

## OPPORTUNITIES FOR BUYERS AND SELLERS DESPITE COVID-19 PANDEMIC



I am Leo Goldschwartz, and over the past 18 years, I have built my entire business by helping clients through all types of markets achieve their financial goals, whether on the sale or purchase of their most coveted assets.

As the COVID-19 pandemic causes inventory shrinkage, both home buyers and sellers stand on the sidelines. To help my clients seize the current opportunities and navigate through these unprecedented times, I'm excited to announce my new strategic partnership with Revive.

Revive offers a creative solution that empowers me to ensure your home makes the best first impression with ZERO out-of-pocket expenses. This includes pre-sale home improvements, renovations, staging, landscaping, and temporary relocation for the duration of this work. You won't have to put up a single dollar until the home is sold. And all this is with no additional interest or fees.

*Here's what I'm telling my clients who were/are thinking to go on the market::*

**Focus on First Impressions:** As both home buyers and sellers place a greater emphasis on safety, you can expect fewer in person showings and a greater reliance on pictures and video.

**Take Advantage of the Next Several Months:** This is a time where most sellers who had planned to go on the market will sit and do nothing. When things start to return to normalcy, there will then be a run on people wanting to enter the market.

**Get Ready to Be Ready:** When things do start to return, you want to have everything lined up for your property to be high-value and competitive. If you decide to wait for the green light to prepare your home for the market, buyers eager to find move-in ready homes will pass you up.

**Conserve Cash:** This is everyone's focus right now and the reason most sellers will do nothing. That's why I'm helping my clients take advantage of this time, get ready, and conserve cash simultaneously.

*Let's begin strategizing today.*

*Please call 714 719 0670 to discuss your options.*

**8 BREAKERS ISLE | SOLD**

Dana Point | Sold at \$8,900,000 | Represented Buyer

**668 BUENA VISTA WAY | SOLD**

Laguna Beach | Sold at \$4,500,000 | Represented Seller

**31423 SOUTH COAST HIGHWAY | SOLD**

Laguna Beach | Sold at \$3,550,000

**6 MONARCH COVE | SOLD**

Dana Point

**31897 CIRCLE DRIVE | IN ESCROW**

Laguna Beach | Offered at \$6,198,000  
Representing Buyer & Seller

*Thank you to all of our first responders, essential service workers and their families for making our lives possible during these times.*

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### BUILT BY EDWARD GIDDINGS



30552 HILLTOP WAY | SAN JUAN CAPISTRANO  
9 BED | 9.5 BATH | 14,147 SQ FT | ZEN COMPOUND | \$4,880,000

### PENTHOUSE OCEAN VIEWS



STYLISH BLUFF TOP PENTHOUSE | DANA POINT  
6 BED | 4.5 BATH | 6,500 SQ FT | PRICE UPON REQUEST

### RESORT-STYLE ESTATE



30552 HUNT CLUB DRIVE | SAN JUAN CAPISTRANO  
4 BED | 3.5 BATH | 6,034 SQ FT | \$2,895,000

### MASTER ON FIRST LEVEL



5 PADRE PLACE | LADERA RANCH  
4 BED | 4.5 BATH | 4,695 SQ FT | \$1,685,000

### OCEAN VIEWS



OCEAN DEL REY ESTATES | DANA POINT  
6 NEW CONSTRUCTION HOMES  
4-6 BED | OCEAN VIEW | ROOFTOP DECKS  
\$1,789,000-\$2,395,000

### WALK TO WORK



29 BAYCREST COURT | NEWPORT BEACH  
2 BED | 2 BATH | 1,397 SQFT  
\$799,880



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