

THE LIST MINORITY-OWNED BUSINESSES

▶ NEXT WEEK'S LISTS

Hospitals, Environmental Consultants

Rank Prev. Rank	Company Address	Company logo	Revenue for 12 months ended Dec. 31, 2017 *yearly % change	OC employees *yearly % change	Companywide employees *yearly % change	Name(s) of minority owner(s) *Ethnicity	Company/product description	Top local official(s) *Title *Phone/fax
1 (1)	Kingston Technology Co. 17600 Newhope St. Fountain Valley 92708-4298 Website: kingston.com		\$6.6 billion ⁽¹⁾ NA	650 ⁽¹⁾ NA	3,000 ⁽¹⁾ NA	John Tu, David Sun Chinese/Taiwanese	Maker of PC and server memory, flash memory products, gaming peripherals	John Tu/David Sun co-founder, president/co-founder, COO (714) 435-2600/(714) 435-2699
2 (2)	Vizio Inc. 39 Tesla Irvine 92618-4603 Website: vizio.com		\$3.5 billion ⁽¹⁾ NA	200 -13%	443 -8%	William Wang Taiwanese	Seller of flat-panel Smart TVs, audio products and related electronics	William Wang co-founder/CEO (949) 428-2525
3 (3)	Alorica 5 Park Plaza, Ste. 1100 Irvine 92614-8502 Website: alorica.com		\$2.3 billion -4%	94 8%	100,000 0%	Andy Lee Asian	Business process outsourcing	Andy Lee chairman/CEO (949) 527-4600
4 (5)	M S International Inc. 2095 N. Batavia St. Orange 92865-3101 Website: msistone.com		\$1 billion 12%	396 21%	1,865 46%	Manu Shah, Rika Shah, Raj Shah, Rup Shah Indian	Distributor of flooring, countertop, granite, quartz, wall tile and hardscaping	Manu Shah CEO (714) 685-7500/(714) 685-7600
5 (4)	loanDepot 26642 Towne Centre Drive Foothill Ranch 92610-2808 Website: loandepot.com		\$1 billion ⁽¹⁾ NA	2,549 NA	6,800 13%	Anthony Hsieh Asian	Consumer lender	Anthony Hsieh founder/CEO (949) 595-7110
6 (6)	Northgate González Markets 1201 N. Magnolia Ave. Anaheim 92801-2609 Website: northgatemarkets.com		\$745 million ⁽¹⁾ NA	2,000 ⁽¹⁾ NA	5,600 ⁽¹⁾ NA	Gonzalez Family Hispanic	Hispanic grocery and food chain	Miguel González/Oscar González co-president, CEO/co-president, COO (714) 778-3784/(714) 778-3295
7 (7)	New American Funding 14511 Myford Road, Ste. 100 Tustin 92780-7057 Website: newamericanfunding.com		\$443.1 million -8%	832 -3%	2,679 13%	Patty Arvielo Latina	Mortgage banking	Rick Arvielo/Patty Arvielo CEO/president (800) 450-2010
8 (8)	Tawa Supermarket Inc. 6281 Regio Ave. Buena Park 90620-1042 Website: 99ranch.com		\$380 million ⁽¹⁾ NA	500 ⁽¹⁾ NA	2,550 ⁽¹⁾ NA	Roger Chen Taiwanese	Asian grocery chain	Roger Chen chairman (714) 521-8899
9 (9)	Angels Baseball LP 2000 E. Gene Autry Way Anaheim 92806-6143 Website: angels.com		\$300 million 5%	824 -11%	1,448 -2%	Arturo "Arte" Moreno Hispanic	Major League Baseball team	Arturo "Arte" R. Moreno owner (714) 940-2000/(714) 940-2001
10 (10)	The Bascom Group LLC 26 Corporate Park Drive, Ste. 200 Irvine 92606-3115 Website: bascomgroup.com		\$248 million -4%	19 0%	23 -4%	Derek Chen, David Kim Taiwanese/Korean	Real estate private equity firm	Jerome Fink/David Kim managing partners (949) 955-0888/(949) 955-0188
11 (11)	Pacific Rim Capital Inc. 15231 Laguna Canyon Road, Ste. 250 Irvine 92618-7714 Website: pacificrimcapital.com		\$210.4 million 1%	53 6%	53 6%	Marc Mills African-American	Capital equipment lessor, asset disposition	David Mirsky/Marc Mills CEO/president (949) 389-0800/(949) 389-0900
12 (12)	Yogurtland Franchising Inc. 17801 Cartwright Road Irvine 92614-6216 Website: yogurt-land.com		\$165 million -8%	98 1%	226 8%	Phillip Chang Korean	Franchisor of self-serve frozen yogurt restaurants	Phillip Chang founder/CEO (949) 265-8000/(949) 265-8000
13 (13)	Jasper Electronics 1580 N. Kellogg Drive Anaheim 92807-1902 Website: jasperelectronics.com		\$153 million ⁽¹⁾ NA	60 ⁽¹⁾ NA	1,510 ⁽¹⁾ NA	Robert Nishimoto Japanese American	Electronics	Robert A. Nishimoto president (714) 917-0749/(714) 917-0786
14 (15)	Express Manufacturing Inc. 3519 W. Warner Ave. Santa Ana 92704-5214 Website: eminc.com		\$151 million 14%	876 1%	1,480 2%	C.P. Chin, C.M. Chin, Jacky Chin, Tony Chin Chinese	Electronics maker, engineering services	C.P. Chin CEO/president (714) 979-2228/(714) 556-0575
15 (14)	Friendly Franchisees Corp. (FFC Management) 1 Centerpointe Drive, Ste. 400 La Palma 90623-1052 Website: ffcorp.online		\$140 million ⁽¹⁾ NA	20 ⁽¹⁾ NA	4,000 ⁽¹⁾ NA	Harshad Dharod Indian	Owner and operator of Denny's, Papa John's Pizza and Carl's Jr. restaurants in Southern California and Seattle	Harshad Dharod owner/president (714) 736-8900/(714) 736-8909
16 (16)	Dragon Crowd Apparel LLC⁽²⁾ 275 McCormick Ave., Bldg. B Costa Mesa 92626-3325 Website: dragon-crowd.com		\$125 million ⁽¹⁾ NA	35 ⁽¹⁾ NA	3,000 ⁽¹⁾ NA	Edward Zhou Asian	Apparel manufacturer	Edward Zhou/J Spencer/Jeff Marshall CEO/president/marketing director (714) 361-9820
17 (17)	Flame Broiler Inc. 1538 E. Warner Ave., Ste. E Santa Ana 92705-5476 Website: flamebroilerusa.com		\$100.4 million ⁽¹⁾ NA	710 ⁽¹⁾ NA	1,850 ⁽¹⁾ NA	Young Lee, Sarah Lee Korean	Restaurant chain	Young R. Lee CEO/president (714) 424-0223/(714) 424-0225
18 (NR)	Ad Exchange Group 18400 Von Karman Ave., Ste. 1000 Irvine 92612-0516 Website: adexchangegroup.com		\$88 million -11%	25 4%	31 3%	Peter Nguyen Vietnamese	Performance-based digital marketplace that connects advertisers and affiliates	Peter Q. Nguyen founder/CEO (949) 407-6351
19 (NR)	Venus Group Inc. 25861 Wright St. Foothill Ranch 92610-3504 Website: venusgroup.com		\$73 million 0%	60 20%	135 13%	Kirit Patel, Rajni Patel Indian	Linen manufacturer and distributor serving the hospitality, institutional laundry, healthcare and government markets	Karthi Gopal corporate financial advisor (949) 609-1299/(949) 206-4595
20 (18)	Pacific Pioneer Insurance Group 6363 Katella Ave. Cypress 90630-5205 Website: pacpioneer.com		\$72.2 million 1%	57 -5%	62 -7%	Lin Wu Lan Chinese	Insurance holding company	Lin Wu Lan CEO/president (714) 228-7888/(714) 228-7810
21 (19)	Aeronet Logistics Inc. 42 Corporate Park, Ste. 100 Irvine 92606-3101 Website: aeronet.com		\$70 million 13%	30 0%	150 24%	Andres Aceves Hispanic	Logistics services, freight forwarding, supply chain management	Anthony Pereira CEO (949) 474-3000/(949) 474-1477
22 (20)	Wahoo's Fish Taco 2855 Pullman St. Santa Ana 92705-5713 Website: wahoos.com		\$60.8 million 8%	362 5%	642 4%	Renato Lee, Wing Lam, Necca Lee Chinese	Restaurant chain operator serving fusion of Brazilian, Asian and Mexican fare	Renato Lee CEO/president (949) 222-0670/(949) 222-0750
23 (26)	Aranda Tooling Inc.⁽³⁾ 15301 Springdale St. Huntington Beach 92649-1140 Website: arandatooling.com		\$60 million 30%	225 50%	500 25%	Pedro Aranda Hispanic	Metal stampings	Pedro Aranda president (714) 379-6565/(714) 379-6570
24 (21)	Office Solutions Business Products & Services 23303 La Palma Ave. Yorba Linda 92887-4773 Website: officesolutions.com		\$56.9 million 4%	108 1%	159 22%	R.J. Mairena, C. Mairena Hispanic	Commercial distributor of office products, business interiors, printed products and janitorial/sanitorial products	R.J. Mairena CEO/president (714) 692-7412/(714) 692-7508
25 (23)	Parkco Building Co. 3190-F Airport Loop Drive Costa Mesa 92626-3403 Website: parkcobuilding.com		\$55 million 8%	125 -24%	135 -18%	Walter A. Hoyle Peruvian	Contractor, specializing in constructing design-build parking structures	Walter A. Hoyle CEO/president (714) 444-1441/(714) 444-1443

Abbreviations: NA: not applicable; NR: not ranked
 Note: The list reflects companies that are at least 51% owned by Latino-Americans, African-Americans, Asian-Americans or Native Americans, including immigrants and native-born individuals. The Business Journal generally follows federal guidelines on designations of minority status, which exclude individuals of Arab, Iranian, or Armenian descent, and others. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Unless otherwise noted, the information on this list was provided by the companies themselves. List may not be reprinted without permission of the editor.

⁽¹⁾ Business Journal estimate
⁽²⁾ Dragon Crowd Apparel is moving to Long Beach
⁽³⁾ Aranda Tooling is moving to Chino
























Researched by Dana Truong

▶ Continued on page 16

THE LIST MINORITY-OWNED BUSINESSES

▶ NEXT WEEK'S LISTS
Hospitals, Environmental Consultants

▶ From page 15

Rank Prev. Rank	Company Address	Company logo	Revenue for 12 months ended Dec. 31, 2017 *yearly % change	OC employees *yearly % change	Companywide employees *yearly % change	Name(s) of minority owner(s) *Ethnicity	Company/product description	Top local official(s) *Title *Phone/fax
26 (22)	Digital Peripheral Solutions Inc. 8015 E. Crystal Drive Anaheim 92807-2523 Website: q-see.com		\$52 million ⁽¹⁾ NA	57 ⁽¹⁾ NA	57 ⁽¹⁾ NA	Priti Sharma Indian	Surveillance products, CCTV	Priti Sharma CEO/president (714) 998-3440/(714) 998-3509
27 (24)	DEB Construction LLC 2230 E. Winston Road Anaheim 92806-5536 Website: dabconstruction.com		\$50 million ⁽¹⁾ NA	59 31%	75 14%	Adam A. Vali Asian/Indian	General contractor	Adam A. Vali CEO (714) 632-6680/(714) 632-5721
28 (25)	Consolidated Contracting Services Inc. 181 Avenida La Pata, Ste. 200 San Clemente 92673-6307 Website: consolidatedcontracting.com		\$45.4 million -3%	60 11%	60 15%	Jose Elias-Calles, Joseph Troya Hispanic	General contractor	Tony Elias-Calles/Joe Troya principals (949) 498-7500/(949) 498-7992
29 (28)	Family Tree Produce Inc. 5510 E. La Palma Ave. Anaheim 92807-2108 Website: familytreeproduce.com		\$38.4 million -1%	62 -5%	84 2%	Fidel Guzman Hispanic	Fresh fruit and vegetable distributor to the foodservice industry	Fidel Guzman president (714) 696-3037/(714) 695-2950
30 (30)	Workforce Solutions Group/HealthCare Talent 26090 Towne Centre Drive Lake Forest 92610-3441 Website: workforcesolutionsgroup.com; healthcaretalent.net		\$34.2 million 6%	38 -28%	61 -10%	Pamela Jung Hispanic/Latino	Human resources consulting, talent acquisition, vendor management, recruitment process outsourcing	Pamela Jung/Stacy Burt founder, CEO/COO (949) 709-1883/(949) 588-6737
31 (31)	iBASEt 27442 Portola Parkway, Ste. 300 Foothill Ranch 92610-2823 Website: ibaset.com		\$31 million ⁽¹⁾ NA	82 ⁽¹⁾ NA	230 ⁽¹⁾ NA	Ladeira Poonian East Indian-Trinidadian	Software solutions to complex, highly regulated industries, such as aerospace and defense, medical devices, nuclear, industrial equipment, electronics, and shipbuilding	Ladeira Poonian chairman/CEO (949) 598-5200/(949) 598-2600
32 (32)	alPunto Advertising Inc. 730 El Camino Way, Ste. 200 Tustin 92780-7733 Website: alpunto.com		\$28 million ⁽¹⁾ NA	19 ⁽¹⁾ NA	19 ⁽¹⁾ NA	Eduardo Bottger Hispanic/Other	Advertising agency	Eduardo Bottger president/executive creative director (714) 544-0888/(714) 544-0830
33 (29)	Solugenix 601 Valencia Ave., Ste 260 Brea 92823-6358 Website: solugenix.com		\$27.8 million -25%	159 -11%	219 -10%	Shashi Jasthi, Damola Akinola, Suneetha Menon, Ramakrishnan Venkatraman, Sushil Singh, Jemma David, Abhay Jajoo Indian/Asian/Pacific Islander/African-American	Information technology services firm; provides Application Lifecycle Management Solutions, Professional Staffing Services, ServiceNow Solutions and Support Center Services	Damola Akinola/Jemma David/Suneetha Menon VP, consulting services/VP, enterprise support services/VP, professional services (602) 334-4550/(714) 223-5704
34 (33)	Pioneer Circuits Inc. 3000 S. Shannon St. Santa Ana 92704-6321 Website: pioneercircuits.com		\$27 million ⁽¹⁾ NA	230 ⁽¹⁾ NA	230 ⁽¹⁾ NA	James Lee Asian	Printed wiring board manufacturer	James Lee president (714) 641-3132/(714) 641-3120
35 (34)	Mobovida LLC 1375 S. Acacia Ave. Fullerton 92831-5310 Website: mobovida.com		\$26 million ⁽¹⁾ NA	110 ⁽¹⁾ NA	110 ⁽¹⁾ NA	Gene Ku Asian	Online direct to consumer online retailer of mobility and fashion accessories	Gene Ku founder (714) 278-1930/(714) 278-1932
36 (38)	Prince Organization 1127 S. Placentia Ave. Fullerton 92831-5110 NA		\$25.7 million 17%	11 22%	847 19%	Sunil Tolani Indian	Hospitality lodging	Sunil Tolani CEO (714) 496-3476/(714) 777-3182
37 (40)	Area51 ESG Inc. 51 Post Irvine 92618-5216 Website: area51esg.com		\$25.1 million 24%	48 2%	52 4%	Peter Nguyen, Travis Lien Vietnamese	Electronic components distributor	Peter Nguyen CFO (949) 387-0051/(949) 748-7051
38 (35)	GALLEGOS United 300 Pacific Coast Highway, Ste. 200 Huntington Beach 92648-5109 Website: gallegosunited.com		\$24 million ⁽¹⁾ NA	90 ⁽¹⁾ NA	150 ⁽¹⁾ NA	John Gallegos Hispanic	Advertising agency	John Gallegos CEO (714) 794-6400/(714) 794-6420
39 (37)	Pfitech Limited-One LLC 18685 Main St., Ste. 101-466 Huntington Beach 92648-1723 Website: pfitech.com		\$23.4 million 2%	31 -31%	323 -22%	Carl Chadwell Latino American	Managed IT services, MPS, technical staffing, enterprise consulting	Donald Zamba/Carl Chadwell/Tony Galindo president, COO/executive VP/CTO (310) 824-1800/(310) 824-1809
40 (36)	U.S. Best Repairs Inc. 2004 McGaw Ave. Irvine 92614-0911 Website: usbestrepairs.com		\$22.5 million -5%	83 -9%	83 -9%	Mark Zaveri Hispanic	Real estate and financial services contractor	Mark Zaveri/Sam Tucci CEO, president/VP, business operations (714) 599-7223/(714) 460-8762
41 (41)	Markall Inc./R.A. Industries LLC 2230 S. Anne St. Santa Ana 92704-4411 Website: markallinc.com; ra-industries.com		\$20 million ⁽¹⁾ NA	60 0%	61 0%	Robin Follman-Otta, Carole Follman Hispanic	Engineering and fabrication completion center; manufacturer of complex precision components and assemblies, and international repair center	Robin Follman-Otta/Carole Follman/ Robert J. Follman CEO, president, Markall Inc. and R.A. Industries LLC/executive VP/chairman (714) 557-2322/(714) 557-3138
41 (41)	WCCT Global LLC 5630 Cerritos Ave. Cypress 90630-4738 Website: wcct.com		\$20 million ⁽¹⁾ NA	140 ⁽¹⁾ NA	300 ⁽¹⁾ NA	Kenneth T. Kim Korean American	Pharmaceutical contract research organization (CRO) of outsourced early drug development and late phase CRO services	Kenneth Kim/Jon Rojas founder, chief medical officer/CEO, president (714) 252-0700/(714) 252-0799
43 (39)	National Creditors Connection Inc. 14 Orchard Road, Ste. 100 Lake Forest 92630-8311 Website: nationalcreditors.com		\$19.4 million -4%	30 -12%	34 -6%	Ricardo Rodriguez Hispanic	Contract service company; audits and inspections on vendors such as repo agents, dealers, and auctions	Richard Rodriguez president (800) 300-0743
44 (43)	PNH Technology Inc. 3505 Cadillac Ave., Ste. L-1 Costa Mesa 92626-1432 Website: pnhtech.com		\$17.3 million 1%	15 0%	15 0%	Larry Weng Asian-American	Independent data center and e-commerce reseller	Larry Weng CEO (949) 614-4102
45 (44)	Information Management Resources Inc. 85 Argonaut, Ste. 200 Aliso Viejo 92656-4105 Website: imri.com; cytellix.com		\$16.3 million 0%	21 5%	109 -30%	Martha Daniel African-American	Cybersecurity, technology, program management, and engineering services	Martha V. Daniel/Maronya Scharf CEO, president/COO (949) 215-8889/(949) 215-8890
46 (45)	Aviana Global Technologies Inc. 915 W. Imperial Highway, Ste. 100 Brea 92821-3840 Website: avianaglobal.com		\$16.2 million ⁽¹⁾ NA	53 ⁽¹⁾ NA	53 ⁽¹⁾ NA	Avijit Datta, Ananta Mukerji South Asian	IT services	Ananta Mukerji/Avijit Datta/Mark Ishikawa CEO/president/managing partner (714) 674-0260/(714) 674-0279
47 (47)	Bridgecreek Realty Investment Corp. 8907 Warner Ave., Ste. 108 Huntington Beach 92647-5079 Website: bridgecreek.com		\$15 million ⁽¹⁾ NA	20 ⁽¹⁾ NA	20 ⁽¹⁾ NA	Catherine Jao, Frank Jao Vietnamese-Chinese	Commercial real estate developer, manager	Frank Jao chairman/CEO (714) 842-8018/(714) 596-8663
47 (NR)	Kaygen Inc. 100 Spectrum Center Drive, Ste. 890 Irvine 92618-4975 Website: kaygen.com		\$15 million 47%	36 44%	112 72%	Rashmi Chaturvedi Asian Indian	Enterprise information management specialized in data driven solutions such as data strategy and governance, data quality, business intelligence and artificial intelligence	Rashmi Chaturvedi president (949) 203-5100/(949) 861-6500
49 (48)	Borbon Inc. 7312 Walnut Ave. Buena Park 90620-1760 Website: borbon.net		\$14.1 million ⁽¹⁾ NA	125 ⁽¹⁾ NA	125 ⁽¹⁾ NA	David Morales Hispanic	Painting contractor	Cecilia Morales president (714) 994-0170/(714) 994-0641

Abbreviations: NA: not applicable; NR: not ranked
Note: The list reflects companies that are at least 51% owned by Latino-Americans, African-Americans, Asian-Americans or Native Americans, including immigrants and native-born individuals. The Business Journal generally follows federal guidelines on designations of minority status, which exclude individuals of Arab, Iranian, or Armenian descent, and others. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Unless otherwise noted, the information on this list was provided by the

companies themselves. List may not be reprinted without permission of the editor.
⁽¹⁾ Business Journal estimate

THE LIST MINORITY-OWNED BUSINESSES

▶ NEXT WEEK'S LISTS

Hospitals, Environmental Consultants

Rank Prev. Rank	Company Address	Company logo	Revenue for 12 months ended Dec. 31, 2017 •yearly % change	OC employees •yearly % change	Companywide employees •yearly % change	Name(s) of minority owner(s) •Ethnicity	Company/product description	Top local official(s) •Title •Phone/fax
50 (49)	eVent Medical 60 Empire Drive Lake Forest 92630-2244 Website: event-medical.com		\$14 million ⁽¹⁾ NA	29 ⁽¹⁾ NA	43 ⁽¹⁾ NA	Kirk Inoue Japanese	Medical device maker	Kirk Inoue chairman/CEO (949) 900-1917/(949) 900-1905
50 (49)	gkkworks 2355 Main St., Ste. 220 Irvine 92614-4251 Website: gkkworks.com		\$14 million ⁽¹⁾ NA	37 ⁽¹⁾ NA	121 ⁽¹⁾ NA	Praful Kulkarni Indian	Planning, architecture, interior design, construction	Praful Kulkarni CEO/president (949) 250-1500/(949) 955-2708
50 (49)	Regatta Solutions 27122 Paseo Espada, Ste. 901 San Juan Capistrano 92675-5706 Website: regattasp.com		\$14 million ⁽¹⁾ NA	17 ⁽¹⁾ NA	22 ⁽¹⁾ NA	Steven Acevedo Cuban American	Infrastructure consulting company, smart power	Steven Acevedo CEO/president (949) 481-9670/(949) 481-9674
53 (57)	K-V Engineering Inc. 2411 W. First St. Santa Ana 92703-3509 Website: kvengineering.com		\$12.9 million 13%	64 3%	64 3%	Christie Vu, Bao Vu, Khanh Vu Vietnamese	Manufacturing company that specializes in CNC 3/4/5 axis machining and sheet metal fabrication	Christie Vu CEO/president/VP (714) 229-9977/(714) 229-9997
54 (54)	Express Computer Systems 1733 Kaiser Ave. Irvine 92614-5705 Website: expresscomputersystems.com		\$12 million ⁽¹⁾ NA	14 ⁽¹⁾ NA	14 ⁽¹⁾ NA	Elena Barrett Hispanic/Asian	Reseller of refurbished data center equipment	Elena Barrett president (949) 474-9200/(949) 474-9250
55 (55)	Priority Building Services LLC 521 Mercury Lane Brea 92821-4831 Website: priorityservices.net		\$11.8 million ⁽¹⁾ NA	291 ⁽¹⁾ NA	425 ⁽¹⁾ NA	Simon Rocha, Eddie Rocha Hispanic	Janitorial service company	Simon Rocha/Scott Nankervis president/VP (714) 255-2940/(714) 255-2952
56 (46)	AlvaradoSmith 1 MacArthur Place, Ste. 200 Santa Ana 92707-5941 Website: alvaradosmith.com		\$11.7 million -23%	27 -10%	47 -13%	Ruben Smith, Raul Salinas, S. Chris Yoo, Jerry Ruiz Latino/Korean	Law firm	Ruben A. Smith managing shareholder (714) 852-6800/(714) 852-6899
57 (NR)	Residence Inn Anaheim Maingate 1700 S. Clementine St. Anaheim 92802-2902 Website: marriott.com/snaah		\$11 million 10%	75 0%	75 0%	Dony Chen Asian	Hotel	Beckley Van Cleave general manager (714) 533-3555/(714) 535-7626
58 (53)	Ahtna Design-Build Inc. 3200 El Camino Real, Ste. 240 Irvine 92602-1381 Website: ahtnadb.com		\$10.9 million -11%	5 0%	14 27%	Ahtna Inc. (100% owned by 1,800+ Ahtna natives) Native American	Certified small business engineering, environmental, and construction contractor for government agencies, public utilities, and large A/E/C firms	Craig A. O'Rourke president (714) 824-3470/(714) 824-3474
59 (58)	Murrietta Circuits 5000 E. Landon Drive Anaheim 92807-1978 Website: murrietta.com		\$10.2 million ⁽¹⁾ NA	85 0%	85 0%	Al, Albert, Andrew and Josh Murrietta Hispanic	Electronics manufacturing, design, testing, assembly	Al Murrietta president (714) 970-2430/(714) 970-2406
60 (59)	Cordova Bolt Inc. 5601 Dolly Ave. Buena Park 90621-1831 Website: cordovabolt.com		\$10 million ⁽¹⁾ NA	25 ⁽¹⁾ NA	25 ⁽¹⁾ NA	Rachel Cordova Hispanic	Distributor of bolts, nuts, screws and related fasteners	Mark Cordova/Matthew Cordova president/VP (714) 739-7500/(714) 994-2661
60 (59)	Dumarc Corp. 187 W. Orangethorpe Ave., Ste. Q Placentia 92870-6932 Website: dumarccorp.com		\$10 million ⁽¹⁾ NA	6 ⁽¹⁾ NA	20 ⁽¹⁾ NA	Valente Morales Hispanic	General contractor	Valente Morales partner (714) 993-0909/(714) 993-4172
60 (59)	Garza Industries Inc. 1870 N. Glassell St. Orange 92865-4312 Website: garzaindustries.com		\$10 million 0%	32 -3%	32 -3%	Larry Garza, Letty Garza Hispanic	Provider of office supplies, break room supplies, janitorial supplies, marketing, promotional items, laser printer, fax machine sales/service and repair	Larry Garza president (714) 769-2777/(714) 769-1009
60 (59)	Office Design Group Inc. 9963 Muirlands Blvd. Irvine 92618-2508 Website: officedesigngroup.com		\$10 million 0%	7 -13%	9 0%	Russell Smith Latino	Commercial and government interiors	Russell Smith CEO (949) 215-5557/(949) 215-5599
60 (59)	Teco Diagnostics 1268 N. Lakeview Ave. Anaheim 92807-1831 Website: tecodiagnostics.com		\$10 million 11%	40 14%	40 14%	KC Chen Taiwanese	Manufactures in-vitro clinical diagnostic tests and instruments	KC Chen president (714) 463-1111/(714) 463-1169
65 (65)	VPLS Inc. 1744 W. Katella Ave., Ste. 200 Orange 92867-3479 Website: vpls.com		\$10 million 14%	35 -10%	49 26%	Theodore Mektrakarn Asian	Internet/web hosting services	Ted Mektrakarn CEO (866) 616-9099/(866) 599-9593
66 (66)	3Di Inc. 3 Pointe Drive, Ste. 307 Brea 92821-6271 Website: 3disystems.com		\$8.7 million ⁽¹⁾ NA	6 ⁽¹⁾ NA	40 ⁽¹⁾ NA	Rajiv Desai, Mihir Desai Asian-Indian	IT consulting, application development, systems integration, customer IT programming	Rajiv Desai/Mihir Desai CEO, president/VP, CFO (714) 257-1100/(714) 257-1386
67 (75)	Cal Pac Sheet Metal Inc. 2720 S. Main St., Ste. B Santa Ana 92707-3404 Website: calpacsheetmetal.com		\$8.5 million 57%	60 71%	60 71%	Marushkah Kurtz African-American	Sheet metal and related products	Mari Kurtz president (714) 979-2733/(714) 540-4699
68 (69)	Technossus LLC 17885 Von Karman Ave., Ste. 410 Irvine 92614-5261 Website: technossus.com		\$7.5 million 2%	39 39%	77 7%	Ravnish Bhalla, Giri Kalluri, Kevin Castle Indian, Hispanic/ Swedish	Technology consulting and software services company	Ravnish Bhalla/Giri Kalluri/Kevin Castle CEO/managing partner/managing partner (949) 769-3500/(866) 878-3918
69 (68)	Specialized Marketing Services Inc. 3421 W. Segerstrom Ave. Santa Ana 92704-6404 Website: teamsms.com		\$7.5 million ⁽¹⁾ NA	35 ⁽¹⁾ NA	36 ⁽¹⁾ NA	Gloria Robbins Hispanic	Integrated marketing and fulfillment company	Gloria M. Robbins CEO (714) 955-5400/(949) 553-0891
70 (NR)	HJI Group Corp. 3200 Park Center Drive, Ste. 1180 Costa Mesa 92626-7139 Website: hjigroup.com		\$6 million 0%	9 13%	9 0%	Hong Jiang Asian	Engineering consulting and project management services	Hong Jiang chairman (714) 557-8800/(714) 557-8805
70 (71)	TJ Aerospace Inc. 12601 Monarch St. Garden Grove 92841-3918 Website: tj aerospace.com		\$6 million ⁽¹⁾ NA	30 ⁽¹⁾ NA	30 ⁽¹⁾ NA	Tien Dang Vietnamese	Programming, machining and assembly of parts for aerospace, defense and commercial applications.	Tien Dang president (714) 891-3564/(714) 891-6045
72 (73)	Technology Resource Center Inc. 601 N. Parkcenter Drive, Ste. 209 Santa Ana 92705-3542 Website: trcinc.net		\$5.7 million 1%	37 6%	37 6%	Gabriel Chavez Hispanic	Engineering services	Gabriel Chavez/Anthony C. Chavez owner/CFO (714) 542-1004/(714) 542-1332
73 (74)	Bitech Construction Co. 7371 Walnut Ave. Buena Park 90620-1759 Website: bitechconstruction.com		\$5.6 million ⁽¹⁾ NA	12 ⁽¹⁾ NA	27 ⁽¹⁾ NA	Benjamin Kim Asian	General contractor	Benjamin Kim president (714) 521-1477/(714) 521-1479
74 (NR)	C3 Technology Services 1536 E. Warner Ave. Santa Ana 92705-5474 Website: c3technology.services		\$5.4 million 0%	30 -12%	30 -12%	Tricia Sanchez Latina	Business level electronic products, IT services	Tricia Sanchez/Tony Sanchez principal/president (714) 689-1700/(714) 641-2717

Abbreviations: NA: not applicable; NR: not ranked
Note: The list reflects companies that are at least 51% owned by Latino-Americans, African-Americans, Asian-Americans or Native Americans, including immigrants and native-born individuals. The Business Journal generally follows federal guidelines on designations of minority status, which exclude individuals of Arab, Iranian, or Armenian descent, and others. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Unless otherwise noted, the information on this list was provided by the

companies themselves. List may not be reprinted without permission of the editor.
⁽¹⁾ Business Journal estimate

THE LIST MINORITY-OWNED BUSINESSES



MARTHA V. DANIEL
Chief Executive and President
Information Management Resources Inc.



ANDY LEE
Chairman and Chief Executive
Alorica



ARTURO "ARTE" R. MORENO
Owner
Angels Baseball LP



TRICIA SANCHEZ
Principal
C3 Technology Services



MANU SHAH
Chief Executive
M S International Inc.



CHRISTIE VU
Chief Executive/President/VP
K-V Engineering Inc.

Revenue, Hiring Flat at Minority-Owned Businesses

Activity Level Belies Slow-Growth Numbers

By PAUL HUGHES

2017 revenue and hiring at Orange County-based minority-owned businesses showed little change from 2016, according to Business Journal research—including slight declines at companies such as No. 3, **Alorica** in Irvine, and No. 7, **New American Funding**.

The flat results for 74 listed firms—\$19 billion in revenue and 13,600 workers—masks a year of activity in other areas.

Alorica provides customer service and call centers to clients; it reported a 4% sales dip to \$2.3 billion but topped our last list of fastest-growing large private companies with 290% growth over two years.

Lender New American Funding's revenue declined 8% to \$443 million; its recent moves include buying

an office building.

The 20 largest firms were little changed, save two new entrants—No. 18, **Ad Exchange Group** in Irvine, and No. 19, **Venus Group Inc.** in Foothill Ranch.

The first is a digital ad marketer. Chief Executive **Peter Nguyen** nabbed a Business Journal Excellence in Entrepreneurship award in March and is on its OC 500.



Creative: No. 7, New American Funding bought 110,000-square-foot creative-office building near HQ for \$22.5 million, for space, investment

Active Ride

This year's No. 4, **M S International Inc.** in Orange, and No. 5, lender **LoanDepot** in Foothill Ranch, swapped slots from last year's accounting. M S imports and distributes natural stone products.

M S cracked \$1 billion in annual revenue in 2017, which fueled its uptick, and was No. 17 on the fastest-growing private companies list for large companies, with two-year growth of 34%.

LoanDepot walked back an initial public offering a couple of years ago—which only seems to have increased its intensity. Chief Executive **Tony Hsieh's** recent moves have included a technology upgrade and two new business units.

No. 2, **Vizio Inc.**, also has a planned-never-priced IPO in its rear-view mirror, along with a kiboshed \$2 billion acquisition by China-based **LeEco**, terminated in April.

Co-founder and Chief Executive **William Wang** has settled the flat-panel smart-TV

maker in as OC's fifth-largest private company, with \$3.5 billion in revenue.

They Roll

The list was topped again by memory products maker **Kingston Technology Co.** with \$6.6 billion in revenue.

Kingston's HyperX unit, which tailors products such as keyboards and headphones to gamers, signed sponsorship deals with pro athletes, esports notables and NBA teams.

Rounding out the top 10:

■ No. 6, **Northgate González Markets** in Anaheim, with \$745 million in revenue

■ No. 8, **Tawa Supermarket Inc.** in Buena Park, with \$380 million

■ No. 9, **Angels Baseball LP** in Anaheim, with \$300 million

■ No. 10, **Bascom Group LLC** in Irvine, with \$248 million

Northgate is a 40-unit Hispanic supermarket chain founded in 1980 and co-led by brothers **Miguel** and **Oscar González**

Reynoso. The chain last month received the Robert B. Wegman award for entrepreneurial excellence from a trade group.

Tawa owns the **99 Ranch Market** chain—founded four years after Northgate and of similar size with 42 locations. 99 Ranch caters largely to the Asian community. Bascom owns apartments.

Move, Shake

Angels Baseball—in an off-season widely known for its dearth of free-agent moves—snagged Japanese “Babe Ruth,” **Shohei Ohtani**, a move seen in part as preparation to retain fan favorite **Mike Trout** when he hits free agency in a couple of years.

Revenue rose just 5%—but effects of its 2017 OC activity go beyond numbers.

The 8% revenue boost by No. 22, **Wahoo's Fish Taco** in Santa Ana, to \$61 million is also more than the sum of parts after a few years of slow growth by the Pacific fusion, surf-vibe restaurant. Co-founder and charity man-about-town **Wing Lam** was also personally active, working with OC's youth skateboard entrepreneur and Shark Tanker **Carson Kropfl** (see startups column, page 20).

■ No. 21, **Aeronet Logistics Inc.** in Irvine, a global air-sea-land shipping coordinator, added a few of its own trucks to services last year.

One of this year's list members is unlikely to make next year's: **Aranda Tooling Inc.** in Huntington Beach, No. 23, with \$60 million in revenue—from metal fabrication and stamping, and tool and die design—is moving to Chino. ■

The LIST
Minority-Owned
Businesses
p 15