

Employment at Telecommunications Firms Drops 3%

Verizon, T-Mobile Top List; Mobilitie Dips to No. 8

By KEVIN COSTELLOE

Employee headcount for the area's 18 largest wireless and other telecommunications companies dropped 3% this year to 6,881, based on the Business Journal annual list.

New Jersey-based **Verizon Communications Inc.** and **T-Mobile** of Bellevue, Wash., held the top spots with an estimated 1,600 and a reported 1,314 workers, respectively, in their local offices. The two companies swapped the top slots from last year's ranking as T-Mobile employee count fell 20%.

AT&T Communications of Dallas, **Charter Communications Inc.** of Stamford, Conn., and **Cox Communications Inc.** of Atlanta were steady in third, fourth place and fifth places, respectively.

The highest-ranking local company was Costa Mesa-based **Ultra Mobile**, which moved up two places to No. 7, as its headcount rose 37% to 205. Ultra Mobile sells prepaid cell phone plans with unlimited nationwide talk and global text with free international calling to 80+ countries on the T-Mobile network.

Aussies Calling

Mobilitie, the privately held telecommunications infrastructure giant founded by **Gary**



Mobilitie's 5G projects include T-Mobile Arena in Las Vegas

Jabara, is passing into Australia hands as the company holds its own in the latest rankings of top local companies in the sector.

Newport Beach-based **Mobilitie** slipped only slightly to No. 8 on the list, based on employee numbers, as its OC headcount was estimated at 200.

Sydney-based **BAI Communications** said in June it had reached agreement to buy **Mobilitie** for a price reportedly close to \$1.7 bil-

lion.

Before press time, a BAI spokesman cited an earlier statement that "the transaction is subject to customary regulatory clearances and is expected to close in the third quarter of this year."

"This guidance still stands," the spokesman said on Aug. 17.

Mobilitie's infrastructure offerings enable wireless coverage in a variety of settings,

ranging from stadiums to casinos as telecommunications companies increasingly focus on super-fast 5G wireless technology.

The company's projects include public transit systems in the San Francisco Bay Area and Seattle, the **National September 11 Memorial and Museum** in New York, **Staples Center** and **L.A. Live** in Los Angeles, and the **T-Mobile Arena** in Las Vegas.

Notables

■ No. 6 **Crown Castle USA**, which is trying to crack the OC market for cellular phone towers, boosted its headcount by 27% to 271.

■ Irvine-based **Infinite Electronics**, a global supplier of telecom components led by Chief Executive and President **Penny Cotner**, moved up two slots to No. 9 as its headcount went from 143 last year to 150 currently. Infinite said in March it had been acquired by **Warburg Pincus** from **Genstar Capital**. Terms of the transaction were undisclosed.

■ Irvine-based **CalAmp Corp.** (Nasdaq: CAMP) jumped two notches to No. 11, as its headcount nudged up from 110 last year to 114 currently. CalAmp also is tallied on the list of OC software companies, where it rose one notch to No. 21.

Jeff Gardner, the chief executive of the vehicle tracking and management company, told the Business Journal on July 22 that he sees business conditions continuing to improve as the global semiconductor shortage eases.

"We're seeing a recovery, certainly," Gardner said. "I think the supply chain issues will get better as we get later in the year." ■

THE LIST TELECOMMUNICATIONS & WIRELESS COS.



PENNY COTNER
CEO and President
Infinite Electronics Inc.



JODI DUVA
VP, Cox Business
Cox Communications Inc.



JEFF GARDNER
CEO and President
CalAmp Corp.



DAVID GLICKMAN
CEO
Ultra Mobile



















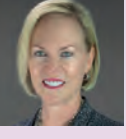







DAN SCHWEIZER
Government Affairs Director
Crown Castle USA



SAM SINDHA
Senior VP, Consumer Markets, West Region
T-Mobile USA Inc.

THE LIST TELECOMMUNICATIONS & WIRELESS COS. ▶ NEXT WEEK'S LISTS Architecture Firms, Engineering Firms

RANKED BY NUMBER OF OC EMPLOYEES

Rank	Company •Address Rank	Company logo	OC employees •yearly % change	Partial list of brands sold/serviced	Partial list of products/services offered	Corporate headquarters	Top local official(s) •Title •Phone/fax	
1 (2)	Verizon Communications Inc. 15505 Sand Canyon Ave. Irvine 92618-3114 Website: verizon.com		1,600 ⁽¹⁾ NA	Samsung, Google, Motorola, LG, Apple	4G and 5G wireless technology; broadband and fiber; video and advertising; IoT; managed security	Basking Ridge, N.J.	Jonathan LeCompte senior VP/president, west area (949) 286-7000	
2 (1)	T-Mobile USA Inc. 6591 Irvine Center Drive, Ste. 100 Irvine 92618-2130 Website: t-mobile.com		1,314 -20%	T-Mobile, Apple, Samsung, OnePlus, Cat, Google, Motorola, Alcatel, Timex, Inseego, Franklin, Moxee, Anker, Beats, Belkin, Braven, Case-Mate, Gear4, GoTo, Harman Kardon, iOttie, Jabra, JBL, JLab, Laut, LG, Lifeproof, Marshall, Microsoft, mophie, Native Union, Nite Ize, OtterBox, PopSockets, Razer, SanDisk, SCOSCHE, Simple, Skullcandy, Sonix, Speck, Spigen, Tech21, Ubio Labs, Ultimate Ears, ZAGG	Smartphones, tablets, smartwatches, wireless, audio, smart home, accessories, 4G LTE, 5G	Bellevue, Wash.	Sam Sindha Tracy Nolan senior VP, consumer markets, West Region senior VP, consumer group (800) 937-8997	
3 (3)	AT&T Communications LLC 1452 Edinger Ave. Tustin 92780-6246 Website: att.com		1,150 ⁽¹⁾ NA	AT&T, AT&T Fiber, AT&T U-Verse, DirecTV, Apple, Samsung, LG	Wireless, home and business phone service, digital TV, internet	Dallas	Adrian Quintanilla VP/general manager, Southern California (800) 331-0500	
4 (4)	Charter Communications Inc. 6021 Katella Ave., Ste. 100 Cypress 90630-5250 Website: spectrum.com		850 ⁽¹⁾ NA	Spectrum	Spectrum Internet, Spectrum TV, Spectrum Mobile, Spectrum Voice, Spectrum Networks	Stamford, Conn.	Deborah Picciolo senior VP, operations, West Region (714) 880-4798	
5 (5)	Cox Communications Inc. 27121 Towne Centre Drive, Ste. 200 Foothill Ranch 92610-2825 Website: cox.com		511 0%	Cox Communications, Cox Business, Cox Media, Cox Enterprises, Cox Business Security Solutions, Managed Cloud Services	Panoramic Wi-Fi, GigaBLAST, Connect2Compete, video (Contour), home automation and security (Cox Homelife), Panoramic Wi-Fi, digital phone, small/midsized/large business solutions, web hosting, Wi-Fi solutions, Ethernet	Atlanta	Jodi Duva VP, Cox Business (949) 240-1212	
6 (6)	Crown Castle USA 200 Spectrum Center Drive, Ste. 1700-1900 Irvine 92618-5008 Website: crowncastle.com Email: tim.brown@crowncastle.com		271 27%	would not disclose	Towers, small cells, and fiber	Houston	Dan Schweizer government affairs director (949) 306-6602	
7 (9)	Ultra Mobile 1550 Scenic Ave., Ste. 100 Costa Mesa 92626-1420 Website: ultramobile.com Email: info@ultra.me		205 37%	Ultra Mobile	Mobile, international communications, 4G data, IoT	Costa Mesa	David Glickman CEO (888) 777-0446	
8 (7)	Mobilitie LLC 660 Newport Center Drive, Ste. 200 Newport Beach 92660-6403 Website: mobilitie.com Email: solutions@mobilitie.com		200 ⁽¹⁾ NA	would not disclose	Wireless infrastructure	Newport Beach	Gary Jabara/Christos Karmis founder, chairman/CEO, president (877) 999-7070	
9 (11)	Infinite Electronics Inc. 17792 Fitch Irvine 92614-6020 Website: infiniteelectronics.com Email: cc@infiniteelectronics.com		150 5%	Pasternack, Fairview Microwave, L-com, MilesTek, Aiconics, KP Performance Antennas, PolyPhaser, Transtector Systems, RadioWaves, Integrated Network Cable, ShowMeCables, Integra Optics, INC-Installs	Wired and wireless connectivity products, radio-frequency and microwave components	Irvine	Penny Cotner CEO/president (949) 261-1920/(949) 261-7451	
9 (9)	TPx Communications 72 Corporate Park Irvine 92606-5147 Website: tpx.com Email: mmair@tpx.com		150 ⁽¹⁾ NA	TPx Communications	UCx Unified Communications, SIP trunking, hybrid SIP trunking, MSx managed IT services (SD-WAN, endpoints, firewalls, data center, Office 365, backups), managed connectivity (MPLS/internet)	Austin	Paul Wright direct sales manager (949) 777-7294/(949) 777-7037	
11 (13)	CalAmp Corp. 15635 Alton Parkway, Ste. 250 Irvine 92618-7328 Website: calamp.com		114 4%	CalAmp, LoJack, Synovia Solutions, Tracker, LoJack Italia, LoJack Mexicana, LoJack Espana	CalAmp iOn, CalAmp Telematics Cloud, iOn Vision, iOn Tags, SC iOn, Here Comes The Bus, LoJack Stolen Vehicle Recovery, LoJack Connect, Smart Dealer, CrashBoxx	Irvine	Jeff Gardner CEO/president (949) 600-5600/(805) 856-3857	
12 (12)	TCL Communication Technology Holdings Ltd. 25 Edelman, Ste. 200 Irvine 92618-4359 Website: tcl.com/us/en/		85 ⁽¹⁾ NA	TCT Mobile, Alcatel Mobile	Mobile phones, LTE tablet, smartphones, internet devices, phone accessories, headphones	Shenzhen, China	Eric Anderson senior VP/general manager, TCT Mobile Inc. North America (949) 892-2990	
13 (7)	D-Link Systems 14420 Myford Road, Ste. 100 Irvine 92606-1019 Website: us.dlink.com Email: sales@dlink.com		72 -4%	D-Link Systems	Home security, home automation, consumer and enterprise networking products	Taipei, Taiwan	William Brown regional president/chief information security officer (714) 885-6000	

Abbreviations: NA: not applicable; NR: not ranked
 Note: To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Unless otherwise noted, the information on this list was provided by the companies themselves. List may not be reprinted without permission of the editor. Photos show the first top official listed.
⁽¹⁾ Business Journal estimate






Researched by Meghan Kliever

THE LIST TELECOMMUNICATIONS & WIRELESS COS.

► **NEXT WEEK'S LISTS**
Architecture Firms, Engineering Firms

► From page 33

RANKED BY NUMBER OF OC EMPLOYEES

Rank	Company	OC employees	Partial list of brands sold/serviced	Partial list of products/services offered	Corporate headquarters	Top local official(s)	
Prev. Rank	•Address	•yearly % change				•Title •Phone/fax	
	Company logo						
14 (15)	Lumen Technologies Inc. ⁽²⁾ 19000 Macarthur Blvd., Ste. 400 Irvine 92612-1442 Website: lumen.com	50 NA	Cisco, HPE, Aruba, Palo Alto Networks, Fortinet, AWS, Microsoft, Avaya, SAP	Provides hybrid networking, cloud connectivity, and security solutions through global fiber network	Monroe, La.	Alison Greenwood VP/general manager (318) 388-9000	
15 (16)	Blue Violet Networks 17815 Newhope St., Ste. M Fountain Valley 92708-5426 Website: bluevioletnetworks.com Email: sales@bluevioletnetworks.com	45 10%	Voip systems, Avigilon video security and access control	Voice, data, video, surveillance, access control, industrial automation	Fountain Valley	John Paul CEO (714) 754-4000/(714) 540-1900	
16 (14)	Horizon Communications Technologies 13700 Alton Parkway, Ste. 154-278 Irvine 92618-1617 Website: horizon-com.com Email: ndegraw@horizon-com.com	40 -33%	Cisco, Extreme Networks, Fortinet, Commscope, Berk-Tec, Ericsson, Leviton	Building automation, privacy compliance, 5G, IoT, network design, installation and maintenance; wireless (Wi-Fi, small cell, DAS); riser management, horizontal cabling, fiber install	Irvine	Nicolle DeGraw owner (949) 398-3000	
16 (17)	Zayo Group LLC 17222 Von Karman Ave. Irvine 92614-6202 Website: zayo.com Email: aj.moul@zayo.com	40 0%	Zayo	Dark fiber, IP, wavelength, ethernet, DDoS/ security, CloudLink, SD-WAN, live video/ broadcast	Boulder, Colo.	A.J. Moul head of sales, media, content and commerce (858) 345-9296	
18 (NR)	Method Technologies Inc. 10805 Holder St., Ste.100 Cypress 90630-5145 Website: mtinc.net Email: solutions@mtinc.net	34 17%	Jive, AT&T, Spectrum, Cox Communications, CenturyLink, Comcast, Frontier Communications, Yealink	Carrier services (phone and internet bill analysis), voice and data cabling, telephone systems and VoIP, phone system migrations and installations, carrier migrations and installations, managed IT services, surveillance systems, website design and hosting, colocation and off-site backup solutions	Cypress	Aaron Tuomala CEO (844) 463-8463/(714) 733-6301	

Abbreviations: NA: not applicable; NR: not ranked

Note: To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Unless otherwise noted, the information on this list was provided by the companies themselves. List may not be reprinted without permission of the editor. Photos show the first

top official listed.

⁽²⁾ Previously listed as CenturyLink Inc.

Researched by Meghan Kliever