

Women-Owned Companies See 2019 Growth Slow

Figures Don't Reflect COVID-19's Impact

■ By KARI HAMANAKA

The 70 largest women-owned businesses in OC generated a collective \$4.2 billion in 2019 sales, up 2% from a year ago.

Next year's figures are anyone's guess.

The impact of COVID-19 won't be reflected until next year's Business Journal list of the largest women-owned firms here, so the view presented with this year's ranking paints the tale of two completely different operating environments.

Many businesses have had to shift, change up their workforces and find new revenue streams the past few months amid the unprecedented global pandemic.

OC's largest woman-owned firm Foothill Ranch-based **SeneGence International**, with an estimated \$1 billion in revenue and 180 employees, began making changes quickly. Founder and CEO **Joni Rogers-Kante** and her husband, **Ben**, were in Hong Kong in January when they noted more masks being worn during meetings and what Rogers-Kante called "rumblings of a 'problem.'"

Warehouses across the countries the company operates in were instructed to refill and stock up on food, water and healthcare items.

"We returned to the states and began to un-



Rogers-Kante of SeneGence, No. 1 again this year with est. \$1B in sales

derstand the implications of the 'shut down' and its impact on our national and global economy," Rogers-Kante said. "Our overall goal was to keep all personnel and vendor companies safe and employed and independent distributors supplied with products they could in turn sell and generate income for as long as possible."

Focus Points

At a macro level, SeneGence focused on six areas that guided initiatives from the start of the pandemic: company culture, the company's independent sales distributors, employees, operational procedures, product line selection and giving back to the community.

To that end, Rogers-Kante reported the company's individual departments are all on track with their respective annual projects, product

fulfillment has been in existing markets rather than expansion and donations of hand sanitizer produced by the company to first responders continue along with other assistance to community organizations.

"Surprising, but we should have known better, was how well our independent contractor field leaders corralled the sales force in each country and continued to work their businesses brilliantly mainly using tools provided for social media formats," the CEO said.

"Our distributors have been very creative in not only supporting one another, but also supporting and entertaining their customers virtually. The far-reaching effects from their efforts have proven to be a success during this pandemic. Although in the beginning, using these tools was first a challenge, they have turned out to be a benefit and opportunity for the company and our distributors as they have all grown and pushed themselves to learn more about the advantages of supplementing their incomes through social media marketing."

Top 10

SeneGence retained its top spot on this year's

list with the 10 largest firms remaining roughly the same from the prior year, although some shuffling did occur among the companies ranked fifth through 10th.

Orange-based IT services provider **CB Technologies Inc.** moved up one slot to the No. 5 space, on account of an 8.9% jump in 2019 sales to \$154 million. Auto dealer **Elmore Toyota** of Westminster also bumped up one spot to No. 6, despite a 4.6% decline in sales to \$115 million.

Others that moved up the list within the group of the 10 largest included No. 8 Irvine Department of Defense contractor **Global, a 1st Flagship Company** with a move up one space on a 1.4% increase in revenue to \$77 million, **Casco Contractors** of Irvine went from No. 13 to No. 9 with \$66 million in revenue and Cypress-based **Pacific Pioneer Insurance Group** made its way into the top 10 with revenue of \$62 million.

By the Numbers

2019's gains of 2% compare with 2018's list of 98 companies, generating \$4.8 billion in revenue. That equated to an 8.5% jump from the year prior. 2017's list of 103 companies notched a 5.7% gain in revenue to \$3.6 billion.

The group shrank as some companies fell off the list as their status of women-owned changed. The Business Journal requires businesses on the list to be at least 51% women owned, which is a metric used by the **Women's Business Enterprise National Council**.

Fourteen of the companies on this year's list reported declines in their 2019 revenue, 43 notched gains, two were flat and a dozen reflect Business Journal estimates. ■

THE LIST WOMEN-OWNED BUSINESSES



KELLY IRELAND

Owner and CEO
CB Technologies Inc. (CBT)



CYNTHIA E. MASON

Owner, CEO and President
Cynergy Professional Systems LLC



CELIN MILLER

Owner and President
GGG Demolition Inc.



LADEIRA POONIAN

Owner and Chairman
iBaseT



LIZABETH S. SLATER

Owner and CEO
Slater Builders Inc.



ROSEMARIE SMITH











Owner, CEO and President
Systems Source Inc.

THE LIST

WOMEN-OWNED BUSINESSES

► NEXT WEEK'S LIST OC's Wealthiest

RANKED BY REVENUE

Rank	Company Prev. Rank	Address	Company logo	Revenue for 12 months ended Dec. 31, 2019 (millions)	OC employees •yearly % change	Companywide employees •yearly % change	% owned by a woman or women Owner(s)	Company/product description	Year established	Top local official(s) •Title •Phone/fax	
1		SeneGence International 19651 Alter (1) Foothill Ranch 92610-2507 Website: senegence.com Email: info@senegence.com		\$1,000 ⁽¹⁾ NA	180 -10%	275 -8%	88% Joni Rogers-Kante	Direct sales company specializing in long-lasting, anti-aging color cosmetics and skincare products	1999	Joni R. Rogers-Kante founder/CEO (949) 521-6161	
2		In-N-Out Burger Inc. 4199 Campus Drive, ninth floor (2) Irvine 92612-8604 Website: in-n-out.com		\$957 ⁽²⁾ 3%	2,619 3%	29,557 3%	100% Lynsi Snyder	Restaurant chain operator	1948	Lynsi Snyder president (949) 509-6200/(949) 854-5369	
3		Mercedes-Benz of Laguna Niguel 1 Star Drive (3) Laguna Niguel 92677-4589 Website: mblaguna.com Email: pbolter@mblaguna.com		\$242.5 ⁽¹⁾ NA	250 ⁽¹⁾ NA	250 ⁽¹⁾ NA	100% ⁽¹⁾ Penny Spellens	Automotive dealership	1973	Penny Spellens/Pat Bolter owner/VP, general manager (949) 899-6281	
4		Systems Source Inc. 4685 MacArthur Court, Ste. 100 (4) Newport Beach 92660-8843 Website: systemsource.com Email: info@systemsourced.com		\$207.4 10%	104 7%	227 7%	100% Rosemarie Smith	Commercial interiors, furnishings, architectural products, and workplace management	1994	Rosemarie Smith CEO/president (949) 852-0920/(949) 852-0929	
5		CB Technologies Inc. (CBT) 770 The City Drive S., Ste. 5300 (6) Orange 92868-4929 Website: cbtechinc.com Email: cbtinfo@cbtechinc.com		\$154 9%	21 5%	49 7%	100% Kelly Ireland	IT services and solutions	2001	Kelly Ireland/Rob Schaeffer CEO/president (714) 573-7733/(714) 748-7752	

Abbreviations: NA: not applicable; NR: not ranked
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(1) Business Journal estimate
(2) Revenue obtained from Chicago-based Technomic

Researched by Meghan Kliever

Highlight provided for fee

► Continued on page 16



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Change Lives

Funds raised provide financial support, housing and basic needs to families with a critically-ill child through Irvine-based non-profit, Miracles for Kids.

www.360miracle.org

Miracles for KIDS

THE LIST

WOMEN-OWNED BUSINESSES

► NEXT WEEK'S LIST OC's Wealthiest

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6 (7)	Elmore Toyota 15300 Beach Blvd. Westminster 92683-6296 Website: elmoretoyota.com Email: shannon@elmoretoyota.com		\$115.1 -5%	74 -40%	74 -40%	55% Judy Elmore	Automotive dealership	1966	Judy Elmore president (714) 989-7336/(714) 379-6412	
7 (5)	Rand Technology 15225 Alton Parkway, Ste. 100 Irvine 92618-2351 Website: randtech.com Email: andrea.klein@randtech.com		\$89 -38%	38 -14%	130 -7%	100% Andrea Klein	Sourcing and supply chain solutions company; offerings include global component/hardware distribution, supply chain services, R2-certified ITAD asset recovery and sustainability, personal protective equipment (PPE) products	1992	Andrea Klein founder/CEO (949) 255-5700/(949) 585-2260	
8 (9)	Global, a 1st Flagship Company 2465 Campus Drive, Ste. 120 Irvine 92612-1502 Website: globalfirstflagship.com Email: global@flagship-global.com		\$77.5 1%	20 0%	485 1%	100% Sherri I. Bovino	Contractor to Department of Defense, Navy contracts	1964	Sherri I. Bovino CEO/president (949) 797-2001/(949) 797-2083	
9 (13)	Casco Contractors 9850 Irvine Center Drive Irvine 92618-4353 Website: cascocontractors.com Email: info@cascocontractors.com		\$66 9%	69 6%	69 6%	100% Cheryl Osborn	Design-build general contractor	2000	Cheryl Osborn founder/president (949) 679-6880/(949) 679-6890	
10 (11)	Pacific Pioneer Insurance Group 6363 Katella Ave. Cypress 90630-5205 Website: ucageneral.com/ppig Email: bcolburn@pacpioneer.com		\$62 -13%	51 -7%	54 -13%	100% Lin W. Lan	Insurance Group/Holding Company	1980	Lin W. Lan CEO (714) 228-7888/(714) 228-7855	
11 (NR)	Cynergy Professional Systems LLC 23187 La Cadena Drive, Ste. 102 Laguna Hills 92653-1481 Website: synergy.pro Email: info@synergy.pro		\$56 70%	5 0%	22 38%	95% Cynthia E. Mason	Value added reseller of products, communications, and IT equipment	2009	Cynthia E. Mason CEO/president (949) 340-0149	
12 (16)	Slater Builders Inc. 3100-B Pullman St. Costa Mesa 92626-4500 Website: slaterbuilders.com Email: mskelton@slaterbuilders.com		\$53.7 11%	38 -10%	38 -10%	100% Lizabeth S. Slater	General contractor	1993	Lizabeth S. Slater CEO (714) 434-4887/(714) 434-6173	
13 (14)	Friedas Inc. 4465 Corporate Center Drive Los Alamitos 90720-2561 Website: friedas.com Email: news.bureau@friedas.com		\$52 4%	16 -11%	63 -16%	100% Karen Caplan, Jackie Caplan Wiggins	Marketer and distributor of specialty produce	1962	Karen Caplan/Jackie Caplan Wiggins CEO, president/VP, COO (714) 826-6100/(714) 816-0273	
14 (15)	Teacher Created Materials 5301 Oceanus Drive Huntington Beach 92649-1030 Website: tcmpub.com Email: dmendoza@tcmpub.com		\$51 ⁽¹⁾ NA	90 -36%	140 -29%	100% Rachelle Cracchiolo, Corinne Burton, Deanne Mendoza	Educational publisher for grades pre-K through 12	1977	Rachelle Cracchiolo/Corinne Burton/Deanne Mendoza founder, CEO/co-owner, president/co-owner, VP, strategic development (714) 891-2273/(714) 230-7070	
14 (18)	Ware Disposal Inc. 1035 E. 4th St. Santa Ana 92701-4750 Website: waredisposal.com Email: jay@waredisposal.com		\$51 20%	182 35%	190 23%	52% Judith H. Ware, Ben M. Ware	Integrated solid waste management provider	1968	Judith H. Ware/Ben M. Ware CEO, president/VP (714) 664-0677/(714) 664-0696	
16 (17)	GGG Demolition Inc. 1130 W. Trenton Ave. Orange 92867-3536 Website: gggdemo.com Email: celin@gggdemo.com		\$48 4%	260 0%	260 0%	51% Celin Miller	Demolition, hazardous waste remediation contractor	2013	Celin Miller president (714) 699-9350/(714) 699-9283	
17 (19)	Galardi Group Inc. 7700 Irvine Center Drive, Ste. 550 Irvine 92618-3036 Website: wienerschnitzel.com Email: info@galardimail.com		\$41 ⁽¹⁾ NA	42 ⁽¹⁾ NA	54 ⁽¹⁾ NA	77% ⁽¹⁾ Cindy Galardi Culpepper	Wienerschnitzel, Tastee Freez, Hamburger Stand, franchisor	1961	Cindy Galardi Culpepper CEO (949) 892-2699	
18 (20)	Technical Maintenance Support Inc. 26845 Vista Terrace Lake Forest 92630-8117 Website: tmsprintsystems.com Email: info@tmsprintsystems.com		\$39.1 ⁽¹⁾ NA	33 ⁽¹⁾ NA	36 ⁽¹⁾ NA	51% ⁽¹⁾ Carol Manning, Everett Manning	Printing systems for point-of-purchase (POP) and point-of-sale (POS) corporate marketing	1986	Carol Manning/Everett Manning CEO, president/CFO (800) 783-7568/(949) 837-2305	
19 (21)	Burnham Benefits Insurance Services 2211 Michelson Drive, Ste. 1200 Irvine 92612-0304 Website: burnhambenefits.com Email: inquiries@burnhambenefits.com		\$38.7 8%	62 0%	116 18%	68% Kristen Allison, Melanie Thomas, Michael Michalski, Darin Gibson, Dan Exceen, Doug Ramsthal, Nooshin George, Steve Vilas, Ray Tunnell, Scott Aston	Employee benefits brokerage and consulting firm	1995	Kristen Allison CEO/president (949) 833-2983/(949) 833-9549	
20 (28)	Borbon Inc. 2560 W. Woodland Drive Anaheim 92801-2636 Website: borbon.net Email: info@borbon.net		\$36 24%	75 0%	225 29%	100% Cecilia Morales	Industrial painting contractor	1976	Cecilia Morales owner/treasurer (714) 994-0170/(714) 994-0641	

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⁽¹⁾ Business Journal estimate









Researched by Meghan Kiewer

THE LIST

WOMEN-OWNED BUSINESSES

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20 (24)	Linmarr Associates Inc. 8 Hammond, Ste. 108/109 Irvine 92618-1601 Website: linmarr.com Email: sales@linmarr.com		\$36 6%	20 0%	20 0%	52% Sharon Hoffman, Ken Hoffman	Sales of aircraft, military vehicle, electrical, industrial, and hardware to the U.S. Military	1984	Sharon Hoffman CEO (949) 215-5466/(949) 215-7787
22 (22)	All Direct Travel 19772 MacArthur Blvd., Ste. 150 Irvine 92612-2530 Website: alldirecttravel.com Email: team@alldirecttravel.com		\$35 ⁽¹⁾ NA	22 ⁽¹⁾ NA	35 ⁽¹⁾ NA	51% ⁽¹⁾ Judy Schuda, Jay Schuda	Full-service travel services	1996	Judy Schuda president (949) 474-8100/(949) 266-8146 
23 (25)	Workforce Solutions Group/HealthCare Talent 26090 Towne Centre Drive Lake Forest 92610-3441 Website: workforcesolutionsgroup.com; healthcaretalent.net Email: sburt@wsgcorp.com		\$32.1 ⁽¹⁾ NA	36 ⁽¹⁾ NA	64 ⁽¹⁾ NA	100% ⁽¹⁾ Pamela Jung	Human resources consulting, talent acquisition, vendor management, recruitment process outsourcing	2002	Pamela Jung/Stacy Burt founder, CEO/COO (949) 709-1883/(949) 588-6737 
24 (29)	Orange Courier Inc. 3731 W. Warner Ave. Santa Ana 92704-5218 Website: orangecourier.com Email: reception@mrorange.com		\$32 6%	355 -5%	375 0%	100% Evell Stanley	Delivery, trucking, warehousing and distribution, permit loads, heavy loads, hazmat, port, drayage	1988	Evell Stanley owner/president (714) 384-3600/(949) 975-0505
25 (27)	Saf-T-Co. Supply 1300 E. Normandy Place Santa Ana 92705-4138 Website: saftco.com Email: sales@saftco.com		\$31.2 0%	55 0%	55 0%	100% Patricia McDonald	Distributor of PVC and steel conduit for electrical, telephone and cable TV; manufacturer of specialty bridge hangers, PVC, steel fittings and bends	1987	Patricia McDonald/Robyn Dague/Aimee Guentert CEO/president/VP and general manager (714) 547-9975/(714) 547-2983 

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Keynote: L. Song Richardson, Dean and Chancellor's
Professor of Law at the UCI School of Law and leading
expert on the science of implicit bias

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Recent advocacy for social justice has compelled companies and leaders across the nation to step up their quest for meaningful diversity and inclusion in the workplace.

On the heels of last year's Voice for Girls forum focused on the role that unconscious bias plays in our own lives, as well as how it affects today's girls and women, we're bringing the extraordinary L. Song Richardson back to continue the important conversation on implicit bias in the workplace.

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Angels Baseball, First American, SoCalGas, U.S. Bank, gorjana

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THE LIST

WOMEN-OWNED BUSINESSES

► NEXT WEEK'S LIST *OC's Wealthiest*

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26 (26)	iBASEt 27442 Portola Parkway, Ste. 300 Foothill Ranch 92610-2822 Website: ibaset.com Email: inquiry@ibaset.com		\$28 8%	75 -17%	225 -7%	100% Ladeira Poonian	Provider of manufacturing, quality, and MRO solutions that enable digital continuity across the enterprise	1986	Ladeira Poonian chairman (949) 598-5200/(949) 598-2600	
27 (34)	Digital Peripheral Solutions Inc. 8015 E. Crystal Drive Anaheim 92807-2523 Website: q-see.com Email: priti@q-see.com		\$25 ⁽¹⁾ NA	18 ⁽¹⁾ NA	18 ⁽¹⁾ NA	100% ⁽¹⁾ Priti Sharma	Surveillance products, CCTV	2002	Priti Sharma CEO/president (714) 998-3440/(714) 998-3509	
28 (35)	CDC Designs 2915 Red Hill Ave., Ste. G201 Costa Mesa 92626-7948 Website: cdcdesigns.com Email: sarahb@cdcdesigns.com		\$24 ⁽¹⁾ NA	65 ⁽¹⁾ NA	65 ⁽¹⁾ NA	100% ⁽¹⁾ Julie A. Stark, Christie Pettus, Lisa Kells, Sarah Breen, Cassie Nguyen	Interior design firm	1981	Julie A. Stark partner, president of design (714) 641-4868/(714) 755-3501	
29 (33)	Freddie Georges Production Group 15362 Graham St. Huntington Beach 92649-1111 Website: fgpg.com Email: info@fgpg.com		\$23.5 -11%	27 -16%	41 -31%	100% Frédérique 'Freddie' Georges, Melanie Chomchavalit	Design, project management and fabrication of trade show exhibits, proprietary corporate events and marketing activations	2001	Frédérique 'Freddie' Georges/ Melanie Chomchavalit CEO, president/partner, CFO (714) 367-9260/(714) 367-9261	
30 (36)	Irvine Technology Corp. 2850 Redhill Ave., Ste. 230 Santa Ana 92705-5550 Website: irvinetechcorp.com Email: info@itccorp.com		\$22.5 ⁽¹⁾ NA	26 ⁽¹⁾ NA	27 ⁽¹⁾ NA	80% ⁽¹⁾ Nicole McMackin, Janet Thornby	Provider of technology and staffing solutions for IT, security, engineering and interactive design	2000	Nicole McMackin CEO (866) 322-4482/(714) 434-8869	
31 (38)	Walsworth 1 City Blvd. W., fifth floor Orange 92868-3621 Website: wfbm.com Email: marketing@wfbm.com		\$22 ⁽¹⁾ NA	64 -2%	114 ⁽¹⁾ NA	54% ⁽¹⁾ Mary Watson Fisher, Ingrid Campagne, Dee Cohen Katz, Lisa Rice	Law firm	1997	Dee Cohen Katz managing partner (714) 634-2522/(714) 634-0686	
32 (45)	Advanced Cleanroom Microclean 3250 S. Susan St., Ste. A Santa Ana 92704-6807 Website: advancedcleanroom.com Email: sales@advancedcleanroom.com		\$22 22%	60 0%	500 11%	100% Janet Ford	Cleanroom facility services, certification and test	1882	Janet Ford founder/CEO (714) 662-4442	
33 (93)	Aireps Inc. 1529 N. Harmony Circle Anaheim 92807-6003 Website: isellair.com Email: info@isellair.com		\$20.8 274%	10 0%	10 0%	100% Sheri Chaffin Weir	Stocking distributor of military and commercial aerospace parts along with a small machine shop for obsolete and "hard-to-find" parts	2000	Sheri Chaffin Weir CEO (714) 777-9850/(714) 777-9860	
34 (40)	Irvine Electronics Inc. 1601 Alton Parkway, Ste. A Irvine 92606-4801 Website: irvine-electronics.com Email: info@irvine-electronics.com		\$20 ⁽¹⁾ NA	117 ⁽¹⁾ NA	117 ⁽¹⁾ NA	100% ⁽¹⁾ Jane Zerounian	Contract electronics manufacturer	1992	Jane Zerounian founder/owner/president (949) 250-0315/(949) 250-0318	
35 (37)	Wright, Finlay & Zak LLP 4665 MacArthur Court, Ste. 200 Newport Beach 92660-1811 Website: wrightlegal.net Email: rwright@wrightlegal.net		\$19.8 -12%	58 -26%	91 -17%	51% Robin Wright, Robert Finlay, Gwen Ribar	Law firm for real estate, business and consumer finance legal services, both litigation and transactional	2002	Robin Wright managing partner (949) 477-5050/(949) 608-9142	
36 (43)	Absolute Exhibits Inc. 1382 Valencia Ave., Ste. H Tustin 92780-6472 Website: absoluteexhibits.com Email: info@absoluteexhibits.com		\$19.5 3%	40 -11%	165 -2%	66% Jan Koren, Todd Koren	Design and fabrication of custom exhibits for domestic and international trade shows, corporate showrooms and museums	2000	Jan Koren/Todd Koren president/CEO (714) 685-2800/(714) 685-2899	
37 (44)	Information Management Resources Inc. 85 Argonaut, Ste. 200 Aliso Viejo 92656-4105 Website: imri.com; cytellix.com Email: info@imri.com		\$16.5 -9%	23 5%	77 10%	100% Martha V. Daniel	Cybersecurity, technology, program management, and engineering services	1992	Martha V. Daniel/Maronya Moultrie/Brenda Taylor/Brian Berger CEO, president/COO/CTO/ executive VP, Cytellix (949) 215-8889/(949) 215-8890	
38 (48)	AeroFlite Enterprises Inc. 261 Gemini Ave. Brea 92821-3704 Website: aeroflite.com Email: sales@aeroflite.com		\$16 ⁽¹⁾ NA	47 ⁽¹⁾ NA	49 ⁽¹⁾ NA	100% ⁽¹⁾ Lesley A. Hall	Designer, distributor of aerospace electronic components	1977	Lesley A. Hall CEO/president (714) 773-4251/(714) 773-4973	
38 (52)	Avatar Partners 7491 Talbert Ave. Huntington Beach 92648-1212 Website: avatarpartners.com Email: info@avatarpartners.com		\$16 7%	33 3%	44 5%	90% Marlo Brooke	Augmented and mixed-reality and virtual workforce solutions for military, construction, vehicles, medical, manufacturing, oil and gas	2003	Marlo Brooke founder/CEO (714) 969-0573/(714) 841-1300	
40 (62)	CDCE Inc. 22641 Old Canal Road Yorba Linda 92887-4601 Website: cdce.com Email: bsolomon@cdce.com		\$15.7 31%	10 0%	26 0%	54% Carrie Solomon, Brian Solomon	Sales, integration, service of mobile computers and routers	1984	Carrie Solomon president (714) 282-8881	

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41 (47)	Pacific Design Directions Inc. 8171 E. Kaiser Blvd. Anaheim 92808-2214 Website: pdd.pacdesign.com Email: sstoneburner@pacdesign.com		\$15.1 -14%	16 0%	30 -14%	97% Susan S. Stoneburner, Kristen Stolle, Reed Stoneburner	Design-build tenant improvements and electrical ground up and TI construction	1979	Susan S. Stoneburner founder/president (714) 685-7733/(714) 685-7799	
42 (50)	ACR Builders Inc. 23372 Madero, Ste. E Mission Viejo 92691-2789 Website: acrbuilder.com Email: info@acrbuilder.com		\$14.9 -5%	10 0%	10 0%	51% Michele Richardson, Steven Richardson	Commercial general contractor, tenant improvements, retail construction, design-build firm	2010	Michele Richardson CEO (949) 713-3266/(949) 713-3267	
43 (62)	Symbolic Displays Inc. 1917 St. Andrew Place E. Santa Ana 92705-5143 Website: symbolicdisplays.com Email: info@symbolicdisplays.com		\$14.1 18%	75 0%	75 0%	100% Candy Suits	Aerospace components	1988	Candy Suits CEO (714) 258-2811/(714) 258-2810	
44 (67)	JWilliams Staffing Inc. 18022 Cowan, Ste. 105 Irvine 92614-6806 Website: jwilliamsstaffing.com Email: info@jwilliamsstaffing.com		\$14.1 20%	34 -62%	246 -62%	100% JoAnne Williams	Real estate staffing agency	2003	JoAnne Williams founder/CEO (949) 250-1923/(949) 250-1952	
45 (78)	Cal Pac Sheet Metal Inc./OC Metals Inc. 2720 S. Main St., Ste. B Santa Ana 92707-3404 Website: calpacsheetmetal.com Email: info@calpacsheetmetal.com		\$14 63%	51 -36%	51 -36%	51% Mari Kurtz	Architectural sheet metal contracting	1994	Mari Kurtz president (714) 979-2733/(714) 540-4699	
46 (75)	Meg Technologies Inc. 15381 Assembly Lane Huntington Beach 92649-1327 Website: mtifast.com		\$13.7 ⁽¹⁾ NA	6 0%	18 0%	60% Tammy A. Buck, Gordon Benzen	Distributor of aerospace fasteners	1981	Tammy A. Buck CEO/president (714) 893-3050/(714) 893-3404	
47 (58)	Meyer Coatings Inc. dba Meyer Construction Services 1927 N. Glassell St. Orange 92865-4313 Website: meyerconstructionservices.com Email: dmeyer@meyercoatings.com		\$13.5 4%	24 50%	94 -16%	51% Diana Meyer, Scott D. Meyer	Commercial construction contractor specializing in steel stud framing, doors, drywall, plaster, and finishes from acoustic ceilings to coatings and wallcoverings and includes a commercial cleaning division	2001	Diana Meyer CEO (800) 887-8220	
48 (48)	Crane Rental Service Inc. 1901 W. Collins Ave. Orange 92867-5426 Website: cranerentalservice.com Email: staci@cranerentalservice.com; cathy@cranerentalservice.com		\$13 -13%	48 20%	48 NA	75% Lori Hunter, Cathy Greinke, Kim Beaudette, Gregory Foster	Hydraulic and rough terrain cranes ranging from 25 ton-450 ton operated and maintained, some bare rentals, trucking and rigging upon request	1965	Cathy Greinke/Lori Hunter/Greg Foster/Kim Beaudette president/secretary, treasurer/VP/marketing (714) 997-3100/(714) 997-1330	
48 (52)	Kaygen Inc. 15420 Laguna Canyon Road, Ste. 270 Irvine 92618-2122 Website: kaygen.com Email: info@kaygen.com		\$13 0%	10 25%	150 0%	51% Rashmi Chaturvedi, Anshul Chaturvedi	Enterprise information management specialized in data driven solutions such as data strategy and governance, data quality, business intelligence and artificial intelligence	2003	Rashmi Chaturvedi president (949) 203-5100/(949) 861-6500	
50 (61)	NUCO Logistics Inc. 500 S. Kraemer Blvd., Ste. 307 Brea 92821-6772 Website: nucologistics.com Email: faridt@nucologistics.com		\$12.9 6%	15 15%	18 13%	90% Noushin Shamsili, Farid Tahvildari, Shirin Babak	Domestic trucking and shipment of chemical products	2008	Noushin Shamsili president (562) 435-7800/(562) 435-7833	
51 (68)	H. Hendy Associates 4770 Campus Drive, Ste. 100 Newport Beach 92660-1833 Website: hhendy.com Email: concierge@hhendy.com		\$12.1 15%	48 0%	48 0%	100% Heidi Hendy, Jennifer Walton, Felicia Hyde	Commercial interior design firm, architectural services	1980	Heidi Hendy managing principal (949) 851-3080/(949) 851-0807	
52 (NR)	M & R Engineering 227 E. Meats Ave. Orange 92865-3311 Website: m-reng.com Email: natalia@m-reng.com		\$11.8 12%	67 -4%	67 -4%	100% Natalia Sephton	Precision machined metal and plastic components	1973	Natalia Sephton CEO/president (714) 991-8480/(714) 991-9760	
53 (65)	MSH Construction Co. 15301 Connector Lane Huntington Beach 92649-1119 Website: mshconstruction.com Email: lmoss@mshconstruction.com		\$11.6 9%	16 -16%	16 -16%	57% Lisa Moss, Walter Moss	Commercial general contractor	2003	Lisa Moss/Walter Moss president, CFO/VP (714) 899-9509/(714) 899-9510	
54 (62)	K-V Engineering Inc. 2411 W. First St. Santa Ana 92703-3509 Website: kvengineering.com Email: info@kvengineering.com		\$10.9 -9%	52 -13%	58 -3%	52% Christie Vu	Manufacturing company that specializes in CNC 3/4/5/6 axis machining, sheet metal fabrication and assembly	1984	Christie Vu CEO/president (714) 229-9977/(714) 229-9997	
54 (72)	TLD Law 2010 Main St., Ste. 1000 Irvine 92614-7229 Website: tldlaw.com Email: losborne@tldlaw.com		\$10.9 9%	23 -8%	46 -8%	63% Shannon M. Jenkins, Monica Goel, Jennifer Sawday, Jennifer Lumsdaine, Brooke Pollard, Mark Doyle, Daniel Gold, Roy Jimenez	Law firm	1961	Shannon M. Jenkins partner (949) 756-0684/(866) 298-9254	

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top official listed.

⁽¹⁾ Business Journal estimate

Researched by Meghan Kilewer

Highlight provided for fee

► Continued on page 20

THE LIST

WOMEN-OWNED BUSINESSES

► NEXT WEEK'S LIST *OC's Wealthiest*

► From page 19

RANKED BY REVENUE

Rank Prev. Rank	Company Address	Company logo	Revenue for 12 months ended Dec. 31, 2019 (millions) •yearly % change	OC employees •yearly % change	Companywide employees •yearly % change	% owned by a woman or women Owner(s)	Company/product description	Year established	Top local official(s) •Title •Phone/fax	
56 (70)	HB Staffing 2120 Main St., Ste. 250 Huntington Beach 92648-6444 Website: hbstaffing.com Email: cvee@hbstaffing.com		\$10.7 5%	18 6%	18 6%	100% Cathy Volpe	Staffing agency	2000	Cathy Volpe president (714) 960-2800/(714) 960-6563	
57 (72)	Hale Glass Inc. 1910 Estelle Lane Placentia 92670-6700 Website: haleglass.com Email: gloria@haleglass.com		\$10.2 24%	30 -25%	30 -25%	51% Gloria Hale, Brian Hale	Commercial glass contractors	1978	Gloria Hale CEO/president (714) 572-5076/(714) 572-5076	
58 (54)	Gold PR Social Media 9970 Irvine Center Drive, Ste. 100 Irvine 92618-4357 Website: goldpr.com Email: info@goldpr.com		\$10 -30%	11 -31%	20 -23%	100% Shari Gold	Public relations, social and digital media marketing	2001	Shari Gold CEO (949) 743-3911/(951) 257-0321	
59 (71)	The Shop @ Showready 15362 Graham St. Huntington Beach 92649-1111 Website: showready.com Email: info@showready.com		\$9.9 -1%	22 -35%	30 -48%	100% Frédérique 'Freddie' Georges, Melanie Chomchavalit	Custom fabrication, engineering, carpentry metal work, scenic element design for trade show exhibits, corporate events and activations	2001	Frédérique 'Freddie' Georges/ Melanie Chomchavalit CEO/partner, CFO (714) 367-9265/(714) 367-9266	
60 (66)	Universal Flooring Systems Inc. 15573 Commerce Lane Huntington Beach 92649-1601 Website: universalflooring.com Email: info@universalflooring.com		\$9.6 7%	20 0%	20 0%	100% Wendy Bastien	Commercial flooring subcontractor	1984	Wendy Bastien CEO (714) 373-1136/(714) 373-1165	
61 (80)	Skyco Shading Systems Inc. 3411 W. Fordham Ave. Santa Ana 92704-4422 Website: skycoshade.com Email: sandee@skycoshade.com		\$8.2 5%	25 -11%	26 -21%	100% Sandra K. Young	Custom motorized and manual window covering systems manufacturer, outdoor patio structures and coverings	1994	Sandra K. Young president (800) 777-5926/(714) 708-3053	
62 (81)	Manna Kadar Beauty 16 Technology Drive, Ste. 102 Irvine 92618-2323 Website: mannakadarcosmetics.com Email: manna@mannakadarbeauty.com		\$8 14%	11 0%	12 0%	100% Manna Kadar	Beauty products: cosmetics, bath and body, men's, pet, natural products	2012	Manna Kadar founder/CEO (949) 679-4075/(949) 679-4075	
63 (84)	Brandtailors 1501 Quail St., Ste. 210 Newport Beach 92660-2740 Website: brandtailors.com Email: info@brandtailors.com		\$7.4 14%	21 11%	19 0%	100% Cheril Hendry	Marketing and advertising firm	1990	Cheril Hendry CEO (949) 442-0500/(949) 271-5316	
64 (91)	NPI Services Inc. 1580 Corporate Drive, Ste. 124 Costa Mesa 92626-1460 Website: npiservices.com Email: sales@npiservices.com		\$7.3 28%	17 13%	17 13%	100% Judy Greenspon	Electronics manufacturing services company for the aerospace, medical and industrial telecommunications industries	1998	Judy Greenspon founder/CEO (714) 850-0550/(714) 850-1513	
65 (88)	Idea Hall 611 Anton Blvd., Ste. 140 Costa Mesa 92626-7005 Website: ideahall.com Email: rebecca@ideahall.com		\$7.2 29%	20 -23%	22 -21%	100% Rebecca Hall	Integrated branding, marketing and public relations agency	2003	Rebecca Hall CEO/president (714) 436-0855/(714) 263-8772	
66 (92)	C3 Tech 1536 E. Warner Ave. Santa Ana 92705-5474 Website: c3tech.com Email: info@c3tech.com		\$6.5 16%	28 -7%	28 -7%	51% Tricia Sanchez	Business level electronic products, IT services	1994	Tricia Sanchez/Tony Sanchez principal/president (714) 689-1700/(844) 514-0219	
67 (87)	Air Flow Mechanical Inc. 5120 E. La Palma Ave., Ste. 203 Anaheim 92807-2091 Website: airflowmech.com Email: info@airflowmech.com		\$6.3 -60%	21 0%	21 0%	100% Jennie Schuster	HVAC contractor	1974	Jennie Schuster CEO/president (714) 463-4596/(714) 463-4719	
68 (85)	Spa Gregorie's 200 Newport Center Drive, Ste. 111 Newport Beach 92660-7501 Website: spagregories.com Email: angela@spagregories.com		\$6.3 0%	55 175%	55 -21%	72% Angela Cortright, Chuck Cortright, Scott Duncan	Spa and wellness facilities	1998	Angela Cortright principal/president (949) 644-6672/(949) 644-6323	
69 (83)	Alliance Resource Group 2525 Main St., Ste. 440 Irvine 92614-6681 Website: allianceresourcegroup.com Email: info@allianceresourcegroup.com		\$6.1 -10%	48 26%	48 26%	100% Jennifer Hannigan	Executive search and temporary staffing firm	2003	Jennifer Hannigan founder/CEO (949) 250-1600/(949) 250-1180	
70 (97)	BioMedGPS LLC/SmartTRAK 3943 Irvine Blvd., Ste. 150 Irvine 92602-2400 Website: smarttrak.com Email: sharon@biomedgps.com		\$5.7 10%	5 67%	20 33%	100% Sharon O'Reilly	Business intelligence solution that networks an organization with real- time market data and analysis for use by life science corporations to increase proficiency, improve productivity and reduce cost	2010	Sharon O'Reilly founder/CEO/president (949) 559-5511/(949) 717-0083	

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Researched by Meghan Kiewer