PINNER CONSTRUCTION
100 Year Anniversary

Presented by

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Pinner Construction Celebrates 100 Year Anniversary Q&A With CEO Dirk Griffin

Company Name: Pinner Construction Co., Inc.
Services Provided: General Contracting and Construction Management
Geographic Target Areas: Southern California
Corporate Headquarters: Anaheim, CA

The people of Southern California have entrusted Pinner with their building needs since 1919. Over the last century, the sustained growth of the firm, coupled with an unwavering commitment to excellence, has allowed Pinner to provide top tier customer service and truly one-of-a-kind project delivery to a variety of clients.

Historically, Pinner has specialized in constructing large, complex public projects such as state-of-the art science laboratories for colleges and universities, large educational campuses for school districts, comprehensive modernizations of existing school facilities as well as essential services projects.

We caught up with Pinner’s CEO Dirk Griffin to learn more about what makes the company unique and where he sees the firm as well as the construction industry going in the years ahead.

continued on page B-46

LACCD Harbor College Science Complex – USGBC Project of the Year & LEED Platinum
Pinner Construction Co., Inc. celebrated 100 years of delivering trust and quality as one of California’s preferred builders. As we look to the next 100 years and beyond, we aim to expand our community of professionals, while providing our Clients with a quality building experience on every project.

A nationally recognized builder, Pinner Construction provides a variety of services to a multitude of Clients and markets sectors. If you are interested in learning more about our thriving community, please visit our website or reference the contact information below.

Visit us at www.pinnerconstruction.com
QUESTION: Congratulations on 100 years of construction. That is an amazing accomplishment. When and how did the adventure begin for the Pinner team?

Dirk Griffin: Thank you! We are so grateful to our clients and subcontractors for all of their support and effort. Without our partners in the industry working side by side with our amazing employees we certainly wouldn’t be here today. Things all began in 1919, when Arthur Pinner founded the company as an independent masonry contractor. Working amidst a post-war economic boom and increased demand for an assortment of new facilities, Pinner Construction recognized the growing need for quality workmanship, and delivered on those demands, while expanding and enriching its scope of work. Since its founding, Pinner Construction has experienced sustained growth by providing quality services to the bustling Southern California construction industry.

During the next several decades, the firm began to thrive in larger size projects with an emphasis in public works. Shortly after the company’s incorporation, Pinner, began working on public schools in Los Angeles prior to the actual formation of the Los Angeles Unified School District (LAUSD).

The company’s portfolio in vertical and horizontal projects continued to grow during the next 65 years. Their focus was developing a strong market presence in Southern California.

Since I acquired the company in 2017, I have worked extensively to continue to grow the firm responsibly in terms of revenue and market share. We have nearly doubled our year over year revenue and number of employees during my tenure. It is important to me that we continue to provide the proper infrastructure and support to our project teams to ensure we are growing responsibly. It’s all about scalability. Our Company works hard to provide leadership, methodologies, process and procedures to ensure our projects are built right and on time.

QUESTION: What types of projects have you been working on lately?

Dirk Griffin: We are very proud of our ability to continue to exceed the expectations of our long-term clients. As a result, we have had the pleasure to construct some of our largest projects to date, including the design-build comprehensive modernization of an entire high school campus in Los Angeles.

We also enjoy the efforts of developing new professional relationships that are built on trust and collaboration. We are honored to construct a new fire boat station for the Port of Long Beach and a state-of-the-art science building for a new education client in Orange County. In fact, we are currently constructing three...
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DIRK GRIFFIN OF PINNER CONSTRUCTION

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Mechanical Technology Systems, Inc.
major education projects in Orange County. It is also exciting having the opportunity to build in your own backyard because we are providing amazing opportunities for local students to learn as well as keeping school bond dollars local by using Orange County vendors and residents to build our schools.

QUESTION: You mentioned technology a moment ago, what improvements have you seen in terms of the types of facilities you are delivering to the public?

Dirk Griffin: We are very excited to participate in public projects right now. The types of schools we are constructing are start-of-the-art facilities. We are maximizing educational spaces by constructing flexible classrooms which can be quickly re-organized based on the curriculum, learning habits of the students and teaching styles of the educators. We live in Southern California, so our projects take advantage of our climate through outdoor learning spaces. Our buildings are also highly sustainable. Many of our facilities far exceed California’s already stringent energy codes and in some-cases actually are so self-sufficient that they don’t produce any carbon emissions at all.

Pinner’s projects are also geared towards the technology of tomorrow. Our firm recently completed Los Angeles Unified School District’s first robotics laboratories and classrooms. Providing students’ the ability to learn the most current technology and science will benefit us all.

QUESTION: What makes you the most-proud of your Company?

Dirk Griffin: Pinner Construction’s employees! Employees are the key to a successful construction company in a thriving market. We must maintain a high level of quality control and supervision of all of our projects. Many of our jobs are constructed on active school campuses so safety is paramount.

I’m proud of the fact we have had very low attrition over the past several years. We continue to provide opportunities for growth. We exceed the industry in terms of compensation and benefits. Simply stated, we treat our employees the way I would want to be treated.

Our team has worked so hard to take us where we are today. Due to the complexity of our projects and the inability to receive the entire work zones at one time, many of our projects are phased and can therefore last several years. It is so wonderful to see the investment of time our employees make in their assignments. Their efforts do not go un-noticed and are frequently rewarded.

QUESTION: Has the industry taken notice of your recent success?

Dirk Griffin: I would say we are definitely making large size companies take

continued on page B-50
Congratulations
Pinner Construction
on your 100th year!

Celebrating our 25th Year and our steady, inspiring growth as we gain more presence in Los Angeles and Orange Counties, Kincaid is proud to be a partner to Pinner Construction and join them in celebrating their 100th Year of Success in Building California!

R. Scott Kincaid
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Taft Electric Company, a leader for over 70 years in electrical construction, is proud to report that it has become 100% employee owned through an Employee Stock Ownership Plan (ESOP). This announcement signals the beginning of their new ownership structure that will continue to operate with the same vision and leadership previously established. Primarily a retirement benefit for the company’s non-collectively bargained employees, the ESOP will supplement 401(k) plans and health benefits, plus issue ownership shares to all participating employees at no cost. To further benefit the newly formed stakeholders, the plan aims to create financial stability while rewarding productivity and efficiency, in turn positively impacting the work environment. The program is also designed to retain talented staff and attract qualified candidates to this growing company. “We are thrilled to bring in a new generation of ownership to Taft Electric through our Employee Stock Ownership Plan. This represents our long-standing commitment to the future and success of the company,” said Jim Marsh, President/CEO of Taft Electric. “We are working on developing a high-involvement culture that collectively works toward continuous company growth and provides our clients the highest level of service, quality and craftsmanship. Paula Miller, Executive Assistant and Human Resources Director, who has worked at Taft Electric for over 41 years, stated, “I am honored to be part of a company that works toward the betterment of its employees and believe this is a great opportunity for skilful individuals that want to join our team and grow with us.” Taft Electric is a well-established and growing company that prides itself on delivering superior performance with proven results. Since 1946, Taft Electric has been committed to its employees, the community and the construction industry as a whole. Taft Electric has won numerous electrical excellence awards for their work with high-profile clientele including the U.S. Military, Amgen and several local City and healthcare entities. For more information please contact: Travis Roy, Vice President of Business Development (661) 438-8410 Direct, (805) 320-4491 Cell or taftelelectric.com.
Dirk Griffin:
I would say our reputation in terms of value, longevity and drive to take the Company where we want it to go. Our firm has worked extremely hard to gain the experience and knowledge necessary to provide a high-quality service to our clients. We provide a much needed service in a very unique market. It is nearly impossible for a construction company to enter our market sector without proven firm and employee experience of working on large scale projects of similar size and complexity, built in accordance to local codes and ordinances.

**QUESTION:** What is rewarding to you about the construction industry?

Dirk Griffin:
Construction is certainly not an easy industry to thrive in. It takes a lot of hard work, attention to detail and careful planning. I really enjoy getting to know our clients, subcontractors and employees. It’s the people that make the business fun and lucrative.

**QUESTION:** You have personally been in the industry for more than 20 years. What improvements have you seen in your career that you feel mattered the most?

Dirk Griffin:
Interesting question... Obviously technology has played a big role in the increase of production in the industry. I think the industry could be even more productive if we were able to see more of a synchronization of technology in terms of the requirements of government, contractors and design teams. I am grateful for the industry’s recognition towards safety. The changes in law, contractual requirements to hire subcontractors with a proven and verifiable positive safety history and advancement in training and equipment has made a tremendous impact in our industry.

I believe the next advancement our industry needs to make is to provide a clear and unified message that construction is a safe, fun and profitable industry to work in. I always find the reaction to those who are not familiar with prevailing wages for trades persons amazing. Nobody seems to realize an experienced electrician or carpenter can make six figures.

**QUESTION:** How does Pinner Construction’s project provide value to the community during construction?

Dirk Griffin:
On many of our projects, we set high goals to hire local workers. In many cases, more than 50% of our work force consists of a combination of local workers and veterans. Further, our company far exceeds State goals to utilize subcontracting companies owned by disabled veterans. Historically, our subcontractor workforce on any given project is typically at least 25% small business enterprises. We really take pride in using our local community to help construct our projects.

**OCBJ:** What is next for Pinner Construction?

Dirk Griffin:
We want to continue to provide excellent service to our long-standing clients while also expanding our business both geographically and market sector wise. We feel that our core philosophy, management practices and collaborative process will cross over well to different types of construction. We are very interested in meeting new clients to offer solutions to their goals and objectives.
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Technology Spotlight: Bluebeam Revu

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Manufacturers Bank Congratulates Pinner Construction “100 Years of Service”

Manufacturers Bank has over 57 years of lending experience. Business owners and commercial real estate investors, primarily in Southern California, have chosen Manufacturers Bank to fund their projects and meet their business needs. We are community focused and can provide you a wide array of commercial and real estate financing products.

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ITADVANTAGE would like to congratulate Dirk Griffin and Pinner Construction on the their tremendous milestone of 100 years of excellence building Southern California. Looking forward to the next 100!

We’ve been supporting Pinner Construction and businesses like them across Southern California for over 20 years. Give us a call to see how we can help your business in position to succeed into the next century.

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A true-blue Mechanic, Scott Kincaid founded the company in 1995 and has since become one of Southern California’s highly respected companies in Class A, Heavy Commercial Plumbing and Fire Sprinkler contracting. Its Project portfolio in both private and Public Works includes large institutional facilities, schools, hospitals, office buildings, military bases, and the hospitality sector including hotels and resorts.

Based in Thousand Palms, Kincaid’s first projects were in Riverside County, particularly in the Coachella Valley but quickly extended to San Bernardino, San Diego, Los Angeles and Orange counties.

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