from software engineer to CEO. Roberts is a board member of San Diego JavaScript Community. He is a Fullstack JavaScript practitioner with more than 30 years of coding experience. Roberts has helped launch more than 100 student careers and has grads working at IBM/RedHat, Apple, WalmartLabs, Sony, AWS and other leading tech companies.



A.J. VAN DE VEN PRESIDENT AND CEO, CALSENSE

As CEO of Calsense, a leader in smart irrigation solutions, A.J. Van de Ven has extensive involvement in all aspects of the business. Van de Ven began his career with Calsense in 2005, where he started as a software engineer. After 10 years of working in the engineering department, he expanded his involvement within the business and became president in 2016. He serves as a board member at ECOLIFE Conservation, a local nonprofit conservation group.



LUIS SAENZ CHIEF TECHNOLOGY OFFICER, FLOCK FREIGHT

Luis Saenz leads Flock Freight's technology organization. Saenz has more than 20 years of experience building products and leading highly effective software development teams. Before joining Flock Freight, he led product development at two SaaS startups, from initial traction and growth through successful exit by acquisition.



CAITLIN WEGE PRESIDENT, TECH COAST ANGELS - SAN DIEGO

Caitlin Wege is a partner at MooDoos Investments, a private family-owned investment fund that invests in early-stage companies throughout the US and Canada. Wege also is the first female president at Tech Coast Angels' San Diego chapter. She is also chair of the Wege Foundation, an environmentallyfocused family foundation based in Grand Rapids, Michigan as well as a mentor and advisory board member for the ZIP Launchpad, the business accelerator at San Diego State University.



GORDON SCHENK PRESIDENT AND CEO, UCAP POWER

Gordon Schenk has been the leader at UCAP Power since the firm's inception in 2019. UCAP Power provides ultracapacitorbased solutions across a wide range of renewable markets. Ultracapacitor systems are a long-lasting, renewable source of reliable power storage that can eliminate lead-acid or other hazardous batteries. Previously Schenk was VP of sales for Americas at Maxwell Technologies prior to its acquisition by Telsa.



CHELSEA WILSON FOUNDER AND CEO, 3CS

Chelsea Wilson started working in the experiential marketing and creative services industry more than 15 years ago in New York Citty, working with clients in the automotive, entertainment, lifestyle and retail industries, producing events around the world. Wilson moved back to Southern California in 2014 to open the west coast office, which led to the eventual launch of 3CS in 2020. In mid-2021, she assumed the role of chief experience officer at Dream Hahn, a marketing and advertising firm based in Encinitas.



DINA SEGAL ASSISTANT GENERAL COUNSEL, INTUIT

Dina Segal has been a business-minded, practical and inspirational leader in her key roles as assistant general counsel at Intuit and co-president and board member of SunLaw, a nonprofit community that advances, connects and inspires women in-house counsel to maximize their fullest potential and lead. Segal has a diversified background in corporate law, tax and litigation. She has been recognized as one of SDBJ's 40 Under 40.



DOUG WINTER CEO, SEISMIC SOFTWARE

Doug Winter is the chief executive officer and co-founder of Seismic, the global leader in sales enablement. A veteran entrepreneur, Winter was also a co-founder of Objectiva Software Solutions. In collaboration with his co-founders, Winter has grown Seismic from a small startup to an international organization that recently achieved "unicorn" status.



SHAYNE SKAFF CEO, BLOOMA

A strategic visionary and serial entrepreneur and operator, Shayne Skaff is dedicated to building emerging technology companies. In 2004, he co-founded MaintenanceNet, a SaaS platform that automated how companies managed and transacted annuity businesses. Skaff sold the company to Cisco Systems in 2015 for \$139 million. In 2018, he co-founded Blooma, which employs artificial intelligence machine learning solutions to help commercial real estate professionals handle data gathering, number crunching and document reading.



OREN ZASLANSKY CEO, FLOCK FREIGHT

Oren Zaslansky is working on — rather than in — the freight industry. Zaslansky founded a 100-truck fleet at age 20 and a brokerage called "SolSource," which opened his eyes to the inefficiencies of LTL shipping. Zaslansky has grown his Encinitas-based firm, launched in 2015, into one of the area's fastest-growing privately held companies and one of San Diego's newest "unicorns." Flock Freight's proprietary software allows shippers to pool less-than-full loads to maximize available space on trucks and eliminate tons of carbon dioxide emissions.