





VALIA
PROPERTIES

4639 GORHAM ROAD
Corona del Mar | Cameo Shores

Celebrating Light, Air and
Ocean Views | Spring 2020

valiaOC.com DRE# 01911636



Staying apart to prevail together



1 COLLINS ISLAND
Newport Beach | \$9,995,000
1CollinsIsland.com



224 20TH STREET
Newport Beach | \$8,900,000
224-20thStreet.com



8 SKYRIDGE | NEW LISTING
Newport Coast | \$8,795,000
8Skyridge.com



1707 EAST BAY AVENUE
Newport Beach | \$7,850,000
1707EBay.com



35351 BEACH ROAD
Dana Point | \$7,398,000
35351BeachRoad.com



311 NARCISSUS AVENUE
Corona del Mar | \$6,995,000
311Narcissus.com



22 BAY ISLAND
Newport Beach | \$6,195,000
22BayIsland.com



7406 WEST OCEANFRONT | \$4,995,000
7404 WEST OCEANFRONT | \$4,795,000
Newport Beach | Price Reduced



35155 BEACH ROAD
Dana Point | \$4,750,000
35155BeachRd.com



1115 WHITE SAILS WAY
Corona del Mar | \$4,649,000
1115WhiteSails.com



810 KINGS ROAD
Newport Beach | \$3,995,000
810KingsRoad.com



35 LINDA ISLE
Newport Beach | \$18,500/month



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15 SMITHCLIFFS ROAD
Laguna Beach | \$9,350,000



2800 OCEAN FRONT
Laguna Beach | \$19,999,999



10252 SUNRISE LANE
North Tustin | \$19,900,000



23 MONTAGE WAY
Laguna Beach | \$11,395,000



31099 COAST HIGHWAY
Laguna Beach | \$6,390,000



31881 CIRCLE DRIVE
Laguna Beach | \$5,900,000



23 MORNING WOOD DRIVE
Laguna Niguel | \$1,370,000



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OPPORTUNITIES FOR BUYERS AND SELLERS DESPITE COVID-19 PANDEMIC



I am Leo Goldschwartz, and over the past 18 years, I have built my entire business by helping clients through all types of markets achieve their financial goals, whether on the sale or purchase of their most coveted assets.

As the COVID-19 pandemic causes inventory shrinkage, both home buyers and sellers stand on the sidelines. To help my clients seize the current opportunities and navigate through these unprecedented times, I'm excited to announce my new strategic partnership with Revive.

Revive offers a creative solution that empowers me to ensure your home makes the best first impression with ZERO out-of-pocket expenses. This includes pre-sale home improvements, renovations, staging, landscaping, and temporary relocation for the duration of this work. You won't have to put up a single dollar until the home is sold. And all this is with no additional interest or fees.

Here's what I'm telling my clients who were/are thinking to go on the market::

Focus on First Impressions: As both home buyers and sellers place a greater emphasis on safety, you can expect fewer in person showings and a greater reliance on pictures and video.

Take Advantage of the Next Several Months: This is a time where most sellers who had planned to go on the market will sit and do nothing. When things start to return to normalcy, there will then be a run on people wanting to enter the market.

Get Ready to Be Ready: When things do start to return, you want to have everything lined up for your property to be high-value and competitive. If you decide to wait for the green light to prepare your home for the market, buyers eager to find move-in ready homes will pass you up.

Conserve Cash: This is everyone's focus right now and the reason most sellers will do nothing. That's why I'm helping my clients take advantage of this time, get ready, and conserve cash simultaneously.

Let's begin strategizing today.

Please call 714 719 0670 to discuss your options.



8 BREAKERS ISLE | SOLD
Dana Point | Sold at \$8,900,000 | Represented Buyer



668 BUENA VISTA WAY | SOLD
Laguna Beach | Sold at \$4,500,000 | Represented Seller



31423 SOUTH COAST HIGHWAY | SOLD
Laguna Beach | Sold at \$3,550,000



6 MONARCH COVE | SOLD
Dana Point



31897 CIRCLE DRIVE | IN ESCROW
Laguna Beach | Offered at \$6,198,000
Representing Buyer & Seller

Thank you to all of our first responders, essential service workers and their families for making our lives possible during these times.

CAIN

GROUP



CAINGROUP.COM



JOHN CAIN
PRINCIPAL OF CAIN GROUP, BROKER ASSOCIATE
714.655.8940 | JOHN@CAINGROUP.COM | DRE #01467294

Pacific

Sotheby's
INTERNATIONAL REALTY

#1 TEAM IN CALIFORNIA

for Coldwell Banker

smithgrouprealestate.com

1150 CHANNEL DRIVE, MONTECITO | \$25,000,000
WELCOME TO PARADISE AT THIS GATED ESTATE WITH APPX. 101 FEET OF FRONTAGE OVERLOOKING BUTTERFLY BEACH.
1150CHANNELDRIVE.COM



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REALTOR®
CalDRE# 01346878
949.478.2295
tim@timsmithgroup.com | smithgrouprealestate.com

 **SmithGroup**
Who You Work With Matters®



2928 OCEAN BLVD, CORONA DEL MAR
\$24,995,000



215 CARNATION AVENUE, CORONA DEL MAR
\$16,995,000



6 FAIR HARBOR, NEWPORT COAST
\$11,495,000



2001 SABRINA TERRACE, CORONA DEL MAR
\$10,969,000



21 WHITE WATER LANE, DANA POINT
COMING SUMMER 2020
\$10,495,000



495 ARROYO CHICO, LAGUNA BEACH
LEGACY ESTATE ON NEARLY 1-ACRE
\$7,995,000



117 VIA ANTIBES, NEWPORT BEACH
6-UNIT INVESTMENT OPPORTUNITY
\$6,995,000



360 UPLAND ROAD, LAGUNA BEACH
\$6,695,000



2607 OCEAN BLVD, CORONA DEL MAR
BUILD YOUR DREAM HOME
\$6,495,000



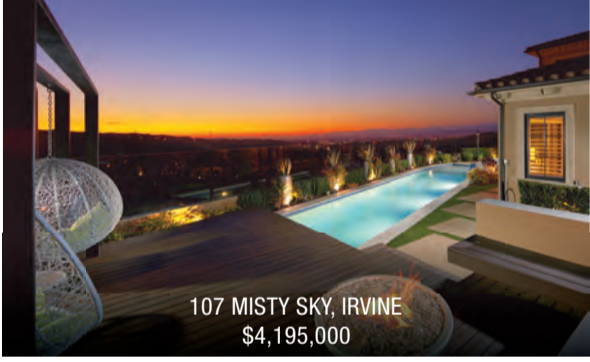
3904 CHANNEL DRIVE, NEWPORT BEACH
WATERFRONT NEW CONSTRUCTION
\$5,995,000



31641 PEPPERTREE BEND, SAN JUAN CAPISTRANO
APPX 6.8-ACRE VIEW HOMESITE
\$4,695,000



1325 SKYLINE DR, LAGUNA BEACH
\$4,295,000



107 MISTY SKY, IRVINE
\$4,195,000



420 EL CAMINO DEL MAR, LAGUNA BEACH
\$3,595,000



4 THOMAS ROAD, LADERA RANCH
PRICE REDUCED
\$3,990,000



388 PINECREST DRIVE, LAGUNA BEACH
\$3,349,000



5922 GRANDVIEW, YORBA LINDA
\$2,995,000



15 BUCKAROO ROAD, LADERA RANCH
\$1,895,000

TOP 20 TEAM IN THE NATION
—WALL STREET JOURNAL



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COLDWELL BANKER REALTY

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