

# CAIN GROUP



3612 COURTSIDE | HUNTINGTON HARBOUR  
PRICE UPON REQUEST



12 TASMAN SEA | CRYSTAL COVE  
\$6,695,000



18 ARCHIPELAGO | CRYSTAL COVE  
\$6,498,000



620 SEAWARD | CORONA DEL MAR  
\$5,998,000



9 OBSERVATORY | NEWPORT COAST  
\$2,798,000

CAINGROUP.COM



**JOHN CAIN**  
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Pacific

**Sotheby's**  
INTERNATIONAL REALTY





Staying apart to prevail together

301 CARNATION AVENUE  
Corona del Mar | \$16,995,000

[valiaOC.com](http://valiaOC.com) DRE# 01911636





**1 COLLINS ISLAND**  
Newport Beach | \$9,995,000  
1CollinsIsland.com



**224 20TH STREET**  
Newport Beach | \$8,900,000  
224-20thStreet.com



**1707 EAST BAY AVENUE**  
Newport Beach | \$7,850,000  
1707EBay.com



**35351 BEACH ROAD**  
Dana Point | \$7,398,000  
35351BeachRoad.com



**311 NARCISSUS AVENUE**  
Corona del Mar | \$6,995,000  
311Narcissus.com



**22 BAY ISLAND**  
Newport Beach | \$6,195,000  
22BaysIsland.com



**7406 WEST OCEANFRONT | \$5,395,000**  
**7404 WEST OCEANFRONT | \$5,195,000**  
Newport Beach



**35155 BEACH ROAD**  
Dana Point | \$4,750,000  
35155BeachRd.com



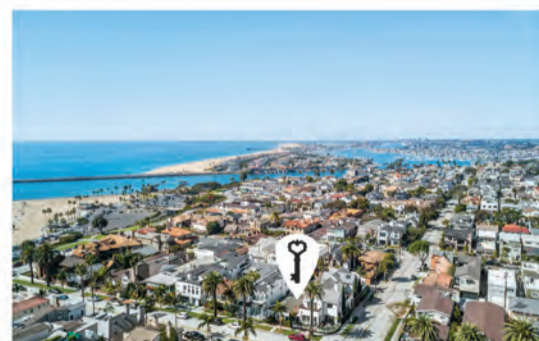
**1115 WHITE SAILS WAY**  
Corona del Mar | \$4,649,000  
1115WhiteSails.com



**810 KINGS ROAD**  
Newport Beach | \$3,995,000  
810KingsRoad.com



**226 MARGUERITE AVENUE**  
Corona del Mar | \$3,295,000  
226Marguerite.com



**225 MARGUERITE AVENUE**  
Corona del Mar | \$2,550,000  
225Marguerite.com



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**10252 SUNRISE LANE**  
North Tustin | \$19,900,000



**60 GOLDEN EAGLE**  
Irvine | \$19,000,000



**675 CLIFF DRIVE**  
Laguna Beach | \$8,875,000 or \$30,000/Mo.



**37 CAPE ANDOVER**  
Newport Beach | \$4,525,000



**32242 SEA ISLAND DROVE**  
Dana Point | \$3,399,000



**26 VIA CORSICA**  
Dana Point | \$3,195,000



**489 ALTA VISTA WAY**  
Laguna Beach | \$2,995,000



# VILLA

LEO GOLDSCHWARTZ

## OPPORTUNITIES FOR BUYERS AND SELLERS DESPITE COVID-19 PANDEMIC



I am Leo Goldschwartz, and over the past 18 years, I have built my entire business by helping clients through all types of markets achieve their financial goals, whether on the sale or purchase of their most coveted assets.

As the COVID-19 pandemic causes inventory shrinkage, both home buyers and sellers stand on the sidelines. To help my clients seize the current opportunities and navigate through these unprecedented times, I'm excited to announce my new strategic partnership with Revive.

Revive offers a creative solution that empowers me to ensure your home makes the best first impression with ZERO out-of-pocket expenses. This includes pre-sale home improvements, renovations, staging, landscaping, and temporary relocation for the duration of this work. You won't have to put up a single dollar until the home is sold. And all this is with no additional interest or fees.

*Here's what I'm telling my clients who were/are thinking to go on the market:*

**Focus on First Impressions:** As both home buyers and sellers place a greater emphasis on

safety, you can expect fewer in person showings and a greater reliance on pictures and video.

**Take Advantage of the Next Several Months:**

This is a time where most sellers who had planned to go on the market will sit and do nothing. When things start to return to normalcy, there will then be a run on people wanting to enter the market.

**Get Ready to Be Ready:** When things do start to return, you want to have everything lined up for your property to be high-value and competitive.

If you decide to wait for the green light to prepare your home for the market, buyers eager to find move-in ready homes will pass you up.

**Conserve Cash:** This is everyone's focus right now and the reason most sellers will do nothing.

That's why I'm helping my clients take advantage of this time, get ready, and conserve cash simultaneously.



**8 BREAKERS ISLE | SOLD**

Dana Point | Sold at \$8,900,000 | Represented Buyer



**668 BUENA VISTA WAY | SOLD**

Laguna Beach | Sold at \$4,500,000 | Represented Seller



**31423 SOUTH COAST HIGHWAY | SOLD**

Laguna Beach | Sold at \$3,550,000



**6 MONARCH COVE | SOLD**

Dana Point



**31897 CIRCLE DRIVE | IN ESCROW**

Laguna Beach | Offered at \$6,198,000  
Representing Buyer & Seller

*Let's begin strategizing today. Please call 714 719 0670 to discuss your options.*

**LEOGOLDSCHWARTZ.COM**

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